

# ANNUAL REPORT



2021

GAM  
Investments

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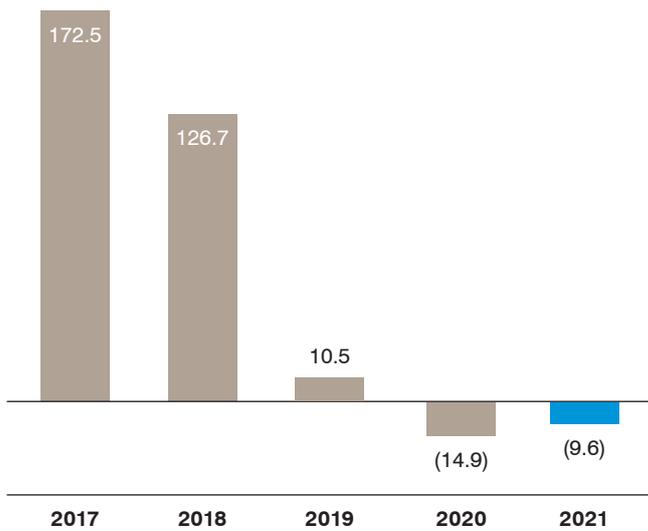
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# KEY FIGURES

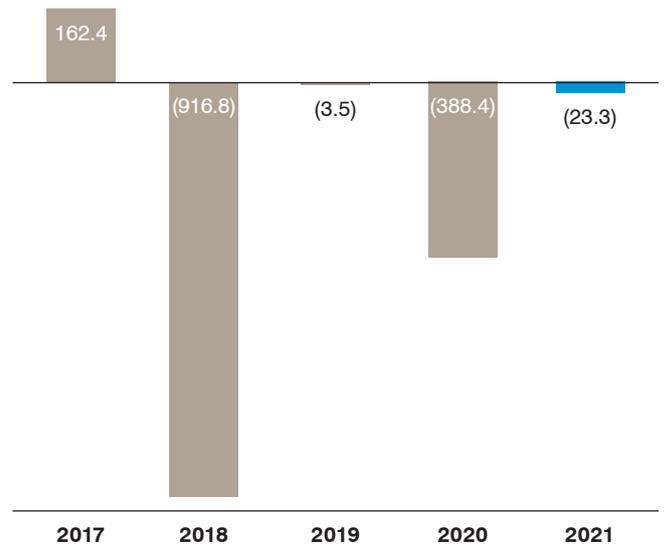
Underlying (loss)/profit  
before taxes (CHF m)

CHF (9.6) m



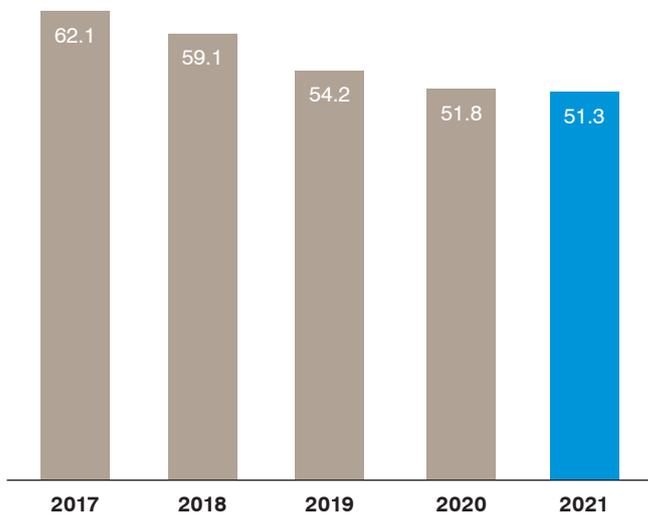
IFRS net (loss)/profit (CHF m)

CHF (23.3) m



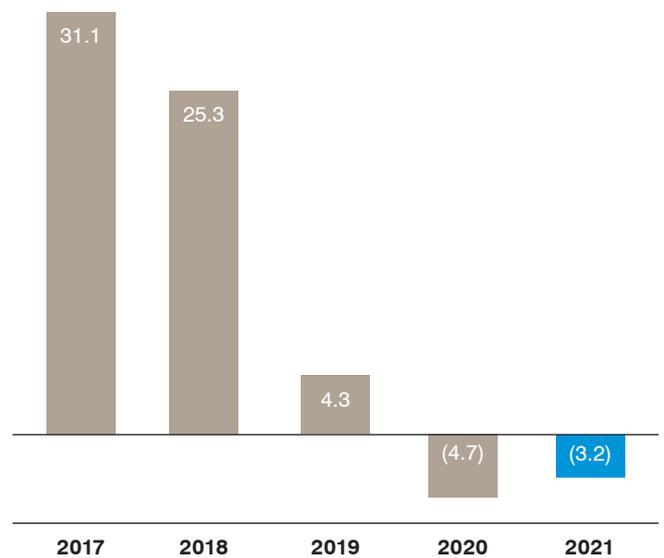
Management fee margin –  
investment management (bps)

51.3 bps



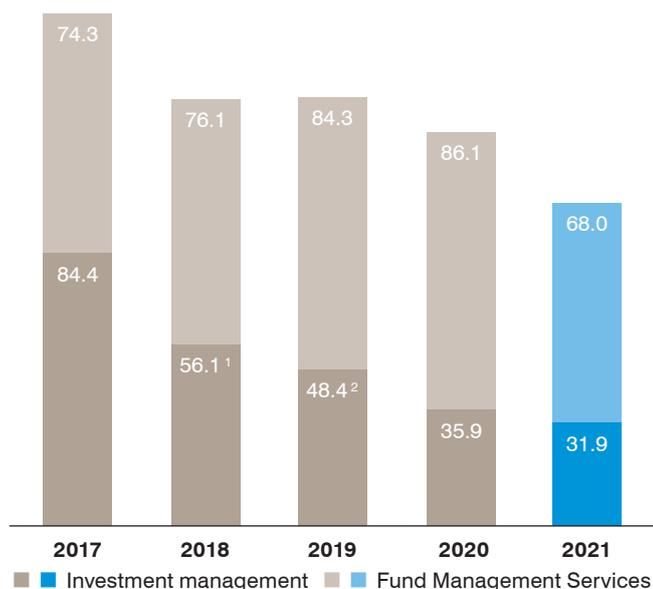
Underlying operating margin (%)

(3.2) %



## Assets under management (CHF bn)

CHF **99.9** bn

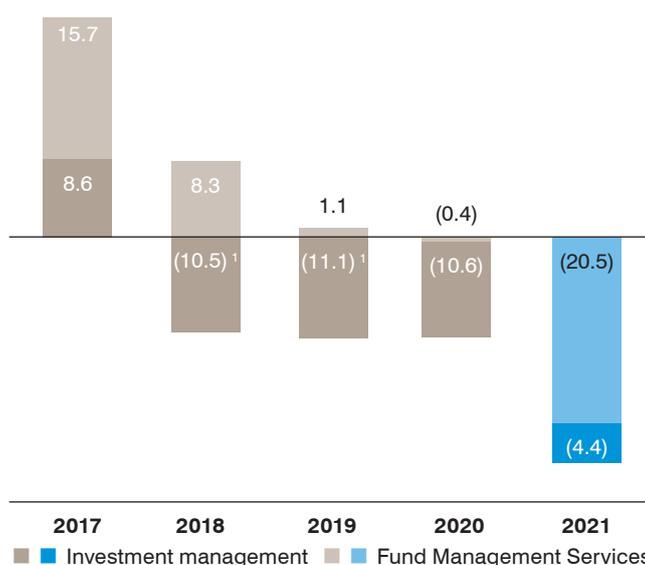


<sup>1</sup> Excluding CHF 1.45 billion ARBF-related assets under management in liquidation as at 31 December 2018.

<sup>2</sup> Including CHF 0.3 billion of money market funds as at 31 December 2019, which GAM agreed to sell to ZKB as announced with the H1 2019 results and which were sold in Q4 2020.

## Net flows (CHF bn)

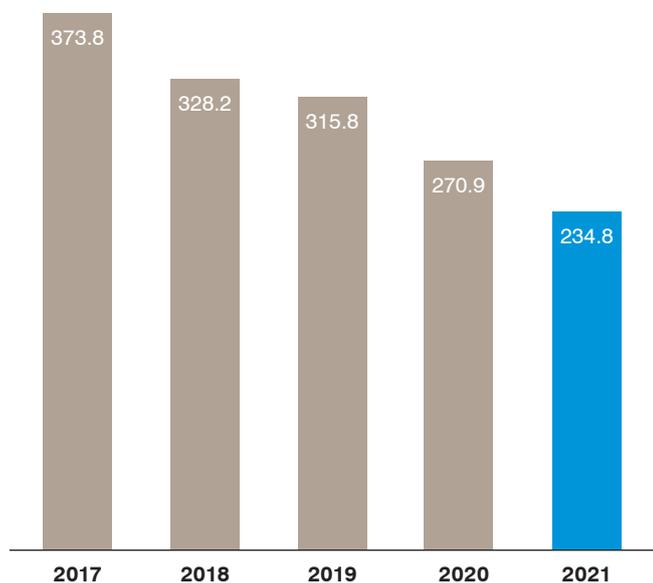
CHF **(24.9)** bn



<sup>1</sup> Including ARBF-related net inflows in H1 2018 of CHF 0.3 billion and excluding ARBF-related net flows in H2 2018 and FY 2019, and fund assets liquidated as at 31 December 2018 and 31 December 2019.

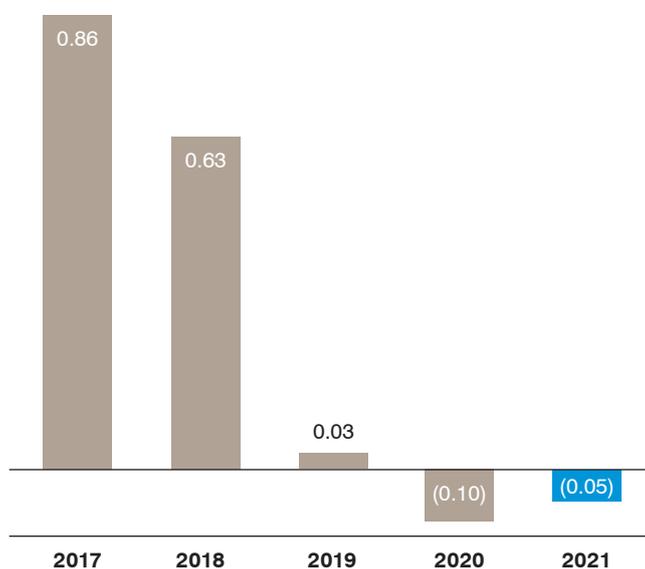
## Net cash (CHF m)

CHF **234.8** m



## Diluted underlying EPS (CHF)

CHF **(0.05)**



**CHAIRMAN'S  
STATEMENT  
AND CHIEF  
EXECUTIVE'S  
LETTER**

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**CHAIRMAN'S STATEMENT**

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**CHIEF EXECUTIVE'S  
LETTER**

# Chairman's statement

David Jacob, Chairman of the Board of Directors

Dear Shareholder

Last year marked a turning point for GAM. Peter Sanderson and his team maintained a relentless focus on clients and implementing the strategic transformation of the firm, and there are clear signs that this is having the desired effect. We now have a new operating platform largely complete, with commensurate cost savings, a strong team, continuing good investment performance, and we have put the legacy issues behind us. Of course, there is more to do, and we have not yet delivered positive inflows or the financial results we believe are possible.

The product portfolio we have built is well suited to the new post-pandemic paradigm where clients are increasingly looking for alternative, sustainable, and high-conviction strategies and solutions to protect and enhance their financial future. The strategic transformation has been implemented in a largely remote working environment, and this means that our colleagues are highly skilled in working flexibly using a combination of face- to-face and virtual meetings to engage with clients and other stakeholders.

During the year, we continued to attract very experienced industry professionals to join GAM, including a Global Head of Sustainable and Impact Investment to spearhead our sustainability efforts both as an active steward of our clients' capital and the way we operate as a firm, a new Head of our Fund Management Services business (formerly Private Labelling) based in Luxembourg as well as new colleagues for our distribution and investment teams. The quality of these new hires is indicative of the enthusiasm of colleagues within and outside the firm for the opportunity ahead for GAM. Our recent employee survey shows that engagement has held up well during the pandemic, but we are very aware of the pressures that transforming the firm during a pandemic have put on our teams. These results compare favourably with the benchmarks and there is a particularly high score for satisfaction with our working arrangements.

We have been grateful for the trust and support of our shareholders during the past year and, in particular, for their support for our proposals at the 2021 Annual General Meeting. We have an experienced, diverse and independent Board of Directors well-suited to support the firm through its transformation. I am confident that the progress that GAM has made over the past year will be successful in allowing us to deliver long-term value for clients and shareholders alike.

I believe that long-term relationships with our shareholders and other stakeholders are fundamental for the sustained success of our business. Good corporate governance and transparent disclosure helps stakeholders assess the quality of our firm and assists investors in their decision-making. In this context, we are pleased that this year we are publishing our second standalone Sustainability Report. We believe that investing in sustainable solutions, and being a responsible corporate, is the key to navigating our transitioning world and helping our clients to protect their financial future. Last year saw us commit to become a net zero investor, release our first set of high-conviction sustainability products, and provide ESG summary reports for over two thirds of our funds to support our clients in better understanding the ESG characteristics of their investments. I was also pleased that GAM was rated best Swiss-listed financial services provider for governance for the third year running by Inrate, an independent Swiss sustainability rating agency.

## Financial performance

Our business performance was encouraging and 2021 was a pivotal year of strategic progress as we continue to invest in the transformation of GAM. Although our financial performance continues to lag our strategic progress, we see further benefits from our new operating platform and the key to our future success will be increased levels of client interest delivering growth in our assets under management. The Board of Directors is confident that the strategy will deliver an acceptable and sustainable level of profitability.

The management team have delivered a further CHF 15.5 million of savings in fixed personnel and general expenses to add to the total cost savings of CHF 71.6 million in 2020 and CHF 57.8 million in 2019. In addition to streamlining our business, we have seen continuing strong performance from our investment teams with 68% of AuM performing above their benchmark over three years, which has driven client momentum and net inflows into our equities strategies for five consecutive quarters. However, despite this progress, for the third consecutive year, we will not be awarding any variable compensation to our Group Management Board members, reflecting the continuing financial underperformance. Our dividend policy remains unchanged with at least 50% of underlying net profit to be distributed to shareholders. However, recognising GAM's underlying loss in 2021, the Board of Directors proposes to shareholders that no dividend be paid for the financial year 2021.

## Looking ahead

I am proud of what has been achieved by Peter Sanderson and his team, and the Board continues to have confidence that the strategy will deliver sustainable value for our shareholders. However, the current level of assets under management, means that it is appropriate to make an adjustment to our financial targets. By the end of the full year 2024, we now believe we can achieve an underlying profit of at least CHF 50 million, an operating margin of between 20%-30%, and an unchanged compensation ratio target of between 45%-50%. We will continue to drive efficiency gains to assist meeting these revised targets, but I am optimistic that they are realistic and are only a staging post en route for a destination that will see GAM deliver strong sustainable returns for our shareholders.

The continued collaborative spirit, tenacity, and determination of everyone at GAM remains remarkable and the Board is very grateful for their efforts. I would also like to thank our shareholders for their continued support and patience as we put GAM in the best position to deliver for our clients and generate sustainable financial returns for our shareholders.

With best regards,



David Jacob  
Chairman

16 February 2022

# Chief Executive's letter

Peter Sanderson, Group Chief Executive Officer

Dear Shareholder

I write to you following a pivotal year of strategic progress for GAM. Although we are yet to achieve the financial results we believe are possible, I believe we are in an excellent position to deliver for our clients and grow our business in the new paradigm which is emerging from the pandemic. We are seeing an increased appetite for actively managed alternative, sustainable and high-conviction strategies and solutions. This plays to our strengths of delivering results beyond the ordinary, by thinking beyond the obvious. Our strategic progress puts us in a good position to capture these growth opportunities through our three core businesses: Investment Management, Wealth Management and Fund Management Services (formerly Private Labelling).

## Transforming GAM

Over the past two years, we have continued to transform GAM. Our governance, risk and control frameworks have been enhanced, our technology platforms have been modernised, the business model has been simplified and we have invested in the people and products that will enable us to grow. We have also put the issues of the past behind us with the settlement reached with the UK Financial Conduct Authority in December 2021. We have evolved our governance and culture to embed the lessons learned from that period. We now have state-of-the-art systems and robust processes that allow us to deliver excellent service to our clients and to support growth. Our focus is now on excellence across our business while always striving for further operational improvements and cost savings as we refine and develop our business.

## Pivoting to growth

In 2021, we saw strong recovery in investment performance from our fixed income strategies and continued good performance from our equities strategies. Client interactions have been very positive and have translated into net inflows into equities in 2021 leading to increased diversification. We have added new sustainable strategies to our product portfolio and strengthened our high-performing global equities team. We appointed a Global Head of Sustainable and Impact Investment to spearhead our sustainability efforts and a new Head of Fund Management Services who is focused on revenue growth using the full suite of GAM capabilities in response to client demand for an enhanced offering. We also announced an increased focus on Wealth Management with new leadership through internal mobility. We have reinforced our distribution and sales team with a new Head of Global Consultant Relations and new team members in Asia, Europe, and the USA.

We were also proud to have been recognised with a number of awards during 2021, which reflects both the strength of our client offering and our talented and diverse colleagues. Among these was an award from Citywire recognising the high proportion of our clients' assets managed by women, two awards for a single manager at the Investment Week Women in Investment Awards and two awards for our systematic products at the HFM European Quant Performance Awards.

All these factors have contributed to continuing strong levels of conversations with long-standing and potential clients, more opportunities to pitch investment proposals and subsequent client inflows. This encouraging picture has been obscured by outflows resulting in a reduction of concentration in some of our larger fixed income strategies. This reflects weaknesses across the sector and the relative underperformance of some of our strategies, not yet offset by the diversification of inflows into our equities strategies.

## Delivering excellence through our new operating platform

During 2021, we began to leverage our new operating platform to provide enhanced client service and operational synergies. The new platform is now in operation across all equity and most fixed income portfolios in Investment Management to complement the existing platform in our Fund Management Services business; the remaining portfolios will be integrated during 2022. We have also implemented a new platform for our Wealth Management business and new systems for our Human Resources and Finance functions.

## Further enhancing transparency

During 2021, we further enhanced our reporting to demonstrate accountability and build trust with all our stakeholders. We published our first-ever standalone Sustainability Report and an enhanced Stewardship Report as well as ESG summary reports for more than two thirds of our funds. At the end of the year, we reached a settlement with the UK Financial Conduct Authority concerning the operation of the conflicts of interest framework for our UK subsidiary GAM International Management Limited (GIML). In our announcement, we reminded the market that after the Absolute Return Bond funds were put into liquidation in 2018, we were able to return on average more than 100% of their value to clients. Since then, we have significantly strengthened our senior management, governance, control frameworks, policies, and training to ensure that all lessons learned from that period are fully embedded into our firm and culture. In this context, it was pleasing to see that GAM was rated best Swiss-listed financial

services provider for governance for the third consecutive year by Inrate, an independent Swiss sustainability rating agency.

## Smooth execution of operational changes

During the year, we also successfully managed some significant operational changes to better align our business to client demand. In March, we announced the orderly wind down of our supply chain finance fund, and we have just made the final payment which has seen clients receive over 100% of their investment. In April, we announced the realignment of our systematic capabilities and in September, we decided to close some of our long-short strategies. During the year, we merged a number of our European legal entities to create a simplified branch structure. The smooth execution of these changes was a reflection of the highly collaborative and supportive culture at GAM.

## Our financial performance

We have continued to invest in transforming the business and have seen financial performance slightly improve with a reduced underlying loss of CHF 9.6 million for FY 2021 as compared to CHF 14.9 million for FY 2020. Our investment in these transformational changes have helped deliver CHF 15.5 million cost savings in fixed personnel and general expenses in 2021 and exceeded our guidance. This adds to the CHF 71.6 million of total expenses saved in FY 2020.

Our strategic progress in 2021 has put us in a good position to grow the firm. We believe that GAM will be able to deliver strong financial results, but we have revised our targets in the light of our current assets under management. We will continue

to drive efficiency gains to help meet these revised targets and deliver sustainable returns for our shareholders.

## Moving forward with confidence and unwavering focus on clients

We have made good strategic progress during 2021, thanks to the efforts of all my colleagues. This was achieved against the challenging backdrop of the pandemic but, with a highly committed leadership team, a deep bench of talented colleagues, a new operating platform together with great products and solutions for our clients, GAM has a powerful formula for success. Now that we have put the legacy issues behind us, we can move forward with confidence thanks to the hard work, unwavering focus on clients and dedication of the whole GAM team. I would like to thank all our stakeholders for their commitment and loyalty to GAM.

During 2022, I am looking forward to ensuring that GAM can deliver on our purpose to protect our clients' financial future and restoring value for our shareholders by focusing on what makes us different: thinking beyond the obvious.

With best regards,



Peter Sanderson  
Group Chief Executive Officer

16 February 2022

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# OUR STRATEGY

## MARKET CONTEXT

**INDUSTRY EMERGING FROM PANDEMIC IN STRONG POSITION**

**NEW PARADIGM OF REMOTE AND HYBRID OPERATING MODELS**

**INCREASED CLIENT APPETITE FOR ALTERNATIVE, SUSTAINABLE & HIGH CONVICTON STRATEGIES AND SOLUTIONS**

**UNRELENTING PRESSURE ON OPERATING MARGINS**

**FOCUS ON TRANSPARENCY AND HIGH CORPORATE ESG STANDARDS**

## STRATEGIC OBJECTIVES

### Growth

**Pursue growth through our three core business areas**

## PROGRESS THUS FAR

- Strong recovery in investment performance from fixed income and continued good performance in equities
- Distribution strategy successfully broadening client interest across investment strategies
- Net positive client flows into equities in 2021
- Refocused distribution footprint aligned with evolving client demand and growth opportunities
- High performing global equities team strengthened
- Responding to client demand with new sustainable investment offerings
- New Head of Fund Management Services appointed, focused on revenue growth using full suite of GAM capabilities
- Increased focus on Wealth Management with new leadership

### Excellence

**Leveraging the efficiency of our new operating platform to focus on excellence throughout the firm.**

- State of the art systems and robust processes enabling the delivery of excellent service to our clients
- New SimCorp platform across all equity and most fixed income portfolios helping deliver excellence in Investment Management
- Wealth management now supported by a new client administration platform
- Agile technology successfully rolled out to facilitate hybrid working and enhance collaboration
- New operating platforms for HR and Finance fully implemented
- Successfully managed significant operational changes in Investment Management
- Reduction in fixed personnel costs and general expenses of CHF 15.5 million in 2021

### Transparency

**Further enhance our reporting to demonstrate accountability and build trust.**

- Enhanced governance, risk and control frameworks
- Published first standalone Sustainability Report, enhanced Stewardship Report and first disclosure on our management of climate risk using the TCFD framework
- ESG fund summary reports available for more than two thirds of our funds
- Settlement with UK Financial Conduct Authority reached
- Financial targets revised for 2024
- GAM rated best Swiss-listed financial services provider for governance for third year running by Inrate

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## NEXT STEPS

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- Launch additional investment strategies to address client demand for alternative, sustainable and high conviction products and solutions
- Maintain high levels of client engagement
- AuM growth
- Further strengthening our distribution footprint
- Explore further opportunities to leverage the full suite of GAM capabilities for our Fund Management Services business
- Implement our growth plans for Wealth Management
- Continue to attract, retain and develop a diverse, talented team to deliver on our plans

- 
- Complete implementation of SimCorp
  - Continue to drive efficiency gains to assist meeting our revised financial targets
  - Further legal entity simplification
  - Move to delivering excellence from new operating platform

- 
- Assurance for sustainability reporting
  - Publication of fuller update on our targets under the Net Zero Asset Managers (NZAM) initiative
- 

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## MEASURING PROGRESS

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- Growth of AuM
- Continued diversification of our AuM by capability and geography



- All portfolios on SimCorp by the end of 2022



- For financial year 2024:
    - Underlying pre-tax profit of at [least CHF 50 million]
    - Operating margin between [20% to 30%]
    - Compensation ratio between [45-50%]
-

# GAM INVESTMENTS



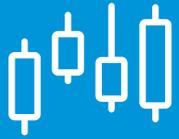
## Our purpose

To protect and enhance our clients' financial future by doing what makes GAM different: thinking beyond the obvious

3

## Three businesses

Our business consists of: Investment Management, Wealth Management and Fund Management Services



## GAM: SWX

Listed on the SIX Swiss Exchange

4

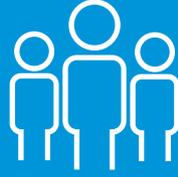
## Decades of investing

For almost 40 years GAM has been home to some of the brightest minds in our industry

57%

## Diversity & Inclusion

4 out of 7 members of the Board of Directors are female



## People

Employs around 600 people in 14 countries with investment centres in London, Cambridge, Zurich, Hong Kong, New York and, Milan



## Governance

Rated best Swiss-listed financial services provider for governance by Inrate for the third consecutive year

A+

## ESG rating

Achieved an A+ ESG rating for strategy and governance in the latest United Nation Principles Responsible Investment Assessment (UN PRI)



## CarbonNeutral

Certified as a CarbonNeutral® company and joined the Net Zero Asset Managers initiative



## Open architecture

Pioneered the concept of open architecture as an independent investment manager

## Investment management



Product offering tailored to the needs of clients with a variety of structures, funds, mandates and customised solutions



Over a period of three years 68% of assets under management in funds outperformed their respective benchmark



Launch of sustainable local emerging and climate bond strategies, and development of a range of sustainable thematic equity strategies



Employs more than 100 investment professionals globally



Experienced investment professionals with an average tenure of over 14 years



Assets under management CHF 31.9 billion as at 31 December 2021



Distinctive, often unique, investment styles, free from the constraints of a 'house view'

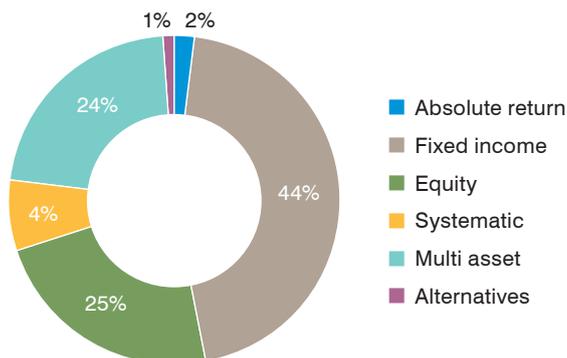


As at December 2021, Citywire rated 4 investment managers AAA and 3 AA

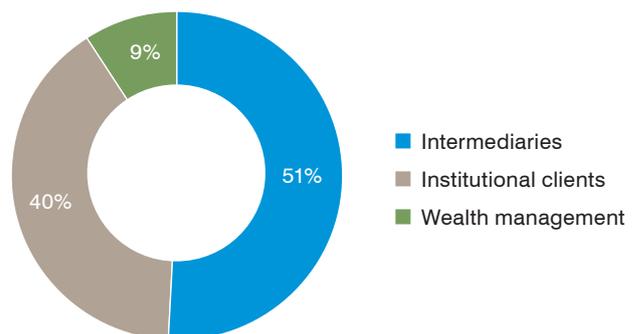


GAM wins Citywire Gender Diversity Award in 2021

Investment management assets by capability



Investment management assets by client segment



## Fund Management Services



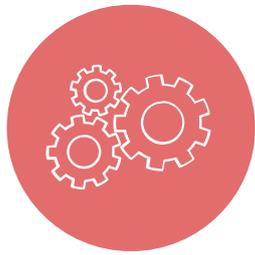
Servicing more than 170 funds



One of the largest independent providers of its kind in Europe



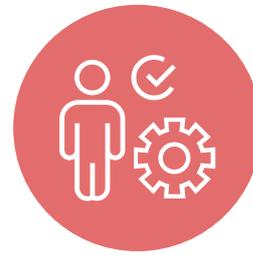
Fund Management Services accounts for 15.6% of GAM's total net management fees and commissions



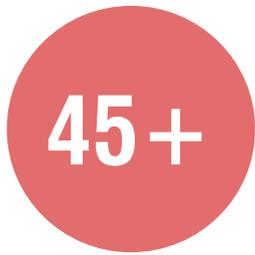
Services range from fund launch to distribution support, fund structuring and engineering, risk management, compliance and others



Assets under management were CHF 68.0 billion as at 31 December 2021



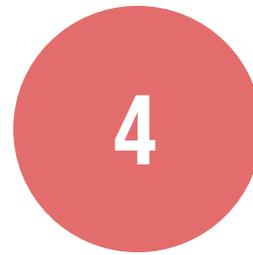
A simple but compelling premise – managing clients' day-to-day fund operations on their behalf, enabling them to maintain a focus on their core competencies



Tailored solutions for around 45 clients – amongst them banks, insurers, independent asset managers and institutional investors

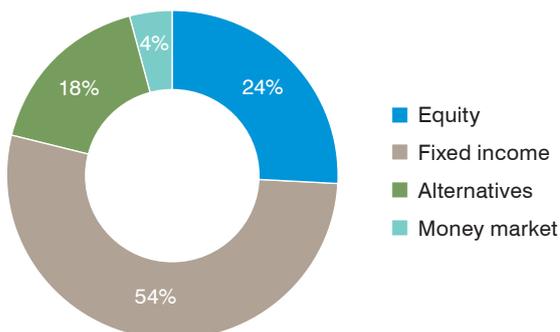


Appointed new Global Head of Fund Management Services in 2021

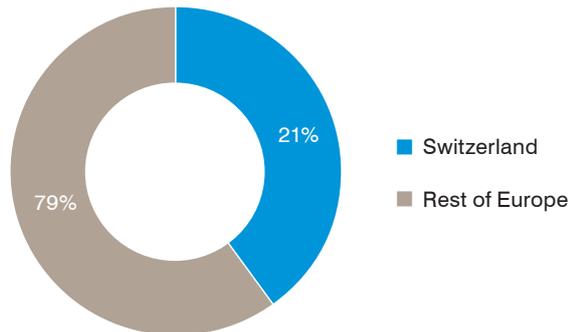


Fund Management Services operates internationally in Switzerland, Luxembourg, Ireland and Italy

Fund Management Services assets by asset class<sup>1</sup>



Fund Management Services assets by fund domicile<sup>1</sup>



<sup>1</sup> Not including AuM managed for GAM funds.

## Wealth Management



Wealth Management is part of GAM's heritage



As at 31 December 2021, GAM Wealth Management reported assets under management of CHF 2.9 billion



Commitment to offering professional asset management-style investment services to high net worth individuals



Clients are mainly located in the UK, Switzerland and Asia



Appointed new Global Head of Wealth Management in 2021



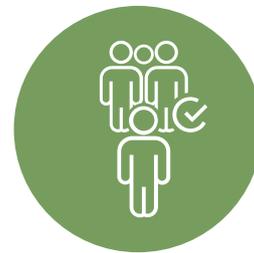
Provide innovative, global investment solutions for sophisticated clients



Network of external, independent, leading service providers for financial planning, legal and tax advice, lending, as well as trust and fiduciary services



Dedicated team of experienced relationship managers with more than 20 years' average industry experience



Working across multiple asset classes to maximise clients' investment success in line with GAM's open architecture approach



# Our purpose, vision & strategy

The heart of GAM's purpose is to protect and enhance our clients' financial future.

Peter Sanderson, Group Chief Executive Officer

GAM's purpose is to protect and enhance our clients' financial future by attracting and empowering the brightest minds to provide investment leadership, innovation, and sustainable thinking. In 2020, we laid out our strategy to deliver our vision of building the most respected specialist active investment manager and trusted solutions and services platform in the world.

Our strategy was based on the three pillars of efficiency, transparency, and growth. Now that we have invested in a new, simpler, 'One GAM' operating platform, our focus is now switching from efficiency to excellence throughout the firm. This allows us to deliver excellence while striving for further operational improvements as we refine and develop our business. The transparency pillar is designed to deliver better reporting and improved processes based on clarity, accountability, and trust. An important aspect of this pillar is increased transparency on ESG – both as a firm and as an investor. The growth pillar is based on our client-centred approach to delivering results beyond the ordinary, by thinking beyond the obvious. We will capture growth opportunities by leveraging our distinctive capabilities in Investment Management, Wealth Management and Fund Management Services (formerly Private Labelling).

## 2021: A pivotal year of strategic progress

2021 was a pivotal year of strategic progress for GAM. The efforts and commitment of everyone at GAM have put the firm in the best possible position to move forward and grow.

Over the past two years, we have continued to transform GAM. Our governance, risk and control frameworks have been enhanced, our technology platforms have been modernised, the business model has been simplified and we have invested in the people and products that will enable us to grow. We have also put the issues of the past behind us with the settlement reached with the UK Financial Conduct Authority (FCA) in December 2021. In February, we announced the orderly wind down of our supply chain finance fund, and we have just made the final payment which has seen clients receive 100% of their investment. Our priority has always been, and remains, protecting the best interests of our clients.

We now have state-of-the-art systems and robust processes that allow us to deliver excellent service to our clients to support growth. At the same time, we have seen strong recovery in fixed income investment performance and continued strong performance from our equities strategies, with many in the top quartile across time periods. Throughout the year colleagues have worked with a relentless focus on delivering for our clients, and this is beginning to yield results.

## From efficiency to excellence

At the heart of our efficiency pillar is our new fully modernised operating platform, which leverages SimCorp for Investment Management and Fund Management Services, Multrees for Wealth Management and Workday for HR and Finance.

All our equity, fund of funds, emerging market debt and credit fixed income products are now on the new platform. We plan to bring the remaining investment management and

systematic portfolios onto the new platform during 2022. Wealth Management implemented a new Multrees platform for client administration during 2021. These new systems help provide enhanced client service, including advanced data and analytics. We also saw the implementation of Workday, our new Finance and HR platform.

During the year, we also successfully managed operational changes in our Investment Management business. In April, we announced the realignment of our systematic capabilities and in September, we made the decision to close some of our long-short strategies. During the year, we continued to merge legal entities to create a simplified branch structure. The smooth execution of these changes was a reflection of the highly collaborative and supportive culture at GAM.

Our investment in our platform and these transformational changes have all helped us deliver CHF 15.5 million of cost savings in fixed personnel and general expenses in 2021 to add to the CHF 71.6 million of total expenses saved in 2020. However, more importantly, we now have state-of-the-art systems and robust processes that allow us to deliver excellent service to our clients to support growth. Our focus is now on excellence across our business while striving for further operational improvements and cost savings as we refine and develop our business.

## Transparency

During 2021, we further enhanced our reporting to demonstrate accountability and build trust with all our stakeholders.

We published our first-ever standalone Sustainability Report and an enhanced Stewardship Report. As part of our commitment to putting sustainability at the core of our strategy, we joined the United Nations Global Compact (UNGC), committing to aligning the firm's strategy and operations with the UNGC's Ten Principles. GAM was also certified as a CarbonNeutral® company for operational emissions, joined the Net Zero Asset Managers initiative, committing to supporting investing aligned with the goal of net zero by 2050 or sooner and was listed as signatory to the revised UK Stewardship Code. We now have in place ESG summary reports for more than two thirds of our funds. These detail the funds' ESG ratings, ESG score breakdowns and carbon intensity, relative to their benchmarks and are important factors for clients as they assess their investment portfolios.

We have continued to strengthen our policies and disclosure as we continue to explore becoming a certified B Corporation, underlining our commitment to market-leading transparency and to generating a positive impact for our clients, colleagues, the environment, and wider society.

At the end of the year, we reached a settlement with the UK Financial Conduct Authority concerning the operation of the conflicts of interest framework for our UK subsidiary GAM International Management Limited (GIML) between 2014 and 2017 and conflicts arising out of three specific investments made by the Absolute Return Bond Fund (ARBF) team between 2016 and 2018. In this announcement we reminded the market that after the ARBF funds were put into liquidation in 2018, we were able to return on average more than 100% of their value to clients. Since then, we have significantly strengthened our senior management, governance, control frameworks, policies, and training to ensure that all lessons learned from that period are fully embedded into our firm and culture.

In this context, it was pleasing to see that GAM was rated best Swiss-listed financial services provider for governance for the third consecutive year by Inrate, a Swiss sustainability rating agency.

We have maintained a regular dialogue with our shareholders and analysts throughout the year and have ensured that the market has remained fully informed about our strategic progress.

## Growth

Good investment performance across many of our strategies during 2021 has provided real impetus to the growth pillar of our strategy. Highlights include the strong recovery in fixed income investment performance and continued strong performance from our equities strategies, with many in the top quartile across time periods.

We have refocused our distribution footprint to align with evolving client demand. Thus, we have a strengthened presence in Asia, a strategic growth market for GAM, with the opening of our Singapore office and two new hires. We reinforced our institutional team with two new hires in the US and two hires in Switzerland, along with a new Global Head of Consultant Relations in the UK.

At the beginning of the year, our Global Head of Sustainable and Impact Investment joined us to spearhead our sustainability efforts. In Investment Management we strengthened our high-performing global equities team under the leadership of the Investment Director of the Global Equity team. In July, we appointed our new Head of Fund Management Services who also is CEO of Luxembourg. He is focused on revenue growth using the full suite of GAM capabilities in response to client demand for an enhanced and more flexible offering. We also announced an increased focus on Wealth Management under the leadership of our new Global Head of Wealth Management.

We are seeing a client pipeline increasingly diversified across our capabilities in Investment Management. Client interactions have been very positive and have translated into net inflows into equities in 2021. We saw the successful launch of sustainable local emerging bond and sustainable climate bond strategies and we have begun developing a range of sustainable thematic equity funds in response to client demand.

The success of our client-driven distribution strategy has been in part due to our efforts to deepen our client relationships and to enhance their experience when interacting with us. This has been underpinned by improvements to our marketing capabilities and our ability to provide our clients with thought leadership materials and insights through a variety of channels. We understand our clients' needs and objectives and are able to offer investment capabilities and solutions that meet their investment needs.

We have improved our sustainable investment framework, with a proprietary ESG dashboard that uses multiple ESG data points and in-house voting to identify specific ESG risks and opportunities. The dashboard now covers 100% of our equity investments and almost a third of fixed income strategies. We are developing a proprietary ESG, climate and impact assessment framework that will be rolled out in 2022. In response to client demand, we introduced a Sustainability Exclusion Policy which sets thresholds for certain activities such as tobacco production or nuclear weapons.

Core to our purpose and to our growth as a firm are our people and the culture at GAM. Our recent employee survey shows that engagement has held up well during the pandemic, but we are very aware of the pressures that transforming the firm during a pandemic have put on our teams. Pleasingly, the GAM results compare favourably with the benchmarks and there is a particularly high score for satisfaction with our working arrangements.

As part of this transformation, we have strengthened our HR capabilities to support and develop our colleagues. We have invested in developing our talent across the firm, including training for all our distribution colleagues and making a global mentoring programme available to all employees. We have also developed training to help colleagues work effectively in our hybrid way of working. Alongside the experienced industry professionals who joined GAM during 2021, we have managed to fill over 30% of vacant positions with internal candidates, demonstrating the strong commitment of our employees.

Our new HR operations team have implemented Workday, which has allowed us to have better quality, consistent information about our people, their performance, training, succession planning and development opportunities.

## Looking ahead to 2022 and beyond

Following a pivotal year of strategic progress in 2021, 2022 promises to be an exciting year for GAM in the new paradigm that we see emerging with increased client appetite for alternative, sustainable and high-conviction strategies, and solutions.

Our strategic progress in 2021 has put us in a good position to grow the firm. We believe that GAM will be able to deliver strong financial results, but we have revised our targets in the light of our current assets under management. We will continue to drive efficiency gains to help meet these revised targets and deliver sustainable returns for our shareholders.

We will continue to enhance our transparency and transform GAM. In every aspect our focus will move beyond efficiency to delivering excellence through any further operational improvements.

The growth pillar of our strategy is based on delivering results beyond the ordinary, by thinking beyond the obvious. We will capture growth opportunities by leveraging our distinctive capabilities in Investment Management, Fund Management Services and Wealth Management.

Our **Investment Management** business is a leader in highly differentiated, active strategies where specialist expertise and high conviction can have real, positive impact. During 2022, we are launching a sustainable version of our Core Macro strategy and a new private shares strategy in partnership with Liberty Street Advisors.

Our **Fund Management Services** business is amongst the largest independent providers of its kind in Europe and provides the full suite of management company services in four different domiciles. Clients can tailor our services to suit their requirements, ranging from running or structuring a fund to distribution and marketing, investment management and custody and additional ancillary services. Our Fund Management Services locations cover Switzerland, Luxembourg, Ireland and the UK, with the aim to expand across other locations such as Asia. With regards to client target markets, we are focused on maintaining our strong position in Switzerland and continue to develop the business across Europe and other regions. Our goal is to broaden our existing offering, provide support with our open architecture model and offer unbundled services to maximize flexibility for our clients. We also plan to leverage our existing service capabilities and solutions across our core businesses of Investment Management, Wealth Management and Fund Management Services – One GAM.

Our **Wealth Management** business delivers a bespoke array of high-quality multi-asset solutions that consist of internal and external products and managers, delivered by our relationship managers through a client-first, high-touch approach, and bolstered by a range of independent, leading service providers operating in the fields of financial planning, legal and tax advice, lending, as well as trust and fiduciary services. The appointment of Martin Jufer in the new role of Head of Wealth Management based in Zurich will enable GAM to drive growth from our existing base of private clients in Switzerland and in the UK and from new opportunities in Asia. We believe that private clients, charitable foundations and family offices will be attracted to GAM's investment solutions while benefitting from our network of trusted advisors for any other service they may require.

With the legacy issues behind us, GAM is entirely focused on our clients and on driving growth through our three businesses. We now have state-of-the-art systems and robust processes that allow us to deliver excellent service to our clients to support growth. We may well see further operational improvements as we refine and develop our business, but our focus is now on excellence.

At the heart of GAM's purpose is to protect and enhance our clients' financial future, and we will do this by doing what makes GAM different: thinking beyond the obvious.





# Our businesses

We think beyond the obvious to deliver performance beyond the ordinary.

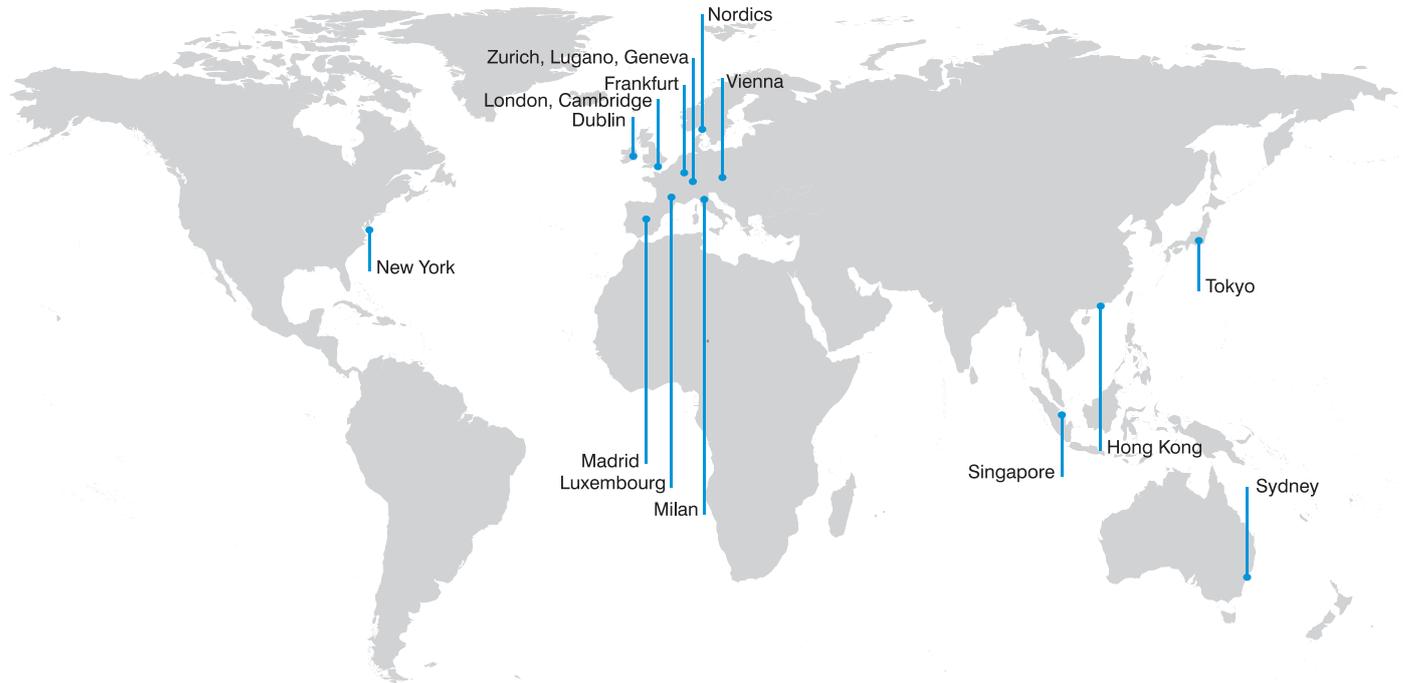
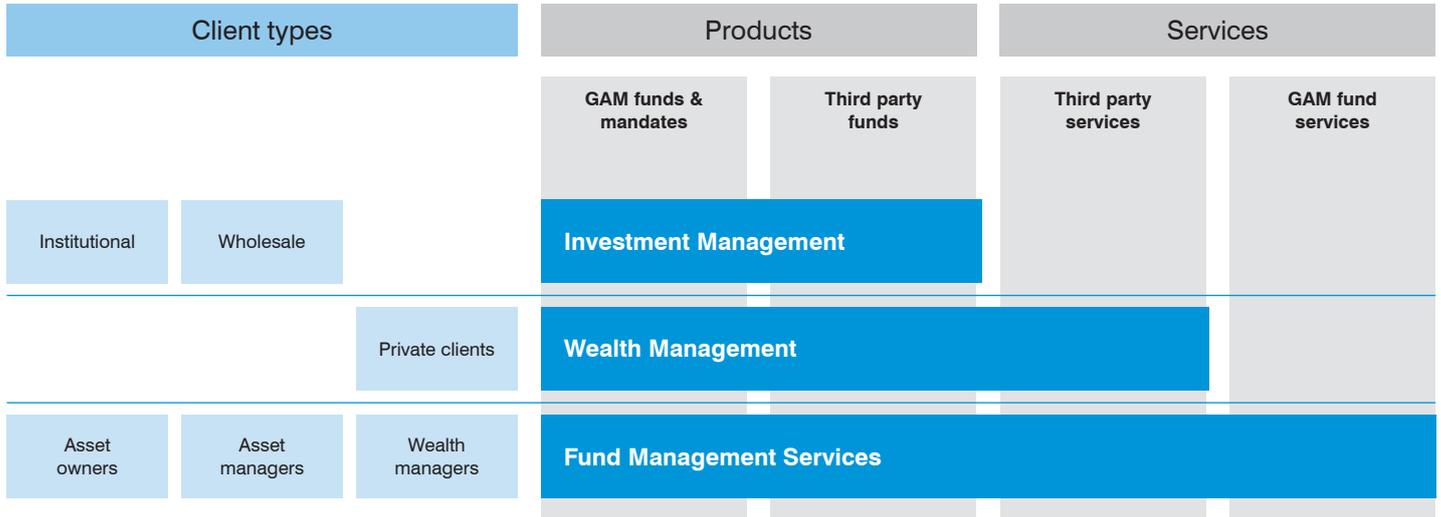
Peter Sanderson, Group Chief Executive Officer

At GAM, we think beyond the obvious, to deliver performance beyond the ordinary. Since our inception, our principal aim has been to protect and enhance our clients' future by building a business that would attract and stimulate the widest diversity of talent – the innovators, the free-thinkers, the brightest minds – and to embolden our people to challenge the status quo in order to be focused, determined and, above all, original. It's a commitment that continues to inspire us today.

2021 was a pivotal year of strategic progress for GAM. The efforts and commitment of everyone at GAM have put

the firm in the best possible position to move forward and grow by leveraging our distinctive capabilities in Investment Management, Fund Management Services (formerly Private Labelling) and Wealth Management. Over the past two years, we have continued to transform GAM. Our governance, risk and control frameworks have been enhanced, our technology platforms have been overhauled, and the business model has been simplified and we have invested in the people and products that will enable us to grow.

## GAM client types, products and services



## Investment management

In Investment Management, our portfolio managers are empowered to act with autonomy in pursuing their very distinctive, unique, investment styles, free from the constraints of a 'house view'. Specialist expertise and high conviction can have real, positive impact and our Investment Management business is globally recognised as a leader in highly differentiated, active strategies.

By empowering our managers to operate autonomously, we are able to look beyond the conventional and strive for returns beyond the commonplace, always knowing that superior performance starts with good governance. We place unparalleled emphasis on active, strategic, immersive risk management, regarding it not as a constraint but rather a vital component of investment success.

We are committed to putting sustainability at the heart of our business, equating responsible investing with investing in progress. Our sustainable solutions are built not only for the here and now, but also to stand the test of time.

### Investment capabilities

Our investment management capabilities provide clients with differentiated investment strategies across equity, fixed income, alternatives and multi-asset. These are actively managed with discretionary, systematic and specialist approaches. Our product and solutions capabilities are focused on scalable strategies with high growth prospects based on industry trends and client needs. Such strategies are able to sustain higher fees compared to passive and more traditional benchmark-oriented products given their active and differentiated nature.

We have 103 in-house investment professionals across our investment centres in Zurich, Milan, London, Cambridge, New York and Hong Kong. Having pioneered the open architecture approach by working with external managers in the early 1980s, we continue to work with a few third-party investment specialists in selected areas.

Since GAM does not have a 'house view', our investment management teams make investment decisions according to their individual philosophies and styles, within GAM's centralised risk framework. Our systematic teams utilise rigorous, world-class scientific research to create robust quantitative strategies that identify and harvest numerous sources of returns.

The breadth of our portfolio allows us to provide relevant products across different client segments. Our product development capabilities encompass a variety of structures – onshore and offshore funds, segregated mandates and customised solutions. A wide range of GAM's products are offered in the regulated form of Undertakings for the Collective Investment in Transferrable Securities (UCITS). We have placed sustainability at the heart of our business and are responding to client demand by supplementing our existing range of sustainable investment strategies, with a further suite of GAM sustainable products.

As at 31 December 2021, 25% of the CHF 31.9 billion investment management assets were invested in equity strategies, 44% in fixed income and the share of investment solutions across multi asset and alternatives capabilities was 24% and 1%, respectively. Our systematic capability accounted for 4% and absolute return products for 2%.

INVESTMENT MANAGEMENT								
	Equity		Fixed income		Alternatives		Multi-asset	
	<i>Thematic</i>	<i>Regional</i>	<i>Specialist</i>	<i>Emerging markets</i>	<i>Liquid</i>	<i>Illiquid</i>	<i>Risk-rated funds</i>	<i>Bespoke</i>
	Disruptive Growth	European Equity	Cat Bond	Local Emerging Bond	Systematic Core Macro	Private Shares	Global Cautious	Flexible Allocation
	Luxury Brands	Japan	Credit Opportunities	Emerging Bond	Systematic ARP	ILS Return	Global Defensive	Customised Solutions
	Asia Focus	UK Equity Income	MBS Total Return	Asian Income	Global Rates	Fund of HF Solutions	Global Balanced	
	China Evolution	Swiss Equity	Global High Yield		Commodities		Global Growth	
	Health Innovation	Emerging Markets	Diversified Income		Merger Arbitrage		Global Dynamic Growth	
		China			Emerging Market Rates			
					Alpha Technology			
Sustainable		Sustainable Emerging Equity	Sustainable Climate Bond	Sustainable Local Emerging Bond				

Each investment team, utilising their own and external research and distinct approaches, benefits from the collaborative culture across our investment groups, sharing insights, views and information. We provide a broad range of investment styles, including value, growth and GARP (growth at a reasonable price). Our long-standing strategies in European, Japanese, Swiss, UK and Chinese equities are complemented by emerging market equities as well as other regional and thematic strategies, all of which are highly scalable.

Our **fixed income** capability is divided into specialist and emerging market products. These cover a breadth of specialist investment offerings that are differentiated from traditional fixed income styles, managed by teams with long-standing expertise and track records. Our products encompass approaches seeking excess returns relative to benchmark, credit, emerging market debt and specialist strategies including insurance-linked strategies, catastrophe bonds and mortgage-backed securities. This wide range positions us well to capture demand for substitutes to traditional bond allocations, as investors continue to search for yield in low-return environments.

Our **alternatives** capability comprises alternative investment solutions divided into liquid and illiquid assets. Our expertise, gained over more than 27 years of managing portfolios of hedge funds for a broad global client base, is combined with a disciplined and structured investment and risk management process. Liquid alternatives is focused on managing and developing products and solutions across liquid and long-

only asset classes, including equities, debt and multi asset solutions. Our investment philosophy and processes are based on rigorous scientific research to identify and harvest numerous sources of returns.

In a more volatile and uncertain environment, there is increasing client demand for objective-oriented, holistic **multi asset** strategies that cater to the individual risk profiles of investors. Our solutions capability combines teams across multi asset, alternatives and private clients to meet this demand. It is focused on delivering solutions consistent with client needs and preferences, spanning the range from unithold funds to bespoke portfolio offerings. Our multi asset teams provide an active, top-down allocation tailored to the specific investment needs of their clients. Our investment philosophy and approach seek to add value through active decision-making at three levels: long-term strategic asset allocation, short-term tactical asset allocation and instrument selection. We offer both an extensive range of multi asset funds as well as bespoke solutions for our larger clients.

Total assets under management in investment management include all assets that generate a management fee for the Group. As at 31 December 2021, CHF 0.9 billion (2020: CHF 1.3 billion) of assets generated two levels of fees. They represent assets reinvested in our own funds, where we perform an additional level of investment management services for our clients, including advisory or discretionary management, and for which we earn an additional fee.

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## Spotlight

### **GAM Star Credit Opportunities**

GAM Star Credit Opportunities seeks steady, high income from the bonds of quality companies, with a focus on junior or subordinated debt to capture higher yields. The suite of three long-only funds is managed by corporate bond specialist Atlanticomnium S.A., which has specialised in credit investing since 1976 and has managed assets for GAM since 1985, delivering strong, long-term performance. The team's extensive understanding of subordinated credit instruments and companies' capital structures enables them to access overlooked and often undervalued bonds in the market, while an unconstrained approach means they can focus on the areas of greatest opportunity and best reward to-risk trade-offs, in order to generate performance across market environments.

### **GAM Sustainable Local Emerging Bond**

GAM Sustainable Local Emerging Bond fund draws upon the expertise of GAM's highly-acclaimed Emerging Markets Debt team, whose differentiated, conviction-driven approach to emerging markets debt investing has been developed over 20 years. The team's investment approach aims to create long-term financial returns by investing in a way which is sensitive to the impact our investment decisions may have on society and the environment. The fund combines a positive tilt towards sovereigns with higher ESG scores, as defined by the JP Morgan ESG GBI-EM GD Index, with the team's proprietary investment process incorporating ESG factors for active allocation within the index tilts.

### **GAM Sustainable Climate Bond**

GAM Sustainable Climate Bond, launched in September 2021, is a bottom-up, high-conviction fund allocating to green and sustainability bonds with positive environmental impact, issued by the European financial sector. Proceeds are allocated to eligible projects with measurable impact, in particular renewable energy and green buildings. Such bonds contribute to lowering carbon, while seeking to provide attractive spreads for investors. The fund is managed by Atlanticomnium S.A., partner of GAM since 1985. Atlanticomnium has one of the longest track records in European financial bonds, with an established history of analysing issuers, conducting close engagement and building deep relationships with issuers and regulators.

### **GAM Swiss Sustainable Companies**

GAM Swiss Sustainable Companies, managed by the Swiss Equity team, aims to achieve long-term capital growth by investing in small and medium-sized Swiss companies that are able to optimise their value added through comprehensively sustainable business development. Corporate sustainability plays an integral role in the team's investment decisions as a powerful differentiator and value creation opportunity for companies. Through its proprietary bionic approach, it assesses how well a company adapts to its ecological and social context as well as whether it has the organisational prerequisites to be able to evolve in a competitive environment as a viable entity. The team's investment style is based on the conviction that over time investment returns will reflect a firm's individual success. Therefore, the strategy is focused on companies that set themselves apart from the competition with a clear vision, customer-oriented innovation, consistent execution and the determination to create a high value-added business that drives growth.

### **GAM Star Disruptive Growth**

GAM Star Disruptive Growth is a long-only equity fund seeking long-term growth opportunities across sectors whose business models are driven by new, disruptive technologies. The team uses the omnipresence of today's technology to actively invest in winning companies with disruptive characteristics and substantial potential for growth in areas such as software, cloud infrastructure, social media, advertising, retail and transportation. The team explores the most promising companies in each sector, combining in-depth fundamental analysis to determine what to buy, and technical analysis to determine when to do so, to form a global portfolio of 40–60 stocks diversified across three to five key themes. To avoid overhyped stocks in specific parts of its investable universe and maximising opportunities for alpha, intrinsic valuation sits at the heart of the team's investment process.

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### Clients in investment management

We are committed to strong long-term relationships with our clients, spanning different geographies, channels and segments. Our goals are fully aligned with our clients', as we provide efficient access to high-performing investment opportunities, supported by our infrastructure and risk management.

Institutional clients who represent 40% of our investment management assets, continue to demand distinctive active strategies across the market cycle. Our dedicated institutional team offers investment propositions and customised solutions to clients such as family offices, public and corporate pensions, insurers, sovereign wealth funds, endowments, foundations and local authorities. In addition to our strong long-term performance track record and an in-depth understanding of their needs, institutional clients also value our risk management capabilities, designed to ensure that we are delivering the best outcome to our clients.

We maintain a strong network of distribution partners, including financial intermediaries and advisers, whose clients represent

51% of our investment management assets. These investors are typically more sensitive to investment trends and broader financial market developments than institutional clients, which can result in concentrated inflows into a smaller number of strongly performing products and accelerated outflows during extended market downturns. We therefore offer a broad range of distinctive products across liquid asset classes and investment styles in order to ensure a successful rotation of products through market cycles. Our distribution strategy is to diversify by client type, geography and investment strategy.

In 2021 our existing Wealth Management business represented 9% of investment management assets. These clients value GAM's high standards of service, comprehensive investment expertise across many asset classes and bespoke solutions based on individual requirements. During 2021 we announced an increased focus on Wealth Management. The assets relating to our Wealth Management business, CHF 2.9 billion as at 31 December 2021, are part of the number reported for our Investment Management business.

## Investment management assets (CHF bn)

Client segment	Opening AuM 1 Jan 2021	Net flows 2021	Funds	Market/FX 2021	Closing AuM 31 Dec 2021
			in liquidation 2021 <sup>1</sup>		
Intermediaries	18.3	(2.0)	(0.3)	1.1	17.1
Institutional clients	14.7	(2.3)	(0.8)	0.3	11.9
Wealth management	2.9	(0.1)	-	0.1	2.9
<b>Total</b>	<b>35.9</b>	<b>(4.4)</b>	<b>(1.1)</b>	<b>1.5</b>	<b>31.9</b>

<sup>1</sup> Funds in liquidation include CHF 0.8 billion of GAM Greensill Supply Chain Finance Fund SCSp, the liquidation of which was announced on 2 March 2021, as well as some long-short strategies of CHF 0.3 billion, as announced on 23 September 2021.

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## Spotlight on selected products

### GAM Luxury Brands

GAM Luxury Brands seeks to deliver long-term capital appreciation by actively investing in 25-35 luxury companies globally. The steady growth in both the demand for luxury goods as well as the changing nature of the luxury consumer (largely Asian, younger, more online) will drive sustained capital growth for the next decade to come. The luxury sector is ideally placed to exploit emerging market-led growth at a developed market cost of capital – which forms the base of the fund's investment strategy. The investment universe comprises brands exposed to luxury/mass affluent consumers with heritage and strong pricing power – fashion and leather goods, cosmetics, athleisure, watches and jewellery, leisure, cars, fine wines and spirits and luxury e-commerce.

### GAM Star European Equity

GAM Star European Equity seeks to deliver attractive, risk-adjusted returns through active, unconstrained investment in a large, liquid universe of pan-European stocks. GAM's European Equity team uses a high-conviction approach to invest in a concentrated portfolio of 30-40 companies that it believes will generate superior long-term returns and allocate shareholders' capital intelligently. The team is highly selective, meaning that it only focuses on the very best opportunities from a potential universe of more than 1,100 stocks and approximately 450 companies in the MSCI Europe Index. Key ESG risks and opportunities are embedded into the team's analysis, and the team has a number of large investments in stocks that are directly driving de-carbonisation across power generation, mobility, buildings and industrial machinery.

### GAM Asia Focus Equity

GAM Asia Focus Equity seeks long-term capital growth through active investment in a concentrated portfolio of approximately 50 companies across Asia ex-Japan equity markets. GAM's Asia Focus Equity team invests in Asia's leading industries driven by key trends, with core themes focused on consumer and innovation. The team seeks to generate alpha from stock selection, sector allocation and country allocation, with large caps and low-beta stocks added when stock valuations are less attractive, in a bid to protect on the downside. The investment approach has generated some of the best and most consistent performance in the Asia universe, with the fund generating >50% outperformance over the index and ETFs since November 2013.

### GAM Systematic Alternative Risk Premia

The GAM Systematic Alternative Risk Premia team seeks to identify, structure and invest in alternative return sources across global markets, using a systematic, rules-based approach. Alternative risk premia are the rewards for taking non-traditional risk, eg outside of simply long equities and bonds, often employing investment techniques such as relative value spread positions or long/short positions, with the resulting portfolio aiming for low correlation to traditional asset classes and therefore effective portfolio diversification over the investment cycle. The investment team has a strong reputation as pioneers in this field with the first GAM fund launched in 2012. Fully customisable portfolios can be designed for clients' risk, return and correlation needs, while liquid and transparent holdings provide investors with clarity of return and risk sources.

### GAM Systematic Core Macro

GAM Systematic Core Macro, managed by the GAM Systematic Cambridge team, seeks to generate returns uncorrelated to traditional asset classes by identifying persistent and recurring sources of return across over 100 markets in currencies, fixed income, equity indices and commodities. The strategy combines two uncorrelated investment strategy clusters – trend and value – to create a robust multi asset macro portfolio with 10–12% target volatility. The Cambridge-based team uses a purely model-driven, rules-based process that allows for a highly structured, repeatable approach. The model excludes human bias otherwise inherent in discretionary investment strategies, while investing in liquid instruments across asset classes allows for a high level of transparency, liquidity, scalability and cost efficiency.

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### Markets, investment performance and flows

Global equities as measured by the MSCI AC World Index in local currency terms rose 7.1% in the final quarter of 2021, bringing the whole year's return to a very strong 21.4% gain. This performance came despite a slew of potential headwinds. The world continued to grapple with the Covid-19 pandemic, with most economies relying on blunt lockdowns and blanket travel restrictions as primary public health responses. These of

course weighed heavily on economic growth. This was despite the early promise of mass vaccinations which were rolled out successfully across most developed economies over the course of the year.

Related to the pandemic response, inflation was more stubborn than originally supposed, with the US headline CPI close to 7% by the end of November 2021. How then to explain the

success of the major equity markets? Interest rates remained the key factor. Despite the higher inflation, most central banks were reluctant to tighten near-term monetary policy in the face of the ongoing disruption caused by the pandemic response. Long-term US Treasury yields rose from 1.0% to 1.5% during 2021, but this tightening did not unsettle equity investors. The muted rise in yields indicated that long-term inflation and growth expectations remained anchored and this accordingly supported equities in two ways. First, the circa 5% forward earnings yield offered by global stocks made them highly attractive on a relative basis. Second, those equities which displayed consistent long-term earnings potential saw their valuations disproportionately elevated. Such stocks were to be found primarily in the US, and particularly in the technology and communications sectors. With the US representing over 60% of the MSCI AC World Index and over a third of those US stocks in turn allocated to the sectors described, the strong upward surge in global equities was perhaps unsurprising even as more cyclical sectors and emerging markets lagged behind.

Over the three-year period to 31 December 2021, 68% of our assets under management in funds outperformed their respective benchmark, compared to 23% as at 31 December 2020. This improvement was primarily driven by a recovery in the performance of our larger fixed income strategies, and strong performance from our equities strategies. Over the five-year period to 31 December 2021, 60% of our assets under management in funds outperformed their respective benchmark, compared with 70% that outperformed over five years to 31 December 2020.

As at 31 December 2021, 70% and 62% of GAM's assets under management tracked by Morningstar<sup>2</sup> outperformed their respective peer groups over three and five years compared to 56% and 61% as at 31 December 2020, respectively. Our equities strategies enjoyed strong performance in 2021, with many in the top quartile or even top decile relative to their peer groups across time periods.

## Investment performance<sup>1</sup>

Capability	3 years 2021	3 years 2020	5 years 2021	5 years 2020
Fixed income	56%	6%	46%	67%
Equity	91%	61%	83%	85%
Systematic	0%	32%	0%	89%
Alternatives <sup>2</sup>	68%	58%	68%	12%
Absolute return	100%	39%	100%	48%
<b>Total</b>	<b>68%</b>	<b>23%</b>	<b>60%</b>	<b>70%</b>

<sup>1</sup> % of AuM in funds outperforming their benchmark (excluding mandates and segregated accounts). Three- and five-year investment performance based on applicable AuM of CHF 20.5 billion and CHF 19.7 billion, respectively.

<sup>2</sup> Reflects performance of products in alternative investment solutions.

Net outflows in investment management totalled CHF 4.4 billion. Intermediary clients redeemed CHF 2.0 billion, institutional clients CHF 2.3 billion and wealth management clients CHF 0.1 billion in 2021.

In fixed income, net outflows totalled CHF 2.3 billion, primarily driven by the GAM Local Emerging Bond and GAM Star Credit Opportunities, which were only slightly offset by inflows into the GAM Star Cat Bond fund.

In equity, GAM saw net inflows of CHF 0.3 billion, primarily driven by the GAM Star Disruptive Growth, GAM Luxury Brands Equity and GAM Star European Equity funds, which exceeded withdrawals primarily from the GAM Emerging Markets Equity and GAM Health Innovation Equity funds.

Multi asset strategies experienced net outflows of CHF 0.4 billion in 2021, driven by redemptions primarily from institutional and private clients.

In alternatives, GAM saw net outflows of CHF 0.3 billion, driven by redemptions in one fund.

In systematic, net outflows of CHF 1.7 billion were driven by redemptions from the GAM Systematic Core Macro and GAM Systematic Alternative Risk Premia funds.

In absolute return, total outflows were approximately CHF 50 million. The GAM Star Emerging Market Rates, GAM Star Global Rates and GAM Star Alpha Technology funds all saw inflows in 2021, while CHF 0.3 billion of absolute return assets are in liquidation following the realignment of our Lugano capabilities.

## Investment management assets and management fee margins (CHF bn)

Capability	Opening AuM 1 Jan 2021	Net flows 2021	Funds in liquidation 2021 <sup>1</sup>	Market/FX 2021	Closing AuM 31 Dec 2021	Management fee margin 2021 (bps)
Fixed income	17.1	(2.3)	(0.8)	0.1	14.1	61
Multi asset	7.5	(0.4)	-	0.6	7.7	23
Equity	6.9	0.3	-	0.8	8.0	64
Systematic	2.9	(1.7)	-	-	1.2	30
Alternatives	0.7	(0.3)	-	-	0.4	59
Absolute return	0.8	-	(0.3)	-	0.5	86
<b>Total</b>	<b>35.9</b>	<b>(4.4)</b>	<b>(1.1)</b>	<b>1.5</b>	<b>31.9</b>	<b>51.3</b>

<sup>1</sup> Funds in liquidation include CHF 0.8 billion of GAM Greensill Supply Chain Finance Fund SCSp, the liquidation of which was announced on 2 March 2021, as well as some long-short strategies of CHF 0.3 billion, as announced on 23 September 2021.

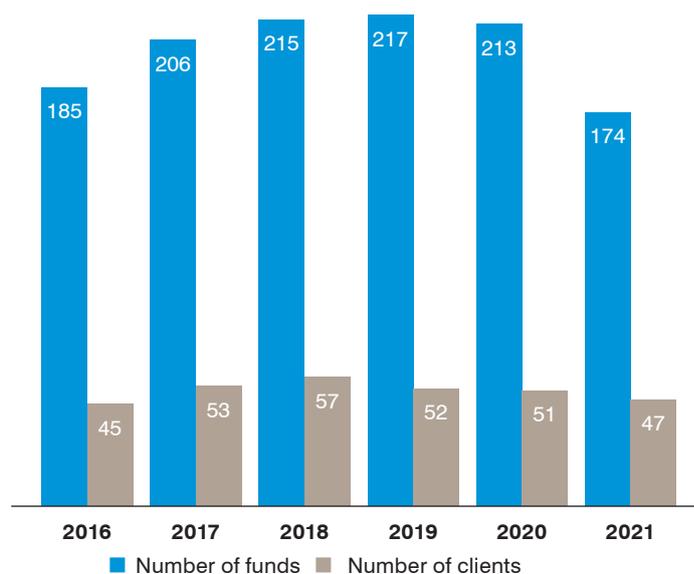
## Fund Management Services

Our Fund Management Services business is core for GAM and among the largest independent providers of its kind in Europe, built on a simple but compelling premise – by managing our clients' day-to-day fund operations on their behalf, efficiently and cost-effectively, we enable them to maintain a focus on their core competencies: fund distribution and investment decisions.

This allows clients to benefit from a host of complementary services within the overall management company and private label services offering. These range from fund launch to distribution support, fund structuring and engineering, risk management, compliance, corporate secretarial, reporting, custody, administration and other ancillary services. We also provide clients with advice on their approach to ESG and sustainability. Being a global asset manager ourselves, clients benefit from a depth of understanding and knowledge that is unique in the fund management services business.

We launched our first private label fund in 1992 and today Fund Management Services has 47 clients ranging from banks, insurers, independent asset managers to institutional investors. Fund Management Services also provides solutions for our own GAM funds. We operate over 174 third-party funds, with four of those funds launched in 2021, making GAM Fund Management Services one of the largest non-bank fund service providers in Europe.

## Fund Management services – funds and clients



Fund Management Services accounts for 15.6% of our total net management fees and commissions. While this business has a relatively low fee margin, it gives us effective operating leverage for the infrastructure that also services our own investment management activities, as well as benefiting from cross-selling opportunities.

Assets under management were CHF 68.0 billion as at 31 December 2021, down from CHF 86.1 billion in 2020. This was driven by net outflows of CHF 20.5 billion, primarily due to one client having transferred their business to another provider as a part of a broader strategic relationship with that provider. This was offset by positive market performance of CHF 3.9 billion, and negative foreign exchange movements of CHF 1.5 billion.

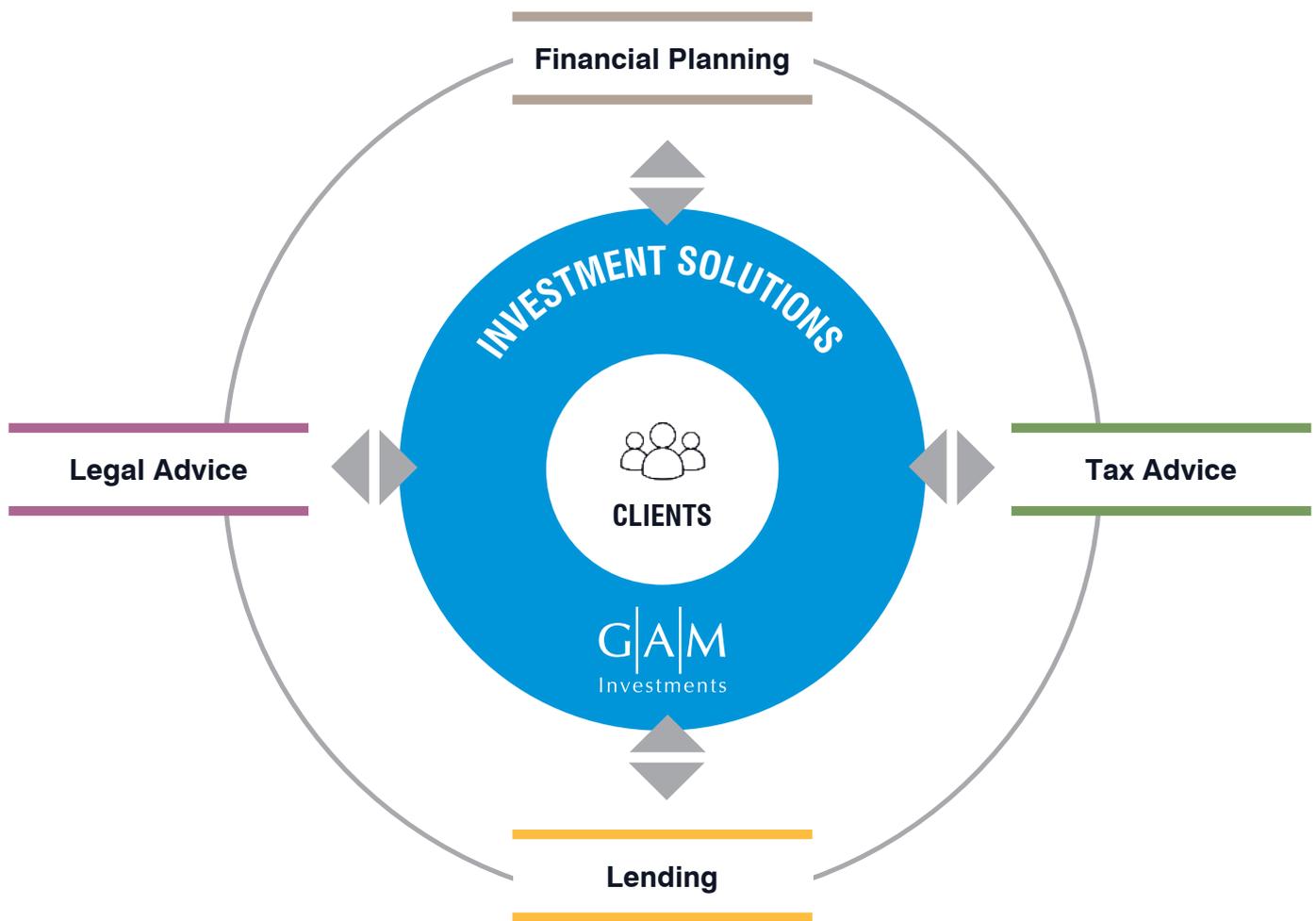
## Wealth Management

In 2021 we announced an increased focus on Wealth Management under new leadership. With a vision to provide innovative, global investment solutions for sophisticated clients, our wealth management offering is ingrained in GAM's heritage. Today, we continue to be known for delivering investment services to some of the world's most successful high net worth individuals, corporates, family offices and charitable institutions.

Having pioneered the concept of independent, open architecture investment, we remain committed to working with a well-established platform of investment managers, across multiple asset classes, in order to maximise our clients' chances of investment success.

Recognising that wealth preservation is as imperative as wealth creation, our investment professionals have a substantial network of external, independent, leading service providers operating in the fields of financial planning, legal and tax advice, and lending, as well as trust and fiduciary services to assist and guide our clients in meeting the full spectrum of their objectives.

We currently report the assets within our Investment Management business, but as at 31 December 2021, GAM Wealth Management reported assets under management of CHF 2.9 billion. Our clients are mainly located in the UK, in Switzerland and in Asia.





# Financial review

## Our financial result

In FY 2021, we reported an **IFRS net loss after tax of CHF 23.3 million**. This was mainly driven by the **underlying net loss after tax of CHF 7.5 million** and non-core items of CHF 24.0 million that included a fine agreed between GAM International Management Limited (GIML) and the UK Financial Conduct Authority (FCA) of CHF 11.3 million and a CHF 10.7 million adjustment in deferred tax assets, based on the re-assessment of the future recoverability of tax losses

carried forward. These were partially offset by after tax acquisition-related income of CHF 8.2 million. This compares to an IFRS net loss after tax of CHF 388.4 million in 2020 which was mainly driven by the impairment charge in the first half of 2020, mainly related to the impairment on the Group's goodwill of CHF 373.7 million along with Investment Management and client contract impairment charges of CHF 25.1 million (net of taxes), partly offset by a CHF 28.9 million reduction in the financial liability relating to 40% of future GAM Systematic performance fees.

## Underlying net loss / IFRS net loss reconciliation

	2021	2020
<b>IFRS net loss after tax</b>	<b>(23.3)</b>	<b>(388.4)</b>
Income tax expense / (credit) <sup>1</sup>	8.1	(9.1)
<b>IFRS loss before taxes</b>	<b>(15.2)</b>	<b>(397.5)</b>
Non-core items <sup>2</sup>	13.7	402.4
Acquisition-related items <sup>3</sup>	(8.1)	(19.8)
<b>Underlying loss before taxes</b>	<b>(9.6)</b>	<b>(14.9)</b>
<b>Underlying effective tax rate (%)</b>	<b>21.9</b>	-

<sup>1</sup> Includes a write down of deferred tax assets based on future expected recoverability of CHF 10.7 million.

<sup>2</sup> Items which arise out of a business decision or an event outside the control of the business, resulting in a significant gain or loss being recognised in the P&L, which are not expected to be of a recurring nature (previously named as non-recurring items).

<sup>3</sup> Items which are an accounting consequence of completed acquisitions, not directly relating to the operating activities of the acquired business.

### Non-core and acquisition-related items excluded from underlying profits

The following items, all net of taxes, reflected in our results according to IFRS, are excluded from our underlying profits:

**Acquisition-related items, resulting in a net gain of CHF 8.1 million (before taxes)**. This includes adjustments to the financial liability relating to 40% of future GAM Systematic performance fees following the acquisition of GAM Systematic of CHF 8.6 million. It further includes performance fees attributed to external interests of CHF 2.2 million. In 2020, the acquisition-related items resulted in a net gain of CHF 20.4 million, this included adjustments to the deferred consideration liabilities mainly related to the acquisition of GAM Systematic of CHF 2.9 million. These liabilities represent the part of the purchase price which was deferred over multiple years and linked to future revenues or profitability of

relevant businesses. It further includes the adjustment to the financial liability relating to 40% of future GAM Systematic performance fees following the acquisition of GAM Systematic. These gains of CHF 28.9 million from the net reduction in these liabilities were partly offset by the amortisation of Investment Management and client contracts of CHF 3.7 million from businesses acquired in 2016 and in prior years, and finance charges on the deferred consideration liability of CHF 7.8 million.

**Non-core items, resulting in a net loss of CHF 13.7 million (before taxes)**. This includes a fine of CHF 11.3 million related to a settlement between GIML with the FCA. In addition, reorganisation charges of CHF 2.5 million were recognised in respect of property leases, redundancy payments and costs regarding the move onto Simcorp. In 2020, the non-core items resulted in a net loss of CHF 393.9 million (all

items net of taxes), mainly due to the impairment charge on the Group's goodwill of CHF 373.7 million in the first half of 2020, Investment Management and client contract impairment charges primarily related to the acquisition of GAM Systematic of CHF 25.1 million, reorganisation charges of CHF 6.3 million related to the Group's restructuring programme, partly offset by a pension plan adjustment of CHF 3.5 million resulting from the Group's redundancy programme and gains from the sale of the mortgage loan fund to VZ Depotbank of CHF 1.2 million.

In order to ensure reader-friendliness, in the following chapter, we will be commenting on underlying Group KPIs. Whenever there is a difference relative to the IFRS numbers, these figures are disclosed and commented on separately.

## How we report results

Our key performance indicators (KPIs) and business metrics reflect our internal approach to analysing our results and are disclosed externally. They guide us in managing the Group, making investment decisions and helping us gauge how successful we have been in the implementation of our strategy.

Our results are reported in accordance with International Financial Reporting Standards (IFRS), but as in previous years, our internal analysis and external disclosure of our financial performance focuses on underlying profitability. The adjustments we make from IFRS to underlying results are always related to specific non-core events or items related to acquisition activities that, in our view, are neither indicative of the underlying performance of our business nor of its future potential. Where applicable, our KPIs are disclosed and discussed on the same adjusted basis.

### Our Group KPIs:

**Diluted underlying earnings per share (EPS)** is calculated as the underlying net profit or loss attributable to ordinary equity holders, divided by the weighted average number of ordinary shares outstanding and adjusted for the potential dilution impact from any outstanding share or option plans. It is important that the use of equity-linked instruments and share-based awards in our compensation structure is reflected in this earnings measure (please refer to the 'Compensation Report' section on pages 98-121).

**Operating margin** is calculated as net fee and commission income less expenses, divided by net fee and commission income. It excludes the impact of 'net other (expenses)/

income' – such as gains and losses from foreign exchange movements, seed capital investments and hedging, or net interest income and expenses – and therefore gives a good representation of the operating performance in our business.

**Compensation ratio** is calculated as total personnel expenses divided by net fee and commission income. It tracks our ability to manage our largest expense category – personnel expenses – in line with net fee and commission income, the source of revenues that drives most of the compensation at GAM.

**Underlying profit before taxes** and the underlying effective tax rate give emphasis to our pre-tax profitability and transparency on the bottom-line impact of the underlying effective tax rate, which is driven by a number of factors that are not immediately tied to our business performance.

**Net cash** is defined as cash and cash equivalents minus interest bearing liabilities.

**Adjusted tangible equity** is defined as equity excluding goodwill and intangible assets as well as the financial liability relating to 40% of future GAM Systematic performance fees which only materialises when a corresponding asset is recognised.

### Business metrics for Investment Management and Fund Management Services:

**Net fee** and commission income is defined as fee and commission income minus distribution, fee and commission expenses. It includes performance fees, but excludes net other (expenses)/income.

**Management fee margin** is calculated as net management fees and commissions divided by average assets under management. For Investment Management, we additionally report a total fee margin that includes performance fees (ie net fee and commission income divided by average assets under management).

**Assets under management** in Investment Management are broken down by capability, client segment and currency. In Fund Management services, assets are disclosed by fund domicile and asset class.

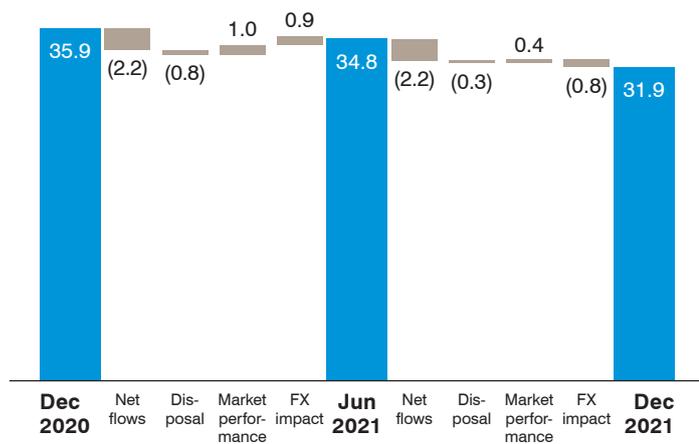
**Net flows** represent the net asset additions or redemptions by clients. For our Investment Management business, we additionally disclose the net flows by individual capability and client segment. These developments are discussed in the 'Our businesses' section on pages 25-36.

## Assets under management and net flows

Group assets under management as at 31 December 2021 amounted to CHF 99.9 billion, compared with CHF 122.0 billion a year earlier.

Investment Management assets decreased by CHF 4.0 billion to CHF 31.9 billion from CHF 35.9 billion at the end of 2020.

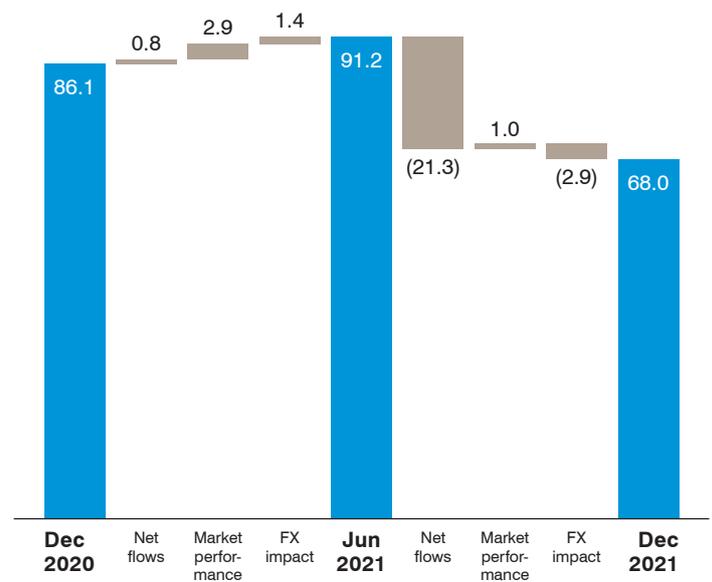
### Investment management AuM movements (CHF bn)



This decrease was driven by net outflows of CHF 4.4 billion, fund liquidations of CHF 1.1 billion, net positive market movements of CHF 1.4 billion as well as net negative foreign exchange movements of CHF 0.1 billion.

Fund Management Services assets were CHF 68.0 billion, a decrease of CHF 18.1 billion compared to CHF 86.1 billion at the end of 2020, driven by net outflows of CHF 20.5 billion, net positive market movements of CHF 3.9 billion and net negative foreign exchange movements of CHF 1.5 billion.

### Fund management services AuM movements (CHF bn)



## Income drivers and developments

### Management fee margins

The management fee margin earned on Investment Management assets during 2021 was 51.3 basis points, compared to 51.8 basis points in 2020. The fee margin reduction is primarily attributable to the mix of client inflows and outflows at different margins compared to the average margin.

In Fund Management Services, the management fee margin was 4.0 basis points, compared with 4.1 basis points in 2020, with the decrease primarily reflecting the asset mix at different margins compared to the average margin.

### Management fees

Net management fees and commissions in 2021 totalled CHF 208.0 million, down 10% from the previous year. This was primarily driven by lower average assets under management in Investment Management.

### Performance fees

Net underlying performance fees increased to CHF 19.3 million from CHF 2.8 million. The main contributors were GAM Star

Disruptive Growth, our core macro and non-directional equity strategies. IFRS performance fees amount to CHF 21.5 million. The difference between the underlying and the IFRS performance fees of CHF 2.2 million relates to performance fees attributable to external interests. (For further information, see note 6 of the consolidated financial statements).

### Net other expenses

Underlying net other expenses, which includes net interest income and expenses, the impact of foreign exchange movements, gains and losses on seed capital investments and hedging as well as fund-related fees and service charges, was a net expense of CHF 2.4 million, which is lower than the net expense of CHF 4.0 million in 2020. This compares to an IFRS net income of CHF 6.9 million. The difference between the underlying and the IFRS net other expense/income of CHF 9.3 million mainly relates to an adjustment to the financial liability for performance fees attributable to external interests and net foreign exchange gains related to a pension loan note. (For further information, see note 6 of the consolidated financial statements).

## Expense drivers and developments

### Personnel expenses

Underlying personnel expenses decreased by 5% to CHF 143.1 million in 2021. Variable compensation came in at CHF 38.3 million and was 19% higher compared to 2020, mainly driven by increased performance fee bonuses. Fixed personnel costs were CHF 104.8 million, a decrease of 11%, mainly driven by lower headcount which stood at 605 FTEs as at 31 December 2021, compared with 701 FTEs as at the end of 2020. This compares to IFRS personnel expenses of CHF 144.4 million. The difference between the underlying and the IFRS personnel expenses of CHF 1.3 million mainly relates to a reorganisation charge of CHF 1.3 million. (For further information, see note 6 of the consolidated financial statements).

### Compensation ratio

The compensation ratio improved slightly to 63% from 64.5% in 2020, reflecting the decline in personnel expenses being marginally greater than our decline in revenues.

### General expenses

Underlying general expenses for 2021 amounted to CHF 73.2 million, down 2% from CHF 75.0 million in the previous year. The reduction was driven mainly by lower marketing and administration costs. This compares to IFRS general expenses of CHF 86.7 million. The difference between the underlying and the IFRS general expenses of CHF 13.5 million mainly relates to a fine agreed between

GAM International Management Limited (GIML) and the UK Financial Conduct Authority (FCA) of CHF 11.3 million. (For further information, see note 6 of the consolidated financial statements).

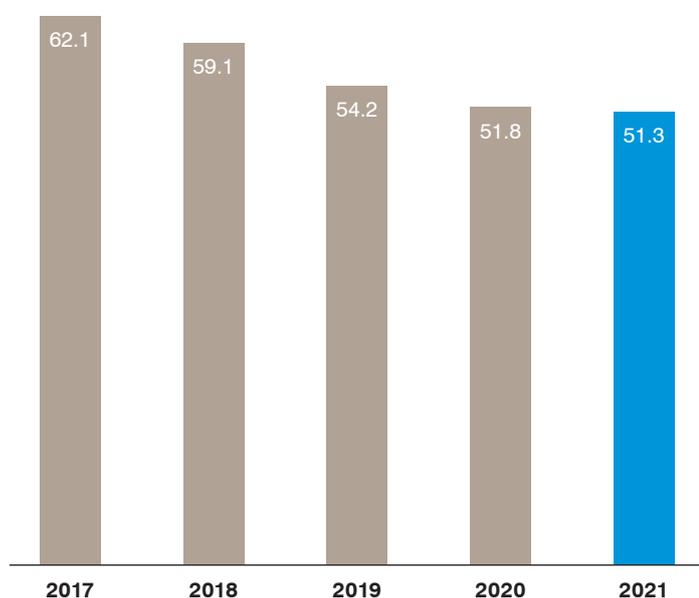
### Depreciation and amortisation

Underlying depreciation and amortisation decreased slightly to CHF 18.2 million, from CHF 18.6 million in 2020, mainly driven by the reduction of leased office space leading to lower right-of-use asset depreciation. This compares to IFRS depreciation and amortisation expenses of CHF 20.2 million. The difference between the underlying and the IFRS depreciation and amortisation expenses of CHF 2.0 million mainly relates to accelerated amortisation of software of CHF 1.5 million and the amortisation of investment management and client contracts of CHF 0.7 million. (For further information, see note 6 of the consolidated financial statements).

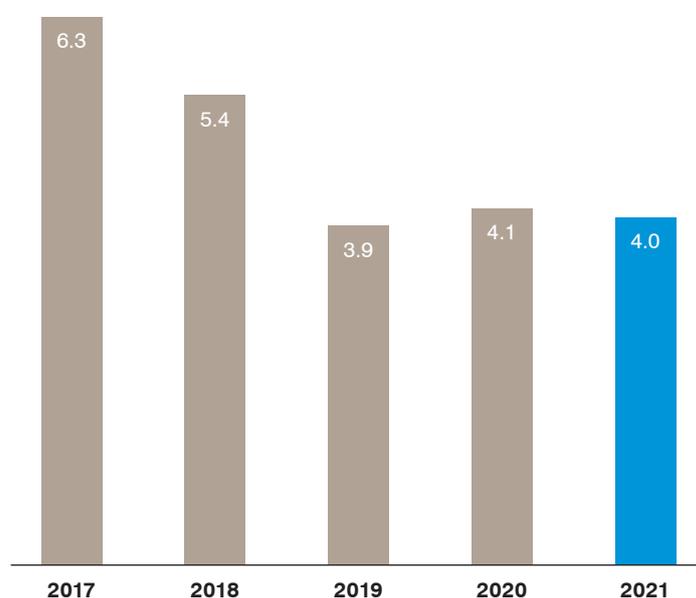
### Underlying operating margin

The underlying operating margin for 2021 was negative 3.2% compared with negative 4.7% in 2020. The improvement was driven mainly by operating leverage as expenses decreased by 4% outweighing the reduction in income of 2%. This compares to an IFRS operating margin of negative 9.6%. The difference between the underlying and the IFRS operating margin, mainly relates to higher IFRS expenses of CHF 251.6 million compared to underlying expenses of CHF 234.5 million. (For further information, see note 6 of the consolidated financial statements).

## Management fee margin – investment management (bps)



## Management fee margin – fund management services (bps)



## Profitability and earnings per share

### Underlying loss before taxes

The underlying loss before taxes was CHF 9.6 million, compared with a CHF 14.9 million loss in 2020. The reduced loss was driven mainly by lower fixed and general expenses offsetting the decrease in AuM resulting in lower net fee and commission income. This compares to an IFRS net loss before tax of CHF 15.2 million. The difference between the underlying and the IFRS net loss before tax of CHF 5.6 million mainly relates to higher IFRS net fee and commission income and higher IFRS other income. This is more than offset by higher IFRS expenses. (For further information, see note 6 of the consolidated financial statements).

### Effective tax rate

The underlying income taxes for 2021 were a tax credit of CHF 2.1 million, representing an underlying effective tax rate of 21.9% compared to 0% in 2020. The increase in the effective tax rate was primarily driven by a tax credit from an increase in deferred tax assets based on higher UK corporation tax rates. This compares to an IFRS effective tax rate of negative 53.3%. The difference between the underlying and the IFRS effective tax rate, mainly relates to an adjustment in deferred tax assets of CHF 10.7 million based on the re-assessment of the

future recoverability of tax losses carried forward. (For further information, see note 6 of the consolidated financial statements).

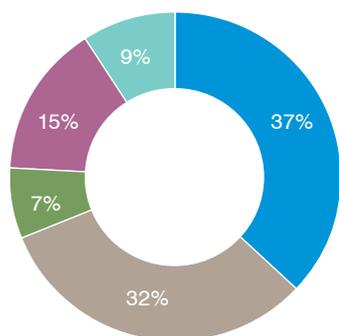
### Underlying net loss after taxes

The underlying loss after taxes was CHF 7.5 million, compared with a CHF 14.9 million loss in 2020. The main driver for the reduction of the loss was lower net fee and commission income being more than offset by expense savings. This compares to an IFRS net loss after tax of CHF 23.3 million. The difference between the underlying and the IFRS net loss before tax of CHF 15.8 million, mainly relates to higher IFRS net fee and commission income, higher IFRS expenses and an adjustment in deferred tax assets reflecting expected future recoverability of tax losses carried forward of CHF 10.7 million. (For further information, see note 6 of the consolidated financial statements).

### Earnings per share

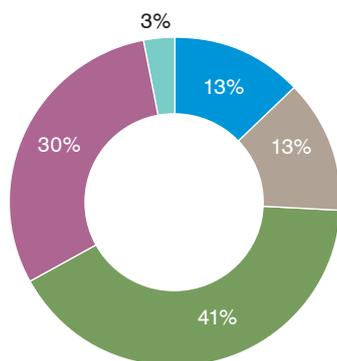
Diluted underlying earnings per share for 2021 were negative CHF 0.05, up from negative CHF 0.10 in 2020 and resulting from the underlying net loss. This compares to a diluted IFRS earnings per share of negative CHF 0.15. The difference between the diluted underlying and the diluted IFRS earnings per share of CHF 0.10, mainly relates to the higher IFRS net loss of CHF 23.3 million compared to an underlying net loss of CHF 7.5 million. (For further information, see note 6 of the consolidated financial statements).

## Group income<sup>1</sup>



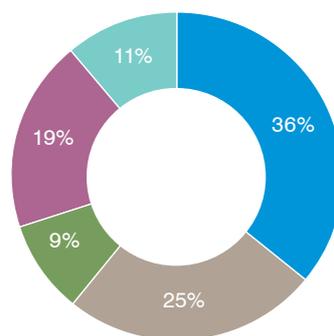
■ USD ■ GBP ■ Other  
■ EUR ■ CHF

## Group expenses<sup>2</sup>



■ USD ■ GBP ■ Other  
■ EUR ■ CHF

## Investment management AuM



■ USD ■ GBP ■ Other  
■ EUR ■ CHF

<sup>1</sup> Percentage splits are estimated based upon the currency exposure of the underlying AuM on which the revenues are earned.

<sup>2</sup> Percentage splits are estimated based upon the transactional currency, except for contractual bonuses which follow the same basis as revenue.

## Underlying group income statement

This group income statement is mainly based on underlying numbers which differ to the IFRS income statement on

page 125. Further information about the reconciliation of the underlying net loss to the IFRS net loss can be found in note 6 of the consolidated financial statements.

	2021 CHF m	2020 CHF m	Change in %
Net management fees and commissions	208.0	230.4	(10)
Net performance fees	19.3	2.8	589
<b>Net fee and commission income</b>	<b>227.3</b>	<b>233.2</b>	<b>(3)</b>
Net other expenses	(2.4)	(4.0)	-
<b>Income</b>	<b>224.9</b>	<b>229.2</b>	<b>(2)</b>
Personnel expenses	143.1	150.5	(5)
Fixed personnel expenses	104.8	118.3	(11)
Variable personnel expenses	38.3	32.2	19
General expenses	73.2	75.0	(2)
Occupancy	6.2	5.6	11
Technology and communication	16.3	15.2	7
Data and research	20.0	20.6	(3)
Professional and consulting services	7.8	8.3	(6)
Marketing and travel	5.8	7.0	(17)
Administration	5.2	5.5	(5)
Other general expenses	11.9	12.8	(7)
Depreciation and amortisation	18.2	18.6	(2)
<b>Expenses</b>	<b>234.5</b>	<b>244.1</b>	<b>(4)</b>
<b>Underlying loss before taxes</b>	<b>(9.6)</b>	<b>(14.9)</b>	<b>-</b>
Underlying income tax credit	(2.1)	-	-
<b>Underlying net loss</b>	<b>(7.5)</b>	<b>(14.9)</b>	<b>-</b>
Acquisition-related items	8.1	19.8	-
Non-core items	(13.7)	(402.4)	-
Tax on acquisition-related items	0.1	0.6	-
Tax on non-core items	0.4	1.7	-
Non-core tax item	(10.7)	6.8	-
<b>IFRS net loss</b>	<b>(23.3)</b>	<b>(388.4)</b>	<b>-</b>

## Balance sheet<sup>2</sup> and capital management

### Assets and net cash

Total assets as at 31 December 2021 were CHF 755.2 million, compared to CHF 820.2 million a year earlier. This includes intangible assets of CHF 305.0.

Cash and cash equivalents at the end of 2021 amounted to CHF 234.8 million, down from CHF 270.9 million one year earlier, reflecting mainly changes in accrued distribution fees and third party payments, as well as compensation-related share-repurchases, acquisition-related deferred consideration and investment into the GAM platform.

### Liabilities and adjusted tangible equity

Total liabilities as at 31 December 2021 were CHF 276.7 million, down from CHF 346.3 million at the end of 2020. The decrease mainly reflects a reduction in pension liabilities from CHF 77.8 million to CHF 32.0 million due to higher interest rates and plan asset performance reducing the plan liabilities. In addition, the reduction in financial liabilities from CHF 73.4 million to CHF 48.0 million mainly due to the disposal of certain property leases.

Adjusted tangible equity at the end of 2021 was CHF 174.2 million, compared with CHF 188.7 million a year earlier. The main contributors to this decrease were the IFRS net loss after tax of CHF 23.3 million and investment in developed software of CHF 18.0 million, partially offset by a pension remeasurement of CHF 32.2 million.

As at 31 December 2021, the Group had no financial debt, as in previous years.

### Treasury shares

IFRS requires a company that holds its own shares for trading and non-trading purposes to record those shares as treasury shares and deduct them from shareholders' equity. As at 31 December 2021, the holding of own shares of 4.0 million was equivalent to 2.5% of shares in issue. All of these shares were bought back over the regular trading line at the SIX Swiss Exchange (first trading line) and held to cover the obligations under share-based compensation plans. This position increased by 0.3 million shares, reflecting shares delivered to settle obligations under share-based compensation plans and the acquisition of new shares for share-based payment plans.

### Share buy-back programme 2020–2023

The new 2020–2023 share buy-back programme for the purpose of capital reduction, which commenced on 5 May 2020, is for a maximum period of three years and allows for the purchase of a maximum of 16.0 million shares. The programme is designed to purchase shares on the ordinary trading line to cover share-based payments and to purchase shares on the second trading line designated for cancellation. When shares are purchased over the second trading line at the SIX Swiss Exchange, GAM Holding AG acts as sole buyer. During 2021, a total of 3.4 million shares were repurchased over the first trading line to cover share-based payments. No shares were repurchased for cancellation in 2021.

### Dividend for the 2021 financial year

The Board of Directors proposes to shareholders that, in line with our long-term dividend policy that remains unchanged, no dividend will be paid for 2021 given a negative underlying net profit in 2021. The Board continues to target a minimum dividend pay-out of 50% of underlying net profit to shareholders.

<sup>2</sup> The consolidated balance sheet can be found on page 127.





# Risk management

Risk management is not the responsibility of one single individual or department, but is the duty of all employees within GAM.

Monika Machon, Member of the Board of Directors and Chairwoman of the Risk Committee of the Board of Directors

GAM recognises that risk management is essential to support the achievement of our business and strategic objectives. Effective risk management is fundamental to all stakeholders of GAM, including our clients, shareholders, employees, regulators and business partners, and is of interest to the wider financial services sector. The Board of Directors of GAM Holding AG (the 'Board') is ultimately responsible for the stewardship of the Group's risk management systems and processes, and their governance and control.

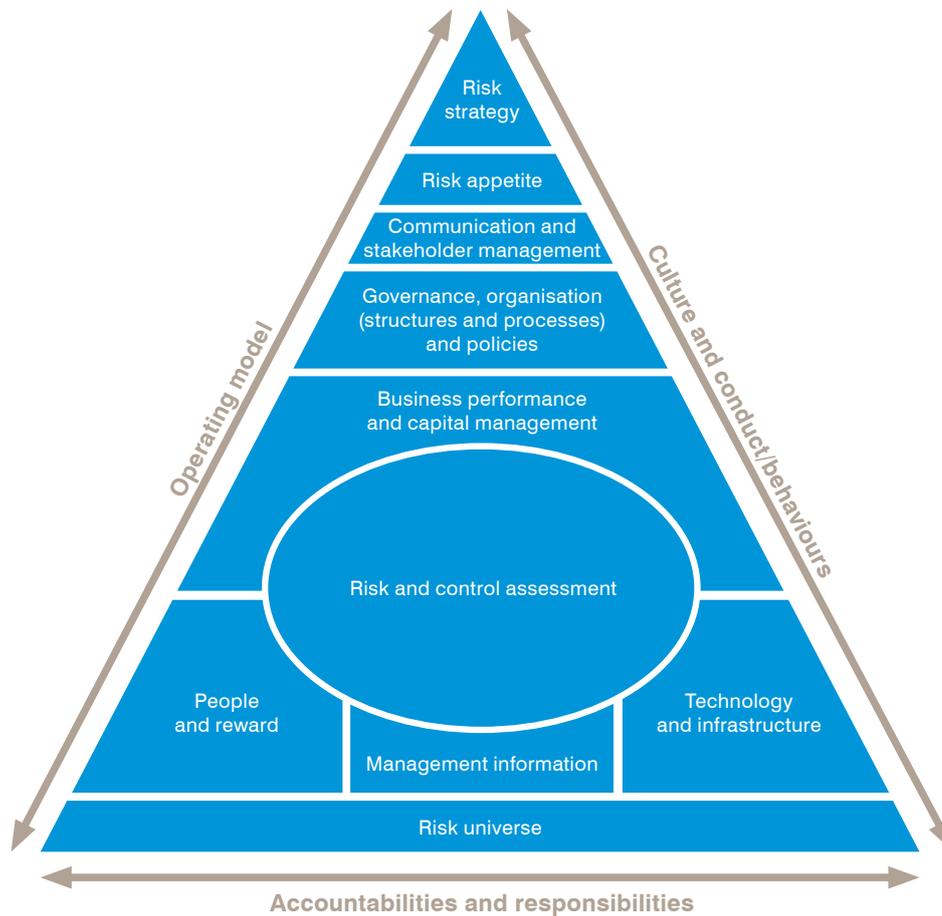
## Our risk management framework

The Group's approach to risk management, governance and control (the risk management framework ('RMF')) is a structured set of arrangements and processes that seek to identify, assess, mitigate, monitor and report risks across the Group. GAM maintains and continuously advances our employees' understanding of the standards and principles of

conduct we expect as well as the various components of the RMF in alignment with evolving regulatory requirements and good industry discipline and practice. The various components of our RMF are outlined on the following page.

Over the past years we have significantly strengthened our management team, governance and control frameworks as well as policies and employee training, and thereby our risk-managed culture.

Peter Sanderson, Group Chief Executive Officer



### Risk strategy and appetite

Our risk strategy is based on the belief that risk management is the responsibility of every employee every day, and that it must be integrated into GAM's strategy, capital allocation, decision-making, as well as into routine operations. Risk awareness is at the heart of our strategic planning process and supports decision-making and the formulation and delivery of plans for the achievement of business and strategic objectives. Our RMF includes risk appetite statements (focusing on franchise value, capital, liquidity and profitability) and associated limits that define the level of risk GAM is willing to accept in pursuit of the achievement of our business and strategic objectives.

### Communication and stakeholder management

Our stakeholders (clients, shareholders, employees, regulators and business partners) have an active interest in our performance and how we manage our risks. We communicate information that gives our stakeholders confidence in our risk management.

### Governance, organisation (structures and processes) and policies

Key for effective risk management is a risk governance structure that provides appropriate oversight, segregation of duties, as well as adequate, effective and independent control within a risk-conscious culture. Over the past years GAM has significantly strengthened its management team, governance and control frameworks as well as policies and employee training and thereby risk-conscious culture. Organisational structures and processes are in place with delegated authorities, both from a functional and legal entity perspective. A policy management framework consisting of a set of global policies supports the delivery of GAM's business and strategic objectives by establishing operating standards and principles for managing GAM's risks across the organisation. Our RMF is underpinned by a three lines of defence model which provides structure around our risk management and control by defining roles and responsibilities in different areas and the relationship between those different areas.

### First line of defence

The overall management of risk is delegated by the Board to the Group CEO, the Group Management Board (GMB) and Senior Leadership Team (SLT) members and their functions/teams who define the structures and processes to manage the risks for which they are responsible across the Group. The GMB is responsible for implementing the Group's RMF, as determined by the Board. The first line's functional management owns all the risks assumed through their day-to-day activity and decision-making. They are responsible for establishing and maintaining an appropriate management of risk and active management of all their risk exposures, as well as for ensuring that their functions are organised in a manner that provides appropriate segregation of duties and adequate, effective controls and we comply with all applicable contracts, laws and regulations. Each employee is charged with protecting our clients' interests by upholding GAM's standards of conduct and maintaining an effective control environment.

### Second line of defence

Risk challenge and oversight is undertaken, among others, by the Group's risk and compliance functions. These functions, who have direct reporting lines to the Group CEO, seek to provide objective oversight of the efficiency and effectiveness of how risks are managed across the organisation, and include:

- Investment risk analytics and oversight teams, who produce, review, analyse and challenge investment risk and performance. They produce a range of investment risk information for internal and external stakeholders, as required.
- Investment controlling teams, who monitor our investment teams' adherence to applicable legal and regulatory, prospectus, contractual and internal investment guidelines. They escalate any guideline breaches, oversee their timely remedy and report the details to the relevant management committees and legal entities' boards and, as required, applicable external auditors and regulators.
- Operational risk teams, who perform reviews of business processes and risk and control self-assessments, monitor

the performance of business processes using defined key risk and performance indicators, test controls and analyse operational incidents. They maintain an active dialogue with first line business process owners.

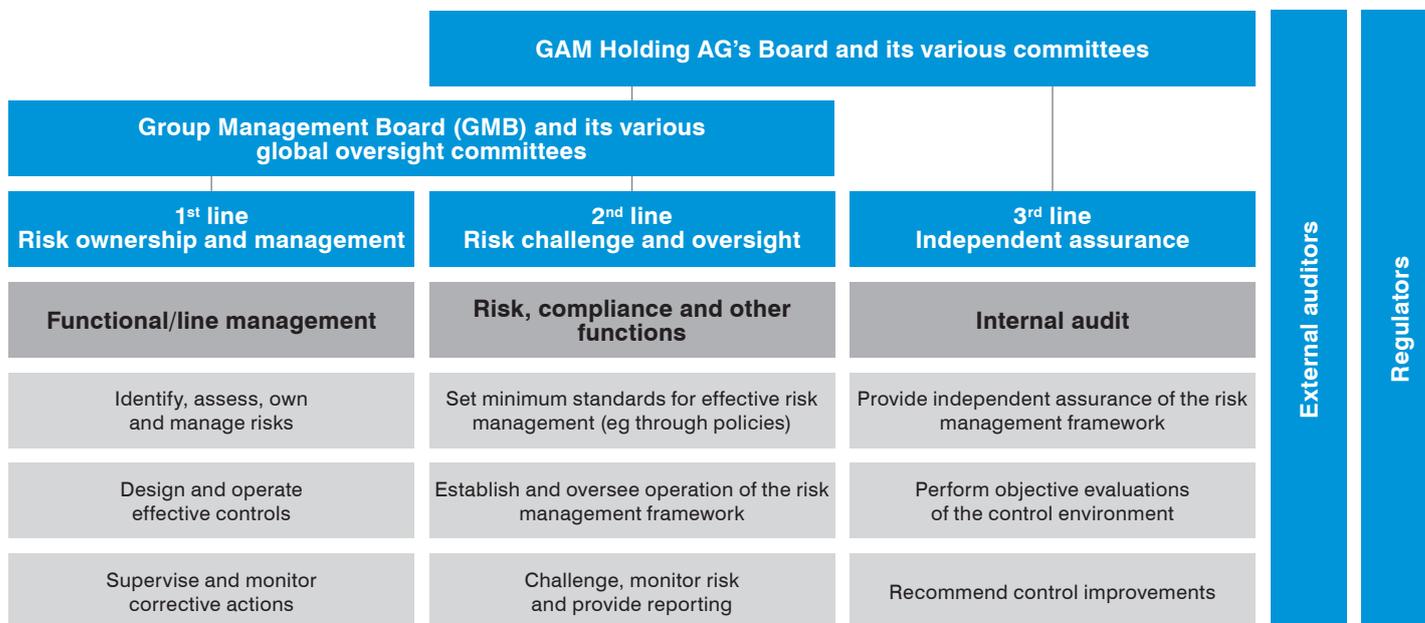
- Business protection team, who oversees and governs the management of information risk, which includes cyber and privacy risk, physical and environmental security, data breach management and business resilience.
- Local risk teams, who oversee and monitor both financial and non-financial risks, from both an agency and proprietary perspective. They challenge risks within their geographic region and the associated controls in place, and provide support to the business in designing solutions to mitigate key risks.
- Legal and compliance teams, who monitor a range of legal, regulatory and compliance risks, including anti-money laundering, financial crime, best execution, fair trade allocation, data protection, conflicts of interest and employee dealings. They interact with relevant risk teams and first line business areas to oversee and monitor the regulatory risk landscape.

In addition to the controls performed by the first line of defence, independent controls commensurate with the nature and size of the risks are performed by the second line of defence. Furthermore, the second line of defence independently monitors the effectiveness of the first line of defence's risk management and oversees their risk-taking activities.

### Third line of defence

The internal audit function provides independent, objective assurance and advisory services to the Board, the Audit Committee of the Board and the GMB. It carries out operational and system audits in accordance with a risk-based internal audit plan. The internal audit function uses a systematic and disciplined approach to evaluate the effectiveness of risk management, governance and control processes.

## GAM's three lines of defence model



### Business performance and capital management

Business performance is regularly reported to the GMB and Board against the objectives agreed in the annual plan (budget). A Group capital management policy is in place to support the allocation of the Group's capital, also in line with local regulatory capital requirements.

### Risk and control assessment

Our risk assessment process considers the potential impact (both direct and indirect) that internal and external events might have on the Group. This process starts with the identification of significant inherent (gross) risks and is followed by an assessment of the effectiveness of existing controls and/or other mitigating measures that could be taken, resulting in an assessment of residual risk. Relevant assessments are also reviewed and agreed by the SLT, the GMB and/or one of its applicable Group oversight committees, and, as applicable, the Board's committees and/or the Board, and are also used for our risk-based internal audit planning and for strategic planning purposes. Within the first line of defence, a risk and control self-assessment process is used by management to identify and assess the different risks GAM faces and the controls in place to mitigate them.

### People and reward

Expectations for risk management are driven by a clear tone-from-the-top. Our management promote a risk-conscious culture, including through the measurement and management of individual and collective performance and

through appropriate remuneration and reward. A Group code of conduct supported by policies and procedures exist, and training is provided, to support the conduct and behaviours expected of our employees.

### Management information

Monitoring and reporting of risk across the business takes place within the first and second lines of defence. Management information is provided to management committees, legal entities' boards, Group oversight committees, the SLT, the GMB, the Board's committees and the Board. Regular and ad hoc risk reporting is provided detailing the risks GAM is facing and how they are managed.

### Technology and infrastructure

Systems are employed to support the identification, assessment, mitigation, monitoring and reporting of risk across our three lines of defence. Management is required to document their key risks and controls and evidence their assessment on a regular basis as part of the risk and control self-assessment process.

### Risk universe

The Group's risk universe is dynamic and evolves as the business and market environment changes. The identification of existing and potentially newly emerging risks is an ongoing activity, involving all management levels within the Group, as well as legal entities' boards, the SLT, the GMB, the Board's committees and the Board.

## Key risks

We define risk as any potential impact of an event and its probability of manifesting to result in an adverse effect on the Group's ability to achieve its business objectives or to execute its strategy successfully, consequently inhibiting value creation or eroding existing value. In common with many businesses, GAM is exposed to a range of risks across many of its activities. We classify risks according to our risk universe, which comprises a range of strategic and business, operational and financial risks as described below on the following page. Further, the Group's ability to conduct its business is critically dependent on its reputation. A good reputation is vitally important for the Group and requires that every employee, in particular those involved in decision-making, makes the Group's reputation an overriding concern. Responsibility for the risk of damage to the Group's reputation cannot be delegated.

### Strategic and business risks

Strategic and business risks represent those external or internal events that could lead to an erosion in our market position, compromise the future profitability of the Group, or impair the sustainability of our business.

### Operational risks

Operational risks comprise the risk of losses resulting from inadequate or failed internal processes or procedures, people and systems, or from external events. They also include conduct, legal, information, regulatory, compliance and tax risks resulting from failure to comply with relevant laws and regulations as well as contractual obligations.

### Financial risks

Financial risks comprise the risk of losses arising from market, credit and liquidity risks that could impair the Group's ability to conduct its business and consequently lead to the erosion of our market position, compromise the future profitability of the Group, or compromise the sustainability of our business. A description of the Group's financial risk disclosures in accordance with International Financial Reporting Standards (IFRS) 7 is included in note 19 of the consolidated financial statements.

The key risks identified in light of the current environment, market conditions and changes within the business include:

#### Revenues and product profitability

We operate in a competitive environment and therefore are subject to the changing dynamics in the asset management industry that could lead to a reduction in revenue margins on certain products. Additionally, a significant loss of assets under management could substantially impact our management fee revenues. Our focus remains on delivering investment

outperformance so that our products remain in demand from clients. We continually develop our product offering to generate new investment opportunities so that we can ensure the breadth of our product range is differentiated and attractive to existing and potential clients.

#### Change in client appetite

Events in financial markets can cause gradual or rapid shifts in asset allocations and a change in client appetite for our products and services. Reduced client demand for our products and services could lead to lower inflows and/or higher outflows. We have a targeted set of products that offer clients a range of risk/return profiles, depending on their risk appetite.

#### Loss of key staff

The departure of key staff, in particular, but not limited to, investment professionals, could result in a loss of knowledge or expertise and, in certain cases may lead to a fall in assets under management and potentially impact our revenues and profitability. Incentive packages are designed to be competitive and to recognise and reward good performance and expected standards of conduct. Scale and product diversification also serve to mitigate potential loss of investment professionals, as does succession planning.

#### Employees' well-being

Due to the ongoing Covid-19 pandemic, home office working has been implemented across the Group. Working remotely for prolonged periods of time can impact individuals' well-being, including mental health, and compromise their ability to perform. Employees' well-being has been given high priority, with a number of initiatives geared to providing support to employees facing challenging times.

#### Poor investment performance

Poor investment performance within our product offerings could lead to a decline in their value and result in lower assets under management and lower management fee revenues. Additionally, a portion of our revenues are derived from performance fees under certain investment management contracts. Poor investment performance could result in a significant drop in performance fees or no performance fees at all, increased outflows and lower future inflows, thereby reducing assets under management as well as management and performance fee revenues. We maintain oversight of the performance of our investment professionals and compare performance against appropriate benchmarks and peers, and take active steps to address underperformance where required.

#### Client concentration

We have four broad client groups: institutional investors, who are often advised by consultants; retail investors, who

are typically intermediated through banks, brokers and independent advisers; private clients and charities; and professional money managers, who typically purchase GAM's fund management company services allowing them to focus solely on the management of private label structures. The loss of a large institutional investor or an important wholesale intermediary relationship could have an adverse effect on the Group's assets under management. We seek to mitigate client concentration risk through the continued growth and diversification of our distribution network across multiple geographic regions.

#### Foreign exchange

The Group reports its results in Swiss francs. It is exposed to foreign exchange risk as a large proportion of its revenues and expenses are in currencies other than Swiss francs. Fluctuations in exchange rates against the Swiss franc can impact the results of the Group. We may engage, from time to time, in foreign exchange hedging transactions in an effort to mitigate the impact of exchange rate movements on our results. Refer also to the currency risk description included in note 19.2 of the consolidated financial statements.

#### Legal and regulatory change

The environment in which we operate is highly regulated and subject to frequent changes as particularly witnessed over recent years, and such a trend is likely to continue. Changes in and the evolving interpretation of applicable laws and regulations affecting areas of our business can result in previously unanticipated costs or expenses. Our legal and compliance functions support the Group's activities with individuals with experience across a range of legal and regulatory topics.

#### Implications of the UK having left the EU

Access to the EU and UK markets for a fund product depends on the regulation of the investment manager and the distributor as well as the fund product itself. The majority of the fund products we manage have the EU as their legal domicile (Luxembourg or Ireland) and we have offices in several EU countries as well as in the UK and Switzerland, with staff in a diverse set of roles – from investment management to distribution and support – in most of the locations. We continue to monitor the situation between the UK and the EU in order to be prepared for any potential fundamental change in the current regulatory or operating environment.

#### Fiscal changes

The Group has business operations spread across many countries, with varying effective corporate tax rates. Fiscal changes in any of these jurisdictions could either increase our effective corporate tax rate or adversely affect our investment funds compared to other forms of investment products. We monitor fiscal developments and, in particular, periodically

review our transfer pricing policies in order to ensure alignment with applicable international and local tax transfer pricing regulations.

#### Financial accounting

Accounting risk is the risk that our financial statements and other statutory and regulatory reporting do not accord with IFRS and/or other relevant statutory requirements, are not based on appropriate accounting policies and/or do not incorporate the required disclosures. As the IFRS rules applied by the Group are subject to continued revisions and amendments by the standard setter, such changes can affect the way we present our results (see notes 29.2 to 29.3 of the consolidated financial statements). We maintain a Group accounting and reporting manual, which is regularly reviewed to ensure consistent application of IFRS standards across the Group. We have regular dialogue with our external auditors to support their annual audit.

#### Pension fund accounting

The asset/liability mismatch inherent in defined benefit pension plans can give rise to pension fund deficits as determined in accordance with IAS 19 rules. Deficits calculated according to these IAS 19 rules are subject to volatility, depending on underlying changes in the input parameters, such as asset performance, inflation and discount rates (see note 16 of the consolidated financial statements). Independent and qualified external resources are retained to evaluate current and future funding requirements of GAM's defined benefit plans.

#### Third-party supplier management

The Group depends, to varying degrees, on a number of key suppliers for various operational services, such as fund administration, accounting, custody, transfer agency, portfolio management, risk analytics and market data services. The failure of any key supplier to fulfil their obligations could lead to operational and/or regulatory issues for the Group, which could result in reputational harm and/or financial loss. In order to manage key supplier risk, we impose quality requirements in the supplier selection process and ensure service levels are sufficiently documented in our contractual agreements. Our key supplier relationships are subject to initial and regular ongoing due diligence, risk assessment and service quality monitoring.

#### Organisational change

Organisational changes are determined, in most cases, to increase the overall operational efficiency of the Group and benefit of key functions such as portfolio management and client servicing. Organisational changes are supported by dedicated project teams with the aim to transition services and ensure uninterrupted daily activities. Oversight of GAM's organisational change activities is maintained through dedicated project steering committees and the GMB.

### Client servicing errors

The Group operates a range of operational systems which support the delivery of services to our clients. A significant error, such as client reporting errors, client fee errors, errors in fund prospectuses, trading errors, fund valuation and pricing errors, could materially impact our reputation, revenues and/or overall profitability. The Group operates a combination of automated and manual checking processes. Procedures are thoroughly reviewed following any reported errors/near misses. We operate systems and processes that seek to ensure compliance with applicable investment guidelines.

### Conduct

We face a range of conduct-related risks, some of which could result in us failing to meet our clients' needs or interests and/or in client detriment. These risks include the risk of market abuse, money laundering or bribery, fines and/or censure associated with failing to identify or meet regulatory requirements. A code of conduct exists, and training is provided to support the delivery of the conduct and behaviours expected of our employees. We seek to promote a risk-managed culture and provide compliance and ethics training to establish expectations of the conduct required from our employees. We review and, if required, update our internal policies and related training such as in relation to trade execution and allocation, conflicts of interest and gifts and entertainment. We maintain client on-boarding policies and procedures to manage the risk of money laundering.

### Information security and technology

The Group relies on technology and use of data to achieve our clients' objectives. Factors such as unauthorised access, theft by third parties, failure to keep technology systems up to date, adaption to suit the changing requirements and data being held or transported insecurely, can potentially put our technology and information at risk. In the ongoing Covid-19 pandemic environment in which employees are required to work remotely, working from home set-ups become a gateway to new forms of potential data theft, and companies face increased cyber security risk. Resources are devoted

to protecting the resilience of the Group's IT systems and we conduct information security awareness training for all employees. We operate business continuity/disaster recovery plans to mitigate a loss of facilities/infrastructure. Regular information technology updates are undertaken, and technical standards are in place to manage information security risk.

**Effective risk management requires an in-depth understanding of the risks GAM faces and clear accountability and responsibility for their management.**

Elmar Zumbuehl, Group Chief Risk Officer

## Effectiveness of controls and risk management

Although we have adopted standardised risk management and control processes and continue to further enhance on an ongoing basis our controls, procedures, policies and systems to monitor and manage risks, it cannot be guaranteed that such controls, procedures, policies and systems will successfully identify and manage each and every internal and external risk to our businesses. We are subject to the potential risk that our employees, contractors or other third parties may deliberately seek to circumvent established controls to commit fraud or act in ways that are inconsistent with our standards, policies and procedures.

An insurance programme provided by a syndicate of third-party insurers is tailored to the Group's risk profile and designed to increase the breadth of cover and certainty of response in respect of certain potential material liabilities arising.



# Sustainability

We steadfastly believe that embedding a sustainable approach will help our clients' capital to prosper in a rapidly changing market.

Peter Sanderson, Group Chief Executive Officer

The world is changing faster, and to a greater extent, than many of us thought possible. At GAM we believe that investing in sustainable solutions, and being a responsible corporate citizen, is the key to navigating our transitioning world and helping our clients to prosper. Last year saw us commit to become a net zero investor, release our first set of high-conviction sustainability strategies and provide ESG summary reports on over two thirds of our funds to support our clients in better understanding the ESG and climate characteristics of their investments.

Our holistic approach to responsible investment also includes an unshakeable commitment to active ownership, and our investment managers conducted over 350 company meetings on ESG topics and voted on more than 15,000 resolutions in

2021, helping us to not only understand the changing trends in each company and sector, but to shape them.

We also recognise that sustainability begins at home, and we have worked throughout the year to improve the diversity, training standards and the environmental impact of our own organisation. There is much still to do but we are encouraged by the increasing proportion of women in our investment and wealth management teams and the higher levels of training throughout our organisation.

GAM also became a committed supporter of the UN Global Compact. Looking ahead we want to more deeply embed sustainability into everything we do and strive for a positive impact on society and the environment.

## 2021 Snapshot

A few numbers that provide a snapshot of our sustainability activities in 2021:

- **1.5°C:** GAM committed to be a net-zero investor by 2050 or sooner, working with the Net Zero Asset Managers Initiative, to play our part in keeping global warming to 1.5°C or less
- **CHF 875 million AuM** invested in sustainable strategies<sup>1</sup> including the launch of two new sustainability strategies, our Sustainable Climate Bond and Sustainable Local Emerging Bond strategies
- **70% of our funds** have ESG summary reports covering key ESG and climate metrics
- **Stewardship codes:** First cohort of signatories accepted by the new UK Stewardship Code in 2021. We also became signatories to the Japan and Singapore Stewardship codes

- **15,000 ESG resolutions** voted on in 2021, with over 350 companies engaged on ESG topics by our investment managers
- **29%** proportion of women in our Investment Management and Wealth Management teams, an increase from 25% in 2020
- **1,361.5 hours** of volunteering by our employees
- **19 charities** supported through our corporate sustainability activities
- **200% carbon offsets** for operational carbon emissions, our third year as a CarbonNeutral® company
- **72/100 InRate** Corporate Governance zRating – once again making us the best-ranked listed financial services provider in Switzerland

## Our highlights and goals

	Achievements in 2021	Goals for 2022
<b>Commitments</b>	<ul style="list-style-type: none"> <li>• First TCFD report published</li> <li>• Joined Net Zero Asset Managers Initiative</li> <li>• Became a UN Global Compact supporter</li> </ul>	<ul style="list-style-type: none"> <li>• Publish Net Zero Asset Manager interim targets</li> </ul>
<b>Embedding ESG</b>	<ul style="list-style-type: none"> <li>• Rolled out ESG dashboard to 100% of equity holdings</li> <li>• Enhanced climate-risk analytics</li> </ul>	<ul style="list-style-type: none"> <li>• Continue ESG dashboard roll-out</li> <li>• Develop &amp; implement in-house assessment for ESG, climate and impact</li> <li>• Further develop climate-risk tools across additional asset classes</li> </ul>
<b>Sustainable Products</b>	<ul style="list-style-type: none"> <li>• Launched new Sustainable Local Emerging Bond fund</li> <li>• Launched Sustainable Climate Bond fund</li> <li>• Introduced sustainability exclusions in response to client demand</li> <li>• Launched ESG summary reports for 70% of funds (by AuM)</li> </ul>	<ul style="list-style-type: none"> <li>• Build our fund range – sustainable core macro and sustainable thematic equity</li> <li>• Client reporting – introduce extended ESG reports</li> </ul>
<b>Active ownership</b>	<ul style="list-style-type: none"> <li>• First cohort of 2020 UK Stewardship Code signatories</li> <li>• Joined Japan and Singapore Code</li> </ul>	<ul style="list-style-type: none"> <li>• Maintain UK Stewardship Code signatory status</li> <li>• Deliver strategic engagement plan</li> </ul>
<b>Corporate sustainability</b>	<ul style="list-style-type: none"> <li>• Employee training increases from 12 to 22 hours on average</li> <li>• 1361.5 hours employee volunteering</li> <li>• MSCI ESG score improved from 5.1 to 5.4</li> </ul>	<ul style="list-style-type: none"> <li>• Increase renewable energy to 100%</li> <li>• Expand reporting on equal pay analysis</li> <li>• All positions to consider Inclusivity candidates</li> <li>• Dedicated coaching for all eligible returners</li> </ul>

Our governance aims to put sustainability at the heart of our business and keep it there on a daily basis.

Katia Coudray, Independent Non-Executive Director

## Our approach to sustainability

Sustainability starts at the top with the GAM Holding AG Board holding overall responsibility for our sustainability strategy. Our Sustainability Committee, chaired by our Global Head of Sustainable and Impact Investment, oversees our strategy. Our Sustainability Committee reports quarterly to the Board. We also have a nominated non-executive director responsible for championing sustainability at the Board level and a separate Board member with responsibility for climate risk. Our TCFD (Taskforce for Climate-related Financial Disclosures) disclosure contains more details on our climate governance. Sustainability oversight is also integrated within the relevant functions, including Investments, Product and Risk.

We believe transparency is key to good governance and this year, we have published our second standalone sustainability report, our first TCFD report and an initial update on our commitments under the Net Zero Asset Managers (NZAM) initiative. We will also publish our second stewardship reports in line with both the UK and Japan stewardship codes and a fuller update on our NZAM targets in the second quarter of 2022.

All of our responsible investment-related policies were refreshed and updated in 2021 and are available online. Alongside such annual firm-level reporting, we introduced ESG summary reports – comprising ESG rating and carbon intensity metrics for 70% of our funds by AuM. In 2022, we will be introducing extended ESG reports and improving report coverage where possible. [LINK: Sustainability Report] for further details.

## Our sustainability strategy

We believe striving to have a positive impact on the society and environment is integral to delivering better returns for our clients, and do this across four core pillars:

- **Embedding ESG:** We aim to embed ESG risks, opportunities and impacts in our investment analysis and decision-making using leading data, tools and insight.

- **Active stewardship:** We seek to use our influence through voting and engagement to drive positive change at a company level, and in the broader market.
- **Sustainable products and solutions:** We are committed to developing products to help our clients successfully navigate, benefit and drive the transition to a more sustainable and lower carbon economy.
- **High corporate standards:** We deliver our purpose, through focus on the diversity of our people, and striving for a positive impact on society and the environment.

## Embedding ESG

At GAM we aim to seek out opportunities that may not be unearthed by the use of simple third-party ratings or defined by broad taxonomies. We strive to not only understand the changing nature of the global economy but to help shape it, as an active steward of our clients' capital.

Key to this challenge in 2021 has been the roll-out of our proprietary ESG dashboard. This uses multiple ESG data points and in-house voting to identify specific ESG risks and opportunities including any controversies an investee might be associated with. The dashboard has been rolled out to all equity investments and almost a third of fixed income corporate strategies. We anticipate increasing this to 70% in Q1 2022 following a further stage of our platform integration project. We have stand-alone tools covering sovereign fixed income strategies. We are also developing a proprietary ESG, climate and impact assessment framework that we will be rolling out in 2022.

In July 2021, we joined the Net Zero Asset Managers initiative, an international group of asset managers committed to supporting the goal of net zero greenhouse gas emissions by 2050 or sooner. We are working as part of the IIGCC Paris Aligned Investment Initiative to develop appropriate methodologies.

We expanded our provision of climate data, which now includes MSCI (climate data and climate value at risk (VaR) analysis under multiple scenarios), CDP (previously Carbon Disclosure Project) and Transition Pathway Initiative to assess the quality and resilience of a company's strategy to address climate-related risks and opportunities, in addition to our own engagement. We publish our first Taskforce on Climate-related Financial Disclosures (TCFD) aligned report this year.

We also see training and knowledge sharing as key to our continuous embedding and up-skilling on relevant sustainability topics across our business. We support external qualifications such as the CFA Certificate in ESG Investing and are participating in the pilot programme for the new CFA Certificate in Climate and Investing due for release in 2022.

We also support internal knowledge sharing, dedicated learning materials and micro-seminars. In 2021, our Global Head of Sustainable and Impact Investment ran a number of

micro-seminars on the sustainable investment landscape, stewardship, climate change, COP26, green bonds and the Sustainable Finance Disclosure Regulation (SFDR).

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## Sustainable products and solutions

We are committed to developing sustainable products and solutions that will help our clients successfully navigate, benefit from and drive the transition to a more sustainable and lower-carbon economy. We now have CHF 875 million in assets under management in sustainable strategies including Sustainable Local Emerging Bond, Sustainable Climate Bond, Sustainable Emerging Equity and Swiss Sustainable Companies strategies.

### Two of our major launches in 2021 were of sustainability-related products

**Sustainable Local Emerging Bond** In February 2021, in close partnership with a leading pension fund for sustainable investments in Austria, we developed a Sustainable Local Emerging Bond fund as the first in a new range of sustainability-focused strategies. The strategy combines a positive tilt towards sovereigns with higher environmental, social and governance (ESG) scores, as defined by its benchmark, the JP Morgan ESG GBI-EM GD Index, with the team's 'Crisis Cycle Filter' for active allocation within the index tilts.

**Sustainable Climate Bond** Our new sustainable climate bond strategy is one of the first in the industry to focus on green and sustainability bonds issued by European financials. The strategy adopts an active, bottom-up, high-conviction approach, and offers investment in green bonds that contribute to lowering carbon emissions while providing attractive spreads. The bond market for climate change solutions is worth over US 100 trillion and mobilising capital is key for a green transition.

Our strategy uses third-party environmental data specialists (Carbone 4) to provide an independent, bespoke assessment of the positive impact being generated. As part of the product launch we also joined the not-for-profit Climate Bonds Initiative to help drive forward more fixed income investments in a climate-resilient economy.

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### Implementing the EU Sustainable Finance Disclosure Regulation (SFDR)

SFDR is part of the EU's wider Sustainable Finance Framework and introduces new sustainability disclosure obligations for manufacturers of financial products. One of the most tangible changes is the classification of funds into three categories – so called 'Article 6', Article 8' and 'Article 9' funds. Broadly, Article 6 funds do not have binding sustainability considerations, Article 8 funds promote environmental or social characteristics, or a combination of those characteristics, provided the companies in which investments are made follow good governance practices. Article 9 funds are those funds that have sustainable investment as their objective. At the end of the year, we had CHF 12 billion in Article 8 and 9 funds.

In response to client demand, we introduced our Sustainability Exclusion Policy to a subset of our equity and corporate credit funds, as binding criteria to support alignment with requirements of an 'Article 8' fund under the EU's new

Sustainable Finance Disclosure Regulation. This policy covers involvement at specific thresholds of thermal coal extraction and power generation, tobacco production and retail and nuclear weapons, as well as civilian and conventional weapons, oil sands and UN Global Compact breaches. Over 76% of our equity funds and 98% of our corporate credit funds by assets under management now apply these exclusions. Exclusions are also applied to selected funds across other asset classes.

Looking to next year, we plan to continue to improve and increase our range of sustainability funds, helping our clients to invest smartly in a net-zero economy. This is likely to include the launch of a sustainable core macro strategy, which will aim to achieve long-term capital appreciation by evolving an in-house ESG scoring system for commodities and marrying this with a quantitative, macroeconomic focus, and a range of sustainable thematic equity funds.

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## Bringing impact accuracy to climate bonds

Our sustainable climate bond strategy, launched in August 2021, aligns with our concerted aim to contribute to a net zero future. It offers investment in green bonds that contribute to lowering carbon emissions while providing attractive spreads and is expected to deliver close to triple the yield of other investment grade bonds.

Two factors distinguish our strategy from similar offerings in the marketplace. First, we have elected to focus on European financials from an issuer perspective. European banks dominate the European corporate financing landscape, and therefore have a pivotal role in driving sustainable growth, both generally and in terms of environmental transition. The top 35 banks have provided close to USD 3 trillion of funding to the energy sector between 2016-2019, reflecting the significant impact potential from the banking sector.

Second, we recognise that issuers typically report their environmental KPIs using a wide range of divergent methodologies or metrics, and so have taken the additional step of engaging a third-party provider – Carbone 4, a leading consulting firm specialising in low carbon strategies and adaptation to climate change – to provide an independent view on the KPIs reported, at an aggregate level for the fund and at the detailed green bond level. This ensures GAM has a robust, credible and unbiased account of our strategy's positive impact.

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## Active ownership

Stewardship is a core element of the investment process, and critical in shaping the way we allocate, manage and oversee capital. By engaging, we not only gain valuable insights into corporate business models or management practices, but we can also use our influence to encourage a greater focus on long-term, sustainable value creation. We engage as both share and bondholders.

In 2021, we were particularly proud to be accepted as one of the first signatories to the updated UK Stewardship Code. We also committed to support the stewardship principles outlined in Japan's Stewardship Code and the Singapore Stewardship Principles for Responsible Investors.

We exercise our stewardship in three ways:

### Voting

In 2021, we voted at a total of 1,322 meetings (2020: 1,136). This represented 99.2% of meetings at which we were entitled to vote, compared to 97.7% in 2020. We voted on 15,125 unique resolutions in 2021, of which 12.0% were votes against management (8.1% in 2020). We supported 73.6% of the 401 shareholder resolutions we voted on in 2021 (2020: 64.1%).

### Direct and collaborative engagements

We engage with companies regularly as part of our investment process. This includes one-on-one and group meetings. Approximately 36% of these meetings covered environmental,

social and governance themes including climate change, diversity and labour standards. We also collaborate with like-minded investors to improve the overall standards of a particular market or sector, or to amplify our voice. These collaborations include sitting on the Steering Committee of ClimateAction100+, the world's most influential shareholder engagement urging corporates to take action on climate change, and supporting the Access to Medicine Index, which encourages pharmaceutical companies to do more for the people living in low- and middle-income nations without access to affordable medicine.

### Public policy engagement

Part of our active ownership approach is to engage openly with regulators and policy-makers to advocate policies we believe can help build the stable and well-governed social and environmental systems in which our investments can thrive. This was especially important in 2021, during the build-up to the crucial COP26 climate summit in Glasgow, which our Global Head of Sustainable and Impact Investment attended.

In 2021, our public policy engagement included signing a Global Investor Statement calling for governments to significantly strengthen plans to meet net zero emissions by 2050, sharing engagement expertise at the House of Commons in the UK (video of the event available here: [Parliamentlive.tv](https://www.parliamentlive.tv) – Business, Energy and Industrial Strategy Committee) and welcoming the European Commission's proposal for a new Corporate Sustainability Reporting Directive.

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## Fairer finance in the fight against Covid-19

While many advanced economies are already distributing booster shots to their populations, we believe we must also not lose sight of the goal of vaccine procurement for everyone, everywhere.

Aside from the catastrophic loss of life, the global economy stands to lose as much as USD 9.2 trillion if developing economies cannot gain equitable access to vaccines. These potential losses dwarf the funding needed for international action.

That is why in February 2021, GAM signed the global investor statement in support of an effective, fair and global response to COVID-19. The statement calls for fully financing the Access to COVID-19 Tools (ACT) Accelerator, a partnership dedicated to developing, producing and ensuring equitable access to tools and a coordinated global approach to distribution.

When the statement was published, more than three quarters of all vaccines had been administered in just 10 countries, while a further 130 countries, home to 2.5 billion people, were yet to administer a single dose. GAM and other signatories have since made significant progress, such as engaging with investees to support the ACT Accelerator and encouraging governments to finance the ACT Accelerator.

GAM and other investors continue to explore innovative finance mechanisms to support the response. This includes vaccine bonds, which played a role in accelerating the availability of critical funding for COVAX, the Covid-19 Vaccines Global Access initiative.

There is still much work to be done, but finance has an important role to play in our battle to overcome this pandemic.

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### Climate stewardship

In 2021, we also put a particular focus on climate engagements. We encourage companies to implement strong governance to manage climate risk, take action to reduce greenhouse gas emissions across the value chain consistent with the goal under the Paris Agreement, and provide enhanced corporate disclosure in line with the final TCFD recommendations. This has included supporting the Institutional Investors Group on Climate Change (IIGCC)'s call for consistency on 'corporate net zero alignment plans' and director accountability on climate targets.

We use our voting policy to encourage companies to identify and report climate-related risks. As a member of the Net Zero Asset Managers Initiative, we expect companies to have ambitious, broad and credible climate transition plans.

In 2021, we voted on 28 resolutions relating to climate change at 18 companies. We supported over 70% of these.

## Corporate sustainability

### Our people

#### Diversity and Inclusion

At GAM, diversity and inclusion are critical to our success and we are committed to championing diversity at all levels. Senior management take specific steps to foster this environment and cultivate inclusiveness through appropriate training at all levels and regions. We believe that diversity and inclusion are values that attract, develop and retain exceptional colleagues and strengthen our talent.

We are signatories to the Women in Finance Charter in the UK, and members of the 30% Club in Ireland and of the Diversity Project and InterInvest – an initiative to drive LGBT+ equality and inclusion across the investment industry – all of which support our progress toward our Diversity and Inclusion goals. For 2021, CEO Peter Sanderson cascaded an objective to all employees to demonstrate at least one action taken to support diversity at GAM, this was measured in year-end performance reviews.

## Workforce by gender

Gender metrics	2021		2020	
	Male (%)	Female (%)	Male (%)	Female (%)
Permanent employees	63	37	66	34
Joiners – permanent only	61	39	58	42
Leavers – permanent only	71	29	59	41

### Culture

We have a Diversity and Inclusion employee network called Equals, which is led by a working group of colleagues who collaborate with partners to drive diversity-related initiatives across the firm globally. Equals is open to all employees and is sponsored by members of our Senior Leadership Team. In addition, we have an Ethnic Minority Network which forms part of Equals and supports ethnicity-specific programmes such as 10,000 Black Interns. The programme offers internships to black students in the UK to tackle poor representation, and three interns joined our investment teams in the summer of 2021. For 2022, we have committed to increase the number of internships from three to five. We have also partnered with Inclusivity, a consultancy devoted to supporting diverse talent, to help us ensure we reach more diverse talent pools when we are recruiting.

### Talent

As part of our commitment to nurturing, developing and retaining our existing talent, we have partnered with Talent Keepers. Through this partnership, we are offering executive one-to-one coaching to support colleagues coming back from long-term leave, and their managers.

At GAM we believe in a diversity of talent for our company and the industry. This means providing opportunities to encourage a wide range of disciplines and backgrounds to access the industry. GAM has a long-standing partnership with Investment20/20 and in October, we welcomed our seventh intake of trainees, who have joined a range of departments. In addition to the 10,000 Black Interns programme in London, we offer trainee schemes in Zurich and the IFS Apprenticeship scheme in Dublin.

### Development

Training and knowledge sharing are key to continuous improvement. We have a group-wide learning management system that provides a centralised repository for all learning and development needs. For 2021, we cascaded a company-wide objective for all employees to acquire a minimum of 4

hours of ESG-related training. Completion of this objective is reviewed as part of the annual performance appraisal process. In 2021, 4.9 hours of ESG related training was completed on average per employee.

In addition, we have seen a considerable increase in average training hours per employee from 12.1 hours in 2020 to 22.4 hours in 2021, as a result of our commitment to employee learning and development.

### Gender pay analysis and action

GAM is firmly committed to ensuring equal pay for men and women doing comparable work, on top of ensuring strong female representation across functions and seniority levels.

In 2021 the Group has conducted its Equal Pay analysis for Switzerland, which covered 180 employees representing 26% of our employee base on the analysis date 25 March 2021. The analysis, which was subject to an independent audit by KPMG, found no equal pay discrepancy in our Swiss businesses.

The Group has also, for the first time, undertaken to complete and disclose its UK Gender Pay Gap based on the UK's statutory date of 6 April 2021. GAM is not required by UK law to make that disclosure but has voluntarily elected to do so for its aggregated UK employee base.

In 2022, the intent is to expand the scope of those analyses in order to improve our transparency on this topic across our global footprint. We will be using the Swiss-based methodology to conduct equal pay analyses in other countries, beginning with the UK; extension of the Gender Pay Gap methodology outside the UK to our global population will also be examined, with the aim of supporting our drive for greater gender diversity across the Group.

We listen to our employees, and in response to feedback we now operate a fully agile working system and have launched a global mentoring programme.

## Total headcount

Headcount by region (in FTEs)	2021	2020
Switzerland	139	175
United Kingdom	303	346
Rest of Europe	115	133
Rest of the world	48	47
<b>Total</b>	<b>605</b>	<b>701</b>

## Our community

### Volunteering

We support our employees in playing a positive role in their communities. This year, 26% of employees took advantage of opportunities to volunteer through volunteering days, totalling 1361.5 volunteering hours. Due to Covid-19, there were limited opportunities to coordinate in-person volunteering. In 2021, we for the first time set a volunteering objective for all employees, something we will do again for 2022 with the goal of increasing employee participation.

### Charitable donations

In 2021, we supported 19 charities, donating a total of CHF 140,455 (2020: CHF 78,043). We also support direct employee donations through a 'Give-As-You-Earn-Scheme' in the UK.

## Our environment

We are a global firm, with offices in 14 countries and clients in many more. Our main environmental impacts are linked to the operation of our global offices and business travel.

### Reducing our climate impact

We have been able to minimise our direct emissions in recent years by locating our offices in modern buildings with strong sustainability credentials. We measure our Scope 1 and 2 emissions, and emissions associated with business travel as our largest operational Scope 3 emissions. Other sources of Scope 3 emissions such as waste and water consumption are estimated. To account for the huge increase in homeworking during the pandemic, estimated homeworking emissions have been included in our Scope 3 reporting for 2020 and 2021.

### Renewable energy

We have set a target for all our GAM-managed global offices to be using 100% renewable electricity resources by the end of 2022. At the end of 2021, 83% (78% in 2020) of our staff were based in office buildings which source only renewable electricity.

### Business travel and video conferencing

Further investment in and support for video conferencing has reduced our business travel, however, the largest impact has undoubtedly been the restrictions associated with the pandemic. We have set a target to maintain our total distance travelled by air at a level at least 25% below our 2018 figures. We achieved this in 2021 and will maintain the same target for 2022. We will also explore further support for shifting travel from air to rail in 2022.

### Carbon offsetting

We have looked to carbon offsetting projects to compensate for those emissions we have been unable to avoid. GAM has now been certified as a CarbonNeutral® company since 2019. GAM has gone a step further by voluntarily committing to offset 200% of the emissions generated by our business operations and travel by supporting projects across the developing world that build renewable energy infrastructure, prevent deforestation, and reduce, avoid or remove greenhouse gas emissions. We are committed to ensuring that any offsets meet the Oxford Principles for Net Zero Aligned Carbon Offsetting and our target is to maintain our offsets at 200% of our scope 1, 2, and 3 emissions as reported.

## Environmental indicators

Energy	2021	2020 <sup>1</sup>	2019	Change in % 2021 vs 2020
<b>Scope 1</b>				
Heating natural gas (MWh)	556	564	1,148	(1.4)%
<b>Scope 2</b>				
Electricity consumption (MWh)	911	1,704	3,206	(46.5)%
Percentage of which renewable electricity	72%	60%	65%	20.0%
<b>Scope 1&amp;2</b>				
Total energy consumption (MWh)	1,467	2,268	4,354	(35.3)%
<b>Scope 3</b>				
Business travel – flights (km)	236,408	845,190	5,177,042	(72.0)%
Homeworking (tCO <sub>2</sub> e)	143	127	-	-
<b>Greenhouse gas emissions</b>				
Scope 1 & 2	237	490	576	
Scope 3	78	343	1,332	
<b>Total activities (tCO<sub>2</sub>e)</b>	<b>315</b>	<b>833</b>	<b>1,908</b>	<b>(62.2)%</b>
Total per FTE	0.52	1.16	2.28	(55.2)%
Double carbon offsetting commitment (tCO <sub>2</sub> e)	630	1,666	3,816	-
Percentage of carbon offsetting	200%	200%	200%	-

<sup>1</sup> 2020 data has been updated using actual figures rather than estimates which were disclosed in the 2020 Annual Report. Similarly, the 2021 Annual Report includes some estimated data and will be independently verified when actual data becomes available.

## Climate-related disclosure

The delayed COP26 conference in Glasgow provided a clear reiteration of the imperative to keep within 1.5 degrees of global temperature rise and a further set of commitments, both from governments and the private sector. However, the necessary scale and pace of transition to net zero is significant.

We are committed to supporting our clients in navigating this transition. Indeed, we consider it part of our duty of care and, where applicable, our fiduciary duty to do so.

In line with this commitment, we formally joined as supporters of the Taskforce on Climate-related Financial Disclosure in February 2021 and joined the Net Zero Asset Manager Initiative in July 2021.

### Task Force on Climate-related Financial Disclosures

The Taskforce on Climate-Related Financial Disclosures (TCFD) recommendations are aimed at improving disclosure of climate-related risks and opportunities. This is a summary detailing our approach and key areas of progress. Please see full version online or in our Sustainability Report.

### Governance

The Board is responsible for our sustainability and associated climate strategy. The Board Risk Committee provides oversight of climate-related risks and the Chair of the Risk Committee has taken on specific responsibility for climate-related issues. A Climate Risk Register was agreed in 2021 and appropriate Key Risk Indicators (KRIs) will be tracked and reported in Quarterly Risk Reports from Q1 2022.

Management level oversight is provided through relevant committees including the Investment Management Oversight Committee, Risk Oversight Committee and Sustainability Committee. Climate risks are embedded in risk and control self-assessments (RCSAs) for relevant functions.

### Strategy

Climate change, and the scale, pace and nature of our response, will increasingly shape economies, markets, companies and investment portfolios for the coming decades. How we align companies and portfolios with this transition to a net-zero future, will be a defining characteristic of investment. In July, we made the strategic decision to join the Net Zero Asset Managers Initiative and commit to support the goal of net-zero greenhouse gas emissions by 2050 or sooner, working in partnership with our clients.

Our strategy focuses on three areas 1) Committing to net-zero, 2) Developing new climate products and solutions, 3) Building out climate analytics.

Operationally, we focus on reducing our most significant areas of carbon emissions, namely energy use in our offices and business travel. GAM has been certified as a CarbonNeutral® company, for its operational emissions, since 2019. GAM has gone a step further by voluntarily committing to offset 200% of the emissions generated by our business operations and air travel.

### Risk management

We identify, assess, mitigate, monitor and report such risks through our Climate Risk Register.

Climate related risks have been identified across functions and are documented, assessed, reviewed and approved by the Risk Oversight Committee. Furthermore, climate risks are considered as part of our investment process as outlined in our Responsible Investment Policy and Climate Change Statement.

We have identified key risks from the perspective of risk to clients, our firm and the market over a short-term (1-5 years), medium-term (5-10 years) and long-term (10 years or more) time horizon. Potential climate-related risks relate to:

**Investments** – Climate-related transition or physical risks negatively impacting client asset values, this includes impacts on the markets as a result of failure of governments action on climate change

**Product set** – regulatory, reputational and commercial risks associated with ensuring we have an appropriate product range

**Operational** – disruption to operations and client services as a result of physical risks

### Metrics and targets

We use several metrics to measure risk and track our impact across our key areas of risk:

**Carbon Footprint (Investment)** We have selected three of the main carbon footprint calculation approaches to measure our exposure on an aggregate basis. These include the Weighted Average Carbon Intensity as recommended by TCFD, Financed Carbon Emissions which measures carbon footprint per million invested and financed carbon intensity which measures the carbon intensity per revenue. At a granular company level, we use additional data points including exposure to fossil fuel, quality of climate governance and targets, and broader strategic approach.

**Scenario Analysis (Investment)** Climate scenarios are a helpful tool to identify and understand possible physical and transition to low carbon economy risks and opportunities at different time horizons. To stress test the portfolios to the greatest degree we decided to choose an aggressive transition scenario (NGFS 1.5 Orderly and Disorderly transition scenarios), as well as an aggressive physical risk scenario (IPCC RCP8.5 which assumes a mean temperature rise of ~4°C by 2100). This provides a high-level view but we consider fundamental analysis as required to understand climate-related risks and how well positioned companies are to address these risks.

As signatories to the **Net Zero Asset Managers Initiative** GAM has committed to set an interim target for the proportion of assets to be managed in line with the attainment of net-zero emissions by 2050 or sooner. These targets will be published in Q2 2022.

**Operational** We disclose energy-related emissions and renewable energy use (scope 1 and 2) and business travel by air (scope 3). We have set a target for all our GAM-managed global offices to be using 100% renewable electricity resources by the end of 2022 and will continue to offset 200% of our operational emissions.



# **CORPORATE GOVERNANCE**

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# BACKGROUND

References in this Annual Report to 'the Company' shall be taken as references to GAM Holding AG. References to 'the Group' shall be taken as references to GAM Holding AG and all its subsidiaries. References to 'the Board of Directors' and 'the Group Management Board' shall each mean such bodies of GAM Holding AG.

Consistent and long-term relationships with our shareholders and all other stakeholders are fundamental for the sustained success of our business. We consider good corporate governance to be a decisive factor in achieving these objectives, and we recognise that transparent disclosure of our governance helps stakeholders assess the quality of our Group and assists investors in their decision-making.

Corporate governance defines the structures, rules and processes required for the proper organisation and conduct of business as it establishes the powers and responsibilities of our corporate bodies and employees. Our governance framework is designed to provide the appropriate checks and balances between the Board of Directors, the Group Management Board and the local management of our business, with the goal of balancing and safeguarding the interests of the Company, its shareholders, clients, employees and other stakeholders.

The Company is subject to the laws of Switzerland, in particular the Swiss Code of Obligations. In addition, the Company is subject to the rules of the SIX Swiss Exchange, including the Directive on Information Relating to Corporate Governance (the 'Corporate Governance Directive').

The principles and rules on corporate governance are incorporated or defined in a number of documents, including the articles of incorporation, the charters of the Board of Directors and its committees and our organisational rules. The Board of Directors' Governance and Nomination Committee reviews these principles and rules on a regular basis in order to assess them in light of prevailing best practices and proposes any improvements to the Board of Directors for their consideration and approval.

The corporate governance information in this Annual Report is presented in accordance with the Corporate Governance Directive of the SIX Swiss Exchange and takes into account the guidelines and recommendations of the 'Swiss Code of Best Practice for Corporate Governance' of the Swiss business association Economiesuisse. For the compensation paid to, and shareholdings of, the members of the Board of Directors and the Group Management Board, including the basic principles and elements of compensation and equity participation programmes and a description of the authorities and procedure for determining the same, as well as loans granted to those individuals, see our 'Compensation Report' (pages 98-121), and article 11 of the articles of incorporation which can be found at [www.gam.com/aoi2021](http://www.gam.com/aoi2021).

The following information corresponds to the situation as at 31 December 2021 unless indicated otherwise.

# 1. GROUP STRUCTURE AND SHAREHOLDERS

## 1.1 Operational Group structure of GAM Holding AG

Our operating businesses are conducted through GAM Holding AG's subsidiaries (operating legal entities). The consolidated companies are disclosed in note 24 of the 'Consolidated financial statements'.

The composition of the Board of Directors and the Group Management Board of GAM Holding AG is reflected below.

### GAM Holding AG

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#### Board of Directors

David Jacob – Chairman  
 Benjamin Meuli – Vice Chairman  
 Katia Coudray  
 Jacqui Irvine  
 Monika Machon  
 Nancy Mistretta  
 Thomas Schneider

#### Group Management Board

Peter Sanderson – Group Chief Executive Officer  
 Richard McNamara – Group Chief Financial Officer  
 Elmar Zumbuehl – Group Chief Risk Officer  
 Steve Rafferty – Group Chief Operating Officer

Core activities

Investment Management<sup>1</sup>

Fund Management Services

<sup>1</sup> Our Wealth Management business is captured in our Investment Management business.

## 1.2 Significant shareholders/participants

Based on notifications received by GAM Holding AG, each of the following shareholders/participants held more than 3% of the voting rights in GAM Holding AG as at 31 December 2021.<sup>1</sup>

Shareholder/participant <sup>2</sup>	Voting rights conferred by shares/equity securities	Voting rights conferred by conversion rights, share purchase rights and granted share sale rights and financial instruments	Resulting total percentage holding of voting rights at time of creation of the obligation to notify
Silchester International Investors LLP <sup>3</sup>	15.01%	-	15.01%
Jörg Bantleon <sup>4</sup>	10.08%	-	10.08%
Schroders plc <sup>5</sup>	4.97%	-	4.97%
Uccellini Ltd <sup>6</sup>	3.12%	-	3.12%
Mario J. Gabelli <sup>7</sup>	1.65%	1.38%	3.02%
Dimensional Holdings Inc. <sup>8</sup>	3.00%	-	3.00%
GAM Holding AG <sup>9</sup>	6.55% <sup>10</sup>	-	5.85%

<sup>1</sup> The percentage holding of voting rights as well as the other terms used in this section bear the meaning ascribed to them and should be read in the context of the applicable stock exchange rules.

<sup>2</sup> Any change in the holding of voting rights between reportable thresholds does not trigger any notification duty.

<sup>3</sup> Silchester International Investors LLP, London, UK (as at 10 February 2014).

<sup>4</sup> Jörg Bantleon, D-80799 Munich, held through Bantleon Bank AG, Bahnhofstrasse 2, 6300 Zug, Switzerland (as at 24 July 2020).

<sup>5</sup> Schroders plc, London, UK (as at 9 December 2021).

<sup>6</sup> Uccellini Ltd., Nicosia Cyprus (as at 20 March 2021).

<sup>7</sup> Mario J. Gabelli, New York, USA (as at 14 November 2018).

<sup>8</sup> Dimensional Holdings Inc., c/o Corporation Service Comp, Wilmington, Delaware, USA (as at 8 March 2017).

<sup>9</sup> GAM Holding AG, Zurich, Switzerland (as at 31 December 2021) and as per the last SIX notification (16.03.2021).

<sup>10</sup> As at 31 December 2021 GAM Holding AG also had a sale position (representing obligations to deliver shares to employees under share-based payment awards) of GAM Holding AG shares of 9.66% of shares in issue. For further details, please refer to note 22 of the consolidated financial statements.

Notifications of significant shareholdings in GAM Holding AG, or disposal of such, that were disclosed during 2021 can be found under the following link by inserting 'GAM Holding AG' as the company name:

<https://www.six-exchange-regulation.com/en/home/publications/significant-shareholders.html>

Based on notifications received by GAM Holding AG, each of the following shareholders/participants held more than 3% of the voting rights in GAM Holding AG as at 31 December 2020.<sup>1</sup>

Shareholder/participant <sup>2</sup>	Voting rights conferred by shares/equity securities	Voting rights conferred by conversion rights, share purchase rights and granted share sale rights and financial instruments	Resulting total percentage holding of voting rights at time of creation of the obligation to notify
Silchester International Investors LLP <sup>3</sup>	15.01%	-	15.01%
Jörg Bantleon <sup>4</sup>	10.08%	-	10.08%
Schroders plc <sup>5</sup>	5.067%	-	5.067%
Dimensional Holdings Inc. <sup>6</sup>	3.00%	-	3.00%
Mario J. Gabelli <sup>7</sup>	1.65%	1.38%	3.02%
GAM Holding AG <sup>8</sup>	2.31% <sup>9</sup>	-	2.31%

<sup>1</sup> The percentage holding of voting rights as well as the other terms used in this section bear the meaning ascribed to them and should be read in the context of the applicable stock exchange rules.

<sup>2</sup> Any change in the holding of voting rights between reportable thresholds does not trigger any notification duty.

<sup>3</sup> Silchester International Investors LLP, London, UK (as at 10 February 2014).

<sup>4</sup> Jörg Bantleon D-80799 Munich, held through Bantleon Bank AG, Bahnhofstrasse 2, 6300 Zug, Switzerland (as at 24 July 2020).

<sup>5</sup> Schroders plc, London, UK (as at 11 November 2020).

<sup>6</sup> Dimensional Holdings Inc., c/o Corporation Service Comp, Wilmington, Delaware, USA (as at 8 March 2017).

<sup>7</sup> Mario J. Gabelli, New York, USA (as at 14 November 2018).

<sup>8</sup> GAM Holding AG, Zurich, Switzerland (as at 31 December 2018).

<sup>9</sup> As at 31 December 2020, GAM Holding AG also had a sale position (representing obligations to deliver shares to employees under share-based payment awards) of GAM Holding AG shares of 6.34% of shares in issue. For further details, please refer to note 22 of the consolidated financial statements.

## 1.3 Cross-shareholdings

There are no cross-shareholdings between GAM Holding AG or its subsidiaries and any other company that exceed 5% of capital or voting rights.

## 2. CAPITAL STRUCTURE

### 2.1 Capital

As at 31 December 2021, the ordinary share capital amounted to CHF 7,984,126.55.

The ordinary share capital, which is fully paid, consists of 159,682,531 registered shares with a par value of CHF 0.05 each. The registered shares (security no. 10265962; ISIN CH0102659627) are listed on the SIX Swiss Exchange.

Furthermore, as at 31 December 2021, the Company held authorised capital amounting to CHF 798,412.00.

### 2.2 Authorised capital

The Board of Directors is authorised to increase the Company's share capital at any time until 29 April 2022, by a maximum amount of CHF 798,412.00 by issuing a maximum of 15,968,240 fully paid registered shares with a par value of CHF 0.05 each. Increases in partial amounts are permissible.

The subscription and acquisition of the new shares as well as any subsequent transfer of the shares is subject to the restrictions pursuant to articles 4.3 to 4.5 of the articles of incorporation, which can be found at [www.gam.com/aoi2021](http://www.gam.com/aoi2021).

The Board of Directors determines the issue price, the type of contribution, the date of issue, the conditions for the exercise of the pre-emptive rights and the beginning date for dividend entitlement. In this regard, the Board of Directors may issue new shares by means of a firm underwriting through a financial institution, a syndicate of financial institutions or another third party and a subsequent offer of these shares to the existing shareholders or third parties (if the pre-emptive rights of the existing shareholders have been denied or not been duly exercised). The Board of Directors is entitled to permit, to restrict or to exclude the trade with pre-emptive rights. It may permit pre-emptive rights that have not been exercised to expire, or it may place such rights or shares as to which pre-emptive rights have been granted, but not exercised, at market conditions or may use them otherwise in the interest of the Company.

The Board of Directors is further authorised to restrict or withdraw the pre-emptive rights of the existing shareholders with respect to a maximum of 7,984,120 registered shares and allocate such rights to third parties:

- a) if the issue price of the new shares is determined by reference to the market price; or
- b) for the acquisition of companies, part(s) of companies or participations, for the acquisition of products, intellectual property or licenses or for investment projects, or for the financing or refinancing of any of such transactions through a placement of shares; or
- c) for purposes of broadening the shareholder constituency of the Company in certain financial or investor markets, for purposes of the participation of strategic partners, or in connection with the listing of new shares on domestic or foreign stock exchanges.

### 2.3 Changes of capital

The description of the changes of capital in the last three years is disclosed in note 17 of the 'Consolidated financial statements'.

### 2.4 Share buy-back programme

The Group's share buy-back programme, which is designed to purchase shares on the ordinary trading line to cover share-based payments and to purchase shares on the second trading line designated for cancellation, started on 5 May 2020, following the expiration of its predecessor programme (2017–2020). It allows for the repurchase of up to 16.0 million shares over a maximum period of three years. During 2021, a total of 3,421,328 shares were repurchased over the first trading line to cover share-based payments. No shares were repurchased for cancellation in 2021. The aggregate consideration paid by the Company for shares repurchased during 2021 was CHF 6.8 million.

## 2.5 Shares and participation certificates

	2021	2020
<b>Number of shares as at 31 December</b>		
Registered shares with par value of CHF 0.05 each (all entitled to dividends)	159,682,531	159,682,531

There are no preferential or similar rights. Each share entitles the holder to one vote. There are no participation certificates.

## 2.6 Bonus certificates

There are no bonus certificates.

## 2.7 Limitations on transferability and nominee registrations

The Company maintains a share register in which owners (acting in their own name or in their capacity as nominees) of the registered shares are entered with their name, address, nationality and place of incorporation in the case of legal entities. In relation to the Company, any person entered in the share register shall be deemed to be a shareholder. Nimbus AG, Ziegelbrueckstrasse 82, 8866 Ziegelbruecke, Switzerland, administers the Company's share register.

The registered shares of the Company are issued as uncertificated securities and registered as intermediated securities. They are included in the SIS clearing system for transferred shares (SIS registered share system) for booking purposes. The Company may withdraw shares registered as intermediated securities from the custodian system. Each shareholder may at any time request from the Company a certification about the shares owned by them. However, the shareholders have no right to request the printing and delivery of certificates for their registered shares. At any time, the Company may print and deliver share certificates (individual certificates, certificates or global certificates) or convert uncertificated securities and share certificates into any other form and may cancel issued share certificates once they have been returned to the Company. The transfer of intermediated securities, including the granting of security interests, is subject to the Swiss Intermediated Securities Act. In order to be valid vis-à-vis the Company, a transfer of uncertificated shares by assignment requires a notification of such transfer to the Company.

A person who acquires registered shares shall, upon application, be entered into the share register as a shareholder with voting rights, provided that such person expressly acknowledges that they have acquired the shares in their own name and for their own account. If the person acquiring registered shares does not provide such acknowledgement, the Board of Directors may, and would likely, refuse the entry of such person as a shareholder with voting rights in the share register.

The Board of Directors may issue rules for the entry in the share register of fiduciaries/nominees. It may enter in the share register fiduciaries/nominees with voting rights of up to 2% of the share capital. Furthermore, the Board of Directors may enter fiduciaries/nominees with voting rights in excess of 2%, if such fiduciaries/nominees disclose the name, address, nationality or registered office, and shareholding of all persons for whose account they hold at least 0.5% of the share capital. Fiduciaries/nominees that are affiliated with other fiduciaries/nominees by means of ownership structure or voting rights, or which have a common management, or are otherwise affiliated, shall be deemed one fiduciary/nominee as regards the application of these entry limitations. As at 31 December 2021, there were no entries in the share register of fiduciaries/nominees with voting rights.

The Board of Directors may cancel the entry in the share register of a shareholder or fiduciary/nominee with voting rights, upon a hearing of such shareholder or fiduciary/nominee, if the entry in the share register is based on false information. The affected shareholder or fiduciary/nominee shall be notified of the cancellation immediately.

## 2.8 Convertible bonds and options

There are no outstanding convertible or warrant bonds. Information on employee options is disclosed in the 'Compensation Report' and in note 22 of the 'Consolidated financial statements'.

## 3. BOARD OF DIRECTORS

### 3.1 Members of the Board of Directors

All the members of the Board of Directors of GAM Holding AG are independent non-executive members.

In applying the Corporate Governance Directive of the SIX Swiss Exchange and as set forth in article 13 of the articles of incorporation, which can be found at [www.gam.com/aoi2021](http://www.gam.com/aoi2021), we disclose mandates and interests of the members of the Board of Directors outside the Group. In accordance with article 13, mandates in legal entities that are under joint control are deemed one mandate and are not set out independently.



#### David Jacob (57)

Group Chairman. Independent non-executive director

Appointed to the Board: 27 April 2017

Group Chairman since: 1 October 2019

#### Skills and experience:

David has been a member of the Board of Directors of GAM Holding AG since 2017 and was appointed Interim Group Chief Executive Officer and a member of the Group Management Board in November 2018 until August 2019. He served as a member of the Audit Committee and the Compensation Committee from 2017 until November 2018. Prior to joining GAM, he was the Chief Executive Officer of Rogge Global Partners Ltd, a position he held from 2014 until 2017. Between 2004 and 2013, David was with Henderson Global Investors where he held a number of senior roles including Member of the Board of Directors and Chief Investment Officer. Prior to joining Henderson, David held a variety of senior roles at UBS Global Asset Management, Merrill Lynch Investment Managers and JPMorgan Asset Management. David is a chartered financial analyst and holds a BSc in economics from The Wharton School, University of Pennsylvania. He is a US and UK citizen.

#### Committee memberships:

David is a member of the Governance & Nomination Committee.

#### External appointments:

- Advisor to the Investment Committee of the National Trust Pension Fund, England (non-listed entity)
- Vice Chair of the Investment Committee of the Worshipful Company of Stationers and Newspaper Makers, England (non-listed entity) (non-profit organisation)
- Chair and Member of the Board of Trustees of the Science Museum Foundation, England (non-listed entity) (non-profit organisation)
- Member of the Board of Directors of Carlisle Mansions West Ltd., England (non-listed entity) (non-profit organisation)
- Member of the Board of Directors of Carlisle Mansions West (Freehold) Ltd., England (non-listed entity) (non-profit organisation).

**Katia Coudray (52)**

Independent non-executive director

Appointed to the Board: 8 May 2019

**Skills and experience:**

Katia Coudray is currently the CEO of Asteria Investment Management and was formerly the CEO of Syz Asset Management, a position she held from 2015 to 2018. Prior to that, she was Head of Investment and Head of Product Development at Syz Group. Before joining Syz in 2011, Katia was Head of Multi-Management and Innovation Platform at Union Bancaire Privée (UBP) for 10 years. From 1998 to 2001 she was Lead Equity Fund Manager as well as Head of the Fund Division at Banque Edouard Constant SA. Katia holds a BA in Economics, Finance and Accounting from the School of Management in Fribourg, Switzerland, and is a Certified International Investment Analyst (CIIA) holder. She is a Swiss citizen.

**Committee memberships:**

Katia is a member of the Audit Committee and the Compensation Committee.

**External appointments:**

- Member of the Board of Directors of CA Indosuez (Switzerland) SA, Switzerland (non-listed entity)
- CEO of Asteria Investment Management, an affiliate of the Reyl Group, a Geneva-based independent banking group.

**Jacqui Irvine (49)**

Independent non-executive director

Appointed to the Board: 8 May 2019

**Skills and experience:**

Jacqui Irvine is the former Group General Counsel and Company Secretary of Janus Henderson Group plc. Before the merger of Janus Capital Group and Henderson Group in 2017 she was General Counsel and Company Secretary at Henderson Group plc. Prior to that, she was Head of Legal at Henderson Global Investors between 2009 and 2011, having joined the company in 1996 and qualifying as a solicitor in 2000. Jacqui holds a BA in Law and Psychology from the University of the Witwatersrand in Johannesburg, South Africa, as well as a Postgraduate Diploma in Law from the University of the West of England in Bristol, UK, and a Postgraduate Diploma in Legal Practice from the College of Law in London, UK. She is a UK citizen.

**Committee memberships:**

Jacqui is Chair of the Governance and Nomination Committee, and a member of the Compensation Committee and the Risk Committee.

**External appointments:**

None.

**Monika Machon (61)**

Independent non-executive director

Appointed to the Board: 8 May 2019

**Skills and experience:**

Monika Machon was formerly a Senior Vice President at AIG (2009 to 2016), serving as Treasurer (2013 to 2016) and Chief Investment Officer/Global Head of Asset Management (2009 to 2013). Monika joined AIG from Barclays Capital in 1998, and held various investment roles, including CEO (2005 to 2008) and Chair (2008 to 2010) at AIG Investments Europe Limited. She holds a BSBA (Management) from Rockhurst College, as well as an MBA (Finance) and a Juris Doctor from Indiana University. Monika is a CFA Charterholder. She is a German and UK citizen.

**Committee memberships:**

Monika is Chair of the Risk Committee and a member of the Audit Committee.

**External appointments:**

- Chair of the Board of Directors of Embark Investments Ltd, a UK Authorised Corporate Director (non-listed entity)
- Member of the Board of Directors and the Audit Committee and Chair of the Investment Committee of the Tanenbaum Center for Interreligious Understanding (non-profit organisation).

**Benjamin Meuli (65)**

Independent non-executive director

Appointed to the Board: 27 April 2016

**Skills and experience:**

Benjamin Meuli has been a member of the Board of Directors of GAM Holding AG since 2016. Benjamin is an Executive Board Member and the Chief Financial Officer of Convex Group Ltd, a Bermuda-based specialty property casualty insurance and reinsurance company, which began operations in May 2019. Prior to that, he was the Chief Investment Officer at XL Group, a position he held from 2015 to 2016. Between 2009 and 2015, he was Chief Financial Officer and Member of the Group Executive Committee and the Board of Directors of Catlin Group Ltd., where he was also responsible for the company's investment portfolio. Benjamin was the Chief Investment Officer and a member of the Executive Board at Swiss Re between 2004 and 2008. Prior to joining Swiss Re, he was a managing director at Morgan Stanley with responsibility for coverage of large multinational insurance groups with a particular focus on asset and liability management. He started his career at JPMorgan, where he spent 20 years in a variety of roles, mostly in capital markets and investment banking. Benjamin holds an MA in politics, philosophy and economics from Worcester College, Oxford, and an MSc in agricultural economics from Oxford University. He is a Swiss and UK citizen.

**Committee memberships:**

Until May 2021, Benjamin was a member of the Audit Committee and Risk Committee. He formerly chaired the Audit Committee from May 2017 to October 2020.

**External appointments:**

- Président du conseil de surveillance of SAS Ampelidae, France (non-listed entity)
- Member of the Board of Directors of Convex Group Ltd., Bermuda (non-listed entity)
- Member of the Board of Directors of Gamrays Company Ltd., Gambia (non-listed entity).

**Nancy Mistretta (67)**

Independent non-executive director

Appointed to the Board: 27 April 2016

**Skills and experience:**

Nancy Mistretta has been a member of the Board of Directors of GAM Holding AG since 2016. She serves as a member of the Governance and Nomination Committee and the Compensation Committee, the latter being under her chair since 2017. Nancy is a former partner of Russell Reynolds Associates, an executive search firm, where she worked from 2005 until 2009. Prior to joining Russell Reynolds, Nancy was with JPMorgan Chase and its heritage institutions for 29 years and served as a managing director in investment banking from 1991 to 2005. Nancy is a director of Scotts Miracle-Gro, where she currently chairs the Audit Committee and is a member of the Compensation Committee. She is also a director of the North American Holding Company of HSBC, where she chairs the Nomination and Governance Committee and serves on the Audit Committee and the Risk Committee. Nancy holds a BA in psychology from the Smith College. She is a US citizen.

**Committee memberships:**

Nancy is Chair of the Compensation Committee and a member of the Governance and Nomination Committee.

**External appointments:**

- Member of the Board of Directors, Chair of the Audit Committee and member of the Compensation Committee of the Board of Directors of Scotts Miracle-Gro, USA (listed entity)
- Member of the Board of Directors, Chair of the Nomination and Governance Committee, member of the Audit Committee and Risk Committee of the Board of Directors of HSBC North American Holding Inc., USA (non-listed entity).

**Thomas Schneider (57)**

Independent non-executive director

Appointed to the Board: 30 April 2020

**Skills and experience:**

Thomas has extensive experience in auditing and advisory and brings in-depth knowledge of the Swiss market, having spent 27 years with Ernst & Young working with a variety of Swiss and financial services companies, including asset management institutions. After joining Credit Suisse in 2014, he was Chief Auditor for the International Wealth Management division and, most recently, Head of Internal Audit for Credit Suisse Switzerland AG, positions he held between 2014 and 2018. He is a Certified Swiss Accountant and holds an MSc in Business Administration from the University of Wales & GSBA Zurich. He is a Swiss citizen.

**Committee memberships:**

Thomas is Chair of the Audit Committee and a member of the Risk Committee.

**External appointments:**

- Chairman of the Board of Directors of BLKB Basellandschaftliche Kantonalbank, Switzerland (listed entity)
- Member of the Board of Directors of Swisscleantech, Zurich (non-listed entity).

**Changes in the Board of Directors**

At the Annual General Meeting held on 29 April 2021, all members of the Board of Directors who ran for re-election were re-elected for a one-year term of office.

## 3.2 Board skills and experience

To guide the assessment of the skills and experience of the Board of Directors, the matrix below, summarises the Board members individual skills and experience prior to joining GAM. A description of each is set out below. The matrix does not encompass all knowledge, skills, experience or attributes of the Board.

### Board skills and experience

	Date when joined Board	Asset Management	Global Business	Finance	Risk & Regulatory	Client Focus	Strategic Transformation	Governance
David Jacob	April 2017	✓	✓	✓	✓	✓	✓	✓
Benjamin Meuli	April 2016	✓	✓	✓	✓	✓	✓	✓
Nancy Mistretta	April 2016		✓	✓	✓	✓	✓	✓
Katia Coudray	May 2019	✓	✓	✓	✓	✓	✓	
Jacqui Irvine	May 2019	✓	✓		✓		✓	✓
Monika Machon	May 2019	✓	✓	✓	✓		✓	✓
Thomas Schneider	May 2020	✓	✓	✓	✓	✓	✓	✓

Asset Management:	Experience working in the asset management industry.
Global Business:	Experience working in global organisations and assessing, prioritising and executing business expansion globally.
Finance:	Experience in understanding and analysing financial statements and financial performance and to contributing to the oversight of the integrity of financial reporting. Consider experience as a principal financial or accounting officer, certified public accountant or auditor.
Risk & Regulatory:	Experience in identifying key risks to the organisation and monitoring risk management frameworks and systems, as well as understanding regulatory frameworks and requirements.
Client Focus:	Commercial and business experience, including development of products and services and experience in implementing changes to enhance client experiences.
Strategic Transformation:	Experience in defining and driving strategic change, corporate restructuring, and mergers and acquisitions.
Governance:	Experience serving a listed company board as a director or advisor, or having served extensively as a member of the governance committee of a listed company.

## 3.3 Elections and terms of office

The members of the Board of Directors are elected on an individual basis by the General Meeting for a one-year term of office expiring after the completion of the next Annual General Meeting. Members whose term of office has expired are immediately eligible for re-election.

Except for the election of the Chairman of the Board of Directors and the members of the Compensation Committee by the Annual General Meeting, the Board of Directors constitutes itself. If the office of the Chairman of the Board of Directors is vacant, the Board of Directors appoints a new Chairman from among its members for the remaining term of office. If there are vacancies on the Compensation Committee, the Board of Directors fills the vacancies from among its members for the remaining term of office.

The maximum cumulative term of office for members of the Board of Directors is, as a general rule, 12 years.

## 3.4 The operation of the Board of Directors and its committees

### The Board of Directors

The Board of Directors operates according to Swiss company law, the Company's articles of incorporation and organisational rules as well the Board of Directors' charter.

According to Swiss company law and the articles of incorporation of GAM Holding AG, the Board of Directors has the following inalienable and non-delegable duties:

- a) to supervise the Company and issue any necessary instructions;
- b) to determine the organisation of the Company;
- c) to arrange the accounting, financial control and financial planning as necessary for the management of the Company;
- d) to appoint and remove the persons entrusted with the Company's management;
- e) to control those persons entrusted with the management of the Company, including in relation to compliance with applicable laws and regulations as well as instructions;
- f) to draw up the annual report and the compensation report of the Company, and to prepare the General Meeting and implement its resolutions; and
- g) to make any necessary notifications in the event of insolvency.

In line with these duties, the Board of Directors assumes responsibility for the overall strategy and direction, management supervision and control of the Company and the Group. The Board of Directors has established three committees and additionally, the articles of incorporation of GAM Holding AG provide for the establishment of a compensation committee (see below), to assist it in discharging its non-delegable duties, and has delegated the management of the Company and its oversight and control of the business to the Group Management Board under the leadership of the Group Chief Executive Officer.

In addition to the inalienable and non-delegable duties, the full Board of Directors has retained responsibility, in particular, for:

- a) preparing all topics that fall within the competence of the General Meeting (receiving support and advice from its committees, such as the Audit Committee in matters of financial reporting, dividend proposals and other capital management matters);
- b) deciding, based upon a recommendation from the Audit Committee, which external auditors to recommend for appointment by shareholders at the Annual General Meeting;
- c) overall risk oversight (based on support and advice from the Risk Committee) and determining the risk management framework, the risk management and control principles and the risk capacity and capital management frameworks of the Group as well as policies for accounting, financial controlling and strategic financial planning;
- d) approving any compensation plan within the Company which is linked to the shares of the Company;
- e) succession planning relating to, and the appointment of, members of the Group Management Board, including the Group Chief Executive Officer; and
- f) the appointment of the Head of Internal Audit.

The Board of Directors consists of seven members, all of whom are independent non-executive members. The members and the Chairman of the Board of Directors and the members of the Compensation Committee are individually elected by the Annual General Meeting. In all other cases and instances where the office of the Chairman of the Board of Directors is vacant, or if there are vacancies on the Compensation Committee, the Board of Directors constitutes itself and elects from among its members the Chair and the members of the Compensation Committee. From among its members, the Board of Directors elects the Chair and members of the Audit Committee, the Governance and Nomination Committee and the Risk Committee.

The Board of Directors meets as often as business requires, but at least once per quarter, for on average approximately half a day. The presence of a majority of its members is necessary for resolutions to be passed, with the exception of decisions confirming and amending resolutions relating to capital increases where no such quorum is required. Resolutions are passed by an absolute majority of votes of members present. The members of the Board of Directors may also be present by telephone or electronic means. Resolutions of the Board of Directors may also be passed by way of written consent including by email, provided that no member requests oral deliberation. In such cases, the text of written resolutions must be sent to all members and requires the consent of all members of the Board of Directors to be valid. In the case of a tied vote at meetings, the Chairman has the casting vote. The Board of Directors may assign the preparation and implementation of its resolutions or the supervision of business transactions to committees or individual members. It must make sure its members are suitably informed.

The Group Chief Executive Officer, Group Chief Financial Officer, Group General Counsel, Group Chief Risk Officer, Group Chief Operating Officer and the Group Head of Compliance are regularly invited to participate in meetings of the full Board of Directors. The Board of Directors occasionally also invites other senior employees to attend meetings of the Board of Directors to present and discuss specific topics relating to, or affecting, the business of the Group. The Board of Directors regularly reviews the strategic progress of the Group. The purpose of these discussions is to analyse the positioning of the Group as well as to review and, if necessary, redefine the Company and the Group's strategic direction in light of the prevailing macroeconomic and Group-specific circumstances.

In order to gauge the effectiveness of its activities, the Board of Directors as a whole, as well as its committees, carries out an annual self-assessment exercise. The aim is to review and assess what has been achieved relative to the objectives formulated at the beginning of the year. The results of the self-assessments carried out by the Board of Directors' committees are brought to the attention of the Governance and Nomination Committee.

During the year under review the full Board of Directors held 16 meetings, including a full Strategy Day.

Attendance of the members of the Board of Directors at the meetings of the Board of Directors was as follows:

#### January to June 2021

January to June 2021	Jan	Feb <sup>1</sup>	Mar	April	May <sup>1</sup>
David Jacob	1	3	1	2	1
Benjamin Meuli	1	3	1	2	1
Nancy Mistretta	1	3	1	2	1
Jacqui Irvine	1	3	1	2	1
Monika Machon	1	3	1	2	1
Katia Coudray	1	3	1	2	1
Thomas Schneider	1	3	1	2	1

<sup>1</sup> Scheduled quarterly meetings.

#### July to December 2021

July to December 2021	Jul	Aug	Sep <sup>1</sup>	Oct	Dec <sup>1</sup>
David Jacob	2	1	2	1	2
Benjamin Meuli	1	1	2	1	2
Nancy Mistretta	2	1	2	1	2
Jacqui Irvine	2	1	2	1	2
Monika Machon	2	1	2	1	2
Katia Coudray	2	1	2	1	1
Thomas Schneider	2	1	2	1	1

<sup>1</sup> Scheduled quarterly meetings.

### The committees of the Board of Directors

The responsibilities and members of the current committees of the Board of Directors are as follows:

#### Audit Committee

The Audit Committee operates in accordance with the Audit Committee charter and the organisational rules of the Company.

The Audit Committee bases its work on recognised best practice standards for good corporate governance.

Its primary responsibilities comprise the following:

- a) reviewing and approving the internal audit plan on an annual basis and ensuring its harmonization with the audit plan of the external auditors;
- b) directing and monitoring the activities of the internal audit function including the approval of its budget and staffing;
- c) evaluating the performance of the Head of Internal Audit. The Chair of the Audit Committee determines the total compensation paid to the Head of Internal Audit in consultation with the Chairman of the Board of Directors and the members of the Audit Committee;
- d) representing the Board of Directors in its relationship with the external auditors including by monitoring their performance and independence, their cooperation with the internal audit function, reviewing their reports (including any comprehensive reports of the external auditors) and providing a recommendation to the full Board of Directors regarding election of the external auditors at the Annual General Meeting;
- e) ensuring the integrity of controls for financial reporting and for the review of financial statements, including the annual financial statements and any interim statements, before they are presented to the full Board of Directors for approval;
- f) ensuring compliance with the principles of fair and transparent public communication of financial information;
- g) regular examination of the appropriateness and effectiveness of the internal control systems, taking into account the risk profile of the Group; and
- h) monitoring compliance with applicable laws and regulations as well as internal policies and procedures, including via the receipt of regular reporting.

The Audit Committee consists of three non-executive members. It convenes at least once per quarter, for on average approximately two to three hours. During the year under review the Audit Committee held nine meetings, as well as one joint meeting with the Compensation Committee. All members of the Audit Committee participated at all the meetings. Additionally, the Audit Committee spent time outside these meetings with external auditors and advisers in order to ensure it is ahead of the latest regulatory and accounting developments. The Head of Internal Audit and representatives of the external auditors, as well as the Group Chief Financial Officer, the Group General Counsel, Group Head of Compliance and the Group Chief Risk Officer, participate at every quarterly meeting. The Audit Committee may seek independent advice as deemed necessary. The members of the Audit Committee are expected to have knowledge in the fields of finance and accounting. The Audit Committee reports back to the full Board of Directors on its current activities and on any significant issues of which it becomes aware. The Audit Committee reviews its performance and objectives every year.

**Members:** Thomas Schneider (Chair), Monika Machon and Katia Coudray

#### Changes in the Audit Committee

Benjamin Meuli stepped down as a member of the Audit Committee in May 2021.

### Risk Committee

The Risk Committee operates in accordance with the Risk Committee charter and the organisational rules of the Company.

The Risk Committee bases its work on recognised best practice standards for good corporate governance. The Risk Committee's primary responsibilities comprise the following:

- a) overseeing the maintenance of the Group's risk management framework, reviewing the effectiveness of its operation and recommending for approval to the Board of Directors the Group's overall risk management strategy, risk appetite framework and associated limits;
- b) reviewing the Group's risk profile and monitoring against the Group's risk universe, including, adherence to the Group's risk appetite, risk trends, risk concentrations and key performance indicators;
- c) providing oversight over any breaches of risk appetite and associated rectification plans;
- d) overseeing and challenging material changes to the design and execution of the Group's capital management policy setting processes (covering both regulatory and non-regulatory capital requirements) and methodologies used;
- e) approving the Group's principal risk policies and monitoring compliance with / providing oversight of any breaches and rectification plans;
- f) overseeing emerging risks that could impact the Group and risk function's principal activities and resources;
- g) providing oversight and challenge in relation to significant risk issues relating to material acquisitions, disposals and strategic proposals; considering the potential consequences of any such transactions;
- h) overseeing legal and regulatory risk;
- i) providing input to the Compensation Committee regarding the management of the Group's material risks to support their consideration of the annual bonus determination and providing input to the Audit Committee regarding its review of the adequacy and effectiveness of the Group's internal control system in respect of financial reporting and financial controls.

The Risk Committee consists of three non-executive members. The Committee was established in May 2019. The Committee convenes at least once per quarter, for on average approximately two to three hours. During the year under review the Risk Committee held four meetings. All members of the Risk Committee participated at all the meetings. The Group Chief Risk Officer, Group Chief Financial Officer, Group General Counsel, Group Head of Compliance as well as the Head of Internal Audit and representatives of the external auditors participate at every quarterly meeting. The Risk Committee may seek independent advice as deemed necessary. The members of the Risk Committee are expected to have knowledge in the fields of risk and regulation. The Risk Committee reports back to the full Board of Directors on its current activities and on any significant issues of which it becomes aware. The Risk Committee reviews its performance and objectives every year.

**Members:** Monika Machon (Chair), Thomas Schneider and Jacqui Irvine

### Changes in the Risk Committee

Benjamin Meuli stepped down as member of the Risk Committee in May 2021.

### Compensation Committee

The Compensation Committee operates in accordance with the articles of incorporation, the Compensation Committee charter and the organisational rules of the Company.

The Compensation Committee supports the Board of Directors in establishing and reviewing the compensation strategy and guidelines and in preparing the proposals to the Annual General Meeting of shareholders of GAM Holding AG regarding the compensation of the Board of Directors and the Group Management Board. Its primary responsibilities comprise the following:

- a) reviewing and proposing for approval to the Board of Directors any change to the Group compensation policy;
- b) reviewing and proposing for approval to the Board any compensation plan applicable to the Group that is linked to the shares of, or options over shares of, the Company;
- c) preparing the compensation report and the proposals of the Board to the Annual General Meeting regarding the maximum aggregate amounts of compensation of the Board of Directors and the Group Management Board;
- d) determining the total compensation of the Chairman of the Board of Directors, any full-time members of the Board of Directors and the Group Management Board, including its Group Chief Executive Officer (in the event the Chairman of the Board of Directors or any full-time member of the Board of Directors is a member of the Compensation Committee, he/she shall abstain from participating in deliberations and from exercising his/her voting right with regard to the determination of his/her total compensation);
- e) preparing and providing to the Board of Directors compensation proposals relating to the members of the Board of Directors (other than its Chairman);
- f) approving the aggregate variable compensation expenditure of the Group and reviewing individual compensation levels of members of the Group receiving variable annual bonus with a total compensation in excess of CHF 1 million;
- g) approving contracts of employment and any non-standard termination agreements for members of the Board of Directors and the Group Management Board;
- h) overseeing and advising the Board of Directors with respect to the compensation reporting to shareholders; and
- i) evaluating the performance of the Chairman of the Board of Directors as well as the performance evaluation conducted by the Chairman of the Board of the Group Chief Executive Officer, including reviewing the performance evaluation conducted by the Group Chief Executive Officer of members of the Group Management Board, in meeting agreed goals and objectives.

The Compensation Committee consists of three non-executive members. The Compensation Committee convenes as often as necessary, at least once in each half-year, for about two hours on average. During the year under review the Compensation Committee held six meetings, as well as one joint meeting with the Audit Committee. All members of the Compensation Committee participated at all the meetings. The Group Head of Human Resources regularly participates at the Committee's meetings. The Compensation Committee can seek independent advice as deemed necessary. The Compensation Committee reports back to the full Board of Directors on its current activities and on any significant issues of which it becomes aware. The Compensation Committee reviews its performance and objectives every year.

**Members:** Nancy Mistretta (Chair), Katia Coudray and Jacqui Irvine

### Changes in the Compensation Committee

At the Annual General Meeting held on 29 April 2021, all members of the Compensation Committee who ran for re-election were re-elected for a one-year term of office.

### Governance and Nomination Committee

The Governance and Nomination Committee operates in accordance with the Governance and Nomination Committee charter and the organisational rules of the Company.

The Governance and Nomination Committee's primary responsibilities comprise the following:

- a) assisting in the long-term succession planning for the Board of Directors and the Group Management Board;
- b) assessing and making preliminary selections of candidates as potential new members of the Board of Directors, as well as preparing election recommendations of the Board of Directors for the Annual General Meeting;
- c) reviewing the appropriateness of continued service on the Board of Directors by members whose circumstances have changed;
- d) overseeing the orientation process for newly elected members of the Board of Directors and assessing the adequacy of, and need for, continuing director education programmes;
- e) coordinating the regular evaluation of the Board of Directors and its committees to determine whether they are functioning effectively and meeting their objectives;
- f) reviewing proposals by the Group Chief Executive Officer for appointments and any changes to the membership of the Group Management Board and making recommendations to the Board of Directors regarding such appointments;
- g) overseeing the number of Board mandates outside the Group held by members of the Board of Directors and Group Management Board;
- h) making recommendations to the Board of Directors regarding the adequacy of the Group's policies governing employee conduct and business practices, as well as the implementation and monitoring of compliance with such policies; and
- i) overseeing that the Group has adequate processes and systems to foster the Group's human capital (eg identifying key talent, education, development, performance review and orderly succession planning of senior executives).

The Governance and Nomination Committee consists of three non-executive members. The Governance and Nomination Committee convenes as often as necessary, at least once in each half-year, for one hour per meeting on average. During the year under review the Governance and Nomination Committee held five meetings. All members of the Governance and Nomination Committee participated at all the meetings. The Group General Counsel participates at every meeting. The Governance and Nomination Committee can seek independent advice as deemed necessary. The Governance and Nomination Committee reports back to the full Board of Directors on its current activities and on any significant issues of which it becomes aware. The Governance and Nomination Committee reviews its performance and objectives every year.

**Members:** Jacqui Irvine (Chair), Nancy Mistretta and David Jacob

### 3.5 Group Management Board

The Group Management Board is chaired by the Group Chief Executive Officer, who is responsible, in particular, for formulating, developing and implementing the overall strategy for the Group, as approved by the Board of Directors, for establishing the organisation of the Group Management Board itself, for overseeing the management of the Group, for representing the Group Management Board in its relationship with the Board of Directors and third parties, and for succession planning at the level of the Group Management Board.

Except where delegated by the Board of Directors to the Group Chief Executive Officer, and under the leadership of the Group Chief Executive Officer, the Group Management Board is delegated with ultimate responsibility for all of the day-to-day activities of the Group, including such activities which have been assigned or delegated by the Group Management Board. The Group Chief Executive Officer has an overriding right to information concerning, and the right to examine, all business issues within the Group. The Group Chief Executive Officer has the power to override any decisions taken by the Group Management Board, notifying the Chairman of the Board of Directors of any exercise of such power.

### 3.6 Information and control instruments regarding the Group Management Board

The Board of Directors supervises and controls the Group Management Board through various control tools and processes. The Group Chief Executive Officer is responsible for ensuring an appropriate information flow to the Board of Directors and its Chairman, including by the provision of regular management reports. The Group Chief Executive Officer, Group Chief Financial Officer, Group General Counsel, Group Chief Risk Officer, Group Chief Operating Officer and Group Head of Compliance report to the Board of Directors on a regular basis on their current activities, business performance, financial data, major risks and/or other material and significant issues or developments as they arise. Furthermore, the Group Chief Executive Officer, Group Chief Financial Officer, Group General Counsel, Group Chief Risk Officer, Group Chief Operating Officer and Group Head of Compliance are regularly invited to participate at meetings of the full Board of Directors, the Group Chief Financial Officer, Group General Counsel, Group Chief Risk Officer and Group Head of Compliance at meetings of the Audit Committee and Risk Committee, the Group General Counsel participates at every regular meeting of the Governance and Nomination Committee, and the Group Head of Human Resources regularly participates at the meetings of the Compensation Committee and the Governance and Nomination Committee, in order to support those bodies in their decision-making processes and provide regular reporting on the day-to-day activities and risks facing the Company, and on their oversight of the operating businesses.

The Board of Directors is responsible for the appointment and removal of, and its Compensation Committee for the performance evaluation/review and compensation of, the members of the Group Management Board.

Internal Audit supports the Board of Directors and its committees in discharging their governance responsibilities. For more information on Internal Audit, see section 7.4.

### 3.7 Board compensation

For the compensation paid to, and shareholdings of, the members of the Board of Directors, including the basic principles and elements of compensation and equity participation programmes and a description of the authorities and procedure for determining the same, as well as loans granted to those individuals, see our 'Compensation Report' (pages 98-121) and article 11 of the articles of incorporation which can be found at [www.gam.com/aoi2021](http://www.gam.com/aoi2021).

## 4. GROUP MANAGEMENT BOARD

### 4.1 Members of the Group Management Board



#### **Peter Sanderson, Group Chief Executive Officer**

Peter Sanderson was appointed Group Chief Executive Officer and became a member of GAM Holding AG's Group Management Board in September 2019. Before joining GAM as Group Chief Executive Officer, he was a Managing Director at BlackRock, most recently as Head of Financial Services Consulting in EMEA and a member of BlackRock's EMEA Executive Committee, positions he held from 2012 and 2014 respectively. Peter joined BlackRock in 2006 where he held a number of senior roles, including Co-Head of the Multi Asset Investment Solutions business and Chief Operating Officer for BlackRock Solutions in EMEA. Before working for BlackRock, he worked for Mondrian Investment Partners and KPMG. Peter holds a Bachelor of Law from the University of Leicester and is a member of the Bar of England and Wales. He was born in 1978 and is a UK citizen.



#### **Richard McNamara, Group Chief Financial Officer**

Richard McNamara was appointed Group Chief Financial Officer and became a member of GAM Holding AG's Group Management Board in 2015. Before joining the Group, Richard was Managing Director, Finance, at Henderson Global Investors, a role he had held since 2013. He joined Henderson in 2009 as Head of Group Finance, focusing on finance and procurement. Prior to his roles at Henderson, Richard held senior finance roles at Western Asset Management, Legg Mason and Citigroup Asset Management. Richard is a chartered accountant and holds a BA (Hons) in finance and accounting from Brighton University. He started his career at PricewaterhouseCoopers where he was a senior manager in the Investment Management Industry Group. Richard was born in 1968 and is a UK citizen.

**Elmar Zumbuehl, Group Chief Risk Officer**

Elmar Zumbuehl was appointed Group Chief Risk Officer and Member of the Group Management Board of GAM Holding AG in 2017. Prior to that he was Group Head of Risk & Governance and a permanent guest member of the Group Management Board. He joined GAM in March 2010 as Senior Legal Counsel and Risk Manager. In 2011, Elmar also assumed the role of General Counsel and Corporate Secretary of GAM Holding AG. Prior to that, he worked at Julius Baer for 10 years in different roles, latterly from 2006 to 2010 as Head of Legal Risk Controlling & Governance. Elmar is a graduate of the University of St. Gallen (HSG) and was admitted to the bar in Switzerland in 2000. He holds master's degrees in business administration (lic. oec. HSG), specialising in finance and accounting as well as operations research, and law (lic. iur. HSG). Elmar was born in 1970 and is a Swiss citizen.

**Steve Rafferty, Group Chief Operating Officer**

Steve Rafferty was appointed Group Chief Operating Officer in 2019 and became a member of GAM Holding AG's Group Management Board in April 2020. Before joining GAM, Steve worked at BlackRock for sixteen years, most recently as Managing Director and Global Chief Operating Officer for the fixed income business. Steve joined BlackRock (formerly Barclays Global Investors) in 2003, within the fund oversight team before joining the fixed income business in 2006, where he held product strategy, investment process and regional chief operating roles. Prior to this, he worked in financial services audit at KPMG. Steve holds a BEng in Civil Engineering from Loughborough University. He is also a qualified chartered accountant and is a CFA charterholder. Steve was born in 1973 and is a UK citizen.

## 4.2 Activities and functions of Board members outside the Group

In applying the Corporate Governance Directive of the SIX Swiss Exchange and as set forth in article 13 of the articles of incorporation, which can be found at [www.gam.com/aoi2021](http://www.gam.com/aoi2021), we disclose mandates and interest ties of the members of the Group Management Board outside the Group:

### **Peter Sanderson**

None

### **Richard McNamara**

None

### **Elmar Zumbuehl**

None

### **Steve Rafferty**

None

## 4.3 Management contracts

There are no management contracts between GAM Holding AG and companies (or individuals) outside the Group.

## 4.4 Group Management Board compensation

For the compensation paid to, and shareholdings of, the members of the Group Management Board, including the basic principles and elements of compensation and equity participation programmes and a description of the authorities and procedure for determining the same, as well as loans granted to those individuals, see our 'Compensation Report', (pages 98-121) and article 11 of the articles of incorporation which can be found at [www.gam.com/aoi2021](http://www.gam.com/aoi2021).

## 5. SHAREHOLDERS' PARTICIPATION RIGHTS

### 5.1 Voting-rights restrictions and representation

In relation to the Company, any person entered in the share register shall be deemed to be a shareholder. Shareholders may represent their shares themselves or have them represented by a third party or the independent representative at the General Meeting. Due to the Covid-19 pandemic, and under the Covid-19 Ordinance 2 of March 2020, shareholders were unable to attend the Annual General Meeting held on 29 April 2021, and all shares were exclusively represented by the independent representative appointed at the meeting. The independent representative is elected by the General Meeting for a term of office until the next Annual General Meeting. Their term of office expires after completion of the Annual General Meeting. Re-election is possible. If the Company does not have an independent representative, the Board of Directors appoints the independent representative for the next General Meeting.

The Board of Directors offers shareholders the possibility to authorise and give their instructions to the independent representative electronically. Shareholders may do so by accessing the website stated in the invitation to, and the registration form for, the General Meeting, and then following the guidance that is displayed on their computer screen. In addition to internet access, an email address and a mobile telephone that can receive a code by text message are required. Shareholders receive their personal data for accessing this website with the registration form. The invitation to, and the registration form for, a General Meeting state the deadline until which time instructions can be electronically given to the independent representative.

The 2021 Annual General Meeting elected Tobias Rohner, Attorney-at-Law, Holbeinstrasse 30, 8034 Zurich, Switzerland, as Independent Representative for a term of office until the end of the 2022 Annual General Meeting.

There are no voting-rights restrictions. Each share entitles its holder to one vote.

### 5.2 Statutory quorums

Except where otherwise required by mandatory law and/or by article 8.14 of the articles of incorporation (which can be found at [www.gam.com/aoi2021](http://www.gam.com/aoi2021)), all resolutions of the General Meeting are passed by an absolute majority of the votes cast, excluding blank or invalid ballots.

### 5.3 Convocation of the General Meeting

The convocation of the General Meeting complies with applicable legal regulations. The convocation of a General Meeting may also be requested by one or more shareholders who together represent at least 10% of the share capital. The Board of Directors must convene the requested General Meeting within six weeks of receiving the request.

### 5.4 Agenda

Shareholders who represent shares of a nominal value of CHF 100,000 may demand that matters be put on the agenda. Such requests must be submitted to the Company at least six weeks before the date of the respective General Meeting. The request to convene a meeting and to put a matter on the agenda must be in writing and include full details of the proposals.

### 5.5 Registrations in the share register

In the invitation to a General Meeting, the Board of Directors states the applicable record date by which shareholders must be registered in the share register in order to be eligible to participate and vote at the meeting. Nimbus AG, Ziegelbrueckstrasse 82, 8866 Ziegelbruecke, Switzerland, administers the Company's share register.

## 6. CHANGE OF CONTROL AND DEFENCE MEASURES

### 6.1 Duty to make an offer

According to the Swiss Financial Market Infrastructure Act, an investor who acquires more than 33 1/3% of all voting rights, either directly, indirectly or in concert with a third party, and whether the rights are exercisable or not, has to submit a take-over offer for all shares outstanding. GAM Holding AG has not applied to opt out of, or to increase, the percentage threshold applicable to this obligation.

### 6.2 Clauses on change of control

There are no provisions on change of control benefitting the members of the Board of Directors and/or the Group Management Board under their mandates or contracts of employment.

## 7. AUDITORS

### 7.1 Duration of mandate and term of office of lead auditor

In accordance with the articles of incorporation, the external auditor must be elected at each Annual General Meeting for a term of office of one year. KPMG AG has been the statutory auditor of the Company since the Annual General Meeting on 12 April 2006. Daniel Merz assumed the role of lead auditor for the 2021 financial year. The lead auditor may hold this engagement for a maximum of seven consecutive years.

### 7.2 External auditing and additional fees

Services provided by KPMG AG to the Group comprise auditing and non-auditing services, the latter consisting of audit-related services, tax services and other services.

Auditing services include work performed to issue opinions on the Group's consolidated financial statements, the effectiveness of the Group's internal control system over the financial reporting, and the statutory financial statements of GAM Holding AG and its subsidiaries. Also included is work that generally can only be performed by the statutory auditor.

Audit-related services include those other assurance services provided by the independent auditor but not restricted to those that can only be provided by the statutory auditor. Tax services represent tax compliance and other tax-related services. Other services include mainly services in connection with human resources-related matters.

The Group paid KPMG AG fees for auditing services totalling CHF 1.5 million in the 2021 financial year (CHF 1.9 million in the 2020 financial year). For non-auditing services, the Group paid KPMG AG fees totalling CHF 0.06 million in the 2021 financial year (CHF 0.06 million in the 2020 financial year), whereof CHF 0.05 million for audit-related services (CHF 0.05 million in the 2020 financial year) and CHF 0.01 million for tax services (CHF 0.01 million in the 2020 financial year).

In addition, KPMG AG received CHF 1.5 million (all of which for auditing services) in the 2021 financial year (CHF 1.7 million in the 2020 financial year) for services performed on behalf of, and for, investment funds managed by subsidiaries of GAM Holding AG. According to the Swiss collective investment scheme law, fund management companies and the investment funds managed by them must appoint the same statutory auditor.

## 7.3 Supervisory and control instruments regarding the external auditor

The Audit Committee of the Board of Directors pre-approves the fee amounts for services rendered by KPMG AG to the Group in order to ensure their independence. As to non-audit work related services rendered by KPMG AG to the Group, such pre-approval is granted by means of an annual budget approved by the Audit Committee to the Group Chief Financial Officer. The Audit Committee then receives regular updates from the Group Chief Financial Officer on KPMG AG's activities for the Group and the related incurred year-to-date fees. Any use of KPMG AG by the Group for non-audit work is overseen by the Audit Committee and coordinated by the Group Chief Financial Officer.

Furthermore, the Audit Committee confers regularly with the lead auditor of KPMG AG about the effectiveness of the internal control systems in view of the risk profile of the Group. In addition, it reviews the scope of the auditing work, the quality of the work and the independence of the external auditors. The external auditors have direct access to the Audit Committee at all times and participate at every regular quarterly meeting of the Audit Committee.

## 7.4 Internal Audit

The Internal Audit function provides independent, objective assurance and advisory services to the Board of Directors, the Audit Committee and the Group Management Board. It carries out operational and system audits in accordance with a risk-based Internal Audit plan and assists the organisation in accomplishing its objectives by bringing a systematic, disciplined approach to evaluate and improve the effectiveness of risk management, control and governance processes. The Internal Audit plan, which consists of a work schedule as well as budget and resource requirements for the next audit cycle (1 January to 31 December of each calendar year), is submitted at least annually by the Head of Internal Audit to the Group Management Board (for its review) and to the Audit Committee (for its approval), and is developed based on a prioritisation of the audit universe using a risk-based methodology, including input from senior executives within the Group, the Group Management Board, the Board of Directors and the external auditors. In addition to the approved Internal Audit plan, the Chairman of the Board of Directors or the Chair of the Audit Committee may instruct Internal Audit to carry out special assignments. Furthermore, members of the Group Management Board may ask Internal Audit for assistance in carrying out special assignments after consultation with the Chairman of the Board of Directors or the Chair of the Audit Committee.

The Head of Internal Audit reports to the Chair of the Audit Committee but is expected to have regular and unrestricted access to the Chairman of the Board of Directors. In addition, the Head of Internal Audit provides regular reporting on the activities of the Internal Audit function to the Audit Committee and is a participant at the regular quarterly meetings of the Audit Committee. The Audit Committee regularly reviews the independence, activities and results of Internal Audit. The Audit Committee also evaluates the performance of the Head of Internal Audit. The Chair of the Audit Committee determines the total compensation paid to the Head of Internal Audit in consultation with the Chairman of the Board of Directors and the members of the Audit Committee.

## 8. INFORMATION POLICY

GAM Holding AG provides regular information to its shareholders and the public each year by means of the Annual Report as well as a half-year report. Its current policy is to additionally provide voluntary interim management statements twice each year, covering material developments between the publication of the annual and half-year results and the date of such statements. Additional ad-hoc publications will be made where they are considered appropriate or where required under applicable law or regulation. Published materials are available to the public in electronic form (subscription to GAM Holding AG's news alert for corporate information and ad-hoc publications is possible under [www.gam.com/en/our-company/investor-relations/gam-news-alert](http://www.gam.com/en/our-company/investor-relations/gam-news-alert)) as well as in print form from the address mentioned in section 8.2 below.

### 8.1 Corporate calendar

20 April 2022	Q1 Interim management statement
28 April 2022	Annual General Meeting 2022
3 August 2022	Half-year results 2022
20 October 2022	Q3 Interim management statement

## 8.2 Contacts

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### **Further information**

Our website provides further information on GAM Holding AG, including share price data, details of our share buy-back programme, media releases, historical annual reports and an events calendar.  
[www.gam.com](http://www.gam.com)

# COMPENSATION REPORT

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# Dear Shareholder,

On behalf of the Board of Directors and the Compensation Committee, we are pleased to present the Compensation Report for the financial year ended 31 December 2021. At the Annual General Meeting in April 2021, shareholders approved the remuneration proposals by a large majority, and on behalf of the Board, we would like to thank you for your support.

## Structure of the Group Management Board in 2021

The reduced membership of the Group Management Board since 1 April 2020 has been successful in its objective to streamline and focus decision-making to drive GAM's strategic progress. There were therefore no changes to the membership of Peter Sanderson, Group Chief Executive Officer; Richard McNamara, Group Chief Financial Officer; Elmar Zumbuehl, Group Chief Risk Officer; and Steve Rafferty, Group Chief Operating Officer.

## Compensation for 2021

2021 has seen many significant achievements as we continue to make GAM more efficient and effective. The implementations of SimCorp to enhance our operations and reporting capability, Multrees in our wealth management business, and Workday to consolidate our HR and Finance operational systems, put GAM's operational effectiveness in a strong position as we move forward. We have also successfully rolled out our new hybrid way of working in recognition of the changing talent environment. Our distribution strategy has been implemented well, with key hires in institutional-focused roles to drive our presence in that key segment. GAM's sustainable investment strategy has also made significant progress through the development and launch of a range of sustainable products. Our sustainable climate bond strategy in particular enjoyed strong demand from clients. In parallel with these strategic successes, we made significant further progress on streamlining and simplifying our business structure, with our target of CHF 15 million of further cost savings achieved for 2021.

Our investment teams continue to provide strong investment performance to clients. As at 31 December 2021, 68% of funds were above benchmark over three years, up from 43% in our 30 September 2021 interim statement. That positive momentum was driven by strong investment performance in 2021, with particular highlights in our equity business where 91% of assets were above benchmark on the three-year timeframe: five-year equity performance also remains very strong, with 83% of assets above benchmark. Net flows in our investment

management business were negative, mainly in fixed income and systematic strategies, but with positive net flows in to higher-margin equity strategies.

The compensation framework for our Group Management Board members drives their remuneration through clear goals aligned to our shareholders' expectations. Although the Board recognizes the significant continuing progress against those goals and the Group's strategic priorities, based on the Group's financial performance for 2021 there will be no variable compensation for a third successive year (neither annual bonus nor long-term incentive plan) granted to the Group Management Board. This decision was made in full recognition of the Group Management Board's unwavering commitment to returning GAM to growth, but the financial underperformance continues to make it appropriate that neither annual bonus nor LTIP awards are made.

The reduced total compensation across all employees has resulted in a compensation ratio for 2021 of 63.0%. That ratio has decreased from 64.5% in 2020, but remains above our target compensation ratio of 45–50% of underlying net fee and commission income. We continue to believe this is an appropriate metric to reflect the balance of employee reward and shareholder return, and this target will remain part of our compensation framework as GAM moves towards improved growth.

## Compensation for 2022

For 2022, the Compensation Committee will maintain the caps on variable compensation for the Group Chief Risk Officer, the Group Chief Operating Officer and the Group Chief Financial Officer, of 200% of base salary for the annual bonus and 200% of base salary for any long-term incentive award. The Group Chief Executive Officer variable compensation with respect to both the annual bonus and long-term incentive award will continue to be capped at a maximum of 300% and 250% of his base salary respectively. The base salaries for all members of the Group Management Board will again remain unchanged in 2022.

Consistent with GAM's recent financial performance and with compensation to the Group Management Board, the Board of

Directors fees have decreased over the last three years and are proposed to remain stable for 2022. Further details of the Board of Directors fees are included in sections 5 and 6.1 of this report.

## Compensation for shareholder approval at 2022 AGM

### Board compensation

As noted in this letter, in respect of the 2022 AGM, the overall fixed compensation requested for the Board of Directors will be CHF 1.975 million, representing the previously agreed reduction first implemented in the 2021 AGM. Further details are included in section 5 of this report.

### Group Management Board fixed compensation

The overall fixed compensation requested for the Group Management Board will be CHF 3.25 million, unchanged from the prior year.

### Group Management Board variable compensation

As outlined in section 4.1 of this report, as well as earlier in this letter, no variable compensation will be awarded to members of our Group Management Board for the year ending 31 December 2021. This is a result of the Group's financial performance and the compensation framework in place.

The Compensation Committee has continued to review the measures incorporated in the Group Management Board's annual bonus scorecard to ensure continued alignment with the Group's strategic priorities. Environmental, social and governance (ESG) priorities are central to the Group's identity and strategic direction, and the Committee has agreed that the scorecard should reflect them appropriately. In respect of

2022, the strategic element of the scorecard, applying to all Group Management Board members, will therefore incorporate appropriately challenging ESG objectives. As market practice on ESG targets becomes clearer, the Compensation Committee will continue to assess the most appropriate and transparent way to align the Group Management Board members' remuneration to delivery of the Group's ESG agenda.

I, along with the rest of the Board of Directors, acknowledge the Group Management Board members' continued dedication to, and delivery of, GAM's transformation. Our investment strategies continue to deliver performance for clients, and we are seeing high levels of positive client interaction with a strong focus on growth opportunities. Our strategy remains on track, and we have strong leadership in place across the firm to deliver on the opportunity for GAM to grow. GAM's core values of integrity, collaboration and excellence have been demonstrated time and time again throughout the Group.

We look forward to your continued support at the Annual General Meeting of Shareholders.



Nancy Mistretta  
Chair of the Compensation Committee

16 February 2022

# 1. COMPENSATION PRINCIPLES

This section of the report outlines the compensation principles that are applied across the Group.

The Group's compensation framework is designed to attract, retain and motivate the talent which the Group needs in order to achieve its strategic goals as well as to create a tangible link between performance and compensation. Through a mix of fixed and variable components, the framework aims to promote long-term, sustainable performance by encouraging employees to focus on delivering outstanding results through appropriate and controlled risk taking.

There are four key principles to our compensation framework:



## 2. AT A GLANCE

This section of the report summarises the compensation framework.

### Summary of the compensation framework

Principle	Element	Rationale
Pay for performance	<b>Target compensation ratio:</b> a group-wide target compensation ratio of 45–50% of underlying net fee and commission income.	<ul style="list-style-type: none"> <li>Provides a clear and appropriate metric by which to evaluate the balance of all-employee reward and returns to shareholders.</li> </ul>
	<b>Group Management Board (GMB) variable compensation cap:</b> the total granted GMB variable compensation (comprising annual bonuses and long-term incentive plans) is capped at 5% of underlying profit before taxes excluding GMB variable compensation. The cap excludes social security, pension costs and one-time awards for new members.	<ul style="list-style-type: none"> <li>Enforces a direct link between financial performance and variable compensation for the GMB.</li> </ul>
	<b>Balanced scorecard for annual bonuses:</b> a balanced scorecard of stretch financial and non-financial measures has been formalised to determine GMB members' annual bonuses. For the Group CEO and Group CFO the scorecard is comprised of 60% financial metrics (underlying profit before taxes, operating margin, net flows, investment performance); 20% strategic and business metrics; 20% personal objectives.	<ul style="list-style-type: none"> <li>Provides a clear structure to assess performance for the annual bonus.</li> <li>Evidences the link between pay and performance.</li> </ul>
	<b>Individual caps:</b> a cap for the Group CEO and other GMB members on annual discretionary bonus (300% and 200% of their respective salaries) and long-term incentive plan (LTIP) awards (face value of 250% and 200% of their respective salaries).	<ul style="list-style-type: none"> <li>Aligns GAM with market practice and shareholder expectations.</li> </ul>
Alignment with shareholders' long-term interests	<b>Annual bonus deferral:</b> <sup>1</sup> the proportion of GMB bonuses deferred into GAM shares is 50% with a deferral period of four years. Bonus deferrals are also in place for non-GMB employees.	<ul style="list-style-type: none"> <li>Aligns annual bonuses with long-term shareholder value creation.</li> </ul>
	<b>LTIP framework:</b> LTIP awards, in the form of performance shares, are an integral part of the GMB compensation package. Vested awards will not be released until five years after grant. Performance measures will be annual underlying earnings per share (EPS) growth (50%); three-year relative total shareholder return (rTSR) performance (25%); three and five-year investment performance (25%).	<ul style="list-style-type: none"> <li>Further emphasises the longer-term nature of the GMB compensation package.</li> <li>Provides long-term, forward-looking alignment to shareholder interests.</li> </ul>
	<b>Shareholding guidelines:</b> formal shareholding guidelines are in place for all GMB and Board members: <ul style="list-style-type: none"> <li>Group CEO and Group CFO are required to build up a holding of GAM shares worth 200% of their salary</li> <li>Other GMB members are required to build up a holding of GAM shares worth 100% of their salary</li> <li>Board of Directors are required to build up a holding of GAM shares worth 200% of their annual cash fee.</li> </ul>	<ul style="list-style-type: none"> <li>Provides greater alignment between GAM Board members, GMB and shareholders of GAM.</li> </ul>
Transparency	<b>Retrospective vote:</b> GAM requests retrospective shareholder approval for GMB variable compensation.	<ul style="list-style-type: none"> <li>A retrospective vote provides shareholders greater transparency as to the amount of variable compensation requested for GMB awards relative to the year's performance.</li> </ul>
	<b>Disclosure:</b> the annual compensation report provides a transparent explanation of compensation decisions, in particular retrospective disclosure of targets for financial performance measures used in the determination of annual bonuses and prospective disclosure of targets for LTIP awards.	<ul style="list-style-type: none"> <li>Provides shareholders with increased visibility of the link between the performance in the year and GMB compensation.</li> </ul>
Sound risk management	<b>Risk management:</b> a well-balanced mix of fixed and variable compensation is combined with deferrals, which includes malus and clawback provisions.	<ul style="list-style-type: none"> <li>Continues to align compensation to support sustainable performance and sound risk management.</li> </ul>

<sup>1</sup> As outlined in the Chair's letter of this report, the GMB will not receive any variable compensation for performance year 2021, as such the annual bonus amount deferred for the GMB was not reviewed by the Compensation Committee.

## 3. COMPENSATION FRAMEWORK

This section of the report details the compensation framework for the Group.

The following table sets out the elements of compensation which Group Management Board members are eligible to receive and how they will be structured during 2022.

### Fixed compensation

Element	Structure	2022 implementation
<b>Base salary</b> To appropriately recognise responsibilities and attract and retain talent	Generally reviewed annually. The review takes into consideration a number of factors, including (but not limited to): <ul style="list-style-type: none"> <li>• The individual's role, experience and performance.</li> <li>• Business performance.</li> <li>• Market data for comparable roles in appropriate comparators.<sup>1</sup></li> <li>• Compensation decisions elsewhere in the Group.</li> </ul>	<b>Aggregate GMB members:</b> GMB fixed compensation will be capped at CHF 3,250,000.  <b>Group CEO and Group CFO:</b> there is no change to base salary for the Group CEO or CFO.
<b>Pension/benefits</b> To provide market competitive benefits	Benefits take into account local market practice. Benefits may include pension contributions, life assurance and private medical insurance. Benefits are intended to be competitive in each of the markets in which we operate.	<b>Aggregate GMB members:</b> pension contributions and benefits for GMB members are in line with local practices for other GAM employees.

<sup>1</sup> Survey data is taken into consideration for each of the Group Management Board roles. The data is one of the inputs used to inform the Compensation Committee of compensation practices in peer companies and as a broad market sense-check of our proposals. It is not used as a specific benchmark.

## Variable compensation

<b>GMB variable compensation cap</b>	Total GMB variable compensation (comprising annual bonuses and long-term incentive plans) will be capped at 5% of underlying profit before taxes, excluding GMB variable compensation. The cap will exclude social security, pension costs and one-time awards for new members.	
<b>Element</b>	<b>Structure</b>	<b>2022 performance year</b>
<b>Annual bonus</b> <sup>1, 2, 3, 5</sup> To link reward to key business targets for the forthcoming year and to individual contribution  Additional alignment with shareholders' interests through deferred compensation	<p>All GMB members' annual bonuses are based on performance assessed over one year using a balanced scorecard.</p> <p>For financial metrics, 25% of maximum will be paid for achieving a threshold level of performance increasing to 50% for target performance and 100% for significant outperformance.</p> <p>Annual bonuses for GMB members are capped as a percentage of salary. This is at a maximum of 300% for the Group CEO and at a maximum of 200% of salary for all other members.</p> <p>50% of GMB members' annual bonuses are paid in cash with 50% delivered in GAM shares vesting equally over a four-year period.</p>	<p>GMB annual bonuses will be determined by a balanced scorecard comprising financial, strategic and business and personal performance metrics. For the Group CEO and Group CFO these will be weighted 60% / 20% / 20%, respectively.</p> <p>Financial metrics will be underlying profit before taxes, operating margin, net flows and three-year investment performance.</p> <p>Strategic and business metrics will be based on agreed budgets, KPIs and on the delivery against strategic priorities including our ESG objectives.</p>
<b>Long-term incentive plan (LTIP)</b> <sup>1, 2, 3, 4, 5</sup> To link reward to key business targets for the longer term with the objective of providing sustainable value and growth for our shareholders	<p>Individual LTIP awards for the Group CEO and other GMB members are capped with a maximum face value (at grant) of 250% and 200% of their respective salaries.</p> <p>For LTIP awards granted from 2018 onwards:</p> <ul style="list-style-type: none"> <li>• Vesting will be determined by corporate performance targets measured over a three-year period</li> <li>• Vested awards will be released five years after grant date</li> <li>• A maximum of 25% of the LTIP will vest for achieving a threshold level of performance increasing to 50% for target performance and 100% for significant outperformance.</li> </ul>	<p>LTIPs will continue to feature in our compensation framework.</p> <p>Generally, the performance metrics utilised in the LTIP are annual underlying earnings per share (EPS) growth (50%); three-year relative total shareholder return (rTSR) performance (25%); three and five-year investment performance (25%).</p>

## Share ownership guidelines

To align executive interests with those of shareholders	The Group CEO and Group CFO are expected to build up and maintain a holding in GAM shares worth at least 200% of salary. Other GMB members are expected to build up and maintain a holding worth at least 100% of salary.
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<sup>1</sup> The Compensation Committee will retain an overriding discretion to ensure that there is appropriate alignment between business performance and incentive payouts.

<sup>2</sup> All variable compensation awards to GMB members are subject to provisions that enable the Group to reduce or cancel the awards, whether vested (but not yet settled) or unvested, or claim back variable compensation, even after vesting and distribution, of members whose individual behaviour has caused, wholly or in part, a material loss to the Group as a result of reckless, negligent or wilful actions or inappropriate behaviour.

<sup>3</sup> When an individual ceases their employment with GAM their outstanding awards will lapse, except where the Compensation Committee deems the individual to be a 'good leaver'. In this case awards made under the deferred bonus plan will typically vest as per the original vesting schedule. For 'good leavers', awards made under the LTIP will remain subject to performance conditions, will typically be pro-rated by the proportion of the performance period in which the individual has been employed and subject to the original vesting schedule.

<sup>4</sup> TSR performance for previous LTIP grants will be measured against the following comparator group: Alliance Bernstein L.P., Amundi SA Asset Management, Ares Management L.P., Artisan Partners Asset Management plc, Ashmore Group plc, BrightSphere Investment Group plc, Invesco Ltd, Janus Henderson Group plc, Jupiter Fund Management plc, Man Group plc, Sculptor Capital Management LLC, Partners Group Holding AG, Schroders plc, Standard Life Aberdeen plc, Vontobel Holding AG.

<sup>5</sup> Investment performance is defined as the proportion of funds outperforming their benchmark as disclosed by GAM in its annual results.

### 3.1 Distribution of Group Management Board members' variable compensation

Our general policy is that Group Management Board variable compensation over the longer term should be appropriately balanced between cash, deferred equity and long-term incentive plan awards (based on face value) although the weightings may vary year to year. This ensures that Group Management Board members are aligned with a strategy of delivering long-term sustainable growth. Due to the Group's financial performance in 2021, no annual variable compensation is recommended.

### 3.2 Key terms of Group Management Board members' employment contracts

All employment-related agreements for members of the Group Management Board comply with the Swiss Ordinance against Excessive Compensation in Listed Stock Companies. They do not include severance payments or supplementary contributions to pension plans.

### 3.3 High level compensation principles for other employees

The compensation framework for employees other than the Group Management Board is designed according to the same four overarching principles, reflecting the values which run throughout the organisation.

#### Pay for performance

The Group aims to provide competitive total compensation in order to attract and retain experienced and talented individuals who will promote its values, better service the needs of its clients and contribute to the overall development and profitability of the Group. The group-wide target compensation ratio of 45–50% of underlying net fee and commission income ensures that reward will be appropriately divided between all employees and shareholders.

#### Alignment with shareholders' long-term interests

Compensation awards, particularly discretionary bonus payments, are designed to align the interests of employees with those of the Company's shareholders. Annual bonus deferrals for non-Group Management Board employees is into shares or fund units and the proportion of annual bonus deferred is one-third of any annual bonus over CHF 75,000. Deferred shares or fund units will be released in equal tranches over three years. From time to time employees may receive long-term incentive awards that are structured on a consistent basis to those granted to Group Management Board members. These measures help to ensure that employees will only be rewarded for the delivery of sustainable value and growth. For performance year 2021, in recognition of the Group's financial position, total variable compensation outside our investment management group will remain lower in terms of quantum than had been the case prior to 2020, and will be 100% deferred for any annual bonus over CHF 30,000.

#### Transparency

The Group's overall approach to compensation is transparent to shareholders, compliant with applicable laws and regulations and consistent with published guidance and with local market practice. A robust annual appraisal process forms part of the compensation process so as to reward success, but minimise the possibility of payment for failure. The annual appraisal process is used to evaluate and measure an employee's performance against defined objectives, which are required to be specific, measurable, achievable, realistic and time-bound. Employees agree on their annual objectives with their line manager and include risk-based objectives at the start of each calendar year. While some objectives may be standardised within certain functions, most are tailored to the individual employee's role and responsibilities.

#### Incentivise sound risk management

The Group regards effective risk management and control as fundamental to all its shareholders and clients and as being central to the successful achievement of its business objectives. Our compensation framework plays an important part in creating ownership throughout the Group for the risks assumed in day-to-day business and ensuring the independence of its control functions. For control functions, such as compliance, risk, audit and finance, bonus payments are not directly linked to the profitability of the business areas that they support so as to maximise the independence of such functions. Conduct, risk and compliance matters are taken into account when approving all annual bonus payments.

## 4. GROUP MANAGEMENT BOARD COMPENSATION FINANCIAL YEAR 2021

This section of the report outlines the total fixed and variable compensation for members of the Group Management Board (GMB), comparing 2021 with 2020. It also provides details of the performance targets used to determine variable compensation awards for 2021.

### 4.1 The total fixed and variable compensation to the members of the Group Management Board in respect of financial years 2021 and 2020 (audited)

(in CHF)	Group CEO <sup>1</sup>		Group CFO <sup>2</sup>		Aggregate GMB (inclusive of CEO and CFO)	
	2021	2020	2021	2020	2021	2020
Base salary	750,000	750,000	623,626	603,032	2,234,404	2,514,589
Fixed equity award	-	-	-	-	-	-
Pension fund contributions	67,076	67,445	22,436	23,504	171,125	252,695
Social security contributions	124,263	112,815	90,529	84,692	308,631	321,047
Other benefits	9,557	9,454	4,201	4,358	22,737	26,210
<b>Total fixed compensation</b>	<b>950,895</b>	<b>939,713</b>	<b>740,791</b>	<b>715,586</b>	<b>2,736,897</b>	<b>3,114,541</b>
<b>Annual bonus <sup>3</sup></b>						
Cash payments	-	-	-	-	-	-
Deferred bonus	-	-	-	-	-	-
Pension fund contributions	-	-	-	-	-	-
Social security contributions	-	-	-	-	-	-
<b>LTIP <sup>3</sup></b>						
Performance shares	-	-	-	-	-	-
Social security contributions	-	-	-	-	-	-
<b>Total discretionary variable compensation</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Total compensation</b>	<b>950,895</b>	<b>939,713</b>	<b>740,791</b>	<b>715,586</b>	<b>2,736,897</b>	<b>3,114,541</b>

<sup>1</sup> The highest-paid member of the GMB in 2021 was the Group CEO, Peter Sanderson, with a total compensation of CHF 950,895 including CHF 124,263 employer's social security contributions.

<sup>2</sup> The Group CFO salary remains unchanged. The year-on-year difference is reflective of the exchange rate used when converting from GBP to CHF.

<sup>3</sup> No annual bonus or LTIP grant in respect of the Group Management Board are included for shareholder approval in respect of the 2021 performance year.

### 4.2 Compensation to former members of the Group Management Board (audited)

In 2021, no compensation was awarded to former members of the Group Management Board.

### 4.3 Loans to members of the Group Management Board (audited)

In 2021, no loans were granted to the current or former members of the Group Management Board. No such loans were outstanding at year-end.

## 4.4 Compensation and loans to closely related parties (audited)

In 2021, no compensation was paid to closely related parties of current or former members of the Group Management Board. No loans were granted in, or were outstanding at the end of 2021 to closely linked parties of current or former members of the Group Management Board.

## 4.5 Total annual bonus awarded for the year ending 31 December 2021

The objective of the Compensation Committee is to pay Group Management Board members an annual bonus appropriate to the performance achieved both by the Group and by the individual, ensuring the proper balance of employee reward and returns to shareholders and motivating key executives. Based on the Group's financial performance for 2021 there will be no variable compensation granted to the Group Management Board.

A balanced scorecard of financial and non-financial measures is usually utilised to determine annual bonuses for each of the Group Management Board members. Group financial metrics are an integral component of that scorecard and are aligned with our key performance indicators. Each Group Management Board member was also evaluated on strategic, business and personal objectives set earlier in the year.

The relevant financial metrics used in the balanced scorecard to determine the annual bonuses for the Group Management Board are as follows:

- Underlying profit before taxes of CHF (9.6) million;
- Underlying operating margin for 2021 of (3.2)%;
- The investment management business experienced net outflows of CHF 4.4 billion;
- Over the three-year period to 31 December 2021, 68% of our assets under management in funds outperformed their respective benchmark.

The following sections provide a detailed breakdown of the balanced scorecard for the Group CEO and Group CFO and an overview in relation to other Group Management Board members.

### i) Group CEO and Group CFO

#### Maximum opportunity

Maximum annual bonus of the Group CEO is capped at 300% of salary and for the Group CFO the maximum annual bonus is capped at 200% of salary.

#### Form of payment

Under our compensation framework, 50% of any annual bonus is deferred into GAM shares vesting in equal tranches over four years.

#### Performance metrics

The decisions for the Group CEO and the Group CFO annual bonuses are based on financial performance (60%), and achievement against strategic and business (20%) and personal objectives (20%).

The table below summarises the metrics, weightings and targets by which financial performance was assessed during 2021. There was no change since the 2020 performance year to the weightings of the financial metrics for the Group CEO and the Group CFO.

## Financial metrics (60%)

Metric	Weighting					Vesting (% of performance metric)		
	Group CEO	Group CFO	Threshold (25% of max)	Target (50% of max)	Maximum (100%)	Actual	Group CEO	Group CFO
Underlying profit before taxes <sup>1</sup>	20%	25%	(14.4)	0.6	8.3	(9.6)	6.6%	8.3%
Three-year investment performance <sup>2</sup>	15%	10%	50.0%	62.5%	75.0%	68.0%	10.8%	7.2%
Operating margin <sup>3</sup>	10%	15%	(6.3%)	1.2%	4.4%	(3.2%)	3.5%	5.3%
Net flows <sup>4</sup>	15%	10%	(3)	3.1	4.8	(4.4)	0.0%	0.0%
<b>Total<sup>5</sup></b>	<b>60%</b>	<b>60%</b>					<b>20.9%</b>	<b>20.8%</b>

<sup>1</sup> Net profits before tax in accordance with the International Financial Reporting Standards, excluding certain non-core and acquisition-related items.

<sup>2</sup> Percentage of AuM in funds outperforming their benchmark over the relevant period as at 31 December 2021.

<sup>3</sup> Operating margin is calculated as net fee and commission income less expenses, divided by net fee and commission income.

<sup>4</sup> Represents the net asset additions or redemptions by clients for our investment management business.

<sup>5</sup> Notwithstanding the outcome of the scorecard, no bonus is being granted to current members of the GMB.

The Board of Directors consider many factors when determining target, threshold and maximum levels for each financial metric for any given year. When setting such levels the Board of Directors aims to ensure that targets are stretch in nature and take into consideration performance from prior periods, current expectations for the period in question and other factors that should be taken into account. Threshold and maximum levels are determined on the same basis, but with emphasis on providing appropriate parameters against which performance should be assessed.

### Individual performance assessment of the Group CEO and Group CFO

Given the financial performance of the Group and in line with our compensation framework, the Group CEO and the Group CFO, along with the rest of the Group Management Board, will not receive variable compensation for the 2021 performance year.

### Performance assessment of the Group Management Board Members

The Group Management Board has continued to develop and restructure the Group in order to achieve its efficiency, transparency and growth goals. The business challenges of 2021 have been met with strong leadership, enabling the Group to both achieve stretching efficiency goals and to focus on growth and investment in key opportunities as the business re-establishes its market presence.

Some of the notable accomplishments achieved by the Group Management Board include:

#### Continued work on efficiency and focus

Further reduction of fixed personnel and general expenses of CHF 15.5 million in full year 2021 compared to full year 2020 was achieved. The restructuring of our GAM Systematic and Lugano businesses continued the Group's focus on deploying resources in the most effective way.

#### Significant technology upgrades

SimCorp continues to be effectively implemented, and is already achieving its aim of delivering enhanced client experience, improved transparency, and increased operating effectiveness and efficiency;

Multrees was introduced, providing significant benefits in the areas of administration and delivery in our Wealth Management business;

Workday has been successfully implemented as the enterprise resource planning solution for both our HR and Finance processes, enabling greater integration and more efficient delivery in our agile working environment.

**Talent management and new hybrid way of working**

The Group introduced its new hybrid way of working, fostering and encouraging flexibility in the way our people work, both in response to the pandemic and in recognition of the changing environment in attracting, retaining and motivating the best talent.

**Sales strategy**

The Sales and Distribution leadership structure, with Jeremy Roberts as Global Head of Distribution focusing on wholesale clients, and Jill Barber as Global Head of Institutional Solutions, has proved successful and enabled implementation of the Group's distribution strategy. Client interactions have been very positive and have translated into net inflows into equities in 2021, leading to increased diversification.

**Leadership changes**

The new Head of Fund Management Services and CEO of Luxembourg, Sean O'Driscoll, has joined GAM and will focus on driving further growth and innovation in that area, with Martin Jufer transferring his extensive knowledge and expertise to leading our global Wealth Management business.

**Sustainable investment**

Significant further progress has been made in the critical area of sustainable investment, with the successful launch of the Sustainable Climate Bond strategy and development of further sustainable strategies delivering a strong pipeline of innovation. Good progress was made in the efforts to embed sustainability in the businesses' own practices in 2021, with a comprehensive programme of development opportunities delivered across the employee base focused on corporate sustainability, diversity and inclusion and culture.

## 4.6 Long-term incentive grant to be awarded in 2022

In line with section 4.1, as there will not be any variable compensation put forward to the shareholders for a vote in respect of the current Group Management Board, there will not be any long-term incentive awards granted to the Group Management Board in 2022.

## 5. FEE STRUCTURE FOR BOARD OF DIRECTORS

This section of the report outlines the fee structure for the Board of Directors. Details of total fees received by Board members in the 2021 financial year are set out in section 6.

All members of the Board of Directors are non-executive directors and do not have employment contracts. Members of the Board of Directors are elected for a one-year term of office by the Company's shareholders. There are no agreements that provide for severance payments.

The compensation of the members of the Board of Directors, including its Chairman, consists of:

- an annual fixed fee paid in a mixture of cash and GAM Holding AG shares. These annual share awards provide an alignment with shareholder interests as they ensure that each Board member has exposure to share price performance during their one-year term of office; and
- supplementary fixed fee amounts paid in cash for serving as a member or as Chair on the committees of the Board of Directors. These supplementary fees are designed to reflect the workload in serving on the Board of Directors' various committees.

The members of the Board of Directors do not receive any type of variable compensation and do not participate in any performance-based compensation schemes available to the members of the Group Management Board or to other Group employees.

With effect from the 2021 AGM, the Board of Directors took the decision to make 2020's voluntary waiver of fees permanent. There is no change proposed to the fees with effect from the 2022 AGM.

(in CHF)	AGM 2019 to AGM 2020	AGM 2020 to AGM 2021	AGM 2021 to AGM 2022	AGM 2022 to AGM 2023
<b>Fixed cash fee</b>				
Chairman of the Board	300,000	200,000	150,000	150,000
Vice-chairman of the Board	100,000	80,000	100,000	100,000
Other members of the Board	100,000	100,000	100,000	100,000
<b>Share-based fee</b>				
Chairman of the Board	200,000 <sup>1</sup>	300,000 <sup>2</sup>	150,000 <sup>3</sup>	150,000 <sup>4</sup>
Vice-chairman of the Board	100,000 <sup>1</sup>	120,000 <sup>2</sup>	120,000 <sup>3</sup>	120,000 <sup>4</sup>
Other members of the Board	100,000 <sup>1</sup>	100,000 <sup>2</sup>	100,000 <sup>3</sup>	100,000 <sup>4</sup>
<b>Supplementary cash fees</b>				
Chair of the Audit Committee	40,000	40,000	16,000	16,000
Chair of the Risk Committee	40,000	40,000	16,000	16,000
Chair of the Compensation Committee	40,000	40,000	16,000	16,000
Chair of the Governance and Nomination Committee	20,000	20,000	8,000	8,000
Other members of the Audit Committee	20,000	20,000	8,000	8,000
Other members of the Risk Committee	20,000	20,000	8,000	8,000
Other members of the Compensation Committee	20,000	20,000	8,000	8,000
Other members of the Governance and Nomination Committee	10,000	10,000	4,000	4,000

<sup>1</sup> Equity with this fair value was granted following AGM 2019 and vested on the day before the Company's 2020 AGM.

<sup>2</sup> Equity with this fair value was granted following AGM 2020 and vested on the day before AGM 2021.

<sup>3</sup> Equity with this fair value was granted following the AGM 2021 and will vest the day before AGM 2022.

<sup>4</sup> Equity with this fair value will be granted following the AGM 2022 and will vest the day before AGM 2023.

## 6. BOARD OF DIRECTORS COMPENSATION FOR FINANCIAL YEAR 2021

This section of the report outlines the total fixed compensation for members of the Board of Directors, in respect to financial years 2021 and 2020.

### 6.1 The total compensation to the Board of Directors in respect of financial years 2021 and 2020 (audited)

From the period AGM 2021 to AGM 2022, the Board of Directors made permanent a reduction in their fees. The table below outlines the compensation for financial year 2021.

(in CHF)		Fixed cash fee	Committee fee <sup>3</sup>	Share-based fee <sup>6</sup>	Social security	Other benefits	Total compensation <sup>7</sup>
David Jacob <sup>1</sup>	2021	148,333 <sup>3</sup>	-	149,999 <sup>4</sup>	41,170	-	339,502
	2020	196,667 <sup>3</sup>	-	154,999	48,530	-	400,196
Benjamin Meuli	2021	93,333	4,667	120,000 <sup>4</sup>	15,209	-	233,209
	2020	86,667	40,667	119,999	19,142	-	266,474
Nancy Mistretta	2021	100,000	20,000	100,000 <sup>4</sup>	-	-	220,000
	2020	100,000	30,000	100,000	-	-	230,000
Katia Coudray <sup>2</sup>	2021	100,000	16,000	100,000 <sup>4</sup>	15,378	-	231,378
	2020	100,000	24,000	100,000	17,421	-	241,421
Jacqui Irvine <sup>2</sup>	2021	100,000	24,000	100,000 <sup>4</sup>	30,912	-	254,912
	2020	100,000	26,000	100,000	31,188	-	257,188
Monika Machon <sup>2</sup>	2021	100,000	24,000	100,000 <sup>4</sup>	30,912	-	254,912
	2020	100,000	36,000	100,000	32,568	-	268,568
Thomas Schneider <sup>2</sup>	2021	100,000	24,667	100,000 <sup>4</sup>	16,505	-	241,172
	2020	66,667	12,667	100,000	14,054	-	193,387
Hugh Scott-Barrett <sup>5</sup>	2021	-	-	-	-	-	-
	2020	33,333	6,667	-	5,520	-	45,520
<b>Total</b>	2021	<b>741,666</b>	<b>113,333</b>	<b>769,999</b>	<b>150,086</b>	<b>-</b>	<b>1,775,085<sup>6</sup></b>
	2020	<b>783,334</b>	<b>176,000</b>	<b>774,998</b>	<b>168,422</b>	<b>-</b>	<b>1,902,754<sup>6</sup></b>

<sup>1</sup> As Chairman of the Board of Directors, David Jacob is not eligible to receive committee fees.

<sup>2</sup> Katia Coudray, Jacqui Irvine and Monika Machon were elected as members of the Board of Directors at the 2019 AGM. Thomas Schneider was elected as a member of the Board of Directors at the 2020 AGM.

<sup>3</sup> As outlined in the Chair's letter for the period AGM 2020 to AGM 2021, the Chairman of the Board of Directors agreed to voluntarily waive 40% of his total fees. In addition all members of the Board of Directors agreed to voluntarily waive 60% of their Committee fees.

<sup>4</sup> On 30 April 2021, the Board of Directors (excluding the Chairman and Vice Chairman) were awarded in aggregate the right to receive 209,205 GAM Holding AG shares (at a fair value of CHF 2.39 per share based on the share's closing price on the first trading line at the SIX Swiss Exchange on 30 April 2021). On the same day, the Chairman and the Vice Chairman of the Board of Directors received 62,761 and 50,209 shares respectively with a fair value of CHF 2.39. These shares will vest and be delivered on the day before the Company's 2022 AGM.

<sup>5</sup> Hugh Scott-Barrett resigned as a member of the Board of Directors at the 2020 AGM.

<sup>6</sup> Total fixed compensation (including employer's social security costs) paid to the Board of Directors between AGM 2020 and AGM 2021 was CHF 1,785,938 and between AGM 2021 and AGM 2022 was CHF 1,791,670. The figure for AGM 2021 to AGM 2022 includes an estimate for the period from 1 January to 30 April 2022. These totals were both within the maximum value approved by shareholders of CHF 1,975,000.

<sup>7</sup> The functions of the Board of Directors are set out in the corporate governance section of the Annual Report on page 66-97.

### 6.2 Compensation to former members of the Board of Directors (audited)

In 2021, no compensation was paid to former members of the Board of Directors who stepped down prior to 1 January 2021.

### **6.3 Loans to members of the Board of Directors (audited)**

In 2021, no loans were granted to the current or former members of the Board of Directors. No such loans were outstanding at year-end.

### **6.4 Compensation and loans to closely related parties (audited)**

In 2021, no compensation was paid to closely related parties of current or former members of the Board of Directors. No loans were granted in or were outstanding at the end of 2021 to closely linked parties of current or former members of the Board of Directors.

## 7. SHAREHOLDINGS

This section of the report sets out the shareholdings of the Group Management Board and the Board of Directors.

### 7.1 Group Management Board

The shareholdings of members of the Group Management Board who held office during 2021 are shown in the following table. All interests shown include any shares which vested during the year or shares acquired in the market by a Group Management Board member. The Group CEO and Group CFO are expected to build up shareholdings worth at least 200% of their salary, for other members of the Group Management Board the expectation is 100% of salary. Once an award of shares has vested, each Group Management Board member will retain the shares granted, net of any shares sold to meet tax obligations, where applicable, in order to meet the shareholding requirements.

	Vested shares <sup>1</sup>		Unvested shares <sup>2,3</sup>	
	2021	2020	2021	2020
Peter Sanderson <sup>4</sup>	110,565	42,133	79,873	159,745
Richard McNamara <sup>4</sup>	87,540	82,668	9,656	18,491
Elmar Zumbuehl	37,596	24,129	24,049	38,352
Steve Rafferty <sup>5</sup>	5,535	-	98,214	108,716
Martin Jufer <sup>5</sup>	-	35,709	-	41,379
Rachel Wheeler <sup>5</sup>	-	9,489	-	54,017

<sup>1</sup> The number of vested shares represents shares held by the individual (together with interests held by their connected persons) which are neither subject to performance conditions nor continued employment.

<sup>2</sup> Unvested shares reflects the number of shares which will normally vest to the individual subject to continued employment at the relevant vesting date. This includes shares that are deferred under the annual bonus plan and one-time share awards granted at recruitment.

<sup>3</sup> Unvested shares does not include unexercised options or unvested performance shares. These are excluded as the number of options that become exercisable or performance shares that vest will be dependent upon share price performance and/or GAM's performance against specific performance criteria as well as continued employment until the relevant vesting date.

<sup>4</sup> Against the total shareholding requirements based on vested shares only and the share price as at 31 December 2021 of CHF 1.36, Peter Sanderson is currently at 10% of target and Richard McNamara is currently at 9.5% of target.

<sup>5</sup> Steve Rafferty joined the Group Management Board on 1 April 2020. Martin Jufer and Rachel Wheeler stepped down as members of the Group Management Board on 31 March 2020.

## 7.2 Board of Directors

The shareholdings of the directors who held office during 2021, in shares of GAM Holding AG, are shown in the following table. All interests shown include the portion of vested shares allocated to the directors as part of their fee, shares acquired in the market by the directors and shares held by connected parties related to the directors.

Members of the Board of Directors are required to build up and retain a holding of GAM shares worth at least 200% of their annual cash fee. Once an award of shares has vested, each director will retain the shares granted, net of any shares sold to meet tax obligations, where applicable, in order to meet the shareholding requirements.

None of the Board of Directors hold options over GAM Holding AG shares.

	Vested shares <sup>1</sup>		Unvested shares <sup>2,4</sup>	
	2021	2020	2021	2020
David Jacob	71,012	30,735	62,761	76,354
Benjamin Meuli	109,775	54,767	50,249	59,113
Nancy Mistretta	71,632	34,749	41,841	49,261
Katia Coudray	67,633	21,794	41,841	49,261
Jacqui Irvine	36,848	11,782	41,841	49,261
Monika Machon	37,004	11,960	41,841	49,261
Thomas Schneider <sup>3</sup>	45,839	-	41,841	49,261
Hugh Scott-Barrett <sup>3</sup>	-	53,705	-	-

<sup>1</sup> The number of vested shares represents shares held by the individual (together with interests held by their connected persons) which are neither subject to performance conditions nor continued employment.

<sup>2</sup> Members of the Board of Directors have an outstanding entitlement to 322,215 unvested shares that were awarded after AGM 2021 and which will vest on the day before the Company's 2022 AGM. The Chairman of the Board of Directors has an entitlement to 62,761 unvested shares that were granted on an equivalent basis.

<sup>3</sup> Hugh Scott-Barrett resigned as a member of the Board of Directors at the 2020 AGM. Thomas Schneider was elected as a member of the Board of Directors at the 2020 AGM.

<sup>4</sup> Members of the Board of Directors are required to build up a holding of GAM shares worth at least 200% of their annual cash fee. At 31 December 2021, all directors were below that requirement and continue to retain shares in order to meet the shareholding requirements.

## 8. COMPENSATION GOVERNANCE

This section of the report outlines the governance framework used to determine compensation.

### Compensation responsibilities

Annual total compensation of <sup>1</sup>	Proposal	Approval
Chairman of the Board of Directors	Compensation Committee	Compensation Committee
Ordinary members of the Board of Directors (including committee fees)	Compensation Committee	Board of Directors
Group CEO	Chairman of the Board	Compensation Committee
Other members of the Group Management Board	Group CEO	Compensation Committee
Heads of control functions (risk, compliance and internal audit)	Group CEO	Compensation Committee
	Chair of Risk Committee	
	Chair of Audit Committee	

<sup>1</sup> The aggregate compensation for the Board of Directors and the Group Management Board (for both fixed and variable compensation components) is subject to a shareholder binding vote.

### 8.1 Compensation authorities

#### Board of Directors

The Board of Directors has established and implemented a group compensation framework and policy which reflects the Group's overall approach to compensation. The Group compensation framework and policy is designed to support the strategic development and profitability of the Group as well as to reflect applicable regulatory requirements and good market practice. The Group compensation framework and policy contains standards for the determination of compensation for all our employees, including Group Management Board members. With the support of the Group Head of Human Resources, the Compensation Committee, as well as risk and compliance functions, the Board of Directors regularly reviews the Group compensation framework and policy in order to address any applicable regulatory developments and the objectives of the Group.

#### Compensation Committee

The Compensation Committee is delegated with the role of supporting the Board of Directors in setting compensation guidelines, establishing share-based compensation plans and approving compensation levels and specific awards subject to any caps or other limitations imposed by the general meeting of shareholders of the Company pursuant to the Swiss Ordinance against Excessive Compensation in Listed Stock Corporations.

At the 2021 Annual General Meeting, the shareholders re-elected Nancy Mistretta, Katia Coudray and Jacqui Irvine as non-executive members of the Compensation Committee, with Nancy Mistretta being appointed as Chair.

The Compensation Committee regularly reports to the Board of Directors on the status of its activities, the development of the compensation architecture within the Group and on the operational implementation of the Group compensation policy.

The table below provides an overview of the Compensation Committee's meeting schedule for performance year 2021:

### Meeting schedule

Meeting	Standing agenda items
January	Approval of the aggregate annual bonus pools and award structures
	Determination of compensation to be paid to the Group CEO
	Approval of compensation to be paid to other members of the Group Management Board
	Determination of compensation paid to the Chairman of the Board
	Proposal of the compensation paid to the members of the Board and to the members of the committees
	Review of draft compensation report
	Determination of the Board of Directors total aggregate fixed compensation proposal to be submitted to the AGM for a binding vote
February	Determination of compensation to be paid to the Chairman of the Board of Directors (assuming approval of total aggregate fixed compensation proposed to AGM)
	Determination of the Group Management Board's total aggregate fixed and variable compensation proposals, to be submitted to the AGM for a binding vote
	Review of individual compensation payments for senior executives outside of the Group Management Board
	Determination of financial metrics for Group Management Board compensation scorecard
	Final review and approval of the compensation report
May	Annual review of the Group compensation policy and share-based compensation plans
September	Annual review of the Compensation Committee charter
	Initial review and provision of guidance for group-wide compensation proposals
December	Review of provisional group-wide compensation bonus pools and award structures

## 8.2 Group Chief Executive Officer

The Group CEO, supported by the Group Head of Human Resources, submits proposals to the Compensation Committee for their approval. The proposals include, among other things, the total discretionary annual bonus pool for all employees across the Group and variable compensation to be paid for the other members of the Group Management Board (subject to shareholder approval).

For the other members of the Group Management Board, the sum proposed by the Group CEO is based on the individual's performance and contribution against pre-determined balanced scorecards comprised of financial, strategic and business and personal objectives determined by the Group CEO and approved by the Compensation Committee.

For all other employees, the Group CEO supported by the Group CFO and the Group Head of Human Resources develops guidelines based on the Group's business results and development during the relevant period. Then, sub-pools of the approved total discretionary annual bonus pool are allocated to the various business functions and teams. Subsequently, manager proposals for the awards of discretionary annual bonuses are reviewed by the Group CEO in order to ensure distribution has been fair and aligned with individual contribution and performance. The Group CEO's approval is required for any individual employee with total compensation exceeding CHF 500,000.

## 8.3 Compensation Management Committee

The Compensation Committee has delegated authority to the Compensation Management Committee (CMC) comprising the Group CEO, Group Head of Human Resources, Group Chief Risk Officer, Group Head of Compliance and Group General Counsel. The CMC is responsible for providing advice and support to ensure that compensation policies and processes across the Group are operated in line with current and future compensation regulations. It also provides information on conduct, risk and compliance matters in relation to all employees, including Material Risk Takers and Identified Staff as defined under the various EU regulations, which is taken into account when approving all annual bonus payments.

## 8.4 Shareholders

In accordance with the Swiss Ordinance against Excessive Compensation in Listed Stock Corporations, we seek binding shareholder approval for the aggregate compensation for the Group Management Board and for the Board of Directors:

	Proposal	Approval	Binding vote	AGM vote
Maximum aggregate amount of annual fixed compensation for members of the Board of Directors for AGM 2022 to AGM 2023	Compensation Committee	Board of Directors	Annual General Meeting	Prospective
Maximum aggregate amount of annual fixed compensation for members of the Group Management Board for 2022	Compensation Committee	Board of Directors	Annual General Meeting	Prospective
The aggregate amount of annual variable compensation for members of the Group Management Board for 2021	Compensation Committee	Board of Directors	Annual General Meeting	Retrospective
	Proposal	Approval	Consultative vote	
2021 Compensation Report	Compensation Committee	Board of Directors	Annual General Meeting	

The Board of Directors remains of the view that obtaining prospective approval for the maximum aggregate amount of fixed compensation for both the Board of Directors and the Group Management Board is appropriate to ensure stability in the day-to-day management of the Group. Shareholders at the 2022 Annual General Meeting and beyond will be asked to approve the aggregate variable compensation for the Group Management Board on a retrospective basis, as this provides shareholders with greater transparency on the variable compensation requested in relation to the prior year's performance. In addition, there will also be a consultative vote on the compensation report. Details of the 2022 Annual General Meeting resolutions can be found in section 9 of this report.

In respect of 2021, fixed compensation for the Board of Directors and the Group Management Board, the Compensation Committee fully complied with the prospective levels approved by the shareholders at the 2021 Annual General Meeting.

Approved and paid fixed compensation for the Group Management Board and the Board of Directors

	Approved	Paid	Approved	Paid
CHF (including any shares)	2021	2021	2020	2020
Board of Directors <sup>1</sup>	1,975,000	1,791,670	2,350,000	1,785,938
Group Management Board <sup>2</sup>	3,250,000	2,736,897	4,500,000	3,114,541

<sup>1</sup> The approved and paid compensation for the Board of Directors is for the period AGM to AGM. The figure for 2021 includes an estimate for the period 1 January to 30 April 2022.

<sup>2</sup> The approved and paid compensation for the Group Management Board is for the financial year.

## 9. AGM RESOLUTIONS

This section of the report outlines the compensation resolutions to be put to shareholders at the 2022 Annual General Meeting.

**1) Elections to the Compensation Committee of the Board of Directors (binding vote)**

Shareholder approval will be sought for the election of three Compensation Committee members until the 2023 Annual General Meeting, as proposed by the Board of Directors.

**2) Approval of the fixed compensation of the Board of Directors (binding vote)**

Shareholder approval will be sought for fixed compensation for the Board of Directors of a maximum of CHF 1,975,000 for the period AGM 2022 to AGM 2023. The fee framework for the Board of Directors is set out in section 5 of this compensation report.

**3) Approval of the fixed compensation of the Group Management Board (binding vote)**

Shareholder approval will be sought for fixed compensation for the Group Management Board of a maximum of CHF 3,250,000 for the 2022 financial year. The fixed compensation framework for the Group Management Board is set out in section 3 of this compensation report.

**4) Approval of variable compensation of the Group Management Board (binding vote)**

Shareholder approval will not be sought for variable compensation for the Group Management Board as there will be no variable compensation in respect of the 2021 financial year.

**5) Approval of the Compensation Report (consultative vote)**

The shareholders' meeting shall be asked to approve the 2021 compensation report on a non-binding consultative basis.



## Report of the Statutory Auditor

To the General Meeting of GAM Holding AG, Zurich

### Report on the Audit of the Compensation Report

We have audited the compensation report of GAM Holding AG for the year ended 31 December 2021. The audit was limited to the information according to articles 14 – 16 of the Ordinance against Excessive compensation in Stock Exchange Listed Companies contained in sections 4.1 to 4.4 on pages 107 to 108 as well as sections 6.1 to 6.4 on pages 112 to 113 of the compensation report.

### Responsibility of the Board of Directors

The Board of Directors is responsible for the preparation and overall fair presentation of the compensation report in accordance with Swiss law and the Ordinance against Excessive compensation in Stock Exchange Listed Companies (Ordinance). The Board of Directors is also responsible for designing the compensation system and defining individual compensation packages.

### Auditor's Responsibility

Our responsibility is to express an opinion on the compensation report. We conducted our audit in accordance with Swiss Auditing Standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the compensation report complies with Swiss law and articles 14 – 16 of the Ordinance.

An audit involves performing procedures to obtain audit evidence on the disclosures made in the compensation report with regard to compensation, loans and credits in accordance with articles 14 – 16 of the Ordinance. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatements in the compensation report, whether due to fraud or error. This audit also includes evaluating the reasonableness of the methods applied to value components of compensation, as well as assessing the overall presentation of the compensation report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Opinion

In our opinion, the compensation report for the year ended 31 December 2021 of GAM Holding AG complies with Swiss law and articles 14 – 16 of the Ordinance.

KPMG AG



Daniel Merz  
Licensed Audit Expert  
Auditor in Charge



Mirko Liberto  
Licensed Audit Expert

Zurich, 16 February 2022

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# CONSOLIDATED INCOME STATEMENT

	Note	2021 CHF m	2020 CHF m	Change in %
Investment management, advisory and other fees	1	633.9	683.6	(7)
Distribution, fee and commission expenses	1	(425.9)	(453.2)	(6)
<b>Net management fees and commissions</b>	1	<b>208.0</b>	<b>230.4</b>	<b>(10)</b>
Net performance fees	1	21.5	2.9	641
<b>Net fee and commission income</b>	1	<b>229.5</b>	<b>233.3</b>	<b>(2)</b>
Net other income	2	6.9	24.0	(71)
<b>Income</b>		<b>236.4</b>	<b>257.3</b>	<b>(8)</b>
Personnel expenses	3	144.4	147.3	(2)
General expenses	4	86.7	77.4	12
Depreciation and amortisation		20.2	28.9	(30)
Impairment losses	13	0.3	401.2	(100)
<b>Expenses</b>		<b>251.6</b>	<b>654.8</b>	<b>(62)</b>
<b>(Loss) before taxes</b>		<b>(15.2)</b>	<b>(397.5)</b>	<b>(96)</b>
Income tax expense/(credit)	5.1	8.1	(9.1)	-
<b>Net loss attributable to the shareholders of the Company</b>		<b>(23.3)</b>	<b>(388.4)</b>	<b>(94)</b>
<b>Loss per share</b>				
Basic loss per share (CHF)	7	(0.15)	(2.48)	-
Diluted loss per share (CHF)	7	(0.15)	(2.48)	-

# CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

	Note	2021 CHF m	2020 CHF m	Change in %
<b>Net loss attributable to the shareholders of the Company</b>		<b>(23.3)</b>	<b>(388.4)</b>	<b>(94)</b>
Remeasurements of pension assets and liabilities	16	39.5	(5.4)	-
Income tax (expense)/credit relating to remeasurements of pension liabilities	12.1	(7.2)	2.4	-
<b>Items that will not be reclassified subsequently to the income statement, net of taxes</b>		<b>32.3</b>	<b>(3.0)</b>	-
Translation differences		(4.2)	(17.2)	(76)
<b>Items that may be reclassified subsequently to the income statement, net of taxes</b>		<b>(4.2)</b>	<b>(17.2)</b>	<b>(76)</b>
<b>Other comprehensive income/(loss), net of taxes</b>		<b>28.1</b>	<b>(20.2)</b>	-
<b>Total comprehensive income/(loss) attributable to the shareholders of the Company</b>		<b>4.8</b>	<b>(408.6)</b>	-

# CONSOLIDATED BALANCE SHEET

	Note	31.12.2021 CHF m	31.12.2020 CHF m	Change in %
Cash and cash equivalents	8	234.8	270.9	(13)
Trade and other receivables		25.4	20.9	22
Accrued income and prepaid expenses	9	69.3	75.4	(8)
Financial investments	10.1	11.1	8.4	32
Employee benefit asset		2.9	0.4	625
Assets held for sale	11	6.0	17.4	(66)
<b>Current assets</b>		<b>349.5</b>	<b>393.4</b>	<b>(11)</b>
Financial investments and other financial assets	10.1	2.6	2.7	(4)
Employee benefit asset		0.3	2.8	(89)
Deferred tax assets	12.1	35.0	44.6	(22)
Property and equipment	13	55.9	81.1	(31)
Pension assets	16	6.9	-	-
Intangible assets	13	305.0	295.6	3
<b>Non-current assets</b>		<b>405.7</b>	<b>426.8</b>	<b>(5)</b>
<b>Assets</b>		<b>755.2</b>	<b>820.2</b>	<b>(8)</b>
Trade and other payables		20.3	14.2	43
Other financial liabilities	10.2	8.6	15.6	(45)
Accrued expenses and deferred income	14	157.6	153.1	3
Current tax liabilities		1.5	1.6	(6)
Provisions	15	2.3	4.6	(50)
Liabilities held for sale	11	0.1	0.3	(67)
<b>Current liabilities</b>		<b>190.4</b>	<b>189.4</b>	<b>1</b>
Financial liabilities	10.2	48.0	73.4	(35)
Provisions	15	4.0	5.4	(26)
Pension liabilities	16	32.0	77.8	(59)
Deferred tax liabilities	12.2	2.3	0.3	667
<b>Non-current liabilities</b>		<b>86.3</b>	<b>156.9</b>	<b>(45)</b>
<b>Liabilities</b>		<b>276.7</b>	<b>346.3</b>	<b>(20)</b>
Share capital	17	8.0	8.0	0
Capital reserves	17	893.4	893.4	0
Retained earnings		(275.6)	(272.5)	1
Foreign currency translation reserve		(124.0)	(119.8)	4
Treasury shares	17	(23.3)	(35.2)	(34)
<b>Equity attributable to the shareholders of the Company</b>		<b>478.5</b>	<b>473.9</b>	<b>1</b>
<b>Liabilities and equity</b>		<b>755.2</b>	<b>820.2</b>	<b>(8)</b>

# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

	Note	Share capital CHF m	Capital reserves CHF m	Retained earnings CHF m	Foreign currency translation reserve CHF m	Treasury shares CHF m	Equity attributable to the shareholders of the Company CHF m
<b>Balance at 1 January 2020</b>		<b>8.0</b>	<b>893.4</b>	<b>139.5</b>	<b>(102.4)</b>	<b>(63.5)</b>	<b>875.0</b>
Net loss attributable to the shareholders of the Company		-	-	(388.4)	-	-	<b>(388.4)</b>
Other comprehensive loss, net of taxes <sup>1</sup>		-	-	(2.8)	(17.4)	-	<b>(20.2)</b>
<b>Total comprehensive loss</b>		-	-	<b>(391.2)</b>	<b>(17.4)</b>	-	<b>(408.6)</b>
Share-based payment expenses, net of taxes <sup>2</sup>	5.3/22	-	-	11.0	-	-	<b>11.0</b>
Acquisitions of own shares	17	-	-	-	-	(3.5)	<b>(3.5)</b>
Disposals of own shares	17	-	-	(31.8)	-	31.8	-
<b>Total transactions with shareholders of the Company</b>		-	-	<b>(20.8)</b>	-	<b>28.3</b>	<b>7.5</b>
<b>Balance at 31 December 2020</b>		<b>8.0</b>	<b>893.4</b>	<b>(272.5)</b>	<b>(119.8)</b>	<b>(35.2)</b>	<b>473.9</b>
Net loss attributable to the shareholders of the Company		-	-	(23.3)	-	-	<b>(23.3)</b>
Other comprehensive income/(loss), net of taxes <sup>1</sup>		-	-	32.3	(4.2)	-	<b>28.1</b>
<b>Total comprehensive income/(loss)</b>		-	-	<b>9.0</b>	<b>(4.2)</b>	-	<b>4.8</b>
Share-based payment expenses, net of taxes <sup>2</sup>	5.3/22	-	-	6.5	-	-	<b>6.5</b>
Acquisitions of own shares	17	-	-	-	-	(6.7)	<b>(6.7)</b>
Disposals of own shares	17	-	-	(18.6)	-	18.6	-
<b>Total transactions with shareholders of the Company</b>		-	-	<b>(12.1)</b>	-	<b>11.9</b>	<b>(0.2)</b>
<b>Balance at 31 December 2021</b>		<b>8.0</b>	<b>893.4</b>	<b>(275.6)</b>	<b>(124.0)</b>	<b>(23.3)</b>	<b>478.5</b>

<sup>1</sup> Details of the line item 'other comprehensive loss, net of taxes' are shown in the consolidated statement of comprehensive income.

<sup>2</sup> Equity settled share-based payment expenses, net of taxes

# CONSOLIDATED STATEMENT OF CASH FLOWS

	Note	2021 CHF m	2020 CHF m
<b>Net loss attributable to the shareholders of the Company</b>		<b>(23.3)</b>	<b>(388.4)</b>
<b>Adjustments to reconcile net loss to cash flow from operating activities</b>			
Non-cash items included in net loss:			
– Impairment losses	13	0.3	401.2
– Depreciation and amortisation		20.2	28.9
– Share-based payment expenses	22	9.4	11.1
– Other non-cash items		0.4	(1.0)
Net changes in:			
– Financial investments and other financial assets		49.4	21.0
– Trade and other receivables (excluding tax receivables)		(7.2)	(0.4)
– Accrued income and prepaid expenses (excluding accrued interest)		(20.2)	24.0
– Trade and other payables		12.7	(1.6)
– Accrued expenses and deferred income (excluding accrued interest)		9.7	(42.1)
– Other liabilities		(55.9)	(48.7)
Net interest expenses		5.8	10.2
Interest received		0.6	0.1
Interest paid		(1.6)	(2.6)
Income tax expense/(credit)	5	8.1	(9.1)
Income taxes paid		(2.6)	(1.3)
<b>Cash flow from operating activities</b>		<b>5.8</b>	<b>1.3</b>
Payments of acquisition-related deferred consideration		(4.9)	(9.7)
Purchase of property, equipment and intangible assets		(20.7)	(19.2)
Disposal of property and equipment		2.1	0.1
<b>Cash flow from investing activities</b>		<b>(23.5)</b>	<b>(28.8)</b>
Purchase of treasury shares	17	(6.7)	(3.5)
Payment of lease liabilities		(9.6)	(7.1)
<b>Cash flow from financing activities</b>		<b>(16.3)</b>	<b>(10.6)</b>
Effects of exchange rate changes on cash and cash equivalents		(2.1)	(6.8)
<b>Net decrease in cash and cash equivalents</b>		<b>(36.1)</b>	<b>(44.9)</b>
Cash and cash equivalents at the beginning of the year		270.9	315.8
<b>Cash and cash equivalents at the end of the year</b>	8	<b>234.8</b>	<b>270.9</b>

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## NOTES TO THE CONSOLIDATED INCOME STATEMENT

### 1. Net fee and commission income

	2021 CHF m	2020 CHF m	Change in %
Investment management, advisory and other fees	633.9	683.6	(7)
of which investment management	287.4	304.7	(6)
of which fund management services	346.5	378.9	(9)
Distribution, fee and commission expenses	(425.9)	(453.2)	(6)
of which investment management	(111.8)	(108.2)	3
of which fund management services	(314.1)	(345.0)	(6)
<b>Net management fees and commissions</b>	<b>208.0</b>	<b>230.4</b>	<b>(10)</b>
Performance fees <sup>1</sup>	47.5	7.4	537
Performance fees paid to external investment managers <sup>1</sup>	(26.0)	(4.5)	471
<b>Net performance fees</b>	<b>21.5</b>	<b>2.9</b>	<b>641</b>
<b>Net fee and commission income</b>	<b>229.5</b>	<b>233.3</b>	<b>(2)</b>

<sup>1</sup> Comparative amounts in 2020 have been grossed up by CHF 3.8 million of performance fees and performance fees paid to 3<sup>rd</sup> parties. There is no impact on net performance fees reported in 2020.

### 2. Net other income

	Note	2021 CHF m	2020 CHF m	Change in %
Adjustments to deferred consideration liabilities	6	0.4	2.9	(86)
Gain on sale of funds	6	-	1.5	(100)
Net foreign exchange gains		6.2	0.6	933
Interest income		-	0.2	(100)
Interest expenses		(5.8)	(10.4)	(44)
Net loss on financial instruments at fair value through profit or loss		(3.0)	(2.4)	25
Adjustment to financial liability for performance fees attributable to external interests	6	8.6	28.9	(70)
Income from insurance recovery relating to ARBF matters	6	0.1	2.4	(96)
Other		0.4	0.3	33
<b>Net other income</b>		<b>6.9</b>	<b>24.0</b>	<b>(71)</b>

The line item 'interest expenses' includes negative interest on cash and cash equivalents of CHF 1.0 million (2020: CHF 1.2 million), finance charges on discounted liabilities of CHF 2.5 million (2020: CHF 7.8 million), thereof CHF 2.5 million (2020: CHF 7.0 million) on the discounted financial liability for performance fees attributable to external interests and CHF nil discounted liabilities relating to the deferred consideration elements of acquisitions previously made (2020: CHF 0.8 million) (see note 6 for further information), and CHF 1.2 million for the unwinding of the discount effect on lease liabilities (2020: CHF 1.3 million).

#### Gain on sale of funds

In 2020, the Swiss mortgage loan fund with assets under management of CHF 0.5 billion was sold to VZ Depotbank and a gain equivalent to the total consideration of CHF 1.5 million was recognised.

### 3. Personnel expenses

	Note	2021 CHF m	2020 CHF m	Change in %
Salaries and bonuses		105.9	108.9	(3)
Social security expenses		12.2	11.4	7
Defined benefit pension plan expenses	16.2	5.6	4.1	37
Defined contribution pension plan expenses	16.1	6.8	6.0	13
Share-based payment expenses	22	9.4	11.1	(15)
Other personnel expenses		4.5	5.8	(22)
<b>Personnel expenses</b>		<b>144.4</b>	<b>147.3</b>	<b>(2)</b>

In 2021, in respect of the Group's restructuring, CHF 1.7 million (net of reversal of provisions) were included in salaries and bonuses (2020: CHF 1.7 million) and there were no other expenses (2020: CHF 0.7 million) in respect of the Group's restructuring. In 2020, in respect of the restructuring, CHF 0.2 million employee benefit plan expenses for fund units granted were debited to accrued expenses in 2020. These items result in a total restructuring expense for personnel expenses of CHF 0.8 million in 2020. For further information regarding restructuring see notes 6 and 15.

In early March 2022, as in the prior years, the Group will grant certain employees deferred fund units under the deferred variable compensation award scheme which represents the deferred element of the variable compensation in respect of the 2021 performance year. These deferred fund units will vest linearly over three years on the anniversaries of the grant date subject to recipients continuing to be employed with the Group on the vesting date. The investment in these deferred fund units (plan assets), net of the present value of the plan obligations which is built up over the vesting period, is presented in the balance sheet line item 'employee benefit asset'. The related expense is recognised over the relevant vesting period in the line item 'salaries and bonuses'. Other elements of the deferred bonuses are granted in form of share-based payments (for further information see note 22).

### 4. General expenses

	2021 CHF m	2020 CHF m	Change in %
Occupancy	8.2	5.6	46
Technology and communication	16.4	15.9	3
Data and research	20.3	20.6	(1)
Professional and consulting services	8.4	9.8	(14)
Marketing and travel	5.8	7.0	(17)
Administration	5.2	5.5	(5)
Other general expenses	22.4	13.0	72
<b>General expenses</b>	<b>86.7</b>	<b>77.4</b>	<b>12</b>

Administration expenses represent outsourcing fees paid to the external service provider for back office and middle office functions.

The line item 'Other general expenses' includes the FCA fine expense of CHF 11.3 million, irrecoverable taxes of CHF 3.8 million (2020: CHF 5.1 million) as well as CHF 4.6 million (2020: CHF 5.6 million) for regulatory fees, insurance premiums and fund-related expenses.

In 2020, the line item 'professional and consulting services' includes CHF 0.5 million of costs incurred in relation to ARBF matters (see note 6) and CHF 0.2 million credit in respect of the Group's restructuring (see note 15).

## 5. Income tax (credit)/expense

### 5.1. Tax effects recognised in the income statement

	2021 CHF m	2020 CHF m
Income tax credit at the Swiss statutory tax rate of 19.7% (2020: 21.15%)	(3.0)	(84.1)
Impairment loss on goodwill	-	79.0
Tax rates differing from Swiss statutory rate	0.5	10.5
Non-taxable income	(1.0)	(12.9)
Previously unrecorded tax losses now utilised	(0.1)	(0.1)
Current year losses for which no deferred tax asset is recognised	2.4	4.2
Prior year adjustments	0.1	(7.2)
Non-deductible expenses	2.7	3.5
Impact on deferred taxes from tax rate changes	(5.0)	6.1
Adjustment to deferred tax assets	10.7	(6.8)
Other effects	0.8	(1.3)
<b>Income tax expense/(credit)</b>	<b>8.1</b>	<b>(9.1)</b>

In 2021, as part of the Zurich cantonal tax reform, the corporate income tax rate in the canton of Zurich was reduced from 21.15% (effective income tax rate in the city of Zurich) to 19.7%.

In relation to the impairment loss on goodwill recognised in 2020 (see note 13 for further information), GAM Holding AG recognised an impairment on investments in subsidiaries in its individual statutory financial statements, resulting in significant losses in those statutory financial statements (see the parent company's financial statements). No deferred tax asset has been recognised relating to impairment loss as GAM Holding AG's primary source of income, dividends received from subsidiaries, is generally not taxable and therefore it is not probable that future taxable profit will be available against which GAM Holding AG can utilise the loss.

The Group has accumulated unrecognised tax loss carry-forwards amounting to CHF 1,339.4 million (2020: CHF 1,273.2 million), of which CHF 0.5 million will expire within one year (2020: CHF 0.7 million), CHF 57.5 million between two to five years (2020: CHF 2.2 million), CHF 1,269.3 million between six to 10 years (2020: CHF 1,258.0 million) and CHF nil million after 10 years (2020: CHF 11.0 million), while the remainder amounting to CHF 12.1 million (2020: CHF 1.3 million) has no expiry date

The Group has accumulated unrecognised deductible temporary differences amounting to CHF 283.2 million (2020: CHF 270.6 million).

	2021 CHF m	2020 CHF m
Current income tax expense	2.9	0.5
Deferred income tax expense/(credit)	5.2	(9.6)
<b>Income tax expense/(credit)</b>	<b>8.1</b>	<b>(9.1)</b>

The deferred income tax expense of CHF 5.2 million (2020: credit of CHF 9.6 million) includes a CHF 10.7 million adjustment due to re-assessment of the future recoverability of tax losses carried forward.

### 5.2. Tax effects recognised in other comprehensive income

For further information refer to the consolidated statement of comprehensive income.

### 5.3. Tax effects recognised directly in equity

In 2021, tax effects on share-based payments resulted in a debit to equity of CHF 0.1 million (2020: CHF 0.1 million). With share-based payment expenses of CHF 6.6 million (2020: CHF 11.1 million) and these tax effects, CHF 6.5 million (2020: CHF 11.0 million) is included in the respective line item within equity as shown in the consolidated statement of changes in equity.

## 6. Reconciliation between net profit (IFRS) and underlying net profit

	2021			2020		
	IFRS CHF m	Reconciling items CHF m	Underlying CHF m	IFRS CHF m	Reconciling items CHF m	Underlying CHF m
Net management fees and commissions	208.0	-	208.0	230.4	-	230.4
Net performance fees	21.5	(2.2)	19.3	2.9	(0.1)	2.8
<b>Net fee and commission income</b>	<b>229.5</b>	<b>(2.2)</b>	<b>227.3</b>	<b>233.3</b>	<b>(0.1)</b>	<b>233.2</b>
Net other income	6.9	(9.3)	(2.4)	24.0	(28.0)	(4.0)
<b>Income</b>	<b>236.4</b>	<b>(11.5)</b>	<b>224.9</b>	<b>257.3</b>	<b>(28.1)</b>	<b>229.2</b>
Personnel expenses	144.4	(1.3)	143.1	147.3	3.2	150.5
General expenses	86.7	(13.5)	73.2	77.4	(2.4)	75.0
Depreciation and amortisation	20.2	(2.0)	18.2	28.9	(10.3)	18.6
Impairment losses	0.3	(0.3)	-	401.2	(401.2)	-
<b>Expenses</b>	<b>251.6</b>	<b>(17.1)</b>	<b>234.5</b>	<b>654.8</b>	<b>(410.7)</b>	<b>244.1</b>
<b>(Loss) before taxes</b>	<b>(15.2)</b>	<b>5.6</b>	<b>(9.6)</b>	<b>(397.5)</b>	<b>382.6</b>	<b>(14.9)</b>
Income tax expense/(credit)	8.1	(10.2)	(2.1)	(9.1)	9.1	-
<b>Net loss</b>	<b>(23.3)</b>	<b>15.8</b>	<b>(7.5)</b>	<b>(388.4)</b>	<b>373.5</b>	<b>(14.9)</b>
<b>Loss per share</b>						
Basic loss per share (CHF)	(0.15)		(0.05)	(2.48)		(0.10)
Diluted loss per share (CHF)	(0.15)		(0.05)	(2.48)		(0.10)

## Reconciling items

	Note	Acquisition- related items CHF m	Non- core items <sup>1</sup> CHF m	2021 Total reconciling items CHF m	Acquisition- related items CHF m	Non- core items <sup>1</sup> CHF m	2020 Total reconciling items CHF m
Performance fees attributed to external interests		(2.2)		(2.2)	(0.1)	-	(0.1)
<b>Net fee and commission income</b>		<b>(2.2)</b>	<b>-</b>	<b>(2.2)</b>	<b>(0.1)</b>	<b>-</b>	<b>(0.1)</b>
Adjustments to deferred consideration liabilities	2	(0.4)	-	(0.4)	(2.9)	-	(2.9)
Adjustment to financial liability for performance fees attributable to external interests	2	(8.6)	-	(8.6)	(28.9)	-	(28.9)
Finance charges on discounted liabilities	2	2.5	-	2.5	7.8	-	7.8
Gain on sale of funds	2	-	-	-	-	(1.5)	(1.5)
Income from insurance recovery relating to ARBF matters	2	-	(0.1)	(0.1)	-	(2.4)	(2.4)
Net foreign exchange gains pension loan note		-	(2.6)	(2.6)	-	-	-
Other income		(0.1)	-	(0.1)	-	(0.1)	(0.1)
<b>Net other income</b>		<b>(6.6)</b>	<b>(2.7)</b>	<b>(9.3)</b>	<b>(24.0)</b>	<b>(4.0)</b>	<b>(28.0)</b>
Reorganisation charge	15	-	(1.7)	(1.7)	-	(1.0)	(1.0)
Pension plan curtailment and amendments	16	-	0.4	0.4	-	4.2	4.2
Other expenses		-	-	-	-	-	-
<b>Personnel expenses</b>		<b>-</b>	<b>(1.3)</b>	<b>(1.3)</b>	<b>-</b>	<b>3.2</b>	<b>3.2</b>
Reorganisation charge		-	(2.5)	(2.5)	-	(1.0)	(1.0)
Capital tax expenses		-	-	-	-	(0.4)	(0.4)
Costs relating to FCA fine		-	(11.3)	(11.3)	-	-	-
Other expenses		-	0.3	0.3	-	(1.0)	(1.0)
<b>General expenses</b>		<b>-</b>	<b>(13.5)</b>	<b>(13.5)</b>	<b>-</b>	<b>(2.4)</b>	<b>(2.4)</b>
Amortisation of investment management and client contracts		(0.7)	-	(0.7)	(4.3)	-	(4.3)
Accelerated amortisation of software		-	(1.5)	(1.5)	-	(5.8)	(5.8)
Other		-	0.2	0.2	-	(0.2)	(0.2)
<b>Depreciation and amortisation</b>	13	<b>(0.7)</b>	<b>(1.3)</b>	<b>(2.0)</b>	<b>(4.3)</b>	<b>(6.0)</b>	<b>(10.3)</b>
Impairment of goodwill	13	-	-	-	-	(373.7)	(373.7)
Impairment of investment management and client contracts	13	-	(0.3)	(0.3)	-	(27.4)	(27.4)
Other	13	-	-	-	-	(0.1)	(0.1)
<b>Impairment losses</b>		<b>-</b>	<b>(0.3)</b>	<b>(0.3)</b>	<b>-</b>	<b>(401.2)</b>	<b>(401.2)</b>
<b>Total reconciling items before taxes</b>		<b>(8.1)</b>	<b>13.7</b>	<b>5.6</b>	<b>(19.8)</b>	<b>402.4</b>	<b>382.6</b>
Adjustment to deferred tax assets	5/12	-	(10.7)	(10.7)	-	6.8	6.8
Income tax credit		0.1	0.4	0.5	0.6	1.7	2.3
<b>Total reconciling items after taxes</b>		<b>(8.2)</b>	<b>24.0</b>	<b>15.8</b>	<b>(20.4)</b>	<b>393.9</b>	<b>373.5</b>

<sup>1</sup> Non-recurring items renamed to Non-core items at year end 31 December 2021.

The Group has defined principles for reporting non-IFRS profit information – including labelling, transparency, prominence and presentation, comparability, consistency and materiality – which are considered to be appropriate to meet the needs of users of financial information. The Group discloses underlying profit before and after taxes as alternative performance measures representing a measure of earnings adjusted to exclude items which, in our view, are neither indicative of the underlying performance of the Group's business nor of its future potential. This enables better comparison of business performance across periods.

According to its policy, the Group distinguishes between two categories of excluded items, in adherence to the principles mentioned above, being acquisition-related items and non-core items.

Below items are stated before taxes.

### Acquisition-related items

#### Performance fees attributed to external interests

The Group has a contractual obligation, through the agreement to acquire GAM Systematic LLP (formerly Cantab Capital Partners LLP), to pay 40% of performance fees received by GAM Systematic LLP to employees (in the first five years and capped at USD 50 million as determined by previous partners) and previous partners thereafter indefinitely. The performance fees payable in relation to GAM Systematic LLP amount to CHF 2.2 million (2020: CHF 0.1 million).

#### Adjustments to deferred consideration liabilities and related foreign exchange impacts

The Group acquired GAM Lugano, the Renshaw Bay real estate debt business as well as the investment management businesses of Taube Hodson Stonex (THS) and GAM Systematic, all with a deferred consideration element. In 2021, a deferred consideration liability of CHF 0.4 million was released and a net of hedging gain of CHF 0.1 million was recognised as a credit in the line item 'net foreign exchange gains/(losses)' included within 'net other income'. In 2020, the consideration payable, compared with that recognised at acquisition or in subsequent periods, was reduced by CHF 3.0 million and recognised as income in the line item 'net other income'. In addition, a net of hedging loss of CHF 0.1 million was recognised as a debit in the line item 'net foreign exchange gains/(losses)' included within 'net other income.'

#### Adjustment to financial liability for performance fees attributable to external interests

The remeasurement of the financial liability for performance fees attributable to external interests resulted in a gain of CHF 8.6 million (2020: CHF 28.9 million).

#### Finance charges on discounted liabilities

2021 includes a CHF 2.5 million finance charges on the discounted financial liability for performance fees attributable to external interests (2020: CHF 7.0 million) and no charges on discounted liabilities relating to the deferred consideration elements of the acquisitions of the investment management businesses of GAM Systematic and THS (2020: CHF 0.8 million).

#### Amortisation of investment management and client contracts

The CHF 0.7 million amortisation of investment management and client contracts relates to the acquisitions of the Singletery Mansley business, the Renshaw Bay real estate business as well as the investment management businesses of THS and GAM Systematic LLP (2020: CHF 4.3 million). All amounts are now fully amortised.

### Non-core items

#### Income from insurance recovery relating to ARBF matters

The Group can recover certain costs incurred in connection with events and circumstances leading to the suspension and subsequent dismissal of the investment director and business unit head for the unconstrained/absolute return bond fund (ARBF) strategy from insurers. An insurance recovery amount of CHF 2.4 million was recognised in 2020.

#### Gain on sale of fund to VZ Depotbank

In 2020, the Swiss mortgage loan fund with assets under management of CHF 0.5 billion was sold to VZ Depotbank and a gain equivalent to the total consideration of CHF 1.5 million was recognised.

#### Net foreign exchange gains pension loan note

In 2021, a gain of CHF 2.6 million relates to the revaluation of the GBP 70.7 million non-transferable loan note for the UK pension scheme (see note 16.2).

#### Pension plan curtailment and amendments

Due to the planned reduction in the number of employees in Switzerland in connection with the efficiency programme announced in H2 2021, a curtailment was made in 2021 to the Swiss defined benefit pension plan resulting in a decrease of the pension liability and a corresponding non-cash gain of CHF 1.4 million (2020: CHF 4.2 million). In addition, CHF 1.0 million additional contribution for past services was paid in.

#### Reorganisation charge

In 2021, the CHF 1.7 million was recognised in respect of the Group's reorganisation programme in the line item 'personnel expenses' (2020: CHF 1.0 million) (for further information see note 3) and a CHF 0.2 million credit adjustment in the line item 'general expenses' (2020: CHF 0.2 million). Further charges in 'general expenses' include CHF 2.0 million in connection with costs relating to the termination of the property lease contract in Ireland, CHF 0.1 million regarding the implementation of the new SimCorp platform (2020: CHF 0.7 million), and CHF 0.4 million for charges relating to the restructuring of Group legal entities (2020: CHF 0.2 million). The expenses recognised are net of reversal of provision (see note 15).

#### FCA fine

In 2021, CHF 11.3 million relates to the FCA fine regarding matters in respect of conflicts of interests between late 2014 and early 2018.

#### Capital tax expenses

In 2020, the capital tax expenses of CHF 0.4 million relate to the finalisation of tax assessments for prior years.

#### Accelerated amortisation of software

The CHF 1.5 million (2020: CHF 5.8 million) accelerated amortisation of software relates to the implementation of the SimCorp platform. For software being replaced by the new platform, accelerated amortisation has been applied due to a shorter useful life.

#### Impairment of goodwill

For further information on the CHF 373.7 million impairment loss on goodwill in 2020 see note 13.

#### Impairment loss on investment management and client contracts

In 2021, the CHF 0.2 million impairment losses before taxes on investment management and client contracts relate to the acquisition of the investment management businesses of THS. For further information see note 13.

In 2020, the CHF 27.4 million impairment losses before taxes (CHF 25.1 million net of taxes) on investment management and client contracts relate to the acquisition of the investment management businesses of GAM Systematic and Renshaw Bay. For further information see note 13.

#### Adjustment to deferred tax assets based on recoverability

Adjustment to deferred tax assets based on recoverability of CHF 10.7 million relates to the re-assessment of the future recoverability of tax losses carried forward (2020: CHF 6.8 million write-up, relate to finalisation of tax assessments for prior years) (for further information see note 5).

#### Other income and expenses

Other expenses include certain costs which have been combined in one line item considering materiality and consistency. These expenses mainly include costs relating to legal and regulatory risks (see notes 15 and 23.2 for further information).

## 7. Earnings per share and shares outstanding

### 7.1. Earnings per share

	2021	2020
<b>Basic loss per share</b>		
Net loss attributable to the shareholders of the Company (CHF m)	(23.3)	(388.4)
Weighted average number of shares outstanding (millions)	156.1	156.6
<b>Basic loss per share (CHF)</b>	<b>(0.15)</b>	<b>(2.48)</b>
<b>Diluted loss per share</b>		
Net loss attributable to the shareholders of the Company for diluted EPS (CHF m)	(23.3)	(388.4)
Weighted average number of shares outstanding (millions)	156.1	156.6
Dilution effect (millions)	-	-
Weighted average number of shares outstanding for diluted EPS (millions)	156.1	156.6
<b>Diluted loss per share (CHF)</b>	<b>(0.15)</b>	<b>(2.48)</b>

At 31 December 2021, 5.8 million potential shares were excluded from the weighted average number of shares outstanding for diluted EPS calculation as their effect would have been anti-dilutive due to the net loss recognised in 2021. (31 December 2020: 4.7 million potential shares were excluded).

### 7.2. Shares outstanding

	Note	2021	2020
Shares issued at the beginning of the year		159,682,531	159,682,531
<b>Shares issued at the end of the year</b>	17	<b>159,682,531</b>	<b>159,682,531</b>
Treasury shares – share-based payment plans	17	(4,028,783)	(3,688,131)
<b>Shares outstanding at the end of the year</b>		<b>155,653,748</b>	<b>155,994,400</b>

# NOTES TO THE CONSOLIDATED BALANCE SHEET

## 8. Cash and cash equivalents

	31.12.2021 CHF m	31.12.2020 CHF m	Change in %
Cash at bank	224.4	243.5	(8)
Short-term deposits	10.4	27.4	(62)
<b>Cash and cash equivalents</b>	<b>234.8</b>	<b>270.9</b>	<b>(13)</b>

Cash and cash equivalents of CHF 1.2 million (2020: CHF 0.9 million) are held by the GAM Employee Benefit Trust (EBT) that are not available for use by the Group (for further information on the EBT see note 17).

## 9. Accrued income and prepaid expenses

	31.12.2021 CHF m	31.12.2020 CHF m	Change in %
Accrued fee and commission income	58.7	65.6	(11)
Prepaid expenses	10.6	9.8	8
<b>Accrued income and prepaid expenses</b>	<b>69.3</b>	<b>75.4</b>	<b>(8)</b>

	2021 CHF m	2020 CHF m	Change in %
<b>Accrued income at the beginning of the period</b>	<b>65.6</b>	93.4	<b>(30)</b>
Released during the year	(65.6)	(93.4)	(30)
Additions during the year	58.7	65.6	(11)
<b>Accrued income at the end of the period</b>	<b>58.7</b>	<b>65.6</b>	<b>(11)</b>

## 10. Financial instruments

### 10.1. Financial investments and other financial assets

	Note	31.12.2021 CHF m	31.12.2020 CHF m	Change in %
Seed capital and product management investments at fair value through profit or loss		10.0	5.1	96
Derivative financial instruments	10.3	2.0	1.4	43
Other financial assets		1.7	4.6	(63)
<b>Financial investments and other financial assets</b>		<b>13.7</b>	<b>11.1</b>	<b>23</b>
Current		11.1	8.4	32
Non-current		2.6	2.7	(4)
<b>Financial investments and other financial assets</b>		<b>13.7</b>	<b>11.1</b>	<b>23</b>

## 10.2. Other and non-current financial liabilities

	Note	31.12.2021 CHF m	31.12.2020 CHF m	Change in %
Derivative financial instruments	10.3	-	0.7	(100)
Financial liabilities at fair value through profit or loss		-	7.4	(100)
Lease liabilities		48.1	70.2	(31)
Financial liabilities measured at amortised cost		8.5	10.7	(21)
<b>Other and non-current financial liabilities</b>		<b>56.6</b>	<b>89.0</b>	<b>(36)</b>
Current		8.6	15.6	(45)
Non-current		48.0	73.4	(35)
<b>Other and non-current financial liabilities</b>		<b>56.6</b>	<b>89.0</b>	<b>(36)</b>

### 10.3. Derivative financial instruments

	Contract/ notional amount CHF m	Positive replacement value CHF m	31.12.2021 Negative replacement value CHF m
Foreign exchange derivative financial instruments	60.3	0.7	-
Other derivative financial instruments	15.2	1.3	-
<b>Derivative financial instruments held for trading</b>	<b>75.5</b>	<b>2.0</b>	<b>-</b>

	Contract/ notional amount CHF m	Positive replacement value CHF m	31.12.2020 Negative replacement value CHF m
Foreign exchange derivative financial instruments	75.5	1.4	0.1
Other derivative financial instruments	4.8	-	0.6
<b>Derivative financial instruments held for trading</b>	<b>80.3</b>	<b>1.4</b>	<b>0.7</b>

In 2021 and 2010, there were no derivative financial instruments designated as hedging instruments.

### 10.4. Financial instruments by category

	Note	31.12.2021 Carrying amount CHF m	31.12.2020 Carrying amount CHF m
Cash and cash equivalents	8	234.8	270.9
Trade and other receivables (excluding tax receivables)		22.3	15.8
Accrued income		58.7	65.6
Other financial assets		1.0	0.9
<b>Financial assets measured at amortised cost</b>		<b>316.8</b>	<b>353.2</b>
Financial assets mandatorily at fair value through profit or loss		16.8	26.2
Derivative financial instruments held for trading	10.3	2.0	1.4
<b>Financial assets measured at fair value</b>		<b>18.8</b>	<b>27.6</b>
<b>Financial assets</b>		<b>335.6</b>	<b>380.8</b>
Trade and other payables		20.3	14.2
Accrued expenses		157.6	153.1
Lease liabilities		48.1	70.2
Other financial liabilities		8.5	10.7
<b>Financial liabilities measured at amortised cost</b>		<b>234.5</b>	<b>248.2</b>
Derivative financial instruments held for trading	10.3	-	0.7
Financial liabilities at fair value through profit or loss		0.1	7.7
<b>Financial liabilities measured at fair value</b>		<b>0.1</b>	<b>8.4</b>
<b>Financial liabilities</b>		<b>234.6</b>	<b>256.6</b>

The Group has not disclosed the fair values for cash and cash equivalents, accrued income and expenses, trade and other receivables and payables, other financial assets and other financial liabilities as their carrying amounts are a reasonable approximation of fair values. Regarding the level in the fair value hierarchy for financial assets and liabilities measured at fair value see note 10.5.

Financial liabilities measured at amortised cost include the financial liability for uncrystallised performance fees of GAM Systematic attributable to external interests which represents the contractual obligation to pay future performance fees and is estimated to amount to CHF 0.7 million as at 31 December 2021 (31 December 2020: CHF 10.4 million). This financial liability is measured at the present value of expected performance fee payments, determined by considering the forecasted performance fee revenue, using a risk-adjusted effective interest rate of 25%.

The categories 'financial assets mandatorily at fair value through profit or loss' and 'financial liabilities at fair value through profit or loss' include the balance sheet line items 'assets held for sale' and 'liabilities held for sale' which contains the controlled funds' direct investments in the amount of CHF 6.0 million (31 December 2020: CHF 17.4 million), representing investments into financial instruments. See note 11 for more information.

#### 10.5. Financial instruments – fair value determination

For financial investments whose prices are quoted in an active market, the fair value is derived directly from the quoted market prices.

For financial instruments for which quoted market prices are not directly available, fair values are estimated using valuation techniques or models based, where possible, on assumptions supported by observable market prices or rates existing at the balance sheet date. This is the case for the majority of OTC derivatives, most unlisted financial instruments, and other items that are not traded in active markets. The main pricing models and valuation techniques applied include forward pricing and swap models using present-value calculations and option models. The values derived from applying these models and techniques are significantly impacted by the choice of the valuation model used and the underlying assumptions made, such as the amounts and timing of future cash flows, discount rates, volatility and credit risk.

Financial instruments measured at fair value subsequent to initial recognition are grouped into levels 1 to 3 based on the degree to which the fair value is observable, ie:

- Level 1 fair value measurements are those derived from quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2 fair value measurements are those derived from inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly or indirectly.
- Level 3 fair value measurements are those derived from valuation techniques that include inputs for the asset or liability that are not based on observable market data (unobservable inputs).

If one or more of the significant inputs are not based on observable market data, the instrument is included in level 3.

Specific valuation techniques used to value financial instruments include:

- Quoted market prices or dealer quotes for similar instruments.
- The fair value of forward foreign exchange contracts is determined by discounting the difference between the contractual forward exchange rate and the current forward exchange rate at the balance sheet date for the residual maturity of the contract.
- Other techniques, such as discounted cash flow analysis, are used to determine the fair value for the remaining financial instruments.

The table below analyses financial instruments, measured at fair value at the end of the reporting period, by the level in the fair value hierarchy into which the fair value measurement is categorised:

	Level 1 CHF m	Level 2 CHF m	Level 3 CHF m	31.12.2021 Total CHF m
Derivative financial instruments	-	2.0	-	2.0
Seed capital and product management investments at fair value through profit or loss	10.9	5.1	-	16.0
Other financial assets at fair value through profit or loss	-	0.8	-	0.8
<b>Financial assets measured at fair value</b>	<b>10.9</b>	<b>7.9</b>	<b>-</b>	<b>18.8</b>
Derivative financial instruments	-	-	-	-
Financial liabilities at fair value through profit or loss	0.1	-	-	0.1
<b>Financial liabilities measured at fair value</b>	<b>0.1</b>	<b>-</b>	<b>-</b>	<b>0.1</b>

	Level 1 CHF m	Level 2 CHF m	Level 3 CHF m	31.12.2020 Total CHF m
Derivative financial instruments	-	1.4	-	1.4
Seed capital and product management investments at fair value through profit or loss	17.3	5.2	-	22.5
Other financial assets at fair value through profit or loss	-	3.7	-	3.7
<b>Financial assets measured at fair value</b>	<b>17.3</b>	<b>10.3</b>	<b>-</b>	<b>27.6</b>
Derivative financial instruments	-	0.7	-	0.7
Financial liabilities at fair value through profit or loss	0.3	2.4	5.0	7.7
<b>Financial liabilities measured at fair value</b>	<b>0.3</b>	<b>3.1</b>	<b>5.0</b>	<b>8.4</b>

The categories 'seed capital and product management investments at fair value through profit or loss' and 'financial liabilities at fair value through profit or loss' include the balance sheet line items 'assets held for sale' which solely contain the controlled funds' direct investments and 'liabilities held for sale' which contain the direct liabilities of those controlled funds. See notes 10.4 and 11 for more information.

Transfers into and transfers out of the fair value hierarchy levels are recognised as of the date of the event or change in circumstances that caused the transfer.

On 31 December 2021 and 2020, no financial assets were transferred between levels.

The following table presents the changes in level 3 financial instruments:

	Financial assets at fair value through profit or loss CHF m	Financial liabilities at fair value through profit or loss CHF m
Balance at 1 January 2020	2.1	18.3
Disposals/settlements	(1.7)	(10.8)
Total gains/losses in profit or loss	(0.4)	(1.3)
Translation differences	-	(1.2)
<b>Balance at 31 December 2020</b>	<b>-</b>	<b>5.0</b>
Disposals/settlements	-	(4.9)
Total gains/losses in profit or loss	-	(0.4)
Translation differences	-	0.3
<b>Balance at 31 December 2021</b>	<b>-</b>	<b>-</b>

Level 3 financial liabilities at fair value through profit or loss represent deferred consideration liabilities relating to previous acquisitions. These are measured based on their contractual terms and expected future business performance.

In 2021, net gains of CHF nil million (2020: net gains of CHF 0.9 million) included in profit or loss relate to level 3 financial instruments held at the end of the reporting period. These gains and losses are included in the line items 'net other income' and 'personnel expenses'. For further information on the financial liabilities see note 6 regarding adjustments to the deferred consideration liabilities.

Level 3 financial liabilities, representing the deferred consideration liabilities from acquisitions made by the Group, mainly include the deferred consideration liability from the acquisition of GAM Systematic, which is fully paid as at 31 December 2021 (31 December 2020: CHF 4.6 million).

## 11. Assets and liabilities held for sale

The Group makes seed capital investments in certain fund products in order to establish track records for new products, to test new investment strategies or to launch a new product at a viable minimum size.

Those financial investments under the Group's control, in accordance with IFRS 10, which are available for immediate sale and for which management expects to complete the sale within one year, are presented in the balance sheet line items 'assets held for sale' and 'liabilities held for sale'. The balance sheet line item 'assets held for sale' consists solely of the controlled funds' direct investments in financial instruments and the balance sheet line item 'liabilities held for sale' consists of the direct liabilities of those controlled funds under the Group's control.

	31.12.2021	31.12.2020
	CHF m	CHF m
Assets held for sale	6.0	17.4
Liabilities held for sale	0.1	0.3

## 12. Deferred tax assets and liabilities

### 12.1. Deferred tax assets

	2021 CHF m	2020 CHF m
Balance at the beginning of the year	44.6	36.0
Recognised in profit or loss	(4.5)	7.1
Recognised directly in equity	(0.1)	0.2
Recognised in other comprehensive income	(5.9)	2.3
Translation differences	0.9	(1.0)
<b>Balance at the end of the year</b>	<b>35.0</b>	<b>44.6</b>
<b>Components of deferred tax assets</b>		
Tax loss carry-forwards	20.4	25.4
Net pension liabilities	8.7	14.6
Share-based payments	3.4	3.5
Property and equipment	1.2	0.2
Other	1.3	0.9
<b>Deferred tax assets at the end of the year</b>	<b>35.0</b>	<b>44.6</b>

Recognised tax loss carry-forwards mainly relates to the simplification of the Group's operating legal entity structure in Switzerland CHF 2.3 million (2020: CHF 14.2 million), in Luxembourg CHF 1.9 million (2020: CHF 2.9 million) and the UK CHF 16.2 million (2020: CHF 8.3 million) and are expected to be fully recoverable over the utilisation period. Management have assessed the future recoverability of future tax losses carried forwards, based upon the expected future profitability of the relevant legal entities.

#### Tax effects recognised in profit or loss

In 2021, deferred tax effects recognised in profit or loss includes a CHF 10.7 million adjustment due to re-assessment of the future recoverability of tax losses carried forward (2020: CHF 6.8 million related to finalisation of tax assessments for prior year-end), partially offset by CHF 5.0 million related to the tax rate change in the UK (2020: none). (see note 5).

#### Tax effects recognised in other comprehensive income

In 2021, an income tax credit relating to remeasurements of pension liabilities resulted in a credit to other comprehensive income of CHF 7.2 million (2020: CHF 2.4 million). These tax effects on pension liabilities mainly include CHF 5.9 million (2020: CHF 2.3 million) credited to deferred tax assets, and CHF 1.4 million (2020: CHF 0.1 million) credited to deferred tax liabilities.

### 12.2. Deferred tax liabilities

	2021 CHF m	2020 CHF m
Balance at the beginning of the year	0.3	3.0
Recognised in profit or loss	0.6	(2.5)
Recognised in other comprehensive income	1.4	(0.3)
Translation differences	-	0.1
<b>Balance at the end of the year</b>	<b>2.3</b>	<b>0.3</b>
<b>Components of deferred tax liabilities</b>		
Intangible assets	-	0.2
Property and equipment	-	0.1
Pension assets	1.4	-
Other	0.9	-
<b>Deferred tax liabilities at the end of the year</b>	<b>2.3</b>	<b>0.3</b>

### 13. Property and equipment, goodwill and other intangible assets

	Property and equipment CHF m	Goodwill CHF m	Investment management and client contracts CHF m	Brand CHF m	Software CHF m	Goodwill and other intangible assets CHF m
<b>Historical cost</b>						
Balance at 1 January 2020	150.3	2,025.2	1,356.0	273.0	35.4	3,689.6
Additions	11.4	-	-	-	16.6	16.6
Remeasurement of reinstatement provisions	2.0	-	-	-	-	-
Reclassification/transfer	(0.5)	-	-	-	0.5	0.5
Disposals	(2.0)	-	-	-	-	-
Translation differences	(6.7)	(10.3)	(21.1)	-	(2.0)	(33.4)
<b>Balance at 31 December 2020</b>	<b>154.5</b>	<b>2,014.9</b>	<b>1,334.9</b>	<b>273.0</b>	<b>50.5</b>	<b>3,673.3</b>
Modification to right of use assets	(14.5)	-	-	-	-	-
Additions	3.3	-	-	-	18.0	18.0
Changes recognised directly through provisions	(1.2)	-	-	-	-	-
Disposals	(29.2)	-	-	-	(14.4)	(14.4)
Translation differences	1.4	-	0.6	-	0.9	1.5
<b>Balance at 31 December 2021</b>	<b>114.3</b>	<b>2,014.9</b>	<b>1,335.5</b>	<b>273.0</b>	<b>55.0</b>	<b>3,678.4</b>
<b>Accumulated depreciation, amortisation and impairment losses</b>						
Balance at 1 January 2020	63.5	1,636.4	1,320.4	-	19.7	2,976.5
Additions	14.7	-	4.3	-	9.9	14.2
Disposals	(2.0)	-	-	-	-	-
Impairment losses	-	373.7	27.5	-	-	401.2
Translation differences	(2.8)	4.8	(18.2)	-	(0.8)	(14.2)
<b>Balance at 31 December 2020</b>	<b>73.4</b>	<b>2,014.9</b>	<b>1,334.0</b>	<b>-</b>	<b>28.8</b>	<b>3,377.7</b>
Depreciation	13.0	-	0.7	-	6.5	7.2
Disposals	(28.9)	-	-	-	(13.0)	(13.0)
Impairment losses	-	-	0.3	-	-	0.3
Translation differences	0.9	-	0.5	-	0.7	1.2
<b>Balance at 31 December 2021</b>	<b>58.4</b>	<b>2,014.9</b>	<b>1,335.5</b>	<b>-</b>	<b>23.0</b>	<b>3,373.4</b>
<b>Carrying amounts</b>						
Historical cost	154.5	2,014.9	1,334.9	273.0	50.5	3,673.3
Accumulated depreciation, amortisation and impairment losses	73.4	2,014.9	1,334.0	-	28.8	3,377.7
<b>Balance at 31 December 2020</b>	<b>81.1</b>	<b>-</b>	<b>0.9</b>	<b>273.0</b>	<b>21.7</b>	<b>295.6</b>
Historical cost	114.3	2,014.9	1,335.5	273.0	55.0	3,678.4
Accumulated depreciation, amortisation and impairment losses	58.4	2,014.9	1,335.5	-	23.0	3,373.4
<b>Balance at 31 December 2021</b>	<b>55.9</b>	<b>-</b>	<b>-</b>	<b>273.0</b>	<b>32.0</b>	<b>305.0</b>

Disposals include derecognition of fully depreciated and amortised assets.

## Leases

As at 31 December 2021, the balance sheet item 'property and equipment' includes right-of-use assets under leases with a carrying amount of CHF 41.5 million (2020: CHF 64.6 million), mainly for real estate leases.

	2021 CHF m	2020 CHF m	Change in %
<b>Right of use assets at the beginning of the period</b>	<b>64.6</b>	<b>66.7</b>	<b>(3)</b>
Lease additions	0.7	11.7	(94)
Depreciation expense	(8.6)	(10.0)	(14)
Modifications	(15.6)	(1.0)	-
Translation differences	0.4	(2.8)	-
<b>Right of use assets at the end of the period</b>	<b>41.5</b>	<b>64.6</b>	<b>(56)</b>
<b>Additional lease information</b>			
Short-term lease expenses	(0.4)	(0.4)	-
Low-value lease expenses	(0.1)	(0.3)	(67)
Income from sublease	0.5	0.5	-

The Group recognised a sublease receivable for which the short-term portion is presented in the line item 'trade and other receivables' and the long-term portion in the line item 'financial investments and other financial assets'.

Some real estate leases contain extension options exercisable by the Group before the end of the non-cancellable contract period. Where practicable, the Group seeks to include extension options in new leases to provide operational flexibility. The extension options held are exercisable only by the Group and not by the lessors. The Group assesses at lease commencement date whether it is reasonably certain to exercise the extension options. The Group reassesses whether it is reasonably certain to exercise the options if there is a significant event or significant changes in circumstances within its control.

Lease liabilities of CHF 48.1 million (2020: CHF 70.2 million), include non-cash reduction of CHF 12.2 million (2020: CHF 7.0 million increase).

## Impairment testing – intangible assets

The Group has undertaken an assessment of the carrying value of its intangible assets. When reviewing the carrying value of these assets, the Board of Directors and the Group Management Board consider the current situation of the Group and its prospects by taking into account both Group-specific matters and the broader economic environment in which the Group operates. Significant management judgement is required with respect to the key assumptions used.

## Brand

The Group held goodwill on the acquisition of various investment management activities. The brand relates to the acquisition of GAM by Julius Baer in 2005. As the brand is directly linked with the ongoing operations of GAM, the brand is considered to have an indefinite useful life.

The Group tests the brand name GAM for impairment annually by comparing its carrying amount with its recoverable amount.

The recoverable amount based on the value in use is determined for the respective cash-generating unit (ie for the smallest identifiable group of assets that generate cash inflows independently from other assets).

The Group uses a model based on the discounted cash flow method to calculate the recoverable amount. The Group estimates the free cash flows expected to be generated from the continuing use of the respective cash-generating units based on its own five-year financial planning, taking into account the following key parameters and their individual components:

- assets under management
- management fee margin on assets under management
- performance fees
- income and expenses
- expected tax rate.

Other key assumptions are the discount rate and terminal growth rate. The Group's approach to determining the key assumptions is based on management's knowledge and reasonable expectations of future business, using internal and external market information, planned business initiatives and other reasonable intentions of management. For that purpose, the Group uses historical information as well as the current and expected market conditions and the current and expected future relative market position of its products vis-à-vis its respective competitors and its industry.

The resulting free cash flows are discounted to their present value, using a pre-tax discount rate of 14.5% (2020: 14.4%) based on the risk-free rate obtained from the yield on 30-year bonds issued by the governments in the relevant markets and in the same currency as the expected cash flows. The data used in calculating the discount rate originates from information obtained from data service providers and external professional service providers. The discount rates used in the above calculation represent the Group's specific risk-weighted rates. To calculate the recoverable amount of the brand, the Group applies a 1.5% (2020: 1.5%) terminal growth rate, which is in line with the expected long-term growth rate of the gross domestic products for markets relevant to the Group.

The annual impairment test of the brand was performed in December 2021. Based on the impairment test performed, considering the assumptions above, no impairment loss was recognised in at December 2021 (nil as at December 2020). As at 31 December 2021, the carrying value of the brand is CHF 273.0 million (2020: CHF 273.0 million).

As a consequence of the Covid-19 outbreak, the capital markets experienced significant price corrections in 2020 and, subsequently, the forecasted assets under management and profitability levels were lower compared to previous forecasts. Based on the impairment test performed, an impairment loss of CHF 373.7 million was recognised and allocated to goodwill in 2020, reducing the carrying value as at 31 December 2020 of the goodwill to nil.

#### Changes in key assumptions

Deviations of actual results versus forecasted/planned key assumptions as well as future changes of any key assumptions based on a differing future assessment of the development of relevant markets and/or the businesses may occur from time to time. Such deviations may result from changes in products, client mix, profitability, types and intensity of personnel resources, general and company-specific personnel costs, new business initiatives and other internal or external factors. These changes may cause the value of the business to alter and therefore either increase or reduce the difference between the carrying value in the balance sheet and its recoverable amount or may lead to a partial impairment of the brand.

The Group uses a model based on the discounted cash flow method to calculate the recoverable amount. The Group estimates the free cash flows expected to be generated from the continuing use of the respective cash-generating units based on its own five-year financial planning (2022-2026). The estimated free cash flows are discounted to their present value.

#### Investment management and client contracts

Investment management and client contracts are amortised over their estimated useful life not exceeding a period greater than 10 years using the straight-line method. Investment management and client contracts acquired prior to 2016 are fully amortised.

Whenever there are indications that investment management and client contracts are impaired, the Group uses a discounted cash flow model based on future cash flows attributable to identified investment management and client contracts to determine the recoverable amount.

**2021**

Driven by lower than anticipated assets under management of the acquired Taube Hodson Stonex (THS) business the actual and expected future cash flows were lower than previously assumed, which was considered an indication of impairment of the related investment management and client contracts. Therefore, an impairment test was performed using a discounted cash flow model based on estimated future cash flows attributable to identified investment management and client contracts acquired through the acquisition of Taube Hodson Stonex (THS) to determine the recoverable amount. As the estimated future cash flows until 2021 were negative, the recoverable amount was nil based on the value in use as at 31 December 2021. As a result, an impairment loss of CHF 0.3 million was recognised in 2021.

**2020**

As a result of the decrease in assets under management since acquisition the amortisation period has been changed from the end of 2024 to the end of 2021. Driven by lower than anticipated assets under management of the acquired GAM Systematic business the actual and expected future cash flows were lower than previously assumed, which was considered an indication of impairment of the related investment management and client contracts. Therefore, an impairment test was performed using a discounted cash flow model based on estimated future cash flows attributable to identified investment management and client contracts acquired through the acquisition of GAM Systematic to determine the recoverable amount. As the estimated future cash flows until 2021 were negative, the recoverable amount was nil based on the value in use as at 31 December 2020. As a result, an impairment loss of CHF 27.0 million was recognised in 2020.

In addition, an impairment loss of CHF 0.4 million on investment management and client contracts relating to Renshaw Bay was recognised.

## 14. Accrued expenses and deferred income

	<b>31.12.2021</b>	31.12.2020	Change
	CHF m	CHF m	in %
Accrued commission expenses	96.6	113.2	(15)
Other accrued expenses and deferred income	61.0	39.9	53
<b>Accrued expenses and deferred income</b>	<b>157.6</b>	<b>153.1</b>	<b>3</b>

## 15. Provisions

				2021
	Restructuring CHF m	Reinstatement of leasehold improvements CHF m	Other CHF m	Total CHF m
Balance at the beginning of the period	3.5	5.4	1.1	10.0
Recognised during the period	2.6	-	0.8	3.4
Utilised during the period	(3.2)		(0.3)	(3.5)
Reversed during the period	(1.5)	(1.6)	(0.8)	(3.9)
Translation differences	0.1	0.2		0.3
<b>Balance at the end of the period</b>	<b>1.5</b>	<b>4.0</b>	<b>0.8</b>	<b>6.3</b>
Current	1.5		0.8	2.3
Non-current	-	4.0	-	4.0
<b>Balance at the end of the period</b>	<b>1.5</b>	<b>4.0</b>	<b>0.8</b>	<b>6.3</b>

### Restructuring

#### 2021

In 2021, the Group carried out an involuntary redundancy programme for which costs of CHF 1.7 million were incurred in 2021. The related increase in the restructuring provision was recognised in profit or loss, net of the reversal of the previous restructuring provision, in the following expense line items and is included in the non-core reorganisation charge (see note 6)

	2021 CHF m	2020 CHF m
Salaries and bonuses	(1.7)	1.7
Social security expenses	-	(0.7)
<b>Personnel expenses</b>	<b>(1.7)</b>	<b>1.0</b>
<b>General expenses</b>	<b>0.6</b>	<b>(0.2)</b>
<b>Restructuring expenses</b>	<b>(1.1)</b>	<b>0.8</b>

### Reinstatement of leasehold improvements

The Group leases a number of buildings and provides for the reinstatement costs of these based on the lease agreements. This provision is expected to remain until 2033.

### Other provisions

Other provisions include a provision of CHF 0.8 million for various legal matters (2020: CHF 1.1 million).

## 16. Pension plans

### 16.1. Defined contribution pension plans

The Group maintains a number of defined contribution pension plans, primarily outside Switzerland. In the case of defined contribution pension plans, the pension expenses are charged to the income statement in the corresponding financial year. The expenses for contributions to these pension plans amounted to CHF 6.8 million during the 2021 financial year (2020: CHF 6.0 million).

### 16.2. Defined benefit pension plans

The Group maintains various defined benefit pension plans, mainly in Switzerland and the UK. The plans are exposed to actuarial risks based on the legal provisions in each country. Main risks include investment, interest, disability and longevity risk.

#### Swiss Plan

The Swiss plan provides benefits in the event of retirement, death or disability. The plan's benefits are based on age, years of service, salary and on an individual savings capital account. The plan is funded by assets held by a foundation. This separate legal entity is governed by a foundation board, which is made up of an equal number of employee and employer representatives who have to take all relevant decisions jointly. The Foundation Board is responsible for defining the investment strategy, for making changes to the pension plan regulations and also for defining the financing of the pension benefits. In defining the benefits, the minimum requirements of the Swiss pension law (BVG) and its provisions must be observed. Actuarial calculations are based on the BVG 2020 with generational BFS factors (first time use of BVG 2020).

The plan is financed by contributions paid by the employees and by the employer. In addition, interest is accrued on the savings capital accounts. The normal retirement age of the plan is 65 years. Upon retiring (including early and partial retirement) insured persons are entitled to a lifelong retirement pension. If they prefer, they may choose to have all or part of their savings paid out as a lump sum instead. The retirement pension is calculated on the basis of the accrued savings capital on the date of retirement and the conversion rate that applies at the time (current rate at the age of 65 is 5.44% (31 December 2020: 5.44%)). In addition to retirement benefits, the pension plan benefits include disability, partner and children pensions. These will be calculated as a percentage of the employee's annual pensionable salary and are funded by contributions by the employees and employer. On leaving the Company, the retirement savings will be transferred to the pension plan of the new employer.

If the Swiss plan became significantly underfunded on a Swiss pension law basis, additional employer and employee contributions could be required. In such a situation, the resulting payments are shared between employer and employees, whereby the employer is legally obliged to cover at least 50% of the additional contributions required. The Swiss pension plan has an estimated technical funding ratio under Swiss pension law of 120% as at 31 December 2021 (31 December 2020: 114%) and thus it is not expected that additional contributions will be required in the next year.

#### UK Plan

GAM UK operates a trust based pension scheme with both a defined benefit section (DB section) and a defined contribution section (DC section). The Scheme closed to future accrual in both sections from 1 October 2019 and prior to 1 October 2019, employees were generally accruing benefits in the DC section. All future pension provisions for the UK employees are provided via a Group Self Invested Pension Plan. Following the closure to future accrual, the deferred benefits in the DC section were transferred to a Master Trust type arrangement. The deferred benefits accruing in the DB Section receive consumer price indexed inflationary increases on their accrued past service benefits and will provide benefits in the event of retirement or death.

The plan is funded by assets that are held in the form of a trust which are separate from the Group and governed by the trustee of the scheme. The trustee is responsible for the investment strategy of the DB assets held in the trust. Funding of the DB section is determined by the UK scheme-specific funding regulations whereby the trustee and employer agree on a payment schedule in the event of any deficit at the date of an actuarial valuation which is formally conducted every three years. The triennial valuation as at 31 March 2020 has been agreed between the group and the trustee, with a fair value deficit of GBP 70.7 million.

### UK pension restructuring

On 1 February 2021, the Group entered into an arrangement with the trustee of the UK pension scheme where GAM Holding AG has issued a GBP 70.7 million non-transferable loan note, based on the UK pension scheme deficit valuation as at 31 March 2021, to GAM UK Limited (the sponsor of the UK pension scheme). GAM UK Limited subsequently contributed the loan note to a Scottish Limited Partnership for the benefit of the UK pension scheme through an asset-backed contribution structure. This arrangement replaces the need for GAM UK Limited to make pension scheme deficit repair payments based on the current actuarial valuation assumptions. The loan has a 10-year duration with monthly equal payments being made over the term of the note.

A new Scottish legal entity taking the role of the general partner to the Scottish Limited Partnership has been established within the UK sub-group and consolidated within the Group's consolidated financial statements. However, the Scottish Limited Partnership is not consolidated within the Group's consolidated financial statements. Under IFRS, the loan note does not represent a plan asset and is not recognised as a financial liability for the purpose of the Group's consolidated financial statements. As a result of implementing this structure, there are no accounting implications for the Group's consolidated financial statements, except for certain tax treatments and related disclosures that are made to provide full transparency to the reader of the consolidated financial statements.

### Defined benefit pension plans

	2021 CHF m	2020 CHF m
<b>1. Movement in pension plan obligations and plan assets</b>		
Present value of obligations at the beginning of the year	447.5	443.6
Employee contributions	2.0	2.4
Current service cost	5.2	5.7
Past service cost recognised in the year (gain on curtailment)	(1.4)	(4.2)
Interest expense on benefit obligation	5.0	6.2
Benefits paid	(10.9)	(29.4)
Actuarial (gains)/losses	(17.5)	38.6
Translation differences	6.7	(15.4)
<b>Present value of funded obligations at the end of the year</b>	<b>436.6</b>	<b>447.5</b>
<b>2. Balance sheet</b>		
Fair value of plan assets at the beginning of the year	369.7	356.4
Interest income on plan assets	4.0	4.8
Return on plan assets excluding interest income	22.0	33.2
Group's contributions	14.0	-
Employer's contributions	7.0	15.1
Employees' contributions	2.0	2.4
Benefits paid	(10.9)	(29.4)
Administration expenses	(0.8)	(1.2)
Translation differences	4.5	(11.6)
<b>Fair value of plan assets at the end of the year</b>	<b>411.5</b>	<b>369.7</b>
	<b>31.12.2021</b>	31.12.2020
	CHF m	CHF m
Fair value of plan assets	411.5	369.7
Present value of funded obligations	436.6	447.5
<b>Net pension liabilities</b>	<b>(25.1)</b>	<b>(77.8)</b>
Net deferred tax	7.3	14.6
<b>Net pension liabilities, net of taxes</b>	<b>(17.8)</b>	<b>(63.2)</b>

	31.12.2021			
	Switzerland CHF m	UK CHF m	Rest of the world CHF m	Total CHF m
<b>Balance sheet by geographical locations and components</b>				
Fair value of plan assets	149.5	256.9	5.1	411.5
Present value of funded obligations	142.6	288.1	5.9	436.6
<b>Net pension liabilities</b>	<b>6.9</b>	<b>(31.2)</b>	<b>(0.8)</b>	<b>(25.1)</b>
Net deferred tax	(1.4)	8.7	-	7.3
<b>Net pension liabilities, net of taxes</b>	<b>5.5</b>	<b>(22.5)</b>	<b>(0.8)</b>	<b>(17.8)</b>
Active members/employees	117.7	-	1.4	119.1
Deferred members with vested benefits	-	204.4	4.4	208.8
Pensioners	24.9	83.7	0.1	108.7
<b>Present value of funded obligations</b>	<b>142.6</b>	<b>288.1</b>	<b>5.9</b>	<b>436.6</b>

	31.12.2020			
	Switzerland CHF m	UK CHF m	Rest of the world CHF m	Total CHF m
Fair value of plan assets	129.5	235.0	5.2	369.7
Present value of funded obligations	136.1	305.3	6.1	447.5
<b>Net pension liabilities</b>	<b>(6.6)</b>	<b>(70.3)</b>	<b>(0.9)</b>	<b>(77.8)</b>
Net deferred tax	1.2	13.4	-	14.6
<b>Net pension liabilities, net of taxes</b>	<b>(5.4)</b>	<b>(56.9)</b>	<b>(0.9)</b>	<b>(63.2)</b>
Active members/employees	109.0	-	1.4	110.4
Deferred members with vested benefits	-	247.3	4.7	252.0
Pensioners	27.1	58.0	-	85.1
<b>Present value of funded obligations</b>	<b>136.1</b>	<b>305.3</b>	<b>6.1</b>	<b>447.5</b>

The weighted average duration of the defined benefit pension obligation as at 31 December 2021 is 19.5 years (2020: 26.5 years).

	2021 CHF m	2020 CHF m
<b>3. Amounts recognised in the income statement</b>		
Employee contributions	(2.0)	(2.4)
Current service cost	(5.2)	(5.7)
Past service cost recognised in the year (gain on curtailment)	1.4	4.2
Interest expense on benefit obligation	(5.0)	(6.2)
Interest income on plan assets	4.0	4.8
Administration expenses	(0.8)	(1.2)
<b>Net pension cost for the period</b>	<b>(7.6)</b>	<b>(6.5)</b>
Employees' contributions	2.0	2.4
<b>Expense recognised in the income statement</b>	<b>(5.6)</b>	<b>(4.1)</b>

	2021 CHF m	2020 CHF m
<b>4. Remeasurements recognised in other comprehensive income</b>		
Actuarial losses based on adjustment of demographic assumptions	(10.3)	(0.7)
Actuarial gains/(losses) based on adjustment of financial assumptions	20.7	(43.0)
Experience adjustments	7.1	5.1
Return on plan assets excluding interest income	22.0	33.2
<b>Remeasurements recognised in other comprehensive income</b>	<b>39.5</b>	<b>(5.4)</b>

	2021 CHF m	2020 CHF m
<b>5. Movement in pension liabilities</b>		
Pension liabilities at the beginning of the year	(77.8)	(87.2)
Expense recognised in the income statement	(5.6)	(4.1)
Remeasurements recognised in other comprehensive income	39.5	(5.4)
Group's contributions	14.0	-
Employer's contributions	7.0	15.1
Translation differences recognised in other comprehensive income	(2.2)	3.8
<b>Net pension liabilities at the end of the year</b>	<b>(25.1)</b>	<b>(77.8)</b>
Actual return on plan assets	26.0	38.0

	Quoted in an active market CHF m	Unquoted CHF m	Total CHF m	31.12.2021 Plan asset allocation in %
<b>6. Asset allocation</b>				
Cash and cash equivalents	13.0	-	13.0	3.2
Investment funds				
– Equity	156.5	-	156.5	38.0
– Bonds	56.8	9.7	66.5	16.2
– Real estate	27.2	-	27.2	6.6
– Other	3.3	14.9	18.2	4.4
Other investments	130.1	-	130.1	31.6
<b>Fair value of plan assets</b>	<b>386.9</b>	<b>24.6</b>	<b>411.5</b>	<b>100.0</b>

	Quoted in an active market CHF m	Unquoted CHF m	Total CHF m	31.12.2020 Plan asset allocation in %
Cash and cash equivalents	10.2	-	10.2	2.8
Investment funds				
– Equity	146.1	-	146.1	39.5
– Bonds	53.8	8.7	62.5	16.9
– Real estate	22.9	4.0	26.9	7.3
– Other	3.2	14.3	17.5	4.7
Other investments	106.5	-	106.5	28.8
<b>Fair value of plan assets</b>	<b>342.7</b>	<b>27.0</b>	<b>369.7</b>	<b>100.0</b>

The pension plan assets are invested in accordance with local laws and do not include shares of GAM Holding AG.

It is a duty of the Foundation Board and the trustee to review whether the chosen investment strategy is appropriate with a view to providing the pension benefits and whether the investment profile is in line with the demographic structure of the plan members.

The expected employer contributions for the 2022 financial year are estimated at CHF 5.6 million, including the new UK pension structure as described in the UK Plan section in note 16.2.

#### Curtailed to existing defined benefit pension plan

Due to the planned reduction in the number of employees in Switzerland in connection with the efficiency programme announced in H2 2021, a curtailment was made in 2021 to the Swiss defined benefit pension plan resulting in a decrease of the pension liability and a corresponding non-cash gain of CHF 1.4 million (2020: CHF 4.2 million).

#### Actuarial calculation of funded obligations

The latest actuarial calculations were carried out as at 31 December 2021. The actuarial assumptions are based on local economic conditions.

	Switzerland		UK	
	2021	2020	2021	2020
Discount rate	0.30%	0.20%	1.97%	1.49%
Interest credit rate	1.00%	0.50%	n/a	n/a
Future pension increases in deferment	n/a	n/a	4.00%	4.00%
Future pension increases	0.00%	0.00%	2.72%	2.14%
Life expectancy for males at age 65 for Switzerland and age 60 for UK (in years)	22.6	22.7	28.0	28.0
Life expectancy for females at age 65 for Switzerland and age 60 for UK (in years)	24.4	24.8	31.0	29.0

### Sensitivity analysis

The following table presents a sensitivity analysis for the significant actuarial assumptions showing how the defined benefit pension obligations would have been impacted as a result of a change in the respective actuarial assumptions at the balance sheet date. In addition to the actuarial assumptions, the measurement of the overall net pension liabilities is further affected by changes in the fair value of the plan assets. Changes in the present value of the defined benefit pension obligations are set out below:

	Change in assumption	Switzerland				31.12.2021
		Increase in assumption	Decrease in assumption	Increase in assumption	Decrease in assumption	
		CHF m	CHF m	CHF m	CHF m	
Discount rate	0.25%	(5.2)	5.6	(14.6)	15.7	
Interest credit rate (minimal interest credit rate: 0.21%)	0.25%	1.4	(1.4)	n/a	n/a	
Future pension increases in deferment	0.25%	n/a	n/a	2.8	(2.7)	
Future pension increases	0.25%	3.6	n/a	2.1	(1.9)	
Life expectancy	1 year	2.7	(2.8)	12.6	(12.3)	

	Change in assumption	Switzerland				31.12.2020
		Increase in assumption	Decrease in assumption	Increase in assumption	Decrease in assumption	
		CHF m	CHF m	CHF m	CHF m	
Discount rate	0.25%	(5.3)	5.8	(18.8)	20.2	
Interest credit rate	0.25%	1.4	(1.3)	n/a	n/a	
Future pension increases in deferment	0.25%	n/a	n/a	3.5	(3.4)	
Future pension increases	0.25%	3.8	n/a	2.1	(1.9)	
Life expectancy	1 year	2.7	(2.8)	16.0	(15.2)	

The sensitivity analysis is based on a change in an assumption while holding all other assumptions constant. In practice, this is unlikely to occur, and changes in some of the assumptions may be correlated. When calculating the sensitivity of the defined benefit pension obligation to the significant actuarial assumptions, the same method has been applied as when calculating the pension liabilities recognised in the balance sheet.

## 17. Equity

### Share capital

The share capital comprises all issued, fully paid registered shares of the Company.

	Registered shares (CHF 0.05 par)	
	Number	CHF m
Balance at 1 January 2019	159,682,531	7.984
<b>Balance at 31 December 2019</b>	<b>159,682,531</b>	<b>7.984</b>
<b>Balance at 31 December 2020</b>	<b>159,682,531</b>	<b>7.984</b>
<b>Balance at 31 December 2021</b>	<b>159,682,531</b>	<b>7.984</b>
of which treasury shares	4,028,783	

All registered shares are fully paid.

The share capital of the Company amounts to CHF 7,984,127 (159,682,531 registered shares at a par value of CHF 0.05 per share).

### Authorised capital

At the Annual General Meeting held on 29 April 2021, the shareholders approved the renewal of authorised capital equal to 10% of GAM Holding AG's current share capital. The Board of Directors was given the authorisation to increase the share capital at any time until 29 April 2022 by issuing a maximum of 15,968,240 fully paid registered shares with a par value of CHF 0.05 each. Of these 15,968,240 registered shares, the Board is authorised to restrict or withdraw the pre-emptive rights of the existing shareholders with respect to a maximum of 7,984,120 registered shares and allocate such rights to third parties in certain circumstances.

### Capital reserves

Capital reserves amounting to CHF 893.4 million represent the additional proceeds (premium) received from the issue of shares by the Company.

Capital reserves correspond to the amount of capital contribution reserves as reported in the balance sheet and note 2.11 of the parent company's financial statements.

### Foreign currency translation reserve

The foreign currency translation reserve comprises all foreign currency differences arising from the translation of the financial statements of foreign operations into the Group's reporting currency, Swiss francs.

### Treasury shares

Treasury shares comprise the cost of shares of the Company acquired and held by the Group. The Group acquires treasury shares to meet the obligations to deliver shares for the different share-based payment plans and to achieve capital reductions. No treasury shares are currently held for the purpose of capital reduction.

	2021		2020	
	Shares	CHF m	Shares	CHF m
Balance at 1 January	3,688,131	35.2	4,081,341	63.5
Acquisition of own shares	3,421,328	6.7	1,820,000	3.5
Disposals of own shares	(3,080,676)	(18.6)	(2,213,210)	(31.8)
<b>Balance at 31 December</b>	<b>4,028,783</b>	<b>23.3</b>	<b>3,688,131</b>	<b>35.2</b>

In 2018, the GAM Employee Benefit Trust (EBT) was established with the purpose to encourage, motivate and retain the Group's employees by providing benefits, through a trust, to such employees. As a result, the EBT holds shares in the Company. Generally, the funding for current and future plans will be provided by the Company. As the EBT is under control of the Group in accordance with IFRS 10, the EBT is fully consolidated. As at 31 December 2021, of the 4.0 million (31 December 2020: 3.7 million) treasury shares, GAM Holding AG holds 3.0 million (31 December 2020: 2.1 million) and the EBT holds 1.0 million (31 December 2020: 1.6 million).

#### Treasury shares – share-based payment plans

These treasury shares are held to meet the obligations to deliver shares in respect of the Group's various share-based payment plans, all of which are expected to be net equity settled. For further information regarding details to the share-based payments see note 22.

The number of shares held by the Company in relation to the Group's share-based payment plans as at 31 December 2021 amounted to 4.0 million, equating to 2.5% of shares in issue (31 December 2020: 3.7 million, equating to 2.3% of shares in issue).

#### Treasury shares – share buy-back programmes

The new 2020–2023 share buy-back programme for the purpose of capital reduction, which commenced on 5 May 2020, is for a maximum period of three years and allows for the purchase of a maximum of 16.0 million shares.

As at 31 December 2021, no shares have been purchased as part of its 2020–2023 share buy-back programme for the purpose of capital reduction.

The 2017–2020 share buy-back programme for the purpose of capital reduction, which commenced on 28 April 2017, was for a maximum period of three years and allowed for the purchase of a maximum of 16.0 million shares. This share buy-back programme expired on 27 April 2020. As at that date, no shares had been purchased as part of the 2017–2020 share buy-back programme.

#### Distribution of dividends

In 2021, no dividend was paid for the financial year 2020. In 2020, no dividend was paid for the financial year 2019. For the financial year 2021, the Board of Directors proposes to the shareholders that no dividend be paid given the underlying net loss generated in 2021.

## 18. Capital management

The Group continues to actively and prudently manage its capital. In determining its capital targets the Group follows these basic principles:

- the Group maintains sufficient capital to ensure that its assets are financed with a commensurate amount of capital, taking into consideration the strategic importance of these assets to the Group as well as their respective liquidity and tail risks;
- the Group's capital should provide it with a sufficiently robust buffer to absorb severe unexpected losses (or other calls on capital) in those instances when they could exceed the Group's earnings capacity. For this purpose, capital is defined as the adjusted tangible equity (ie total book equity excluding non-controlling interests, goodwill and other intangible assets as well as the financial liability relating to 40% of future GAM Systematic performance fees which only materialises when a corresponding asset is recognised by the Group) and on 31 December 2021 amounted to CHF 174.2 million (31 December 2020: CHF 188.7 million);
- available eligible regulatory capital is continuously monitored, and if needed, actions promptly undertaken to ensure that all of its legal entities maintain sufficient regulatory capital to meet their applicable local regulatory requirements;
- the Group believes that a strong capital position is of critical importance in retaining the confidence of its clients and ensuring maximum financial and strategic flexibility; and
- excess capital not required for organic growth will be returned to shareholders as efficiently as possible.

The Swiss Financial Market Supervisory Authority (FINMA) released the Group from consolidated supervision from 1 December 2020. The Group's governance, internal controls and available capital are reviewed on a regular basis by the Group Management Board and Board of Directors. Individual members of the Group are regulated by relevant regulatory authorities in Switzerland, the United Kingdom, Luxembourg, Italy, Spain, France, Austria, Denmark, Germany, Ireland, Japan, China (Hong Kong), Singapore and the United States of America.

Regulatory capital requirements are based on factors such as an entity's level of assets under management, its fixed expenditures and/or the size and quality of its financial assets and liabilities. All Group entities currently maintain an appropriate level of capital resources relative to their respective applicable capital requirements. The aggregation of the current regulatory minimum capital requirements across the Group as at 31 December 2021 amounted to approximately CHF 75.1 million (31 December 2020: CHF 93.0 million) based on amounts for each entity. The aggregate minimum regulatory capital requirement remains exposed to exchange rate fluctuations between the relevant Group entities' respective functional currency and the Swiss franc, the ongoing development of the business and changes in regulatory requirements.

# ADDITIONAL NOTES

## 19. Financial risk

For the purpose of this section, the Group is guided by IFRS 7 and accordingly reports its exposure to credit, market, liquidity and financing risks from the use of financial instruments.

As asset managers, our operating entities act in an agency capacity, investing assets entrusted to them by their clients. These investments carry with them associated market, credit and liquidity risks that are borne by the Group's clients and not by its operating entities and therefore do not form part of this financial risk section. They will nevertheless affect the growth of the Group's assets under management and the Group's resultant revenues.

### 19.1. Credit risk

Credit risk is the risk that the Group's counterparties will not be able or willing to pay interest, re-pay principal or otherwise fulfill their contractual obligations when they fall due. The Group is exposed to credit risk arising from (i) placing its cash and cash equivalents in the form of bank deposits, (ii) its receivables and accrued income, (iii) engaging in OTC transactions to hedge foreign exchange or equity price risks, and (iv) financial investments and other financial assets.

The Group is not engaged in off-balance sheet transactions for its own account. The maximum amount of its credit risk exposure therefore is limited to the carrying amount of the relevant financial assets as indicated in the balance sheet.

The Group's credit risk exposure arising from derivative financial instruments is included in the balance sheet, under financial investments (see notes 10.1 and 10.3) and represents the positive replacement value of the underlying contracts.

The Group manages and controls its credit risk by entering into relationships with a range of creditworthy counterparties to limit any significant concentrations, and also by monitoring exposures in relation to their ageing. The Group's bank counterparty policy establishes high internal credit and rating standards for acceptable bank counterparties as well as exposure limits per counterparty. The Group's receivables and accrued income exposures, by the very nature of the Group's business, exhibit a high credit quality and are well-diversified. As a result of the high quality of the Group's counterparties and by avoiding undue concentrations, the Group does not expect to incur any material credit losses on its financial assets.

With reference to credit risk deriving from the Group's cash exposure, the majority of our counterparties are rated well above investment grade as at 31 December 2021.

The following table shows the Group's maximum exposure to credit risk as at the balance sheet date, which represents the exposure in the event of other parties failing to meet their obligations. For financial assets, these exposures are typically the gross carrying amount, net of any amounts offset on the balance sheet or any recognised impairment losses.

### Maximum exposure to credit risk

	31.12.2021	31.12.2020
	CHF m	CHF m
Cash and cash equivalents	234.8	270.9
Trade and other receivables (excluding tax receivables)	22.3	15.8
Accrued income	58.7	65.6
Financial investments and other financial assets	4.3	5.1
<b>Total</b>	<b>320.1</b>	<b>357.4</b>

As at the balance sheet date, there are no financial assets that are impaired (31 December 2020: none) and there is no indication of any material negative impact on the credit quality of any financial asset. No significant impairment losses were recorded on financial assets exposed to credit risk in 2021.

The following table provides an analysis of the ageing of financial assets with credit risk exposure.

#### Ageing of financial assets with credit risk exposure

	31.12.2021 CHF m	31.12.2020 CHF m
Not past due	318.0	356.7
Past due less than 3 months	1.4	0.4
Past due 3–12 months	0.7	0.3
Past due more than 12 months	-	-
<b>Total</b>	<b>320.1</b>	<b>357.4</b>

As at 31 December 2021, the 'expected credit losses'-impairment model did not have a material impact as (i) the financial assets at amortised cost are short-term (ie no longer than 12 months); and (ii) for financial assets that are measured at fair value through profit or loss (FVTPL) the impairment requirements do not apply to such instruments. As at 31 December 2021, expected credit losses were less than CHF 0.1 million (31 December 2020: less than CHF 0.1 million).

#### 19.2. Market risk

Market risk is the risk of loss due to fluctuations in market variables such as foreign exchange rates, equity prices and interest rates. The Group classifies exposures to market risk into currency risk, equity price risk and interest rate risk. The Group has no significant concentration of market risk, beyond that relating to its financial investments, which predominantly relate to investments in funds.

Currency risk is the risk that the value or future cash flows of a financial instrument will fluctuate due to changes in foreign exchange rates. As a result of its worldwide operations, the Group is exposed to movements in foreign exchange rates in relation to its operating results as well as to assets and liabilities contained within each entity's balance sheet, which can lead to foreign currency gains or losses. The Group's revenues are predominantly generated in US dollars and euros, whereas its expenses are incurred mainly in British pounds and Swiss francs. In accordance with the Group's risk policy, each entity within the Group continually monitors its foreign currency exposure and actively seeks to minimise its net balance sheet exposure on foreign currency positions in relation to its functional currency. Net exposures result from net positions of assets and liabilities in the same foreign currency. In the case of such net exposure on foreign currency positions, hedging strategies may be used, from time to time, to ensure that there is no material adverse effect on the Group's cash flows and profits. Based on management's assessment and the Group's hedging strategy, as described above, there is no material risk from the fluctuation from the foreign exchange rates.

The following exchange rates were used for the major currencies:

	Year-end exchange rates		Average exchange rates for the year <sup>1</sup>	
	31.12.2021	31.12.2020	2021	2020
USD/CHF	0.9138	0.8840	0.9142	0.9340
EUR/CHF	1.0354	1.0816	1.0813	1.0705
GBP/CHF	1.2332	1.2083	1.2575	1.2061

<sup>1</sup> Average calculated with 12 month-end values (January to December).

Equity price risk is the risk that the fair value of an equity investment will fluctuate as a result of changes in equity prices, whether caused by factors specific to an individual investment, its issuer or other factors affecting instruments traded in the market. The Group is exposed to equity price risk resulting from investments held by the Group and classified as (i) seed capital and product management investments at fair value through profit or loss, and (ii) other financial assets at fair value through profit or loss. The Group makes seed capital investments in certain fund products in order to establish track records for new products, to test new investment strategies or to launch a new product at a viable minimum size. In addition, the Group may, from time to time, hold a limited amount of product management investments in fund products to facilitate investor redemptions and switches. Hedging strategies may be used to limit equity price fluctuation adverse effects on the Group's investments. Since seed capital and product management investments are exposed to equity price, currency and liquidity risks, they require the joint approval of the Group Chief Executive Officer and the Group Chief Financial Officer and they are periodically reported on by the Group Chief Risk Officer to, and reviewed by the Group Management Board and the Audit Committee of, the Board of Directors in order to ensure that their individual and aggregated size and risk profile are within the exposure limits as defined by the Group's risk policy.

Interest rate risk arises from the possibility that changes in interest rates will affect future cash flows or the fair values of financial instruments. The Group's income and operating cash flows are substantially independent of changes in interest rates, which is why the related Group risk exposure is minimal.

The interest-bearing financial assets in the amount of CHF 235.4 million (31 December 2020: CHF 271.4 million) include cash and cash equivalents of CHF 234.8 million (31 December 2020: CHF 270.9 million) and rent deposits of CHF 0.6 million (31 December 2020: CHF 0.5 million), on which no significant exposure to interest rate risk is expected. Furthermore, the Group has no exposure to interest rate risk on financial liabilities.

### 19.3. Liquidity risk

Liquidity risk is the risk of the Group being unable to meet its payment obligations when they fall due. The Group's approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when they fall due, without incurring unacceptable losses or risking damage to the Group's reputation. The total amount of available liquidity is continuously monitored and periodically reported to the Group Management Board and the Audit Committee of the Board of Directors.

After the expiration of one credit facility and cancellation of another credit facility, the Group does not maintain any revolving credit facilities with banks as at 31 December 2021.

The following table shows an analysis of the Group's financial assets and liabilities by remaining contractual maturities as at the balance sheet date. Contrary to the balance sheet presentation, these amounts include the total of contractual future undiscounted interest payments related to these financial assets and liabilities.

**Remaining contractual maturities of financial assets**

	On demand CHF m	Due within 3 months CHF m	Due within 3–12 months CHF m	Due within 1–5 years CHF m	Due after 5 years CHF m	Total CHF m
Cash and cash equivalents	224.4	10.4	-	-	-	234.8
Trade and other receivables (excluding tax and short-term sublease receivables)	1.6	20.6	-	-	-	22.2
Sublease receivables	-	0.1	-	-	-	0.1
Accrued income	8.3	50.4	-	-	-	58.7
Financial investments and other financial assets (excluding long-term sublease receivables)	0.7	1.6	-	-	-	2.3
<b>Non-derivative financial assets at 31 December 2021</b>	<b>235.0</b>	<b>83.1</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>318.1</b>
Derivatives – inflows	-	60.3	-	15.2	-	75.5
Derivatives – outflows	-	(59.6)	-	(13.9)	-	(73.5)
<b>Derivative financial assets at 31 December 2021</b>	<b>-</b>	<b>0.7</b>	<b>-</b>	<b>1.3</b>	<b>-</b>	<b>2.0</b>
Cash and cash equivalents	243.5	27.4	-	-	-	270.9
Trade and other receivables (excluding tax and short-term sublease receivables)	0.7	13.3	1.8	-	-	15.8
Sublease receivables	-	-	-	0.4	-	0.4
Accrued income	-	48.8	16.8	-	-	65.6
Financial investments and other financial assets (excluding long-term sublease receivables)	-	1.6	-	1.7	-	3.3
<b>Non-derivative financial assets at 31 December 2020</b>	<b>244.2</b>	<b>91.1</b>	<b>18.6</b>	<b>2.1</b>	<b>-</b>	<b>356.0</b>
Derivatives – inflows	-	75.4	-	-	-	75.4
Derivatives – outflows	-	(74.0)	-	-	-	(74.0)
<b>Derivative financial assets at 31 December 2020</b>	<b>-</b>	<b>1.4</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>1.4</b>

### Remaining contractual maturities of financial liabilities

	On demand CHF m	Due within 3 months CHF m	Due within 3–12 months CHF m	Due within 1–5 years CHF m	Due after 5 years CHF m	Total CHF m
Trade and other payables	3.8	14.8	1.3	0.4	-	20.3
Lease liabilities	-	2.3	6.8	19.7	24.4	53.2
Other financial liabilities (excluding short-term lease liability)	-	0.6	-	-	-	0.6
Accrued expenses	7.6	144.6	5.2	-	0.2	157.6
Non-current financial liabilities (excluding long-term lease liability)	-	-	-	6.8	1.2	8.0
<b>Non-derivative financial liabilities at 31 December 2021</b>	<b>11.4</b>	<b>162.3</b>	<b>13.3</b>	<b>26.9</b>	<b>25.8</b>	<b>239.7</b>
Derivatives – inflows	-	-	-	-	-	-
Derivatives – outflows	-	-	-	-	-	-
<b>Derivative financial liabilities at 31 December 2021</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>

Trade and other payables	1.0	12.9	0.3	-	-	14.2
Lease liabilities	-	1.6	6.9	30.3	38.5	77.3
Other financial liabilities (excluding short-term lease liability)	0.1	6.1	1.2	-	-	7.4
Accrued expenses	-	150.2	2.9	-	-	153.1
Non-current financial liabilities (excluding long-term lease liability)	-	-	-	10.8	12.6	23.4
<b>Non-derivative financial liabilities at 31 December 2020</b>	<b>1.1</b>	<b>170.8</b>	<b>11.3</b>	<b>41.1</b>	<b>51.1</b>	<b>275.4</b>
Derivatives – outflows	-	5.2	0.5	-	-	5.7
Derivatives – inflows	-	(5.0)	-	-	-	(5.0)
<b>Derivative financial liabilities at 31 December 2020</b>	<b>-</b>	<b>0.2</b>	<b>0.5</b>	<b>-</b>	<b>-</b>	<b>0.7</b>

### Net remaining contractual maturities of financial assets and liabilities

	On demand CHF m	Due within 3 months CHF m	Due within 3–12 months CHF m	Due within 1–5 years CHF m	Due after 5 years CHF m	Total CHF m
Financial assets	235.0	83.8	-	1.3	-	320.1
Financial liabilities	(11.4)	(162.3)	(13.3)	(26.9)	(25.8)	(239.7)
<b>Net financial assets/(liabilities) at 31 December 2021</b>	<b>223.6</b>	<b>(78.5)</b>	<b>(13.3)</b>	<b>(25.6)</b>	<b>(25.8)</b>	<b>80.4</b>
Financial assets	244.2	92.5	18.6	2.1	-	357.4
Financial liabilities	(1.1)	(171.0)	(11.8)	(41.1)	(51.1)	(276.1)
<b>Net financial assets/(liabilities) at 31 December 2020</b>	<b>243.1</b>	<b>(78.5)</b>	<b>6.8</b>	<b>(39.0)</b>	<b>(51.1)</b>	<b>81.3</b>

## 20. Reporting by segment

IFRS 8 Operating Segments requires disclosures to reflect the information that the Group Management Board, being the body that is the Group's chief operating decision maker, uses to assess performance and to allocate resources. The Group is managed as a single business segment for reporting and control purposes, offering different investment management solutions and products across multiple asset classes and strategies that are managed across a range of products, distribution channels and geographic regions.

Discrete financial information is prepared to allow for analysis at different levels. However, the Group Management Board reviews and uses for its decisions the aggregated financial information at Group level only.

### Information about geographical areas

	2021	2020	31.12.2021	31.12.2020
	Income CHF m	Income CHF m	Non-current assets CHF m	Non-current assets CHF m
Switzerland	59.7	58.3	305.7	298.2
United Kingdom	95.9	118.8	47.3	53.2
Rest of Europe	62.1	61.0	4.7	18.9
Rest of the world	18.7	19.2	3.2	6.4
<b>Total</b>	<b>236.4</b>	<b>257.3</b>	<b>360.9</b>	<b>376.7</b>

The geographical information for non-current assets is based on the location where the assets are held and represent property and equipment (including right-of-use assets under leases) as well as intangible assets. The income is attributed based on the country of domicile of the Group entity providing the service.

The information about geographical areas is disclosed in accordance with IFRS requirements and does not reflect the way the Group manages its business.

## 21. Related party transactions

Key management personnel consists of the Board of Directors and the Group Management Board of GAM Holding AG.

The key management personnel compensation recognised is as follows:

	2021 CHF m	2020 CHF m
Salaries and other short-term employee benefits	3.1	3.5
Share-based payment expenses	1.2	(0.5)
Post-employment benefits	0.2	0.3
Social security expenses	0.4	0.4
<b>Key management personnel compensation</b>	<b>4.9</b>	<b>3.7</b>

Matthew Beesley, former Group Head of Investments, stepped down as a member of the Group Management Board on 28 February 2020 and subsequently left the Group.

Effective 1 April 2020, Rachel Wheeler – Group General Counsel, Tim Rainsford – former Group Head of Sales and Distribution, and Martin Jufer – Group Head of Private Labelling, stepped down from the Group Management Board. On the same date, Steve Rafferty, Group Chief Operating Officer, was appointed to the Group Management Board. Tim Rainsford subsequently left the Group. Rachel Wheeler left the Group with effect from 30 July 2021.

Hugh Scott-Barrett stepped down from his current role as Chairman of the Board of Directors effective 1 October 2019 but remained a member of the Board of Directors until GAM Holding AG's Annual General Meeting held on 30 April 2020.

At the Annual General Meeting held on 30 April 2020, Thomas Schneider was elected as a new member of the Board of Directors.

For information on compensation, loans and share and option holdings of the Board of Directors and the Group Management Board in accordance with the Swiss Code of Obligations please refer to the Group's 2021 compensation report.

GAM Holding AG or its subsidiaries obtain from time to time legal advice from, among other law firms, Clifford Chance, England. Mr Benjamin Meuli, Member of the Board of Directors of GAM Holding AG, stepped down from his non-executive membership of the Partnership Council at Clifford Chance effective 30 June 2021. These mandates were not considered material either to Clifford Chance or to GAM Holding AG. Furthermore, Mr Meuli did not work on any such mandate for GAM Holding AG or its subsidiaries. Mr Meuli's independence to fulfil his mandate as a member of the Board of Directors of GAM Holding AG was therefore ensured.

## 22. Share-based payments

The plans described below reflect the position as at 31 December 2021. The Company shares that the Group requires to settle obligations under the Group's share-based payment plans are purchased in the market. For further details on the plans please refer to the Group's 2021 compensation report.

The share-based payment expenses recognised for the various plans are as follows:

	2021 CHF m	2020 CHF m
<b>Current plans</b>		
Share plans for members of the Board of Directors	0.8	0.8
Bonus deferrals	6.1	7.5
Other option awards	0.1	(1.1)
Other equity-settled share awards	1.5	0.9
2019-2022 retention plans	0.9	2.3
2018 long-term incentive plan	-	(0.1)
2017 long-term incentive plan	(0.1)	(0.1)
<b>Legacy plans</b>		
2016 long-term incentive plan	0.1	0.8
Variable restricted share (VRS) grant	-	0.1
<b>Share-based payment expenses</b>	<b>9.4</b>	<b>11.1</b>

CHF 9.4 million is recognised as a credit back to retained earnings representing costs relating to share based awards, excluding amount relating to accruals and share option awards.

### Share plans for the Group Management Board

#### 2018 compensation

At the Annual General Meeting on 8 May 2019, shareholders approved the proposed variable compensation of the Group Management Board for 2018.

On 10 May 2019, relevant members of the Group Management Board were granted 517,469 GAM Holding AG shares with a fair value of CHF 4.06 per share as a variable deferred component of their total compensation for 2018. These shares will vest and be delivered in four equal tranches on the first four anniversaries of the grant date subject to recipients continuing to be employed with the Group on the vesting date.

The aggregate fair value of these awards to be delivered in shares amounts to CHF 2.1 million and is recognised as an expense over the relevant vesting period starting 1 January 2018. Less than CHF 0.1 million was recognised as an expense in 2021 (2020: less than CHF 0.1 million). In 2021, 67,458 shares were delivered, 36,011 shares were forfeited, related to one former member of the Group Management Board (2020: 101,552 shares were forfeited relating to one former member of the Group Management Board) and 98,905 shares were outstanding (31 December 2020: 202,374 were outstanding).

Relevant members of the Group Management Board also received a long-term incentive plan (LTIP) award as part of their variable compensation for 2018. For further information on the 2018 LTIP see further below.

#### 2017 compensation

At the Annual General Meeting on 26 April 2018, shareholders approved the proposed variable compensation of the Group Management Board for 2017.

On 3 May 2018, relevant members of the Group Management Board were granted 289,466 GAM Holding AG shares with a fair value of CHF 15.82 per share as a variable deferred component of their total compensation for 2017. These shares will vest and be delivered in four equal tranches on the first four anniversaries of the grant date subject to recipients continuing to be employed with the Group on the vesting date.

The aggregate fair value of these awards to be delivered in shares amounts to CHF 4.6 million and is recognised as an expense over the relevant vesting period starting 1 January 2017. In 2021, less than CHF 0.1 million was recognised (2020: a credit of less than CHF 0.1 million). In 2021, 57,253 shares were delivered and 57,253 shares were outstanding (31 December 2020: 114,507 were outstanding).

Relevant members of the Group Management Board also received a long-term incentive plan (LTIP) award as a part of their variable compensation for 2017. For further information on the 2017 LTIP see further below.

#### **2016 compensation**

On 6 March 2017, members of the Group Management Board were granted 181,949 GAM Holding AG shares as a component of their variable compensation for 2016. These shares will vest in three equal tranches on the first three anniversaries of the grant date subject to recipients continuing to be employed with the Group on the vesting date or having retired and not subsequently taken up employment outside of the Group. The shares will be delivered three years after the grant date.

The aggregate fair value of these shares amounts to CHF 1.8 million and is recognised as an expense over the relevant vesting period starting 1 January 2016. Less than CHF 0.1 million was recognised as an expense in 2020. On 6 March 2020 142,506 shares were delivered and no shares were additionally forfeited in 2020. As at 31 December 2020, no shares were outstanding.

#### **Share plans for members of the Board of Directors**

On 30 April 2021, the members of the Board of Directors were granted a total of 322,175 GAM Holding AG shares at a fair value of CHF 2.39 per share. These shares will vest and be delivered on the day before the Company's 2022 Annual General Meeting, subject to certain conditions being met. The fair value at grant date is recognised as an expense over the relevant vesting period. In 2021, an expense of CHF 0.5 million was recognised. For further details see note 21.

On 1 May 2020, the members of the Board of Directors were granted a total of 381,772 GAM Holding AG shares at a fair value of CHF 2.03 per share. These shares have vested and were delivered on the day before the Company's 2021 Annual General Meeting. The fair value at grant date was recognised as an expense over the relevant vesting period. In 2021, an expense of CHF 0.3 million was recognised (2020: CHF 0.5 million). For further details see note 21.

On 9 May 2019, the members of the Board of Directors were granted a total of 188,673 GAM Holding AG shares at a fair value of CHF 4.24 per share. Due to the change in the role of Chairman of the Board of Directors effective 1 October 2019, 15,068 GAM Holding AG shares at a fair value of CHF 4.00 per share were additionally granted and 14,215 shares were forfeited. These shares have vested and were delivered on the day before the Company's 2020 Annual General Meeting. The fair value at grant date is recognised as an expense over the relevant vesting period. In 2020, an expense of CHF 0.3 million was recognised (2019: CHF 0.5 million). For further details see note 21.

#### **Bonus deferrals**

##### **2021 bonus deferrals**

In line with the compensation framework, deferral of variable compensation applies to all employees.

In early 2022, the Group is expected to grant to relevant employees GAM Holding AG shares as their variable compensation for 2021. These shares are expected to vest and be delivered in three equal tranches on the first three anniversaries of the grant date subject to recipients continuing to be employed with the Group on the vesting date. For some employees, the deferred component of their variable compensation is granted in the form of fund units. For further information see note 3.

The expected aggregate fair value of these awards to be delivered in shares is recognised as an expense over the relevant vesting period starting 1 January 2021. In 2021, an expense of CHF 1.4 million was recognised.

##### **2020 bonus deferrals**

In line with the compensation framework, deferral of variable compensation applies to all employees.

On 9 March 2021, the Group granted to relevant employees 3,438,385 GAM Holding AG shares with a fair value between CHF 2.18 and CHF 2.4 per share. These shares will vest and be delivered in three equal tranches on the first three anniversaries of the grant date subject to recipients continuing to be employed with the Group on the vesting date. In addition a total of 6,399,646 options with an exercise price of CHF 2.38 and a cap of CHF 4.76 were granted. Subject to certain terms and conditions, the Group will deliver through shares in GAM Holding AG the value of the option at exercise. The options have an exercise period of six months after their vesting date of 9 March 2024. For some employees, the deferred component of their variable compensation is granted in the form of fund units.

As at the date of grant, the aggregate fair value of these deferrals amounted to CHF 10.2 million, thereof CHF 7.8 million for shares and CHF 2.4 million for options, and are recognised as an expense over the relevant vesting period starting 1 January 2020. In 2021, an expense of CHF 3.0 million was recognised (2020: CHF 2.7 million).

As at 31 December 2021, 390,796 shares and 917,666 options have been forfeited and 3,047,590 shares and 5,481,980 options were outstanding.

#### **2019 bonus deferrals**

In line with the compensation framework, deferral of variable compensation applies to all employees. The proportion of employees' variable compensation to be deferred was generally 75% of any variable compensation over CHF 50,000.

On 2 March 2020, the Group granted to relevant employees 2,911,703 GAM Holding AG shares with a fair value of CHF 3.17 per share as the deferred component of their variable compensation for 2019. These shares will vest and be delivered in three equal tranches on the first three anniversaries of the grant date subject to recipients continuing to be employed with the Group on the vesting date. For some employees, the deferred component of their variable compensation is granted in the form of fund units. For further information see note 3.

As at the date of grant, the aggregate fair value of these shares amounted to CHF 9.2 million and is recognised as an expense over the relevant vesting period starting 1 January 2019. In 2021, an expense of CHF 1.4 million was recognised (2020: CHF 3.4 million).

As at 31 December 2021, 915,914 shares were delivered, 179,642 shares have been forfeited (31 December 2020: 129,223) and 1,686,924 shares were outstanding (31 December 2020: 2,782,481).

#### **2018 bonus deferrals**

In line with the compensation framework, deferral of variable compensation applies to all employees. The proportion of employees' variable compensation to be deferred, other than GMB members who had 50% of their variable compensation deferred, was generally one-third of any variable compensation over CHF 75,000.

On 1 March 2019, the Group granted to relevant employees 1,193,713 GAM Holding AG shares with a fair value of CHF 3.96 per share as the deferred component of their variable compensation for 2018. These shares will vest and be delivered in three equal tranches on the first three anniversaries of the grant date subject to recipients continuing to be employed with the Group on the vesting date. For some employees, the deferred component of their variable compensation is granted in form of fund units. For further information see note 3.

As at the date of grant, the aggregate fair value of these shares amounted to CHF 4.7 million and is recognised as an expense over the relevant vesting period starting 1 January 2018. In 2021, an expense of CHF 0.2 million was recognised (2020: CHF 0.7 million).

As at 31 December 2021, 332,489 shares were delivered (31 December 2020: 372,256), 27,972 shares have been forfeited (31 December 2020: 85,857) and 312,531 shares were outstanding (31 December 2020: 672,992).

#### **2017 bonus deferrals**

In line with the compensation framework, deferral of variable compensation applies to all employees. The proportion of employees' variable compensation to be deferred, other than GMB members who had 50% of their variable compensation deferred, was generally one-third of any variable compensation over CHF 75,000.

On 2 March 2018, the Group granted to relevant employees 534,384 GAM Holding AG shares with a fair value of CHF 17.00 per share as a deferred component of their variable compensation for 2017. These shares will vest and be delivered in three equal tranches on the first three anniversaries of the grant date subject to recipients continuing to be employed with the Group on the vesting date. For some employees, the deferred component of their variable compensation is granted in form of fund units. For further information see note 3.

As at the date of grant, the aggregate fair value of these shares amounted to CHF 9.1 million and is recognised as an expense over the relevant vesting period starting 1 January 2017. In 2021, an expense of CHF 0.1 million was recognised (2020: CHF 0.7 million).

As at 31 December 2021, 1,265 shares have been forfeited (31 December 2020: 10,804), 156,526 shares were delivered (31 December 2020: 156,236) and no shares were outstanding (31 December 2020: 157,792).

#### 2021 employee option award

In 2021, the Group granted to certain employees (excluding all Board of Directors and Group Management Board members), a total of 791,032 options. Subject to certain terms and conditions, the Group will deliver through shares in GAM Holding AG the value of the option at exercise. The options have an exercise period of six months after their vesting date of 21 June 2024, 2 August 2024 and 1 November 2024.

As at the date of the grant, the aggregate fair value of the 2021 option awards amounted to CHF 0.4 million. In 2021, an expense of less than CHF 0.1 million was recognised.

#### 2020 employee option award

On December 2020, the Group granted, to certain employees (excluding all Board of Directors and Group Management Board members), a total of 316,884 options. Subject to certain terms and conditions, the Group will deliver through shares in GAM Holding AG the value of the option at exercise. The options have an exercise period of six months after their vesting date of 1 December 2023.

As at the date of the grant, the aggregate fair value of the 2020 option awards amounted to CHF 0.2 million. In 2021, an expense of less than CHF 0.1 million was recognised.

#### Other option awards

Between 1 January 2017 and 6 March 2017, certain new employees were granted a total of 1,560,919 options (thereof to a member of the GMB: 1,016,949 options). Subject to certain terms and conditions, the Group will deliver one share in GAM Holding AG per option. The options will vest in either one or two tranches after a maximum of five years, subject to the recipients continuing to be employed with the Group on each vesting date.

As at the date of grant, the aggregate fair value of these options amounted to CHF 3.0 million (thereof for a member of the GMB: CHF 2.0 million) and is recognised as an expense over the relevant vesting period. In 2021, no expense was recognised (2020: Due to forfeitures an income of CHF 1.2 million (thereof for a member of the GMB: CHF 1.2 million)).

As at 31 December 2021, all remaining 30,769 options were vested worthless (31 December 2020: 30,769), no options have been forfeited (31 December 2020: 1,016,949) and no options were outstanding (31 December 2020: 30,769).

#### Other equity-settled share awards

##### CEO share award 2019

On 29 November 2019, the newly appointed Group CEO was granted a total of 239,617 GAM Holding AG shares with a fair value between CHF 2.65 and CHF 2.85 per share.

The shares will vest in three equal tranches after a maximum of three years, subject to the recipient continuing to be employed with the Group on each vesting date. As at the date of grant, the aggregate fair value of these shares amounted to CHF 0.7 million and is recognised as an expense over the relevant vesting period. In 2021, an expense of CHF 0.2 million was recognised (2020: expense of less than CHF 0.4 million). In 2020 79,872 shares were delivered.

**Share awards 2021**

In 2021, certain new employees were granted a total of 1,467,329 GAM Holding AG shares with a fair value between CHF 1.42 and CHF 2.51 per share. The shares will vest and be delivered in three equal tranches on the first three anniversaries of the grant date subject to the recipient continuing to be employed with the Group on each vesting date. In 2021, an expense of CHF 0.8 million was recognised. In 2021, 1,467,329 shares were outstanding.

**Share awards 2020**

In 2020, certain new employees were granted a total of 420,093 GAM Holding AG shares with a fair value between CHF 1.76 and CHF 3.17 per share. The shares will vest and be delivered in three equal tranches on the first three anniversaries of the grant date subject to the recipient continuing to be employed with the Group on each vesting date. In 2021, an expense of CHF 0.5 million was recognised (2020: CHF 0.4 million). In 2021, 114,294 shares have been delivered and 305,799 shares were outstanding.

**Share awards 2019**

In 2019, certain new employees were granted a total of 25,894 GAM Holding AG shares with a fair value between CHF 3.58 and CHF 6.00 per share. The shares will vest and be delivered in three equal tranches on the first three anniversaries of the grant date subject to the recipient continuing to be employed with the Group on each vesting date. In 2021, an expense of CHF less than 0.1 million was recognised (2020: expense of less than CHF 0.1 million). In 2021, 5,226 shares have been delivered and 5,226 shares were outstanding (31 December 2020: 10,452 shares were outstanding).

**Share awards 2018**

Between 9 March 2018 and 1 September 2018, certain new employees were granted a total of 86,973 GAM Holding AG shares with a fair value between CHF 5.57 and CHF 15.60 per share. The shares will vest in one to four equal tranches after a maximum of four years, subject to the recipient continuing to be employed with the Group on each vesting date.

The aggregate fair value of these share plans amounted to CHF 1.0 million and is recognised as an expense over the relevant vesting periods. In 2021, an expense of less than CHF 0.1 million (2020: less than CHF 0.1 million) was recognised. As at 31 December 2021, 16,040 shares have been delivered and 3,416 shares were outstanding (31 December 2020: 19,456 shares were outstanding).

**Share awards 2017**

Between 1 January 2017 and 31 July 2017, certain new employees were granted a total of 250,533 GAM Holding AG shares (thereof to a member of the GMB: 180,117 shares) with a fair value between CHF 8.55 and CHF 14.64 per share. The shares will vest in one to three equal tranches after a maximum of three years, subject to the recipients continuing to be employed with the Group on each vesting date.

The aggregate fair value of these share plans amounted to CHF 2.8 million (thereof for a member of the GMB: CHF 1.9 million) and is recognised as an expense over the relevant vesting periods. In 2021, no expense was recognised (2020: less than CHF 0.1 million). As at 31 December 2020, all 69,195 shares have been delivered.

**2019-2022 retention plans**

In 2019, selected employees received a retention award. Awards are split and will vest in three equal tranches, either on 30 June or 7 September of each of the three subsequent years after the grant date, subject to the recipient continuing to be employed with the Group on the vesting date.

The number of shares granted was determined by dividing the predetermined aggregate fair value by the fair value per share as determined at the vesting date of the first tranche in 2020. As at the date of grant, the aggregate fair value of the 2019-2022 retention awards amounted to CHF 7.5 million. In 2021, an expense of CHF 0.9 million was recognised (2020: CHF 2.3 million).

As at 31 December 2021, retention awards with a fair value of CHF 2.2 million have been delivered (as at 31 December 2020: CHF 0.3 million) and 85,142 shares were forfeited.

**2019-2024 long-term incentive awards**

On 10 May 2019, selected senior executives received a long-term incentive award, subject to the recipient continuing to be employed with the Group on the vesting date. Each award will vest and be delivered in one tranche on 10 May 2024. The features of this plan are the same as the 2018 long-term incentive plan awarded to the Group Management Board as disclosed below.

Participants were granted 292,142 performance shares. As at the date of grant, the aggregate fair value of the award amounted to CHF 0.3 million. In 2021, after remeasurement of the non-market performance conditions an expense of less than CHF 0.1 million was recognised (2020: income of less than CHF 0.1 million).

#### 2018 long-term incentive plan

On 10 May 2019, relevant members of the Group Management Board received an LTIP award as part of their deferred component of variable compensation.

The LTIP will be delivered 100% in performance shares and will have a three-year performance period plus a two-year holding period. The award will vest and settle five years after the grant date subject to the recipient continuing to be employed with the Group on the vesting date.

The metrics utilised will include the annual earnings per share (EPS) growth which will have a 50% weighting, three-year relative total shareholder return (rTSR) and three and five-year investment performance both of which will have a weighting of 25%.

A maximum of 25% of the LTIP will vest for achieving a threshold level of performance increasing to 50% for target performance and 100% for exceptional performance. The number of performance shares converted to GAM shares will be capped at one share for each performance share.

Participants were granted 704,858 performance shares. As at the date of grant, the aggregate fair value of the performance shares amounted to CHF 0.8 million and is recognised as an expense over the relevant vesting period. In 2021, after remeasurement of the non-market performance conditions, an expense of less than CHF 0.1 million was recognised for the 2018 LTIP (2020: an income of CHF 0.1 million).

As at 31 December 2021, 77,164 performance shares have been forfeited (as at 31 December 2020: 181,335). The number of outstanding performance share-based awards at year-end is 296,050 performance units (as at 31 December 2020: 373,214).

#### 2017 long-term incentive plan

On 3 May 2018, relevant members of the Group Management Board and selected senior executives received an LTIP award as part of their deferred component of variable compensation.

The LTIP will be delivered 100% in performance shares and will have a three-year performance period plus a two-year holding period. The award will vest and settle five years after the grant date subject to the recipient continuing to be employed with the Group on the vesting date.

The metrics utilised includes the annual earnings per share (EPS) growth which has a 50% weighting, three-year relative total shareholder return (rTSR) and three and five-year investment performance both of which have a weighting of 25%.

A maximum of 25% of the LTIP will vest for achieving a threshold level of performance increasing to 50% for target performance and 100% for exceptional performance. The number of performance shares converted to GAM shares will be capped at one share for each performance share.

Participants were granted 121,726 performance shares. As at the date of grant, the aggregate fair value of the performance shares amounted to CHF 1.4 million (thereof to members of the GMB: CHF 0.6 million) and is recognised as an expense over the relevant vesting period. In 2021, after remeasurement of the non-market performance conditions, an expense of CHF 0.1 million (thereof to members of the GMB: CHF 0.1 million) was recognised for the 2017 LTIP (2020: income CHF 0.1 million, thereof to members of the GMB: CHF 0.1 million).

As at 31 December 2021, no performance units have been forfeited (31 December 2020: 11,606). In 2021 performance units were converted into 2,940 restricted share units. In 2021, 2,940 restricted share units were outstanding (as at 31 December 2020: 44,110 performance units).

#### 2016 long-term incentive plan

On 26 October 2016, members of the Group Management Board and selected senior employees received an LTIP award, subject to the recipient continuing to be employed with the Group on the vesting date. Each award is split and will vest in three tranches.

The award was split equally between two components:

- Performance units linked to the Company's relative total shareholder return (rTSR);
- Stock options issued at a premium to the share price at grant.

The performance units (or 'rTSR units') are converted to shares based on the performance of GAM relative to a peer group. The conversion of performance units to shares varies linearly from the 50th (50% of rTSR units vesting) to the 75th percentile (100% of rTSR units vesting). The number of performance units converted will be capped at one share for each unit irrespective of relative performance above the 75th percentile, while no performance units will vest if performance is below the 50th percentile.

The premium to the share price of one option is 20% in the case of non-GMB members and 30% in the case of GMB members, ie the options were granted out-of-the money.

Participants received an LTIP award in the form of 1,324,600 performance units and 6,720,391 options. The options have an exercise period of six months after their vesting date and for the performance units the exercise date is the same as the vesting date. As at the date of grant, the aggregate fair value of the performance units amounted to CHF 6.3 million and the aggregate fair value of the options amounted to CHF 6.4 million. The fair value at grant date is recognised as an expense over the relevant vesting period. In 2021, an expense of CHF 0.1 million (thereof to members of the GMB: less than CHF 0.1 million) was recognised for the 2016 LTIP awards (2020: CHF 0.8 million, thereof to members of the GMB: CHF 0.3 million).

As at 31 December 2021, 4,009 performance units (31 December 2020: 15,220 performance units) and 19,274 options (31 December 2020: 70,895 options) have been forfeited and 420,237 performance units (31 December 2020: 230,561) and 2,141,012 options (31 December 2020: 1,171,533) have expired. As at 31 December 2021 no options (31 December 2020: 2,160,286) and no performance units (31 December 2020: 424,246) were outstanding.

## 23. Commitments

### 23.1 Contractual commitments for the acquisition of assets

As at 31 December 2021 and 2020, there were no contractual commitments for the acquisition of assets.

### 23.2 Contingent liabilities

#### Potential litigations, reviews and investigations

The Group is exposed to the risk of conduct-related and legal matters as well as regulatory actions, which could give rise to the need to recognise material provisions or, in the case they do not qualify for the recognition of a provision, to disclose contingent liabilities.

The Group operates in various jurisdictions which are subject to local laws and regulation. During the ordinary course of business the Group may become exposed to breaches of regulation and law, including breaches of client mandates, fund requirements or legal contracts, which may give rise to litigation and a liability.

During the ordinary course of business certain non-material financial exposures arise and the Group has recognised a provision for these events as appropriate in accordance with IFRS accounting standards.

## 24. Consolidated entities

### Listed company

	Place of listing	Capitalisation 31 December 2021 CHF m	Head office	Share capital CHF m
GAM Holding AG	SIX Swiss Exchange	217	Zurich	7.984

Swiss securities number: 10265962, Reuters: GAMH.VX, Bloomberg: GAM VX

### Unlisted subsidiaries

	Country of incorporation	Equity interest in %
GAM GP Inc.	British Virgin Islands	100
GAM (UK) Limited	UK	100
GAM International Management Limited	UK	100
GAM London Limited (including a branch office in Israel)	UK	100
GAM Sterling Management Limited	UK	100
GAM (Guernsey) GP Limited	Guernsey	100
Renshaw Bay GP1 Limited	Guernsey	100
RB REFS 1 Limited	UK	100
RB REFS 2 Limited	UK	100
Renshaw Bay GP4 LLP	UK	100
GAM Unit Trust Management Company Limited	UK	100
GAM Systematic Holding Limited	UK	100
GAM Systematic LLP	UK	100
GAM Systematic Services Limited	UK	100
GAM Systematic (Cayman) Limited	Cayman	100
GAM (U.K.) Pension Trustees Limited	UK	100
GAM (U.K.) Pension GP Limited	UK	100
GAM Fund Management Limited	Ireland	100
GAM South East Asia (Singapore) Pte. Ltd	Singapore	100
GAM Hong Kong Limited	Hong Kong	100
GAM Japan Limited	Japan	100
GAM USA Inc.	USA	100
GAM Services Inc.	USA	100
GAM (Switzerland) Holding AG	Switzerland	100
GAM Investment Management (Switzerland) AG (including a branch office in Lugano)	Switzerland	100
GAM (Italia) SGR S.p.A.	Italy	100
GAM (Luxembourg) S.A. (including branch offices in Spain, Austria, Denmark and Germany)	Luxembourg	100
GAM Trade Finance S.à.r.l.	Luxembourg	100
GAM Investments (Australia) Pty Ltd	Australia	100
The GAM Employee Benefit Trust	Jersey	-

Regarding consolidated structured entities see note 25. All voting rights equal the equity interest.

### Changes to subsidiaries consolidated

In 2021, GAM Group AG was merged into GAM (Switzerland) Holding AG. GAM (Deutschland) GmbH became a branch of GAM (Luxembourg) S.A. while the branch of GAM (Luxembourg) S.A. in France was closed. The Group also established GAM (U.K.) Pension Trustees Limited, GAM (U.K.) Pension GP Limited and GAM South East Asia (Singapore) Pte. Ltd. during the year.

In 2020, GAM Limited, Bermuda and GAM Investment Management Singapore Pte. Ltd. were liquidated. GAM REFF II GP S.à.r.l. was sold. GAM Luxembourg S.A. established a branch office in Denmark.

Cantab Capital Partners LLP changed its name to GAM Systematic LLP on 1 January 2020. Cantab Capital Cayman Limited changed its name to GAM Systematic (Cayman) Limited on 1 January 2020.

## 25. Structured entities

A structured entity is an entity that has been designed so that voting or similar rights are not the dominant factor in deciding who controls the entity, such as when any voting rights relate to administrative tasks only and the relevant activities are directed by means of contractual arrangements.

The Group acts as investment manager or investment advisor to a number of investment funds. The purpose of these investment funds is to generate fees from managing assets on behalf of third-party investors by providing investment strategies. These vehicles are financed through the issue of units to investors. The Group has no contractual obligations to provide financial support to these structured entities.

From time to time, the Group makes seed capital investments in certain fund products in order to establish track records for new products, to test new investment strategies or to launch a new product at a viable minimum size.

Determining whether the Group controls such an investment fund primarily focuses on the assessment of the aggregate economic interests of the Group in the fund (comprising any performance fees and management fees) and the investors' rights to remove the investment manager.

### Consolidated structured entities

The Group consolidates funds, into which seed capital investments are made, where it is deemed to have control. Financial investments under control, which are available for immediate sale and for which management expects to complete the sale within one year, are presented in the balance sheet line items 'assets held for sale' and 'liabilities held for sale' (for details see note 11).

### Unconsolidated structured entities

Where the Group acts as an agent for the investors, it does not consolidate these investment funds. When the Group holds investments in unconsolidated investment funds, they are classified as financial investments at fair value through profit or loss and disclosed as in the line item 'seed capital and product management investments at fair value through profit or loss' (for details see note 10). The fair value of these investments represents the Group's maximum exposure to loss from its investments into such unconsolidated investment funds.

## 26. Events after the reporting period

The Board of Directors approved these consolidated financial statements on 16 February 2022. In addition, they must be approved by the Annual General Meeting on 28 April 2022.

## 27. General information

GAM Holding AG (the Company) is a Swiss corporation domiciled in Zurich and listed on the SIX Swiss Exchange. The consolidated financial statements as at 31 December 2021 comprise those of the Company and all its subsidiaries (together referred to as the Group) including structured entities under the Group's control. The Group provides asset management services. The core investment management business is complemented by fund management services, which include management company and other support services to third-party asset managers.

## 28. Basis of preparation

These consolidated financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS). Generally, the historical cost principle is applied, with the exception of financial assets and liabilities at fair value through profit or loss and derivative financial instruments (for details see note 29.2.6).

Except where otherwise indicated in these consolidated financial statements, all financial information is presented in millions of Swiss francs.

## 29. Summary of significant accounting policies

### 29.1. Use of estimates and judgements in preparing the consolidated financial statements

In preparing the consolidated financial statements, management is required to make estimates and assumptions that affect reported income, expenses, assets, liabilities and disclosure of contingent assets/liabilities. Actual results in future periods could differ from such estimates. Estimates and assumptions are mainly used in the following areas of the consolidated financial statements and are disclosed in the corresponding notes:

- determining fair values of financial instruments (notes 29.2.6 and 10.5)
- determining whether the Group controls another entity (notes 29.2.1, 11, 24 and 25)
- accrual of performance fees (notes 29.2.3 and 1)
- measurement and timing of provisions (notes 29.2.10 and 15)
- measurement of defined benefit pension plan obligations (notes 29.2.15 and 16)
- utilisation of tax losses and measurement of deferred tax assets (notes 29.2.14, 12.1 and 5.1)
- determining the fair value of share-based payments (notes 29.2.16 and 22)
- determining the carrying amount of the financial liability for performance fees attributable to external interests (note 29.2.6 and 10.4)
- measurement of lease liability (notes 29.2.8 and 13)
- measurement of the recoverable amount of other intangible assets (notes 29.2.9 and 13)

### Use of accounting estimates and judgments affected by the Covid-19 pandemic

GAM has continued to consider the uncertainties resulting from the Covid-19 pandemic and has applied appropriate judgment when determining the effects of Covid-19, for example by applying probability-weighted estimates. The following estimates and assumptions have been specifically considered, given the significant uncertainty that exists, in particular when assessing the macroeconomic and financial impact on assets under management, and subsequently the related fee income and the Group's budget and forecasts, which serve as basis for the measurement of various assets and liabilities:

- utilisation of tax losses and measurement of deferred tax assets,
- determining the carrying amount of the financial liability for performance fees attributable to external interests,
- measurement of the recoverable amount of other intangible assets.

### Significant events and transactions affected by the Covid-19 pandemic in 2020

As a consequence of the Covid-19 outbreak the capital markets have experienced significant price corrections in H1 2020 and subsequently the forecasted assets under management and profitability levels were significantly lower compared to previous forecasts. As a result, the carrying amounts of goodwill and investment management and client contracts as well as deferred tax assets have been impaired or written off in 2020 (see note 6 and 13 for further information). In the same context, financial liabilities for performance fees attributable to external interests and deferred consideration liabilities relating to previous acquisitions have been reduced as well (see notes 6 and 10 for further information).

### 29.2. Accounting policies

All Group companies apply uniform accounting policies, which remained consistent with the previous year, except for the application of various amendments to existing standards for the first time in 2021. The adoption of these accounting pronouncements had no significant impact on the consolidated financial statements of the Group.

#### 29.2.1. Subsidiaries

Subsidiaries are entities in which the Group exercises control and which are therefore fully consolidated. The Group controls an entity when it is exposed, or has rights, to variable returns from its involvement with the entity and has the ability to affect those returns through its power over the investee. The financial statements of the subsidiaries are included in the consolidated financial statements from the date that control is transferred to the Group until the date control ceases. The effects of all intercompany transactions and balances are eliminated on consolidation.

#### 29.2.2. Foreign currency translation

The Group companies prepare their financial statements in their respective functional currency. Assets and liabilities of the Group companies that have a non-Swiss franc functional currency are translated into Swiss francs at the closing exchange rates on the balance sheet date. Average exchange rates for the reporting period are used for the income statement. Foreign currency differences arising from consolidation using closing and average exchange rates for the reporting period are recognised in the foreign currency translation reserve in other comprehensive income.

In the individual financial statements of the Group companies, income and expenses denominated in currencies different to their respective functional currency are translated at the exchange rate on the date of the respective transaction. Monetary assets and liabilities are translated at the closing exchange rate on the balance sheet date. The resulting gains and losses on monetary assets and liabilities are recognised in the income statement as foreign exchange gains/losses. Unrealised exchange differences on financial assets at fair value through profit or loss are a component of the change in their fair value.

### 29.2.3. Income recognition

Revenue is measured based on the consideration specified in a contract with a client and excludes amounts collected on behalf of third parties. The Group recognises revenue when it transfers control over a service to a client. The Group accounts for the services as a single performance obligation as it is providing a series of distinct services that are substantially the same and have the same pattern of transfer (the services transfer to the clients over time and use the same method to measure progress, a time-based measure of progress). Therefore, the performance obligation is generally satisfied over time as investment management, advisory and other fund-related services are provided.

Fee and commission income includes client management fees and fund management fees that are recognised in the period in which the services are provided.

In most instances, client management fees are calculated as a percentage of the clients' assets under management. Fund management fees are paid based on contractual agreements and received by Group companies for providing various services to those funds.

Fees or components of fees that are based on performance are recognised at a point in time, ie crystallisation date, once their value can be determined with a reasonable degree of accuracy and it is highly probable that a significant reversal in the amount of cumulative revenue recognised will not occur when the uncertainty associated with the variable consideration is subsequently resolved.

### 29.2.4. Earnings per share

Basic earnings per share is calculated by dividing the net profit for the reporting period attributable to shareholders of the Company by the weighted average number of shares outstanding (excluding treasury shares held) during the reporting period.

Diluted earnings per share is calculated using the same method as for basic earnings per share, with the determinants adjusted to reflect the potential dilution that could occur if outstanding options or other contracts to issue shares were converted or exercised into shares.

### 29.2.5. Cash and cash equivalents

Cash and cash equivalents include cash on hand, call deposits held with banks and short-term, highly liquid investments that are readily convertible to known amounts of cash with original maturities of three months or less. Cash equivalents are held for the purpose of meeting short-term cash commitments rather than for investment or other purposes.

### 29.2.6. Financial instruments

At initial recognition, the Group classifies its financial assets in the following categories on the basis of the Group's business model for managing the financial asset and the contractual cash flow characteristics of the financial asset:

- financial assets at amortised cost; and
- financial assets at fair value through profit or loss.

Financial liabilities are classified in the following categories:

- financial liabilities at fair value through profit or loss, and
- financial liabilities at amortised cost.

All purchases and sales of financial assets are recognised and derecognised on the trade date – the date on which the Group commits to purchase or sell the asset.

Except for short-term receivables and payables as well as related accruals, financial instruments are recognised initially at fair value plus or minus, in the case of a financial asset or financial liability not at fair value through profit or loss, transaction costs that are directly attributable to the acquisition or issue of the financial instrument.

### Financial assets at amortised cost

Debt instruments (eg trade receivables, loan receivables, investments in bonds that are not held for trading, investments in term deposits at standard interest rates) that (a) are held within a business model whose objective is to collect the contractual cash flows and (b) have contractual cash flows that are solely payments of principal and interest shall be subsequently measured at amortised cost using the effective interest method. Gains and losses are recognised in the income statement through the amortisation process and when the financial assets are derecognised or impaired.

### Financial assets at fair value through profit or loss

A financial asset is classified and measured at fair value through profit or loss if the financial asset is:

- a held-for-trading financial asset (a derivative that has not been designated in a hedging relationship, or a financial asset that is held for the purposes of short term sale or repurchase)
- a debt instrument that does not qualify to be measured at amortised cost or fair value through other comprehensive income (for example, because the interest cash flows do not represent only compensation for time value and credit risk)
- an equity investment which the entity has not elected to classify as at fair value through other comprehensive income
- a financial asset where the entity has elected to measure the asset at fair value through profit or loss under the fair value option.

Derivatives that are not designated in a hedging relationship are categorised as held for trading. They are carried as financial assets when the fair value is positive and as financial liabilities when the fair value is negative.

Realised gains and losses on derecognition and unrealised gains and losses from changes in the fair value are recognised in the income statement in 'net other income'.

### Financial liabilities

Financial liabilities (eg trade payables, loan payables, bank borrowings) are generally classified as subsequently measured at amortised cost using the effective interest method, except for certain financial liabilities measured at fair value through profit or loss. Gains and losses are recognised in the income statement through the amortisation process and when the financial liabilities are derecognised. Changes in the carrying amount of the liability for performance fees attributable to external interests due to revised estimates of future payments are recognised in the income statement in 'net other income'.

A financial liability at fair value through profit or loss is a financial liability that meets one of the following conditions:

- it meets the definition of held for trading
- upon initial recognition it is designated by the Group as at fair value through profit or loss.

Financial liabilities at fair value through profit or loss, including deferred consideration liabilities recognised in relation to a business combination, are subsequently measured at fair value. Realised gains and losses on derecognition and unrealised gains and losses from changes in the fair value are recognised in the income statement in 'net other income'.

### Expected credit losses (impairment)

A loss allowance for expected credit losses is recognised on a financial asset that is measured at amortised cost or at fair value through other comprehensive income or a lease receivable.

At each reporting date, the loss allowance for a financial instrument is measured at an amount equal to the lifetime expected credit losses if the credit risk on that financial instrument has increased significantly since initial recognition.

If, at the reporting date, the credit risk on a financial instrument has not increased significantly since initial recognition, the loss allowance for that financial instrument is measured at an amount equal to 12-month expected credit losses.

### Hedge accounting

As permitted by IFRS 9, the Group has not yet adopted the new hedge accounting requirements of IFRS 9 and continues to apply the hedge accounting requirements of IAS 39.

The Group may use derivative financial instruments for hedging fair values (fair value hedges). The Group documents at the inception of the transaction the relationship between hedging instruments and hedged items, as well as its risk management

objectives and strategy for undertaking various hedging transactions. The Group also documents its assessment, both at hedge inception and on an ongoing basis, of whether the derivatives that are used in hedging transactions are highly effective in offsetting changes in fair values of hedged items.

Changes in the fair value of derivatives that are designated and qualify as fair value hedges are reported in the income statement. Changes in the fair value of the hedged item that are attributable to the hedged risk are reflected in an adjustment to the carrying value of the hedged item and are also recognised in the income statement.

#### **29.2.7. Property and equipment**

Property and equipment include IT hardware, communication systems, leasehold improvements as well as furniture and office equipment. They are carried at cost less accumulated depreciation and impairment losses. Items of property and equipment are depreciated over their estimated useful lives using the straight-line method.

IT hardware and communication systems are depreciated over a period not exceeding five years, furniture and other office equipment over a period not exceeding eight years. Leasehold improvements are depreciated over the shorter of the residual lease term or useful life up to a maximum period of 10 years.

Leasehold improvements are investments made to customise buildings and offices occupied under lease contracts to make them suitable for the intended purpose. If a leased property must be returned to its original condition at the end of the lease term, the present value of the estimated reinstatement costs is capitalised as part of the right-of-use asset and depreciated as such. At the same time, a provision for reinstatement costs is recognised to reflect the obligation incurred. The reinstatement costs are recognised in the income statement through depreciation of the capitalised leasehold improvements over their useful life.

Subsequent expenditure on an item of property and equipment is recognised in the carrying value of the item if it is probable that additional future economic benefits associated with the item will flow to the Group. Maintenance and servicing costs are expensed through the income statement.

At each reporting date, the items of property and equipment are reviewed for indications of impairment. If such indications exist, it is determined whether the carrying amount of the item is fully recoverable. An impairment loss is recognised in the income statement if the carrying amount exceeds the recoverable amount.

#### **29.2.8. Leasing**

At inception of a contract, the Group assesses whether a contract is, or contains, a lease. A contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration.

The Group recognises a right-of-use asset and a lease liability at the lease commencement date. The right-of-use asset is initially measured at cost and the lease liability at the present value of the lease payments that are not paid at that date. The right-of-use asset is subsequently depreciated using the straight-line method until the earlier of the end of the useful life of the right-of-use asset or the end of the lease term. In addition, the right-of-use asset is periodically reduced by impairment losses, if any, and adjusted for certain remeasurements of the lease liability. The lease liability is measured at amortised cost using the effective interest method. It is remeasured when there is a change in future lease payments arising from a change in an index or rate, or, upon the occurrence of either a significant event or a significant change in circumstances that is within GAM's control, if the Group changes its assessment of whether it is reasonably certain that it will exercise a purchase, extension or termination options.

The Group presents right-of-use assets in 'property and equipment' and lease liabilities in 'financial liabilities' in the balance sheet.

The Group has elected not to recognise right-of-use assets and lease liabilities for short-term leases of assets that have a lease term of 12 months or less and leases of low-value assets. As a practical expedient, the group has elected, for each class of underlying asset, not to separate non-lease components (eg maintenance, administrative or insurance costs) from lease components, and instead account for each lease component and any associated non-lease components as a single lease component.

#### **29.2.9. Intangible assets**

Intangible assets are classified into the following categories:

**Goodwill:** In a business combination, the acquiree's identifiable assets and liabilities are recognised at their respective fair value at the acquisition date. Goodwill is measured as the difference between the sum of the fair value of the consideration transferred plus the recognised amount of any non-controlling interests in the acquiree, and the recognised amount of the identifiable assets acquired and liabilities assumed. Goodwill is not amortised, but tested for impairment annually, and whenever there is an indication of impairment, at the cash-generating-unit level and an impairment loss is recognised if the recoverable amount is less than its carrying amount.

**Brand:** The Group considers the capitalised brand to have an indefinite useful life. It is therefore not amortised, but tested for impairment and confirmation of its indefinite status on an annual basis.

**Investment management and client contracts:** This comprises long-term investment management and client contracts from business combinations. Investment management and client contracts are amortised over their estimated useful life up to a maximum period of 10 years using the straight-line method.

**Software:** The Group capitalises costs relating to the acquisition, installation and development of software if it is probable that the future economic benefits that are attributable to the asset will flow to the Group and that the costs of the asset can be identified and measured reliably. The capitalised software is amortised over its estimated useful life up to a maximum period of five years using the straight-line method.

On each reporting date, the intangible assets are reviewed for indications of impairment. If such indications exist, it is determined whether the carrying amount of these intangible assets is fully recoverable and an impairment loss is recognised in the income statement if the carrying amount exceeds the recoverable amount.

#### **29.2.10. Provisions and contingent liabilities**

A provision is recognised if, as a result of a past event, the Group has a legal or constructive present obligation existing on the balance sheet date that will probably lead to an outflow of resources embodying economic benefits and the amount of which can be reliably estimated. The amount recognised as a provision is the best estimate of the expenditure required to settle the obligation as of the balance sheet date, taking into account the risks and uncertainties related to the obligation.

If the Group has a contract that is onerous, the present obligation under the contract is recognised and measured as a provision. The present obligation to be recognised, being the unavoidable cost of meeting the obligations under the contract, is the lower of the cost of terminating the contract and the net cost of continuing with the contract. However, before a separate provision for an onerous contract is established, the Group recognises any impairment loss that has occurred on assets dedicated to that contract.

Restructuring provisions in the event of sale or termination of a line of business, closure or relocation of business locations, changes in management structure or another fundamental reorganisation are recognised if a constructive obligation is incurred and a detailed and formal restructuring plan exists. In addition, the implementation must have begun or the announcement of the main features to the employees affected must have taken place before the balance sheet date. Restructuring provisions include only necessary direct expenditures caused by restructuring, not costs associated with the ongoing business activities.

Contingent liabilities are not recognised in the balance sheet, but are disclosed in the notes to the consolidated financial statements unless the possibility of an outflow of resources embodying economic benefits is estimated to be remote.

#### **29.2.11. Share capital**

Ordinary shares are classified as equity since the shares are non-redeemable. Incremental costs directly attributable to the issue of new shares or options are shown in equity as a deduction from the proceeds, net of tax.

#### **29.2.12. Treasury shares and derivatives on own shares**

Shares of the Company held by the Group are classified in equity as treasury shares and accounted for at weighted average cost. The difference between the proceeds from sales of treasury shares and their cost (net of income taxes, if any) is recognised in retained earnings.

An entity may enter into a derivative contract for the purchase or sale of shares of GAM Holding AG. Depending upon the nature of the contract and the settlement terms in particular, such contracts may be accounted for as equity instruments, financial liabilities or as derivative financial assets and liabilities. When the entity determines whether a financial instrument is a financial liability or an equity instrument, it considers the following:

- Contracts over shares of the Company that require settlement in a fixed number of shares for a fixed amount are recognised as equity instruments in retained earnings. Upon settlement of such contracts, the proceeds received (net of costs and any taxes) are also recognised in retained earnings.
- Contracts over shares of the Company that must be settled net in cash or settled net in shares of the Company or that offer a choice of settlement methods are treated as derivative instruments, with changes in fair value recognised in 'net other income'.

#### **29.2.13. Non-current assets or disposal groups (assets and liabilities) held for sale**

Non-current assets or disposal groups (ie a group of assets and liabilities associated with those assets) are classified as held for sale when their carrying amount is to be recovered principally through a sale transaction and a sale is considered highly probable.

#### **29.2.14. Income taxes**

Income tax expense comprises current and deferred taxes. Current income taxes are calculated on the basis of the applicable tax laws of the respective countries and are recognised as expense in the financial year in which the related taxable income arises. Liabilities related to current taxes are recognised in the balance sheet as current tax liabilities.

Deferred tax assets and deferred tax liabilities are taken into account using the balance sheet liability method for the expected future tax consequences of all temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the corresponding tax values.

Deferred tax assets arising from temporary differences and from tax loss carry-forwards eligible for offset are capitalised if it is likely that sufficient taxable profits will be available against which those differences or tax loss carry-forwards can be offset.

Deferred tax assets and deferred tax liabilities are calculated at tax rates expected to apply in the period in which the tax assets are expected to be realised, or the tax liabilities settled.

Current tax assets and tax liabilities are offset against each other when they refer to the same taxable entity, relate to the same tax authority, an enforceable right to offset exists and they are intended to be settled net or realised simultaneously. The same treatment applies to deferred tax assets and liabilities.

Current and deferred taxes are credited or charged directly to equity if the taxes refer to items that are credited or charged directly to equity. Current and deferred taxes are credited or charged to other comprehensive income if the taxes refer to items that are credited or charged to other comprehensive income.

#### **29.2.15. Post-employment benefits**

The Group maintains various defined contribution and defined benefit pension plans in Switzerland and overseas jurisdictions.

The pension plan obligations are largely covered through pension plan assets of the pension plans that are legally separated and independent from the Group.

##### **Defined benefit pension plans**

Defined benefit pension plan obligations are measured according to the projected unit credit method. The relevant calculations are carried out by independent qualified actuaries. The pension plan expenses are actuarially determined as the net pension cost (being service cost and net interest on the net defined benefit liability) minus the employee contributions and are recognised in the income statement in personnel expenses.

Remeasurements of the net defined benefit liability, which include actuarial gains and losses, are recognised in other comprehensive income.

Net defined benefit assets are only recognised in the balance sheet to the extent that the present value of any economic benefits is available to the Group in the form of cash refunds from the plan or reductions in future contributions to the plan.

### Defined contribution pension plans

Defined contribution pension plan contributions are expensed when the employees render the corresponding service to the Group.

#### 29.2.16. Share-based payments

The Group maintains a number of share-based payment plans in the form of share option plans or share plans for its employees. When such payments are made to employees, the fair value of these payments at grant date serves as the basis for calculating the personnel expenses. Share-based payments that are not subject to any further conditions are expensed immediately at grant date. Share-based payments that are subject to the completion of a service period are expensed over the respective service period. If the employees are not entitled to dividends, the fair value at grant date of these equity instruments is determined by the relevant share price reduced by the present value of dividends expected before the shares are delivered.

Conditions that determine whether the counterparty receive the share-based payment are separated into vesting conditions and non-vesting conditions. Vesting conditions are all conditions that determine whether the entity receives the services that entitle the counterparty to the share-based payment, and may be differentiated further between service or performance conditions. Performance conditions are either market conditions or non-market performance conditions. All other conditions are considered non-vesting conditions.

The modified grant-date method requires entities to distinguish between the above-mentioned vesting and non-vesting conditions:

- Market conditions and non-vesting conditions are reflected as an adjustment (discount) to the initial estimate of fair value at grant date of the instrument to be received and there is no true up for differences between estimated and actual vesting due to market conditions.
- The impact of service conditions and non-market performance conditions on vesting is estimated at grant date, but it is not reflected in the grant-date fair value itself. Instead, the accounting for the share-based payment is based on the number of equity instruments for which the service and non-market performance conditions are expected to be met. Subsequently these estimates are trueed up for differences between the number of instruments expected to vest and the actual number of instruments vested.

Share-based payment plans that are settled in own equity instruments (shares or options) result in an offsetting credit in equity and are not remeasured for subsequent changes in the fair value of the underlying equity instruments. Share-based payment plans that are settled by the payment of cash are recognised as a liability and are adjusted through the income statement for changes in fair value of the underlying equity instruments until final settlement.

#### 29.2.17. Segment reporting

IFRS 8 Operating Segments requires disclosures to reflect the information that the Group Management Board, being the body that is the Group's chief operating decision maker, uses to assess performance and to allocate resources. The Group is managed as a single business segment for reporting and control purposes, offering different investment management solutions and products across multiple asset classes and strategies that are managed across a range of products, distribution channels and geographic regions.

Discrete financial information is prepared to allow for an analysis at different levels. However, the Group Management Board reviews and uses for its decisions the aggregated financial information at Group level only.

### 29.3. New standards and interpretations not yet adopted

Certain new standards, revisions and interpretations of existing standards have been published that have to be applied in future financial periods, but are not yet adopted by the Group. These changes are not expected to have any significant impact on the Group's consolidated financial statements.



# Statutory Auditor's Report

To the General Meeting of GAM Holding AG, Zurich

## Report on the Audit of the Consolidated Financial Statements

### Opinion

We have audited the consolidated financial statements of GAM Holding AG and its subsidiaries (the Group or GAM), which comprise the consolidated balance sheet as at 31 December 2021 and the consolidated statement of income, consolidated statement of comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the year then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion the consolidated financial statements (pages 125 to 183) give a true and fair view of the consolidated financial position of the Group as at 31 December 2021, and its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with International Financial Reporting Standards (IFRS) and comply with Swiss law.

### Basis for Opinion

We conducted our audit in accordance with Swiss law, International Standards on Auditing (ISAs) and Swiss Auditing Standards. Our responsibilities under those provisions and standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are independent of the Group in accordance with the provisions of Swiss law and the requirements of the Swiss audit profession, as well as the International Ethics Standards Board for Accountants' International Code of Ethics for Professional Accountants (including International Independence Standards) (IESBA Code), and we have fulfilled our other ethical responsibilities in accordance with these requirements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Key Audit Matters



#### RECOGNITION OF NET FEE AND COMMISSION INCOME



#### ASSESSMENT OF IMPAIRMENT OF BRAND

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.



## RECOGNITION OF NET FEE AND COMMISSION INCOME

### Key Audit Matter

Net fee and commission income is an area of focus due to the size and importance of net revenues to GAM's results. The fact that fees are based on diverse fee arrangements on different terms leads to the risk that such fees may be incorrectly calculated and/or recognised in the wrong period. In addition, the involvement of external service providers is adding complexity to the underlying process.

Management fees and commissions are generally calculated as a fixed percentage of assets under management, net of any rebates and distribution costs. Management fees vary across different funds and portfolios. Distribution costs and rebates also vary across different distribution partners, funds and portfolios.

Performance fees are inherently more complex as judgment can be required in the determination whether performance criteria have been met. Performance fees are only earned once the investment performance exceeds the predefined levels and crystallisation periods are passed.

### Our response

Our audit procedures included detailed walkthroughs of the Group's in-house management and performance fee income, rebate and distribution cost related processes and testing the design and implementation as well as effectiveness of key controls identified (including general IT controls).

We read independent third party reports where functions are outsourced to external service providers, such as administrators, and determined whether they were appropriate for our purposes. Where the reports did not cover the full financial year, we obtained bridging letters from the administrator to confirm that the relevant controls operated consistently over the remaining period and no differences have been identified.

On a sample basis, we agreed the fee rates, rebates and distribution charges to underlying contracts. We conducted analytical procedures on data and assets under management, fees and charges obtained from source systems of GAM and the administrators. We independently recalculated management and performance fee income, rebates and distribution costs, performed cut-off testing and re-assessed whether performance criteria were met.

We used our own IT specialists to support our procedures.

For further information on recognition of net fee and commission income refer to notes 1 and 29.2.3 to the consolidated financial statements on pages 130 and 178.



## ASSESSMENT OF IMPAIRMENT OF BRAND

### Key Audit Matter

As at 31 December 2021, the brand on GAM's balance sheet amounted to CHF 273.0m (2020: CHF 273.0m), which represents 36% of total assets (2020: 33%).

The recoverability of brand is highly dependent on GAM's ability to generate positive cash flows in the future.

Brand is assessed for impairment on an annual basis, or when there are indications of impairment, by estimating the current value in use of GAM's business and comparing its value with the carrying value.

These estimations require judgment about projected future cash flows and the discount rates used.

The annual assessment by management determined that no impairment of brand was required for the financial year 2021 (2020: nil).

### Our response

Amongst other audit procedures, we tested the mathematical accuracy of the valuation and the key inputs to the models used by:

- Comparing the cash flow forecast to the latest budget and five-year financial planning approved by the Board of Directors;
- Assessing the reasonableness of cash flow forecasts in different scenarios by back-testing historical forecasts to actual results and discussing the future outlook with management;
- Conducting sensitivity analysis taking into account the historical forecasting accuracy of the Group;
- Challenging growth rates by reference to economic and industry forecasts and historic results; and
- Challenging discount rates by comparing it to the cost of capital for the Group.

We compared the sum of projected discounted cash flows to the market capitalisation of the Group.

We further recalculated the difference between the carrying value of GAM's valuation of brand to test whether there was sufficient headroom or if an appropriate impairment was recognised.

We further considered the appropriateness of disclosures in relation to brand.

We used our own valuation specialists to support our procedures.

For further information on assessment of impairment of brand refer to notes 13 and 29.2.9 to the consolidated financial statements on pages 146 to 149 and 180 to 181.



#### Other Information in the Annual Report

The Board of Directors is responsible for the other information in the annual report. The other information comprises all information included in the annual report, but does not include the consolidated financial statements, the stand-alone financial statements of the company, the compensation report and our auditor's reports thereon.

Our opinion on the consolidated financial statements does not cover the other information in the annual report and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information in the annual report and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

#### Responsibility of the Board of Directors for the Consolidated Financial Statements

The Board of Directors is responsible for the preparation of the consolidated financial statements that give a true and fair view in accordance with IFRS and the provisions of Swiss law, and for such internal control as the Board of Directors determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, the Board of Directors is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Board of Directors either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

#### Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Swiss law, ISAs and Swiss Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with Swiss law, ISAs and Swiss Auditing Standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made.
- Conclude on the appropriateness of the Board of Directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.



- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the Group audit. We remain solely responsible for our audit opinion.

We communicate with the Board of Directors or its relevant committee regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the Board of Directors or its relevant committee with a statement that we have complied with relevant ethical requirements regarding independence, and communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, actions taken to eliminate threats or safeguards applied.

From the matters communicated with the Board of Directors or its relevant committee, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report, unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

#### Report on Other Legal and Regulatory Requirements

In accordance with article 728a para. 1 item 3 CO and the Swiss Auditing Standard 890, we confirm that an internal control system exists, which has been designed for the preparation of consolidated financial statements according to the instructions of the Board of Directors.

We recommend that the consolidated financial statements submitted to you be approved.

KPMG AG

Daniel Merz  
Licensed Audit Expert  
Auditor in Charge

Mirko Liberto  
Licensed Audit Expert

Zurich, 16 February 2022



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# INCOME STATEMENT

	Note	2021 CHF m	2020 CHF m	Change in %
Income from investments in subsidiaries		-	2.3	(100)
Income from sale of investments in subsidiaries		-	37.2	(100)
Finance income		3.1	3.2	(3)
Recharges to affiliated companies		11.6	9.8	18
Other income		-	(5.9)	(100)
<b>Income</b>		<b>14.7</b>	<b>46.6</b>	<b>(68)</b>
Personnel expenses	2.2	21.4	41.9	(49)
General expenses		8.2	5.0	64
Depreciation		0.3	-	-
Finance expenses	2.3	6.4	4.3	49
Impairment loss		-	246.6	(100)
<b>Expenses</b>		<b>36.3</b>	<b>297.8</b>	<b>(88)</b>
<b>Loss before taxes</b>		<b>(21.6)</b>	<b>(251.2)</b>	<b>(91)</b>
Direct taxes		(0.2)	0.5	-
<b>Net loss</b>		<b>(21.4)</b>	<b>(251.7)</b>	<b>(91)</b>

# BALANCE SHEET

	Note	31.12.2021 CHF m	31.12.2020 CHF m	Change in %
Cash and cash equivalents		19.6	18.6	5
Securities		0.1	5.0	(98)
Trade and other receivables	2.4	23.7	30.0	(21)
Accrued income and prepaid expenses	2.5	8.0	5.4	48
Loans	2.6	1.0	1.0	0
Other financial assets		0.2	0.3	(33)
<b>Current assets</b>		<b>52.6</b>	<b>60.3</b>	<b>(13)</b>
Loans	2.6	144.8	168.9	(14)
Investments in subsidiaries	2.7	710.4	620.3	15
Intangible assets		6.7	2.6	158
Other financial assets		1.4	-	-
<b>Non-current assets</b>		<b>863.3</b>	<b>791.8</b>	<b>9</b>
<b>Assets</b>		<b>915.9</b>	<b>852.1</b>	<b>7</b>
Accrued expenses and deferred income	2.9	11.2	12.4	(10)
Other liabilities	2.10	14.7	11.9	24
<b>Current liabilities</b>		<b>25.9</b>	<b>24.3</b>	<b>7</b>
Loans	2.8	81.4	-	-
<b>Non-current liabilities</b>		<b>81.4</b>	<b>-</b>	<b>-</b>
Share capital		8.0	8.0	0
Legal capital reserves				
Capital contribution reserve	2.11	893.4	893.4	0
Legal retained earnings				
General legal retained earnings		5.3	5.3	0
Voluntary retained earnings				
Accumulated losses				
Accumulated losses/profits brought forward		(69.2)	182.5	-
Net loss		(21.4)	(251.7)	(91)
Treasury shares				
Treasury shares from capital contribution reserve	2.12	-	-	-
Other treasury shares	2.12	(7.5)	(9.7)	(23)
<b>Shareholders' equity</b>		<b>808.6</b>	<b>827.8</b>	<b>(2)</b>
<b>Liabilities and shareholders' equity</b>		<b>915.9</b>	<b>852.1</b>	<b>7</b>

# NOTES

## 1. Accounting principles

### 1.1 General aspects

GAM Holding AG, incorporated in Zurich, Switzerland, presents its financial statements according to the provisions of the Swiss Law on Accounting and Financial Reporting. Where not prescribed by law, the significant accounting and valuation principles applied are described below.

### 1.2 Securities

Securities with a short-term holding period are valued at their quoted market price as at the balance sheet date. A valuation adjustment reserve has not been recognised. Net unrealised gains are recorded in finance income, net unrealised losses are recorded in finance expenses.

### 1.3 Treasury shares

Treasury shares are recognised at acquisition cost and deducted from shareholders' equity at the time of acquisition.

### 1.4 Share-based payments

If treasury shares are used to meet share delivery obligations under GAM Holding AG's various share-based payment plans, the difference between the carrying value and the fair value at delivery date is recognised in personnel expenses. Not all recipients of share-based payments are employed by GAM Holding AG. For those employees, GAM Holding AG charges the Group entity employing the respective employee the expenses according to IFRS 2 and recognises them as recharges to affiliated companies in the income statement.

### 1.5 Investments in subsidiaries

Investments in subsidiaries are measured at historical costs. If there are indications of impairment, the carrying amount of investments in subsidiaries is compared to their recoverable amount, reflecting the lower of value in use and fair value less costs of disposal. Any difference between the carrying amount and the lower recoverable value is recognised as an impairment loss.

## 2. Information on balance sheet and income statement items

### 2.1 Definitions

The term 'Other Group companies' is used for all entities within the GAM Group of which GAM Holding AG is not the direct shareholder.

### 2.2 Personnel expenses

	2021 CHF m	2020 CHF m	Change in %
Salary and bonuses	3.8	4.6	(17)
Social security expenses	0.5	0.5	0
Pension plan expenses	(0.5)	0.6	-
Share-based payments	17.5	35.9	(51)
Other personnel expenses	0.1	0.3	(67)
<b>Personnel expenses</b>	<b>21.4</b>	<b>41.9</b>	<b>(49)</b>

### 2.3 Finance expenses

	2021 CHF m	2020 CHF m	Change in %
Loss on financial investments	3.1	3.7	(16)
Interest expenses	3.3	0.2	-
Other finance expenses	-	0.4	(100)
<b>Finance expenses</b>	<b>6.4</b>	<b>4.3</b>	<b>49</b>

### 2.4 Trade and other receivables

	31.12.2021 CHF m	31.12.2020 CHF m	Change in %
Third parties	0.5	1.2	(58)
Direct subsidiaries	0.1	0.1	0
Other Group companies	23.1	28.7	(20)
<b>Trade and other receivables</b>	<b>23.7</b>	<b>30.0</b>	<b>(21)</b>

### 2.5 Accrued income and prepaid expenses

	31.12.2021 CHF m	31.12.2020 CHF m	Change in %
Third parties	1.9	0.6	217
Direct subsidiaries	0.1	0.1	0
Other Group companies	6.0	4.7	28
<b>Accrued income and prepaid expenses</b>	<b>8.0</b>	<b>5.4</b>	<b>48</b>

## 2.6 Loans

	31.12.2021 CHF m	31.12.2020 CHF m	Change in %
Direct subsidiaries < 1 year	1.0	1.0	0
Direct subsidiaries > 1 year	144.8	168.9	(14)
<b>Loans</b>	<b>145.8</b>	<b>169.9</b>	<b>(14)</b>

## 2.7 Direct subsidiaries and other Group companies

	Country of incorporation	31.12.2021 Equity interest in %	31.12.2020 Equity interest in %
GAM GP Inc.	British Virgin Islands	100	100
GAM (UK) Limited	UK	100	100
GAM International Management Limited	UK	100	100
GAM London Limited (including branch office in Israel)	UK	100	100
GAM Sterling Management Limited	UK	100	100
GAM (Guernsey) GP Limited	Guernsey	100	100
Renshaw Bay GP1 Limited	Guernsey	100	100
RB REFS 1 Limited	UK	100	100
RB REFS 2 Limited	UK	100	100
Renshaw Bay GP4 LLP	UK	100	100
GAM Unit Trust Management Company Limited	UK	100	100
GAM Systematic Holding Limited	UK	100	100
GAM Systematic LLP	UK	100	100
GAM Systematic Services Limited	UK	100	100
GAM Systematic (Cayman) Limited	Cayman	100	100
GAM (U.K.) Pension Trustees Limited	UK	100	-
GAM (U.K.) Pension GP Limited	UK	100	-
GAM Fund Management Limited	Ireland	100	100
GAM South East Asia (Singapore) Pte. Ltd.	Singapore	100	-
GAM Hong Kong Limited	Hong Kong	100	100
GAM Japan Limited	Japan	100	100
GAM USA Inc.	USA	100	100
GAM Services Inc.	USA	100	100
GAM (Switzerland) Holding AG	Switzerland	100	100
GAM Investment Management (Switzerland) AG (including a branch office in Lugano)	Switzerland	100	100
GAM (Italia) SGR S.p.A.	Italy	100	100
GAM (Luxembourg) S.A. (including branch office in Spain, Austria, Denmark and Germany)	Luxembourg	100	100
GAM Trade Finance S.à.r.l.	Luxembourg	100	100
GAM Investments (Australia) Pty Ltd	Australia	100	100
The GAM Employee Benefit Trust	Jersey	-	-

### Changes to Group companies

In 2021, GAM Group AG was merged into GAM (Switzerland) Holding AG. GAM (Deutschland) GmbH became a branch of GAM (Luxembourg) S.A. while the branch of GAM (Luxembourg) S.A. in France was closed. The Group also established GAM (U.K.) Pension Trustees Limited, GAM (U.K.) Pension GP Limited and GAM South East Asia (Singapore) Pte. Ltd. during the year.

### 2.8 Loans

	31.12.2021 CHF m	31.12.2020 CHF m	Change in %
Third party > 1 year	81.4	-	-
<b>Loans</b>	<b>81.4</b>	<b>-</b>	<b>-</b>

### 2.9 Accrued expenses and deferred income

	31.12.2021 CHF m	31.12.2020 CHF m	Change in %
Third parties	1.9	2.1	(10)
Direct subsidiaries	-	0.1	(100)
Other Group companies	9.2	10.1	(9)
Auditors	0.1	0.1	0
<b>Accrued expenses and deferred income</b>	<b>11.2</b>	<b>12.4</b>	<b>(10)</b>

### 2.10 Other liabilities

	31.12.2021 CHF m	31.12.2020 CHF m	Change in %
Third parties	7.8	9.1	(14)
Other Group companies	6.9	2.8	146
<b>Other liabilities</b>	<b>14.7</b>	<b>11.9</b>	<b>24</b>

## 2.11 Capital contribution reserve

	CHF m
<b>Balance at 1 January 2020</b>	<b>893.4</b>
Distribution to shareholders	0.0
<b>Balance at 31 December 2020</b>	<b>893.4</b>
Distribution to shareholders	0.0
<b>Balance at 31 December 2021</b>	<b>893.4</b>

Distributions from the capital contribution reserve are exempt from Swiss federal withholding tax of 35% and exempt from income tax for private investors resident in Switzerland.

## 2.12 Treasury shares

	Number of shares	Average price CHF	Highest price CHF	Lowest price CHF	Total value CHF m
<b>Balance at 1 January 2020</b>	<b>1,764,500</b>	<b>14.84</b>			<b>26.2</b>
Delivery of shares in relation to share-based payments	(1,505,772)	13.27			(20.0)
Purchase of treasury shares to cover share-based payments	1,820,000	1.91	2.27	1.46	3.5
<b>Balance at 31 December 2020</b>	<b>2,078,728</b>	<b>4.65</b>			<b>9.7</b>
Delivery of shares in relation to share-based payments	(2,473,243)	3.61			(8.9)
Purchase of treasury shares to cover share-based payments	3,421,328	1.98	2.95	1.27	6.7
<b>Balance at 31 December 2021</b>	<b>3,026,813</b>	<b>2.48</b>			<b>7.5</b>

As at 31 December 2021, there were no shares held from the capital contribution reserve.

Shares are cancelled at purchase cost. Therefore, the valuation of treasury shares differs from the Group's consolidated financial statements.

## 3. Other information

### 3.1 Contingent liabilities

	31.12.2021 CHF m	31.12.2020 CHF m
Guarantee obligations in favour of Group companies	1.3	2.6

GAM Holding AG is part of a value-added tax group and therefore jointly liable to the Swiss Federal Tax Administration for the value-added tax liabilities of other members.

### 3.2 Authorised capital

	Registered shares (CHF 0.05 par)	
	Number	CHF m
Resolution of the Annual General Meeting on 29 April 2021	15,968,240	0.8

### 3.3 Personnel

	2021	2020
Average number of full-time equivalents	10.0	15.4

### 3.4 Significant shareholders/participants

Based on notifications received by GAM Holding AG, each of the following shareholders/participants held more than 3% of the voting rights in GAM Holding AG as at 31 December 2021.<sup>1</sup>

Shareholder/participant <sup>2</sup>	Voting rights conferred by shares/equity securities	Voting rights conferred by conversion rights, share purchase rights and granted share sale rights and financial instruments	Resulting total percentage holding of voting rights at time of creation of the obligation to notify
Silchester International Investors LLP <sup>3</sup>	15.01%	-	15.01%
Jörg Bantleon <sup>4</sup>	10.08%	-	10.08%
Schroders plc <sup>5</sup>	4.97%	-	4.97%
Uccellini Ltd <sup>6</sup>	3.12%	-	3.12%
Mario J. Gabelli <sup>7</sup>	1.65%	1.38%	3.02%
Dimensional Holdings Inc. <sup>8</sup>	3.00%	-	3.00%
GAM Holding AG <sup>9</sup>	6.55% <sup>10</sup>	-	5.85%

<sup>1</sup> The percentage holding of voting rights as well as the other terms used in this section bear the meaning ascribed to them and should be read in the context of the applicable stock exchange rules.

<sup>2</sup> Any change in the holding of voting rights between reportable thresholds does not trigger any notification duty.

<sup>3</sup> Silchester International Investors LLP, London, UK (as at 10 February 2014).

<sup>4</sup> Jörg Bantleon, D-80799 Munich, held through Bantleon Bank AG, Bahnhofstrasse 2, 6300 Zug, Switzerland (as at 24 July 2020).

<sup>5</sup> Schroders plc, London, UK (as at 9 December 2021).

<sup>6</sup> Uccellini Ltd., Nicosia Cyprus (as at 20 March 2021).

<sup>7</sup> Mario J. Gabelli, New York, USA (as at 14 November 2018).

<sup>8</sup> Dimensional Holdings Inc., c/o Corporation Service Comp, Wilmington, Delaware, USA (as at 8 March 2017).

<sup>9</sup> GAM Holding AG, Zurich, Switzerland (as at 31 December 2021) and as per the last SIX notification (16.03.2021).

<sup>10</sup> As at 31 December 2021 GAM Holding AG also had a sale position (representing obligations to deliver shares to employees under share-based payment awards) of GAM Holding AG shares of 9.66% of shares in issue. For further details, please refer to note 22 of the consolidated financial statements.

Based on notifications received by GAM Holding AG, each of the following shareholders/participants held more than 3% of the voting rights in GAM Holding AG as at 31 December 2020.<sup>1</sup>

Shareholder/participant <sup>2</sup>	Voting rights conferred by shares/equity securities	Voting rights conferred by conversion rights, share purchase rights and granted share sale rights and financial instruments	Resulting total percentage holding of voting rights at time of creation of the obligation to notify
Silchester International Investors LLP <sup>3</sup>	15.01%	-	15.01%
Jörg Bantleon <sup>4</sup>	10.08%	-	10.08%
Schroders plc <sup>5</sup>	5.067%	-	5.067%
Dimensional Holdings Inc. <sup>6</sup>	3.00%	-	3.00%
Mario J. Gabelli <sup>7</sup>	1.65%	1.38%	3.02%
GAM Holding AG <sup>8</sup>	2.31% <sup>9</sup>	-	2.31%

<sup>1</sup> The percentage holding of voting rights as well as the other terms used in this section bear the meaning ascribed to them and should be read in the context of the applicable stock exchange rules.

<sup>2</sup> Any change in the holding of voting rights between reportable thresholds does not trigger any notification duty.

<sup>3</sup> Silchester International Investors LLP, London, UK (as at 10 February 2014).

<sup>4</sup> Jörg Bantleon D-80799 Munich, held through Bantleon Bank AG, Bahnhofstrasse 2, 6300 Zug, Switzerland (as at 24 July 2020).

<sup>5</sup> Schroders plc, London, UK (as at 11 November 2020).

<sup>6</sup> Dimensional Holdings Inc., c/o Corporation Service Comp, Wilmington, Delaware, USA (as at 8 March 2017).

<sup>7</sup> Mario J. Gabelli, New York, USA (as at 14 November 2018).

<sup>8</sup> GAM Holding AG, Zurich, Switzerland (as at 31 December 2018).

<sup>9</sup> As at 31 December 2020, GAM Holding AG also had a sale position (representing obligations to deliver shares to employees under share-based payment awards) of GAM Holding AG shares of 6.34% of shares in issue. For further details, please refer to note 22 of the consolidated financial statements.

### 3.5 Share and option holdings of the members of the Board of Directors

	Vested shares <sup>1</sup>		Unvested shares <sup>2, 4</sup>	
	2021	2020	2021	2020
David Jacob	71,012	30,735	62,761	76,354
Benjamin Meuli	109,775	54,767	50,249	59,113
Nancy Mistretta	71,632	34,749	41,841	49,261
Katia Coudray	67,633	21,794	41,841	49,261
Jacqui Irvine	36,848	11,782	41,841	49,261
Monika Machon	37,004	11,960	41,841	49,261
Thomas Schneider <sup>3</sup>	45,839	-	41,841	49,261
Hugh Scott-Barrett <sup>3</sup>	-	53,705	-	-

<sup>1</sup> The number of vested shares represents shares held by the individual (together with interests held by their connected persons) which are neither subject to performance conditions nor continued employment.

<sup>2</sup> Members of the Board of Directors have an outstanding entitlement to 322,215 unvested shares that were awarded after AGM 2021 and which will vest on the day before the Company's 2022 AGM. The Chairman of the Board of Directors has an entitlement to 62,761 unvested shares that were granted on an equivalent basis.

<sup>3</sup> Hugh Scott-Barrett resigned as a member of the Board of Directors at the 2020 AGM. Thomas Schneider was elected as a member of the Board of Directors at the 2020 AGM.

<sup>4</sup> Members of the Board of Directors are required to build up a holding of GAM shares worth at least 200% of their annual cash fee. At 31 December 2021, all directors were below that requirement and continue to retain shares in order to meet the shareholding requirements.

### 3.6 Share and option holdings of the members of the Group Management Board

	Vested shares <sup>1</sup>		Unvested shares <sup>2, 3</sup>	
	2021	2020	2021	2020
Peter Sanderson <sup>4</sup>	110,565	42,133	79,873	159,745
Richard McNamara <sup>4</sup>	87,540	82,668	9,656	18,491
Elmar Zumbuehl	37,596	24,129	24,049	38,352
Steve Rafferty <sup>5</sup>	5,535	-	98,214	108,716
Martin Jufer <sup>5</sup>	-	35,709	-	41,379
Rachel Wheeler <sup>5</sup>	-	9,489	-	54,017

<sup>1</sup> The number of vested shares represents shares held by the individual (together with interests held by their connected persons) which are neither subject to performance conditions nor continued employment.

<sup>2</sup> Unvested shares reflects the number of shares which will normally vest to the individual subject to continued employment at the relevant vesting date. This includes shares that are deferred under the annual bonus plan and one-time share awards granted at recruitment.

<sup>3</sup> Unvested shares does not include unexercised options or unvested performance shares. These are excluded as the number of options that become exercisable or performance shares that vest will be dependent upon share price performance and/or GAM's performance against specific performance criteria as well as continued employment until the relevant vesting date.

<sup>4</sup> Against the total shareholding requirements based on vested shares only and the share price as at 31 December 2021 of CHF 1.36, Peter Sanderson is currently at 10% of target and Richard McNamara is currently at 9.5% of target.

<sup>5</sup> Steve Rafferty joined the Group Management Board on 1 April 2020. Martin Jufer and Rachel Wheeler stepped down as members of the Group Management Board on 31 March 2020.

### 3.7 Share, performance unit and option grants to the members of the Board of Directors, members of the Group Management Board and to other staff members

		Shares quantity	Fair value CHF m	Performance units quantity	Fair value CHF m	Options quantity	Fair value CHF m
Granted to members of the Board of Directors	2021	322,175	0.7	-	-	-	-
	2020	381,772	0.7	-	-	-	-
Granted to members of the Group Management Board	2021	-	-	-	-	-	-
	2020	-	-	-	-	-	-
Granted to other members of the staff	2021	4,905,712	10.6	-	-	7,178,475	2.8
	2020	3,331,796	10.3	-	-	316,884	0.2

For further details on share-based payments, please refer to note 22 of the Group's consolidated financial statements.



## Statutory Auditor's Report

To the General Meeting of GAM Holding AG, Zurich

### Report on the Audit of the Financial Statements

#### Opinion

We have audited the financial statements of GAM Holding AG, which comprise the balance sheet as at 31 December 2021, and the income statement for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion the financial statements (pages 192 to 203) for the year ended 31 December 2021 comply with Swiss law and the company's articles of incorporation.

#### Basis for Opinion

We conducted our audit in accordance with Swiss law and Swiss Auditing Standards. Our responsibilities under those provisions and standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the entity in accordance with the provisions of Swiss law and the requirements of the Swiss audit profession and we have fulfilled our other ethical responsibilities in accordance with these requirements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Report on Key Audit Matters based on the circular 1/2015 of the Federal Audit Oversight Authority



#### VALUATION OF INVESTMENTS IN SUBSIDIARIES

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.



## VALUATION OF INVESTMENTS IN SUBSIDIARIES

### Key Audit Matter

As at 31 December 2021, the financial statements of GAM Holding AG include significant investments in subsidiaries in the amount of CHF 710.4m (2020: CHF 620.3m).

Investments in subsidiaries are valued at the lower acquisition cost or value in use and are reviewed by management for potential impairment on an annual basis.

The assessment of the value in use requires judgment about projected future cash flows and the discount rates used.

For the 2021 financial year, management concluded that no impairment was required (2020: CHF 246.6m).

### Our response

Our procedures included, amongst others, evaluating the methods used in the model for the impairment test, the appropriateness of the assumptions used and comparing the cash flow forecasts to the latest budget and five-year financial planning approved by the Board of Directors.

For a sample of investments in subsidiaries we tested the mathematical accuracy of the valuation and ensured consistency to GAM Holding AG's five-year financial planning.

We also considered the appropriateness of disclosures in relation to investments in subsidiaries and the impairment of such.

We used our own valuation specialists to support our procedures.

For further information on valuation of investments in subsidiaries refer to note 1.5 to the financial statements on page 194.

### Responsibility of the Board of Directors for the Financial Statements

The Board of Directors is responsible for the preparation of the financial statements in accordance with the provisions of Swiss law and the company's articles of incorporation, and for such internal control as the Board of Directors determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the Board of Directors is responsible for assessing the entity's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Board of Directors either intends to liquidate the entity or to cease operations, or has no realistic alternative but to do so.

### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Swiss law and Swiss Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with Swiss law and Swiss Auditing Standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.



- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made.
- Conclude on the appropriateness of the Board of Directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the entity's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the entity to cease to continue as a going concern.

We communicate with the Board of Directors or its relevant committee regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the Board of Directors or its relevant committee with a statement that we have complied with relevant ethical requirements regarding independence, and communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, actions taken to eliminate threats or safeguards applied.

From the matters communicated with the Board of Directors or its relevant committee, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report, unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

### Report on Other Legal and Regulatory Requirements

In accordance with article 728a para. 1 item 3 CO and the Swiss Auditing Standard 890, we confirm that an internal control system exists, which has been designed for the preparation of financial statements according to the instructions of the Board of Directors.

We recommend that the financial statements submitted to you be approved.

KPMG AG

Daniel Merz  
Licensed Audit Expert  
Auditor in Charge

Mirko Liberto  
Licensed Audit Expert

Zurich, 16 February 2022



# **FINANCIAL SUMMARY AND SHARE INFORMATION**

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**FIVE-YEAR  
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# FIVE-YEAR FINANCIAL SUMMARY

	2021 CHF m	2020 CHF m	2019 CHF m	2018 CHF m	2017 CHF m
Net management fees and commissions	208.0	230.4	317.1	495.4	503.6
Net performance fees	19.3	2.8	12.8	4.5	44.1
<b>Net fee and commission income</b>	<b>227.3</b>	<b>233.2</b>	<b>329.9</b>	<b>499.9</b>	<b>547.7</b>
Net other (expenses)/income	(2.4)	(4.0)	(3.7)	0.3	2.2
<b>Income</b>	<b>224.9</b>	<b>229.2</b>	<b>326.2</b>	<b>500.2</b>	<b>549.9</b>
Personnel expenses	143.1	150.5	197.0	239.6	264.6
Fixed personnel expenses	104.8	118.3	139.9	153.9	150.1
Variable personnel expenses	38.3	32.2	57.1	85.7	114.5
General expenses	73.2	75.0	99.6	127.7	106.1
Occupancy	6.2	5.6	8.0	22.2	22.2
Technology and communication	16.3	15.2	19.0	14.1	12.7
Data and research	20.0	20.6	20.7	23.4	17.9
Professional and consulting services	7.8	8.3	18.1	17.6	15.5
Marketing and travel	5.8	7.0	13.9	17.6	18.2
Administration	5.2	5.5	7.0	9.5	8.8
Other general expenses	11.9	12.8	12.9	23.3	10.8
Depreciation and amortisation	18.2	18.6	19.1	6.2	6.7
<b>Expenses</b>	<b>234.5</b>	<b>244.1</b>	<b>315.7</b>	<b>373.5</b>	<b>377.4</b>
<b>Underlying loss before taxes</b>	<b>(9.6)</b>	<b>(14.9)</b>	<b>10.5</b>	<b>126.7</b>	<b>172.5</b>
Underlying income tax credit	(2.1)	-	5.6	28.5	35.4
<b>Underlying net loss</b>	<b>(7.5)</b>	<b>(14.9)</b>	<b>4.9</b>	<b>98.2</b>	<b>137.1</b>
Acquisition-related items	8.1	19.8	(12.5)	82.3	36.1
Non-core items	(13.7)	(402.4)	3.2	(1,130.1)	(21.2)
Tax on acquisition-related items	0.1	0.6	1.3	4.8	6.4
Tax on non-core items <sup>1</sup>	0.4	1.7	0.3	32.6	4.0
Non-core tax item	(10.7)	6.8	(0.7)	(4.6)	-
<b>IFRS net loss</b>	<b>(23.3)</b>	<b>(388.4)</b>	<b>(3.5)</b>	<b>(916.8)</b>	<b>162.4</b>
Operating margin (%) <sup>2</sup>	(3.2)	(4.7)	4.3	25.3	31.1
Compensation ratio (%) <sup>3</sup>	63.0	64.5	59.7	47.9	48.3
Average personnel (FTEs)	657	767	872	932	951

<sup>1</sup> Non-recurring items renamed to Non-core items at year end 31 December 2021.

<sup>2</sup> (Net fee and commission income – expenses) / net fee and commission income.

<sup>3</sup> Personnel expenses / net fee and commission income.

	2021	2020	2019	2018	2017
Assets under management at the end of the year (CHF bn)	<b>99.9</b>	<b>122.0</b>	<b>132.7</b>	<b>132.2</b>	<b>158.7</b>
in investment management	31.9	35.9	48.4 <sup>1</sup>	56.1 <sup>2</sup>	84.4
in fund management services	68.0	86.1	84.3	76.1	74.3
Average assets under management (CHF bn)	<b>115.4</b>	<b>121.3</b>	<b>135.6</b>	<b>154.4</b>	<b>138.0</b>
in investment management	34.2	37.9	52.6 <sup>3</sup>	76.8 <sup>3</sup>	74.7
in fund management services	81.2	83.4	83.0	77.6	63.3
Net flows (CHF bn)	<b>(24.9)</b>	<b>(11.0)</b>	<b>(10.0)</b>	<b>(2.2)</b>	<b>24.3</b>
in investment management	(4.4)	(10.6)	(11.1) <sup>4</sup>	(10.5) <sup>4</sup>	8.6
in fund management services	(20.5)	(0.4)	1.1	8.3	15.7
Net management fees and commissions (CHF m)	<b>208.0</b>	<b>230.4</b>	<b>317.1</b>	<b>495.4</b>	<b>503.6</b>
in investment management	175.6	196.5	284.9	453.6	463.8
in fund management services	32.4	33.9	32.2	41.8	39.8
Total fee margin in investment management (bps)	57.0	52.5	56.6	59.6	68.0
Management fee margin in investment management (bps)	51.3	51.8	54.2	59.1	62.1
Management fee margin in fund management services (bps)	4.0	4.1	3.9	5.4	6.3
Weighted average number of shares outstanding for basic EPS (m)	156.1 <sup>5</sup>	156.6	155.5	155.4	157.0
Basic underlying EPS (CHF)	(0.05)	(0.10)	0.03	0.63	0.87
Basic IFRS EPS (CHF)	(0.15)	(2.48)	(0.02)	(5.90)	1.03
Weighted average number of shares outstanding for diluted EPS (m)	162.0 <sup>6</sup>	161.3 <sup>6</sup>	157.0 <sup>6</sup>	156.6 <sup>6</sup>	158.8
Diluted underlying EPS (CHF)	(0.05)	(0.10)	0.03	0.63	0.86
Diluted IFRS EPS (CHF)	(0.15)	(2.48)	(0.02)	(5.90)	1.02
Dividend per share for the financial year (CHF)	-	-	-	-	0.65

<sup>1</sup> Including CHF 0.3 billion of money market funds as at 31 December 2019, which GAM agreed to sell to ZKB as announced with the H1 2019 results and which were sold in Q4 2020.

<sup>2</sup> Excluding CHF 1.45 billion ARBF-related assets under management in liquidation as at 31 December 2018.

<sup>3</sup> Excluding ARBF-related assets under management since August 2018.

<sup>4</sup> Including ARBF-related net inflows in H1 2018 of CHF 0.3 billion and excluding ARBF-related net flows in H2 2018 and FY 2019, and fund assets liquidated as at 31 December 2018 and 31 December 2019.

<sup>5</sup> As a result of the underlying net loss reported for 2021, for the calculation of the diluted underlying EPS, the weighted average number of shares outstanding for diluted EPS equals the weighted average number of shares outstanding for basic EPS of 156.1 million.

<sup>6</sup> As a result of the IFRS net loss reported for 2021, 2020, 2019 and 2018, for the calculation of the diluted IFRS EPS for 2021, 2020, 2019 and 2018, the weighted average number of shares outstanding for diluted EPS equals the weighted average number of shares outstanding for basic EPS of 156.1 million for 2021, 156.6 million for 2020, 155.5 million for 2019 and 155.4 million for 2018.

# SHARE INFORMATION

## Share price performance (indexed)



## Listing information

Swiss securities number	10265962
ISIN	CH0102659627
Listing	SIX Swiss Exchange

## Share information CHF

	2021	2020	Change in %
Closing price at the end of the year	1.36	2.16	(37)
Highest price	2.98	3.65	(18)
Lowest price	1.25	1.20	4
Market capitalisation at the end of the year (CHF m) <sup>1</sup>	217	346	(37)

## Treasury shares

	31.12.2021	31.12.2020	Change in %
Shares issued	159,682,531	159,682,531	0
Treasury shares	(4,028,783)	(3,688,131)	9
Shares outstanding	155,653,748	155,994,400	0

<sup>1</sup> Based on shares issued.

**‘Forward-looking statements’**

This half-year report contains statements that constitute ‘forward-looking statements’, including statements of the future financial performance of the Company, its plans and objectives and their anticipated effect on the Company’s future business and development, as well as other projections and statements that are forward-looking or contain subjective assessments, regarding the intent, belief or current expectations of the Company. The Company has tried to identify those forward-looking statements by using words such as ‘may’, ‘will’, ‘would’, ‘should’, ‘expect’, ‘intend’, ‘estimate’, ‘anticipate’, ‘project’, ‘believe’, ‘predict’ and similar expressions. Such statements are made on the basis of assumptions, estimates and expectations which, although the Company believes them to be reasonable at this time, may prove to be erroneous or unfounded in the future, as forward-looking statements are subject to risks and uncertainties that could cause the actual development, results and financial position of the Company to differ materially from the information presented herein. These risks and uncertainties facing the Company, which could affect the future accuracy of these forward-looking statements, include, but are not limited to, the effects of, and changes in, fiscal, monetary and tax policies; currency fluctuations; the effect of the current economic environment on the financial position or creditworthiness of the Company’s clients and counterparties; the Company’s ability to retain and attract the employees that are necessary to generate revenues and to manage its businesses effectively; possible political, legal and regulatory developments, including the effect of more stringent capital and liquidity requirements; changes in accounting standards or policies; limitations on the effectiveness of the Company’s internal risk management processes, including the occurrence of operational failures; political and social developments, including war, civil unrest or terrorist activity; the adverse resolution of litigation and other contingencies; and changes in the size, capabilities and effectiveness of the Company’s competitors. If one of these risks or uncertainties materialises or if underlying assumptions prove to be incorrect, actual outcomes may vary materially from those indicated in the forward-looking statements. Other than in accordance with the ad-hoc publicity rules of the SIX Swiss Exchange, the Company undertakes no obligation to release publicly any revisions or updates to any forward-looking statements herein to reflect events or circumstances after the date hereof or to reflect the occurrence of unanticipated events or to reflect any change in the Company’s expectations

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## **Further information**

Our website provides further information on GAM Holding AG, including share price data, details of our share buy-back programmes, media releases, historical financial information and an events calendar.

[www.gam.com](http://www.gam.com)



