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## **PRESS RELEASE**

# **GAM appoints Mirko Ranno as Client Director covering Germany Distribution**

GAM Investments is pleased to announce the appointment of Mirko Ranno as Client Director covering Germany, effective from the end of January 2025. Mirko brings over 15 years of experience in the financial industry, having held significant roles in sales, digital strategy, and product specialisation.

We strive to provide top service and support, seeking client-focused talent with expertise, resilience, and agility to meet our clients' demands and volatile markets. Mirko joins GAM from PUNICA Invest GmbH, where he was one of the founding employees. As Head of Digital & Advisors, Product Specialist and Sales Manager, he led the company's digital transformation, developed sales strategies, and managed key client relationships. His entrepreneurial experience and investment knowledge gives him a deep understanding of future client needs.

Before his tenure at PUNICA Invest, Mirko held various positions at Deutsche Bank and antea ag, where he gained extensive experience in client relations, investment strategies, and financial advisory. His expertise in capital markets and his commitment to delivering client-centric solutions have earned him a reputation for excellence in the industry.

"We are thrilled to welcome Mirko to the GAM team," said **Jesco Schwarz**, **Head of Germany and Austria Distribution** at GAM. "His extensive experience and proven track record in the financial industry will be invaluable as we continue to strengthen our presence in Germany. Mirko's client-centric approach and innovative strategies align perfectly with our commitment to providing portfolio diversifying and top-tier investment solutions to our clients."

Mirko will be based in Hamburg and will work closely with the existing teams to develop and focus on the institutional and wholesale client base. His appointment underscores GAM's dedication to serving professional investors across Germany and enhancing its distribution capabilities in the region.

GAM has a strong commitment to the region and has been pioneering innovative and specialist active investment products for over 40 years. Leveraging our well-established, institutional-grade global investment platform, our focus is sharply centred on addressing the investment requirements of our local clients by providing strategies that aim to diversify portfolios and outperform standard benchmarks.

Our track record of first-class service will lead the team to drive GAM's regional offerings and provide local clients access to great investment talent and distinctive investment products across Equities, Fixed Income, Multi-Asset, and Alternatives. Our investment performance is strong, with 79% and 88% of GAM's invested assets under management beating their benchmark over three-year and five-year periods, respectively\*.

\* % of investment management AuM in funds outperforming their respective benchmark (excluding mandates and segregated accounts). Three and five-year investment performance as at 30 June 2024 based on applicable AuM. The assets under management analysed refer to onshore open-ended funds. Past performance is not a reliable indicator of future results.

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#### **About GAM**

GAM is an independent investment manager that is listed in Switzerland. It is an active, independent global asset manager that delivers distinctive and differentiated investment solutions for its clients across its Investment and Wealth Management Businesses. Its purpose is to protect and enhance its clients' financial future. It attracts and empowers the brightest minds to provide investment leadership, innovation and a positive impact on society and the environment. Total assets under management were CHF 19.0 billion as of 30 June 2024. GAM has global distribution with offices in 14 countries and is geographically diverse with clients in almost every continent. Headquartered in Zurich, GAM Investments was founded in 1983 and its registered office is at Hardstrasse 201 Zurich, 8037 Switzerland. For more information about GAM Investments, please visit <a href="https://www.gam.com">www.gam.com</a>

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